

This Offering Memorandum constitutes an offering of securities only in those jurisdictions and to those persons where and to whom they may be lawfully offered for sale. This Offering is not made to, nor will subscriptions be accepted from, any non-resident of Canada or any person in the United States of America. This Offering Memorandum is not, and under no circumstances is to be construed as, a prospectus or advertisement or a public offering of these securities. Other than as disclosed in this Offering Memorandum and any marketing materials of the Trust, no person has been authorized to give any information or make any representation in respect of the Trust or the securities offered herein and any such information or representation must not be relied upon.

Private Placement

OFFERING MEMORANDUM

April 30, 2023



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Trez Capital Yield Trust US (Canadian \$) (the "Trust") is not a reporting issuer and its securities do not trade on any exchange or market.

Issuer	The Trust is a private open-ended investment trust established under the laws of British Columbia on December 8, 2016.
SEDAR Filer:	The Trust is only a SEDAR filer as required under Section 2.9 of National Instrument 45-106 – <i>Prospectus Exemptions</i> and does not file continuous disclosure documents on SEDAR required to be filed by reporting issuers.
Securities offered:	Series A, F and I Units, denominated in Canadian dollars.
Price per security:	The subscription price per Unit is \$10 per Unit.
Minimum/Maximum offering:	There is no Minimum or Maximum Offering. You may be the only purchaser.
Minimum Purchase:	500 Units (\$5,000)
Payment terms:	Bank draft, certified cheques or wire transfer on closing.
Proposed closing date(s):	Continuous offering. Closings may occur from time to time as subscriptions are received.
Income tax consequences:	There are important tax consequences to these securities. See "Income Tax Considerations".
Insufficient Funds:	Funds available under this Offering may not be sufficient to accomplish our proposed objectives. See "Objectives and Policies - Insufficient Funds".
Compensation Paid to Sellers and Finders:	A person has received or will receive compensation for the sale of the Units under this Offering. See "Compensation Paid to Sellers and Finders".
Resale restrictions:	You will be restricted from selling your securities for an indefinite period. See "Resale Restrictions".
Payments to Related Party:	Some of your investment will be paid to a related party of the Trust. See "Use of Available Funds".
Certain Related Party Transactions:	This Offering Memorandum contains disclosure with respect to one or more transactions between the Trust and related parties. See "Related Party Transactions".
Conditions on Redemption	You will have a right to require the Trust to redeem the Units from you, but this right is qualified by the fact that Units are redeemable at the demand of the Unitholders, upon thirty days' written notice at a Redemption price equal to: (i) at any time up to the first anniversary of their issuance, 99% of the Subscription Price; and (ii) thereafter, at the Subscription Price. An investment in Units should be considered a medium or long-term investment. While the Units have rights of redemption, subject to certain important restrictions, there can be no insurance that Unitholders will have any expected liquidity event in the short-term, in the event of certain of the risk factors outlined herein materializing, other than receiving cash distributions from the Trust. As a result, you might not receive the amount of proceeds that you want. See "Securities Offered – Unitholder's Right To Redeem".

Purchaser Rights: You have two business days to cancel your agreement to purchase these securities. If a misrepresentation is made in this Offering Memorandum, you have a right to damages or to cancel the agreement. See "Purchasers' Contractual and Statutory Rights of Action".

No securities regulatory authority has assessed the merits of these securities or reviewed this Offering Memorandum. Any representation to the contrary is an offence. This is a risky investment. See "Risk Factors".

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SUMMARY

The following is a summary of certain information contained in this Offering Memorandum, and reference should be made to the more detailed and additional information contained elsewhere in this Offering Memorandum. All dollar amounts stated herein, unless otherwise stated, are expressed in Canadian dollars.

Offering: A continuous offering of Series A, F and I Trust Units. There is no minimum or maximum offering amount. See "Subscription for Units". A subscriber whose subscription is accepted will become a Unitholder of the Trust.

Subscription Price: The subscription price per Unit is CDN\$10.00.

Minimum Subscription: There is a minimum subscription of 500 Units (\$5,000). Residents of certain provinces may be restricted in the amount they can invest when relying on this Offering Memorandum. See "Subscription for Units".

Business Objective: The business objective of the Trust is to preserve invested capital and generate a steady stream of income to investors by taking advantage of an underserved niche market and making prudent Investments within the United States as selected by the Mortgage Broker.

The Trust makes three different types of investments: (a) Mortgage Investments secured by real estate, (b) Mezzanine Loans, and (c) Equity Investments.

- a) "Mortgage Investments" focus on short-term flexible Mortgage financings secured by real estate at attractive rates and typically include a base interest rate and may from time to time but not often include a "bonus" participation option derived from the economics of the project ("**Mortgage Participations**").
- b) "Mezzanine Loans" consist of direct or indirect investments in loans secured by a developer's interest in the developing entity. These Loans are limited to 10% of the net assets of the Trust from time to time.

