



Career Opportunity

Vice President, Origination, Bridge Lending (New York)

A Dynamic new role within a small, highly collaborative team with a mandate to grow the bridge lending business volume to \$1.5 billion in lending volume over the next 12 months. The role has a focus on process and closing transactions and requires a solid background in credit and underwriting, while providing exposure to the full life cycle of commercial real estate lending, from origination, due diligence, underwriting, loan closing, securitization and asset management. You will be responsible for sizing, structuring, and closing multifamily and commercial mortgage bridge loans. Transactions will be concentrated in multifamily and will also include bridge loan opportunities collateralized by student housing, industrial, self-storage, office, hotel, and retail properties.

You will work closely with originators, underwriters, and asset management staff to screen and structure transactions, underwrite real estate collateral, perform due diligence, review third party reports, analyze sponsor credit, negotiate loan documents, create financial cash flow and valuation models, and drive transactions to successful closings. You will document the analysis and recommendations in credit approval memos and asset summary reports. You must have the ability to evaluate credit risk and work independently in a dynamic environment to meet tight client deadlines.

Qualifications and Experience:

You have a university degree from an accredited college or university with a focus in Finance, Business, Real Estate or a related field, and 5+ years of progressive underwriting and origination process experience.

Additional requirements include:

- Knowledge and understanding of bridge underwriting standards for loans secured by office, retail, industrial, multifamily, hotel and self-storage.
- Strong credit mindset.
- Ability to read, analyze and interpret complex documents and financial statements.
- Highly analytical thinking with demonstrated talent for identifying, scrutinizing, continuously improving, and streamlining complex work processes.
- Excellent knowledge of Microsoft Office, with an emphasis on Excel.
- Ability to work well under pressure and adjust to varied workloads; ability to work independently, with good project management skills and the ability to adjust to an ever-changing environment.
- Excellent communication, writing, research, critical thinking, and organizational skills.



This is a fantastic opportunity with a leader in the real estate finance industry, positioned for accelerated growth. We offer an attractive remuneration package and are committed to your ongoing professional growth and development.

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up. Please send your resume and cover letter to careers@trezcapital.com