



## Career Opportunity

### COMMERCIAL REAL ESTATE FINANCIAL ANALYST (Palm Beach, Florida)

As we pursue our aggressive growth strategy, we have an exciting opportunity for a **Commercial Real Estate Financial Analyst**. You will have an active role in analyzing real estate debt investment opportunities across various asset classes and property types, including multifamily, mixed use, retail, land and lot development and hotels. You will be responsible for:

- Supporting business development by proactively calling prospective mortgage brokers, sponsors and real estate professionals;
- Growing and managing referral relationships;
- Coordinating marketing and sales activities and project work flow;
- Pre-screening and high-level underwriting of inbound deal flow;
- Assisting in deal structuring, to isolate and mitigate risks and offer creative solutions to the client;
- Deriving market information, property values, analyzing cash flows and calculating DSCR, debt yield and LTV, using CoStar, Excel and other sources;
- Preparing documentation for the lending team and investment committee;
- Writing investment memorandums and term sheets;
- Facilitating client interaction to drive the loan to a successful close.

#### Qualifications and Experience:

- Bachelor's degree in finance, commercial real estate, or a related area;
- Solid knowledge and understanding of commercial real estate and lending fundamentals;
- Minimum of 2 - 4 years of related experience in commercial real estate, banking or accounting.

#### Additional requirements include:

- Excellent organizational skills, with an ability to balance multiple projects and a high volume workload and the ability to thrive in a fast-paced, entrepreneurial environment.
- Excellent financial modelling, analytical and problem solving skills.
- Excellent interpersonal and relationship building skills and customer focused.
- Excellent written and verbal communication skills.
- Ability to work independently and in a team environment.
- A great work ethic, results orientated, with the ability to work accurately and with attention to detail.
- In depth knowledge of Real Estate and Finance.
- Computer skills; proficiency in Microsoft Office, with an emphasis on Word and Excel.



Trez Capital is a leading multinational real estate financier that has built a reputation for providing developers, owners and investors innovative short to mid-term capital solutions for commercial properties in major centres across Canada and the United States.

Trez has earned the trust of investors, including some of Canada's largest pension funds, by applying rigorous institutional grade underwriting to generate attractive yields and stable sources of income. With offices in Vancouver, BC, Toronto, ON, Dallas, TX, Palm Beach, FL and New York, NY, Trez manages a mortgage and investment portfolio of more than \$4.2 billion.

Our Florida team is an integral part of the firm's U.S. growth strategy. Since joining Trez in mid-2016, it has expanded its origination team and closed on \$1B of loans.

This is a fantastic opportunity with a leader in the real estate finance industry, positioned for continued growth. We offer an entrepreneurial, team orientated culture, great work environment, competitive salary, commensurate with experience, performance based bonus and employee benefits package. Please send your resume and cover letter to [careers@trezcapital.com](mailto:careers@trezcapital.com)

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up.