The Trust's investments in Mortgage Investments and Mezzanine Loans are collectively referred to as "**Loan Investments**".

- c) "Equity Investments" consist of investments in Real Property through an indirect unsecured ownership interest in Real Property with third-parties deemed as qualified by the Trust and are subject to a limit of 20% of the net assets of the Trust from time to time.

The Trust's Loan Investments and Equity Investments are collectively referred to as the "**Investments**".

The Trust is a source of funding for the Mortgage Broker's mortgage lending business. The Manager will use the Mortgage Broker's well-established lending strategies and competitive advantages, namely (i) flexible structure terms; (ii) speed and certainty of execution; and (iii) its ability to generate deal flow.

In general, most of the Investments will generate income by earning interest payments or profit participation income derived from the sale of Real Property. Mortgage Investments will generally generate income through interest payments, which are typically payable periodically throughout the term of the Mortgages or upon their maturity. Mortgage Participations will provide income from interest payments, which are typically payable periodically throughout the term of the Mortgage or in full upon their maturity plus a bonus profit interest when the developer sells the Real Property. For Equity Investments, the Trust acts as financier and advances funds to the underlying projects for either a preferred rate of return and a seniority to common equity holders or for a share of profits on a predetermined, negotiated basis with other common equity holders. All Mortgages will be secured by Real Property consisting primarily of residential (generally not including single family homes), office, retail, industrial, hotel

or other commercial property. The Mortgages may be either first ranking, a junior position in a first ranking Mortgage, or a subsequent ranking Mortgage. Individual Mortgages may be secured by one or more properties owned by the same mortgagor. See "Objectives and Policies – Investment Restrictions".

Loan Syndication:

The Manager will arrange for third-parties and other investment entities managed by the Manager ("**Affiliated Funds**") to participate either in some senior portion of a Mortgage or participate in loans on either a pari passu or junior basis in relation to the Trust. The syndication process facilitates the ability to provide a more secure senior portion of a Mortgage to a lower risk entity, with progressively higher risk / higher return junior portions to those with higher risk tolerances. These arrangements with third-parties and Affiliated Funds allow the Manager to, among other things, reduce the Trust's exposure to a single Mortgage and allow for greater diversification in the Trust, apportion the risks associated with the Mortgages appropriately, provide yield enhancement, as well as create liquidity for the Trust.

The Trust will hold interests in Mortgages in which the Manager has permitted third-parties (such as banks, trust companies, and other mortgage investors) or Affiliated Funds to invest in such Mortgage at reduced interest rates in a senior position. This enables the Trust to retain a disproportionately large amount of interest revenue when compared to the size of the junior position in the Mortgages it retains. This practice – sometimes referred to as "tranching" – enables the Trust to effectively increase its returns while using less capital for each Mortgage investment (thereby facilitating greater diversification for the Trust) and, generally retaining the Manager's control over administering the Mortgages. The Manager believes that tranching will enhance risk-adjusted returns as the interest rate received by the Trust will be significantly higher than the rate it would have obtained under an equivalent non-tranched Mortgage.

An investment by the Trust in a subsequent ranking Mortgage differs from a junior position in a first Mortgage in that a second or subsequent ranking Mortgage has a lower priority for repayment and the Manager does not have control over administering the first Mortgage should a default occur. The Mortgages will be arranged by the Mortgage Broker. See "The Trust – Loan Syndication".

Equity Syndication:

Specifically in reference to Equity Investments, the Trust may participate in a Preferred Equity Investment (often pari passu with Affiliated Funds) with terms and rights common to debt securities such as fixed interest rates, defined maturity dates, and priority for repayment to the junior Equity Investment position. The junior position in the Equity Investment will also often be made by Affiliated Funds. See "The Trust-Equity Syndication."

Series:

Units are issuable in series ("**Series**"). The outstanding Series are denominated in Canadian dollars. All Series are of the same class and have the same objectives, strategies and restrictions, but differ with respect to one or more of their features, such as fees and distributions, as set out in this Offering Memorandum. The book value per Unit will be expressed in Canadian dollars. However, distributions allocable to each Series will differ as a result of the deduction of the amounts payable in respect of Trailer Fees for the Series A Units and the lower Management Fee payable in respect of the Series I Units. The Manager may, at any time and from time to time, authorize the Trust to issue additional Series without the authorization of Unitholders. Each Series will participate in the same pool of Investments and Authorized Interim Investments on a pari passu basis. See "Securities Offered - Description of Units".

Purchases of Units may be effected through direct investment or through the settlement network operated by FundSERV Inc. using the following codes:

Series A Units: TRZ – 360

Series F Units: TRZ – 370

Series I Units: TRZ – 380

Distribution Policy:

The Trust will make a distribution to each Unitholder of record on each calendar month end. For each month end (other than the month ending December 31), the Manager will distribute an amount it deems appropriate. Such monthly distributions will be paid in arrears by the 10th day following the month to which the distribution relates.

The distribution to be made in respect of the December 31 year end (the "**Final Year End Distribution**") will equal 100% of the Trust's Taxable Income, as defined herein, for the applicable Series, less non-capital losses incurred in the year or prior years and carried forward, if any, less any reserves that the Manager deems appropriate and any previous distributions made in that year.

The Final Year End Distribution will be made in two payments. The first payment for the Final Year End Distribution will be made by the 10th day following the year end in an amount determined in the same manner as the month end distributions. The second payment, if any, for the Final Year End Distribution will be paid in arrears not later than March 15 following the year end in an amount equal to any amount payable in excess of the distributions previously paid. Pursuant to the terms of the Declaration of Trust, the Manager has consistently determined that Unitholders of record on December 31 of each year shall be entitled to the Final Year End Distribution.

In each Fiscal Year, the monthly distributions will be proportionate to the number of days the Units have been issued and outstanding in the month to which the distribution relates. The second payment of the Final Year End Distribution will be proportionate to the number of days the Units have been issued and outstanding in the year to which the distribution relates.

Unitholders who redeem their Units prior to a month end or year-end will not participate in distributions for that month end or the Final Year End Distribution, as the case may be. For clarity, a Unitholder whose Redemption is paid out on the last day of any month will not be eligible for that monthly distribution, including the Final Year End Distribution in the case of a redemption paid out on December 31.

Subject to a Unitholder's election to receive distributions in cash, distributions by the Trust will be paid in Units. A Unitholder will thereby, by default, receive distributions in Units. In order to receive distributions in cash, the Unitholder must elect to receive distributions in cash at the time of purchase or notify the Manager in writing at least five (5) business days in advance of distribution's record date.

If the Trust has taxable income in excess of accounting income the Trust may make distributions of such taxable income in Units. Such a distribution would be followed by a consolidation of the Units to maintain the Net Asset Value per Unit at \$10.00. Payment of income by the distribution of Units can result in Unitholders having a tax liability without a corresponding distribution of cash to pay that tax liability.

The Trust intends to distribute its net income and net realized capital gains, if any, in the year they are earned or realized to ensure that no income tax is payable by the Trust. If distributions to Unitholders are in excess of net income and net realized capital gains, if any, of the Trust, the adjusted cost base of the Unitholders' Units will generally be reduced. Alternatively, the Trust may record these excess distributions as advances to Unitholders which are repaid by way of reducing subsequent year's distributions. See "Distributions" and "Income Tax Considerations."

Hedging:

The Trust invests in U.S. dollar denominated Investments. In order to mitigate, but not eliminate, the adverse effects of a decline in the U.S. dollar versus the Canadian dollar from the time that the Trust acquires a U.S. dollar denominated Investment to the time that a U.S. dollar denominated Investment is repaid, the Trust will often undertake currency hedging transactions. U.S. dollar denominated Investments are hedged by way

of foreign exchange swaps with maturities of approximately one month, or such other term determined by the Manager for the maximum benefit of Unitholders. See "Securities Offered – Hedging".

Redemption by Unitholder:

Subject to the restrictions below, Units are redeemable at the demand of the Unitholders, upon 30 days' written notice, at a Redemption price equal to:

- (a) at any time up to the first anniversary of their issuance, 99% of CDN\$10.00 per Unit; and
- (b) thereafter, at CDN\$10.00 per Unit.

The Manager may from time to time suspend Redemptions and/or terminate the Trust when the Redemption price exceeds the book value per Unit. The Manager is not obligated to accept Redemption notices for amounts exceeding, in aggregate, 5% of the book value of the Trust at such time, in any one calendar month.

The Manager also may suspend the Redemption of Units, or postpone the day of payment or right of Redemption, for a period of not more than 180 days, for or during any period during which the Manager determines that conditions exist which render impractical the sale of the assets of the Trust or impair the ability of the Manager to determine the value of the assets held by the Trust. Any such suspension shall take effect at such time as the Manager specifies and thereafter there shall be no Redemption of Units during the 180 day period until the Manager declares the suspension at an end.

Closing:

Closings will take place on such dates as the Manager determines.

Manager Fees:

Pursuant to the Declaration of Trust, for the purposes of calculation of the Manager's Fees, each Series is deemed to be entitled to its Proportionate Share of the Average Annual Gross Total Assets. The Manager will be entitled to receive an annual fee equal to 1.5% of the Proportionate Share of the Series A Units and the Series F Units of the Average Annual Gross Total Assets (the "**Series A and Series F Management Fee**") and an annual fee equal to a percentage to be negotiated by the Manager and the Unitholder of the Proportionate Share of the Series I Units of the Average Annual Gross Total Assets (the "**Series I Management Fee**"). As well, the Manager is entitled to receive an annual fee (the "**Incentive Fee**") equal to 10% of the Incentive Fee Revenue of the Trust. The Management Fee is paid monthly, in arrears and is to be estimated and paid for each month (other than the month ending December 31), 15 days following the end of each such month. The payment due for the month ending December 31st will be determined taking into consideration the previous payments made on an estimated basis and will be paid not later than March 15 following that month. The Incentive Fee is paid at the same time as the final year end payment to Unitholders. The Trust will be obligated to pay any applicable GST or other taxes on such fees.

See "Directors, Management, Promoters and Principal Holders – Manager's Fees".

Mortgage Broker Fees:

The Mortgage Broker will arrange Mortgages (with the exception of Mortgages in the State of California) on behalf of the Trust and will act as mortgage broker of the Trust. Affiliates of the Mortgage Broker, Trez Capital Texas L.P. ("**Trez Texas**") and Trez Capital Group (New York) LP ("**Trez New York**") and, collectively, with the Mortgage-Broker California, the "**Originators**", will source Investments on behalf of the Mortgage Broker and the Mortgage Broker will undertake its customary due diligence review of the proposed investment.

Trez Capital (US) Limited Partnership (the "**Mortgage Broker-California**") will arrange for California Mortgages on behalf of the Trust and will act as mortgage broker for California Mortgages on behalf of the Trust.

The Mortgage Broker may earn brokerage fees from placing Mortgages against properties and performing due diligence. In the case of Mortgages which are originated by the Mortgage Broker or its affiliates, such fees will generally be paid by the borrower and the Mortgage Broker will not charge any fees to the Trust. In some instances where

the Trust agrees to participate in a loan which has no brokerage fee, the Mortgage Broker will charge the brokerage fee to the Trust, and the brokerage fee may be deducted from interest payments otherwise payable to the Trust. In the case of Mortgages, or interests in Mortgages, which have been purchased by the Mortgage Broker from third-parties either on its own behalf or on behalf of the Trust, such fees may also be deducted from interest payments otherwise payable to the Trust, or may be paid directly by the Trust as a result of the difference between the purchase price paid by the Mortgage Broker and the purchase price paid by the Trust. The brokerage fees charged to the Trust in such instances will vary depending on the size of the transaction and the amount of any fees otherwise payable to the Mortgage Broker. The Originators will receive a share of the originating fees, commitment fees and renewal fees on Mortgages it originates for the Trust.

See "Directors, Management, Promoters and Principal Holders – Originators' and Mortgage Broker's Fees".

Trailer Fees:

The Trust will pay an annual servicing fee equal to 1.00% per annum of the Subscription Price of the Units (the "**Trailer Fee**") to registered dealers in respect of the Series A Units, payable monthly in arrears. The amount of the Trailer Fee will be deducted from distributions to Series A Unitholders.

Use of Proceeds:

The Net Subscription Proceeds will be invested in Investments. Investments will be made as set out in "Objectives and Policies - Investment Restrictions". Pending investment in Investments, the Net Subscription Proceeds will be invested in Authorized Interim Investments. The Manager will use its reasonable commercial efforts to make suitable investments of the Net Subscription Proceeds in Investments as soon as possible following each Closing.

The Trust will pay the expenses of this Offering.

Distribution on Termination:

On the termination of the Trust, the assets of the Trust will be liquidated and the proceeds distributed in the following order: (a) firstly, to pay the liabilities of the Trust (including unpaid fees and expenses of the Manager) and to establish reserves for the contingent liabilities of the Trust; and (b) secondly, to redeem the Units on a pro rata basis from the Unitholders. See "Distributions - Distribution on Termination of the Trust".

Taxation of the Trust and Unitholders:

Generally, the Trust will not pay tax under Part 1 of the Tax Act on its Taxable Income to the extent it is distributed to its Unitholders. In limited circumstances foreign income tax may be payable by the Trust. The Trust will not be liable to tax as a "specified investment flow-through trust" or "SIFT trust". In computing their income, Unitholders will be required to include the Taxable Income distributed to them by the Trust. Distributions not included in a Unitholder's income, other than the non-taxable portion of net realized capital gains, will generally reduce a Unitholder's adjusted cost base of the Units held. On a redemption or other disposition of Units, the Unitholder will realize a capital gain or loss to the extent that the proceeds of disposition exceed or are exceeded by the adjusted cost base of the Units. One-half of a capital gain must be included in income as a taxable capital gain. One-half of a capital loss is an allowable capital loss which may be applied against taxable capital gains realized in the year, with any excess available for carry back three years, or forward indefinitely, and applied against taxable capital gains realized in those earlier or later years.

To the extent the Trust's Investments include assets denominated in currencies other than Canadian dollars, the income derived from those assets must be determined for purposes of the Tax Act in Canadian dollars, and the Trust may therefore recognize gains or losses by virtue of fluctuations in the value of foreign currencies relative to Canadian dollars. The Trust will also carry out hedging transactions in respect of Investments denominated in currencies other than Canadian dollars which are intended to reduce gains or losses resulting from fluctuations in the value of foreign currencies relative to Canadian dollars.

If the Trust has income that is liable to United States income tax, such tax will be paid by the Trust, which will then make a designation that generally will provide Unitholders with a foreign tax credit for foreign tax paid by the Trust.

**Investment by
Deferred Plans:**

The Trust is a mutual fund trust as defined in the Tax Act. As such, the Units of the Trust are qualified investments for Deferred Plans. See "Income Tax Considerations" for discussion regarding the qualification of the Trust as a mutual fund trust.

No Transferability:

Units will not be transferable except by operation of law (such as the death or bankruptcy of a Unitholder) or in circumstances where the Manager deems it appropriate to do so in its absolute discretion. As well, securities laws will restrict, and may prohibit, transfer of Units. Units will not be listed on any stock exchange. See "Resale Restrictions".

Risk Factors:

Investment in the Trust entails a number of risks. This Offering is not suitable for investors who cannot afford to assume moderate risks in connection with their investments. These risks include the following:

- a) Unitholders' returns will be determined by the returns generated by the Investment Portfolio. These investments are affected by general economic conditions, level of interest rates, local real estate markets, the attractiveness of the property to tenants/purchasers, competition from other available properties, fluctuations in market pricing and occupancy rates, operating expenses and other factors. It is possible that credit market deterioration could affect the Trust's returns. See "Directors, Management, Promoters and Principal Holders – The Mortgage Broker – Due Diligence Procedures and Risk Reduction".
- b) The Investments, which will be indirect investments in Real Property or be secured by Real Property, can fluctuate in value. Changes in market conditions may decrease the value of the secured property and reduce the actual or projected cash flow from the property, thereby affecting the ability of the borrower to service the debt and/or repay the loan or the ability to sell the Real Property.
- c) If there is an increase in interest rates, it generally becomes more expensive to borrow money, which can reduce demand for real estate. As a result, property values may decline and adversely affect the value of the Investments. Higher interest rates may also have a negative impact on overall liquidity in financial markets.
- d) Volatility in the capital markets can result in restrictions in the availability of capital and could affect the ability of the Trust's borrowers to refinance and pay out Loan Investments when due and the ability to sell Real Property. This lack of liquidity may result in the Trust suspending the Redemption of Units from time to time.
- e) If there is a decline in interest rates (as measured by the indices upon which the interest rates of the Trust's Loan Investments are based), the Trust may find it difficult to originate additional Investments bearing rates sufficient to achieve distributions on the Units at the rates previously achieved by the Trust.
- f) As at December 31, 2022, 8.38% of the Trust's Investment Portfolio by number of Mortgages relate to Mortgages granted to one borrower. Additionally, 7.64% of the Trust's Investment Portfolio by dollar amount relate to Mortgages granted to one borrower. The loan to value ratio of the properties securing these Mortgages is 64.1%. Given the concentration of the Trust's exposure to this borrower, the Trust will be more susceptible to adverse financial circumstances affecting this borrower than a mortgage investment entity that does not have its Mortgage Investments concentrated with a small number of borrowers.
- g) Given the concentration of the Trust's exposure to the Mortgage lending and Real Property investment sector, the Trust will be more susceptible to adverse

economic or regulatory occurrences affecting that sector than an investment entity that is not concentrated in a single sector. Investments in Mortgages and Real Property are relatively illiquid. This lack of liquidity may result in the Trust suspending the Redemption of Units from time to time. The Investments will be invested and may from time to time be concentrated by location of the properties, type of property, or other factors resulting in the Investments being less diversified than at other times.

- h) There is no market for the Units and a market for the Units is not expected to develop. Units will not be transferable, except by operation of law (such as the death or bankruptcy of a Unitholder) or in circumstances where the Manager deems it appropriate to do so in its absolute discretion. As well, securities laws will restrict, and may prohibit, transfer of Units. See "Resale Restrictions".
- i) The Trust makes no representation as to any return that will be generated from the Investments. There can be no assurance that past returns achieved by funds managed by the Manager will be, in any respect, indicative of how Investments will perform (either in terms of profitability, volatility or low correlation with other investments) in the future.
- j) Mezzanine Loans are subordinated financings and the borrower's ability to repay is subject to the financial performance of the underlying real estate or the borrower's creditworthiness. Mezzanine Loans are generally non-recourse loans which limits the recoverability in the event of default.
- k) Preferred Equity Investments are subordinate to indebtedness (including Mezzanine Loans) but are senior to equity interests and, as such, are significantly riskier investments than Mortgages or Mezzanine Loans. Preferred Equity Investments generally earn a fixed return and do not have security in the underlying real estate. Instead, Preferred Equity Investments, upon certain specified default events, have the right to effect a change of control of the ownership of the real estate, subject to any similar rights of lenders in respect if such real estate that rank ahead of the rights of the Preferred Equity Investments. Given the limited rights associated with Preferred Equity Investments, there is a greater risk that a loss could occur on these investments than investments in Mortgages or Mezzanine Loans.
- l) Subordinate financing, which will be carried on by the Trust, is considered higher risk than primary financing.
- m) The Trust borrows funds and secures such borrowings by Investments in the portfolio and, at the same time, participates in junior (subordinated) positions in certain Mortgages, either through loan-by-loan syndication arrangements or through Multiple Loan Facilities. This increases the risk of the Trust's insolvency and the risk of loss of Investments to Unitholders as the Trust's portfolio of Mortgages serves as security to third-party lenders under a credit facility while, at the same time, the Trust participates in subordinate positions in Mortgages held within the Trust. Multiple Loan Facilities more specifically have increased risk due to potential repurchase requirements, cross-default and cross-collateralization provisions and mark-to-market provisions. Furthermore, such borrowed funds may be shown as a net amount (i.e. the net investment in the Mortgage by the Trust) in the financial statements in accordance with accounting criteria under IFRS. See "Loan Syndication."
- n) The Trust will be highly dependent upon the expertise and abilities of the Manager and the Mortgage Broker. The loss of services of key personnel of the Manager or the Mortgage Broker could adversely affect the Trust.
- o) The role of the Board of Governors is generally advisory in nature with a focus on overseeing and managing conflicts of interest that may arise between the

Manager, the entities managed by it and affiliates thereof. The Board of Governors is not involved in the day-to-day management of the Trust. Its duties differ from those of the board of directors of a corporation as its responsibilities are limited to those expressly set forth in the Declaration of Trust and substantially all powers, authorities and responsibilities in respect of the Trust are those of the Manager. While the Declaration of Trust sets out that the Board of Governors has the duty to ensure the actions of the Manager and the Trustee are, at all times, in accordance with the terms of the Declaration of Trust, the Board of Governors has limited insight into the day-to-day operations and activities of the Manager and is, to a large degree, reliant upon the Manager reporting its activities to the Board of Governors. Accordingly, while the Board of Governors meets at least quarterly and has adopted certain corporate governance and other practices that are consistent with market practices to mitigate the risk of non-compliance with the Declaration of Trust by the Manager, there can be no assurance that such non-compliance may occur given the Board of Governors' limited ability and authority to oversee and monitor the activities and operations of the Manager on a day-to-day basis and its reliance on the Manager to report on such activities.

- p) Conditions may arise which would cause the Manager to suspend the Redemption of Units, or postpone the day of payment or right of Redemption, for a period of not more than 180 days, for or during any period during which the Manager determines that conditions exist which render impractical the sale of the assets of the Trust or impair the ability of the Manager to determine the value of the assets held by the Trust. If the Manager receives a Redemption Notice or is required to make a Redemption for an amount exceeding the book value per Unit, the Manager may, in its discretion, give notice to terminate the Trust as of the Termination Date which precedes the intended date of such Redemption or Redemptions. See "Securities Offered – Unitholder's Right to Redeem".
- q) The Trust enters into hedging transactions relating to Investments denominated in U.S. dollars to manage the risks from changes in currency conversion. Hedging instruments allow the Manager to reduce, but not eliminate, the potential effects of the variability in cash flow from fluctuations in currency conversion. The Manager's hedging strategy and future hedging transactions will be determined at its discretion.
- r) The Trust enters into loan syndication transactions with other investment entities managed by the Manager as well as with third-party financiers. These arrangements may provide for pooling and/or different timing of contributions. As such, this can result in a mismatch of income (loss) or taxable income (loss) allocations, such that the Trust could receive a lesser or greater amount of income (loss)/taxable income (loss) than it would have received had it maintained sole ownership of the Mortgage and not participated in the loan syndication arrangement.
- s) The return on the Unitholder's investment in Units is subject to changes in Canadian federal and provincial tax laws, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation of the same. To the extent the Trust earns income in the United States, it is also exposed to changes in U.S. federal and state tax laws, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation of the same. There can be no assurance that tax laws, tax proposals, policies or regulations, or the interpretation thereof, will not be changed in a manner which will fundamentally alter the tax consequences to Unitholders acquiring, holding or disposing of Units.

- t) If the Trust ceases to qualify as a mutual fund trust or a registered investment, Units may cease to be qualified investments for Deferred Plans. This could result in Deferred Plans which hold Units becoming liable for a penalty tax under the Tax Act.
- u) The Trust's business, operations and financial condition could be materially adversely affected by the outbreak of epidemics, pandemics or other health crises, such as the COVID-19 novel coronavirus ("**COVID-19**"). The global reactions to the spread of COVID-19 can lead to, among other things, significant restrictions on travel, quarantines, temporary business closures and a general reduction in consumer activity. Such public health crises can result in disruptions and volatility in financial markets and global supply chains as well as declining trade and market sentiment and reduced mobility of people, all of which could impact Real Property prices, interest rates, credit ratings, credit risk and inflation. The risks to the Trust of such public health crises also include risks to employee health and safety and a slowdown or temporary suspension of operations in geographic locations impacted by an outbreak. The extent to which COVID-19 has impacted the Trust has been limited to date and, at this time, is not expected to have a material impact on the future outlook of the Trust given the continued strength of real estate fundamentals in the geographies and asset classes in which the Trust focuses.
- v) The Trust maintains information security measures and continuously monitors security threats to its information technology systems and implements measures to manage these threats. However, there can be no assurance that the Trust will be immune from cybersecurity risks and that risks can be fully mitigated due especially to the evolving nature of cybersecurity threats, the difficulty in anticipating such threats and the difficulty in immediately detecting all such threats and any breach of the Trust's information security may have a material adverse impact on its business, operations, financial condition and cash flows. In addition, cyber incidents may also remain undetected for an extended period, which could exacerbate the consequences aforementioned. Overall, security breaches could expose the Trust to a risk of loss or litigation and possible liability for damages. The Trust may be required to make significant expenditures to protect against security breaches or to alleviate problems caused by any breaches.
- w) The Units share certain attributes common to equity securities. The Units represent an undivided interest in the assets of the Trust. However, Unitholders will not have the statutory rights normally associated with ownership of shares of a corporation including, for example, the right to bring "oppression" or "derivative" actions.
- x) The Manager is required to satisfy a standard of care in exercising its duties with respect to the Trust. However, neither the Manager nor its officers, directors, Affiliates, or employees are required to devote all or any specified portion of their time to their responsibilities relating to the Trust. The Manager and its officers, directors, employees and Affiliates may undertake financial, investment or professional activities which give rise to conflicts of interest with respect to the Trust.
- y) Payment of income by the distribution of Units, for example, in satisfaction of a Unitholder's income distribution, can result in Unitholders having a tax liability without a corresponding distribution of cash to pay that tax liability.

You should carefully consider whether your financial condition and/or retirement savings objectives permit you to invest in the Trust. The Units involve a moderate degree of risk. An investment in Units of the Trust is appropriate only for investors who have the ability to absorb a loss of some or all of their investment. See "Risk Factors".

Certificates:

Certificates for Units will not be issued to Unitholders.

GLOSSARY

The following terms appear throughout this Offering Memorandum. Care should be taken to read each term in the context of the particular provision of this Offering Memorandum in which such term is used.

"**Affiliate**" or "**Affiliates**" has the same meaning as in the *Securities Act* (British Columbia);

"**Affiliated Funds**" has the meaning given to it under the heading "Summary – Loan Syndication";

"**Audit Committee**" means the audit committee of the Board of Governors;

"**Auditor(s)**" means the firm of Chartered Professional Accountants appointed as auditor(s) of the Trust from time to time by the Board of Governors;

"**Authorized Interim Investments**" means such investments that are "qualified investments" for a trust governed by a Deferred Plan;

"**Average Annual Gross Total Assets**" means, for a particular period, the sum of the Total Assets of the Trust determined as of the end of each month in such period, divided by the number of months in such period;

"**Blocker Corp**" means Trez Capital Yield US (Canadian \$) Blocker Corporation, a Delaware corporation;

"**Board of Governors**" means the board named as such and established pursuant to the Declaration of Trust;

"**book value of the Units**" means an amount equal to the Net Asset Value;

"**book value per Unit**" means the book value per Unit, as described under the heading "Calculation of Book Value – Book Value of the Trust";

"**Business Day**" means a day other than a Saturday, Sunday or any day on which the principal office of the Trust's bankers located in Vancouver, British Columbia, is not open for business during normal banking hours;

"**Calculation Date**" means the last day of each month in a calendar year;

"**Closing**" means a closing of the sale of Units as the Manager may determine from time to time;

"**Credit Committee**" means the credit committee of the Board of Governors;

"**Declaration of Trust**" has the meaning given to it under the heading "The Trust – Structure";

"**Deferred Plan**" means a "registered retirement savings plan", a "registered retirement income fund", a "tax-free savings account", a "registered disability savings plan", a "registered education savings plan" or a "deferred profit sharing plan" as such terms are defined under the Tax Act;

"**Distribution Payment Date**" means, for each of the first eleven calendar months, the 10th day of the month following the Calculation Date for such calendar month and for the calendar month ending December 31, the Distribution Payment Date will be not later than the following March 15;

"**Equity Investment**" means, in respect of Real Property, an agreement with a third-party to invest in Real Property through an indirect unsecured ownership interest in such Real Property. For greater certainty, "Equity Investment" does not include an investment by the Trust in a wholly-owned subsidiary of the Trust;

"**Final Year End Distribution Payment**" means, in respect of any year, an amount equal to any amount payable in excess of the distributions previously paid for such year;

"Fiscal Year" means each such consecutive period of twelve months commencing on January 1, and ending on December 31;

"FundSERV" means the facility maintained and operated by FundSERV Inc. for electronic communication with participating companies, including the receiving of orders, order matching, contracting, registrations, settlement of orders, transmission of confirmation of purchases and the redemption of investments or instruments;

"IFRS" means International Financial Reporting Standards;

"Incentive Fee" means a fee to be paid to the Manager pursuant to the Declaration of Trust, consisting of an annual fee equal to 10% of the Incentive Fee Revenue for such period;

"Incentive Fee Revenue", in respect of a period, means the net income and capital gains for a Series of the Trust for that period prior to the deduction of the Incentive Fee payable for that period and after the deduction of the Management Fee payable in respect of that Series;

"Independent Review Committee" means the independent review committee of the Board of Governors;

"Investment Portfolio" means the portfolio of Investments acquired by the Trust in accordance with the investment policy of the Trust. For clarity, the portfolio includes Investments held through Special Purposes Entities to enable the Trust to enter into loan syndication arrangements with certain third-party investors;

"Investments" has the meaning given to it under the heading "Summary – Business Objective";

"Loan Investments" has the meaning given to it under the heading "Summary – Business Objective";

"Management Fee" means, collectively, the Series A and Series F Management Fee and the Series I Management Fee and the management fee for any Series which may be created subsequently;

"Manager" means Trez Capital Fund Management Limited Partnership, a limited partnership validly existing under the laws of the Province of British Columbia, or such other entity appointed to serve as Manager hereunder from time to time;

"Manager's Fees" means, collectively, the Management Fee and the Incentive Fee;

"Mezzanine Loans" has the meaning given to it under the heading "Summary – Business Objective";

"Mortgage" or **"Mortgages"** or **"Deed of Trust"** or **"Deeds of Trust"** means a mortgage, a deed of trust, a mortgage of a mortgage or a mortgage of a leasehold interest (or other like instrument, including an assignment of or an acknowledgement of an interest in a mortgage), hypothecation, deed of trust, charge or other security interest of or in Real Property used to secure obligations to repay money by a charge upon the underlying Real Property;

"Mortgage Broker" means Trez Capital Limited Partnership, a limited partnership validly existing under the laws of the Province of British Columbia;

"Mortgage Broker–California" means Trez Capital (US) Limited Partnership, a limited partnership formed under the laws of the Province of British Columbia;

"Mortgage Broker Agreement" means the agreement dated December 8, 2016 among the Manager, the Mortgage Broker and the Trust, pursuant to which the Mortgage Broker provides its services to the Trust;

"Mortgage Investment" means an investment by the Trust in a Mortgage;

"Mortgage Participation" means an investment in a Mortgage which includes a bonus payment from any profits from the disposition of the Real Property;

"Multiple Loan Facilities" has the meaning given to it under the heading "Loan Syndication – Structure of Loan Syndications";

"NI 45-106" has the meaning given to it under the heading "Subscription for Units - Qualified Unitholders";

"Net Asset Value" or **"NAV"** means the value of all assets of the Trust less the value of all liabilities of the Trust, in each case determined in accordance with the Valuation Policy;

"Net Asset Value per Unit" means the quotient obtained by dividing the amount equal to the Net Asset Value by the total number of outstanding Units;

"Net Subscription Proceeds" means the gross proceeds to the Trust from the sale of the Units, less the payment of any costs associated with the closing of the offering, including legal expenses, and any other costs;

"Offering" means the offering of Series A, F and I Units pursuant to this Offering Memorandum;

"Ordinary Resolution" means a resolution consented to, in writing, by holders of more than 50% of all outstanding Units of the Trust or where Series are differently affected by the resolution, then 50% of each Series, or approved by at least 50% of the votes cast by Unitholders (or Unitholders of that Series) present in person or by proxy at a meeting of Unitholders which has been duly called and at which a quorum is present, as provided herein and excluding the votes of Units owned by the Manager or any Affiliate thereof in respect of any matter in which they have a financial interest (other than as Unitholders);

"Originators" means collectively Trez Texas, Trez New York and the Mortgage Broker-California;

"Pooled Loan" has the meaning given to it under the heading "Loan Syndication – Structure of Loan Syndications";

"Preferred Equity Investment" means an investment in Real Property through an unsecured ownership interest that is subordinate to indebtedness (including Mezzanine Loans) but senior to ownership equity; For greater certainty, "Preferred Equity Investment" does not include an investment by the Trust in a wholly-owned subsidiary of the Trust;

"Proportionate Share" when used to describe a Unitholder's, or a Series', interest in any amount, means the portion of that amount obtained by multiplying that amount by a fraction, the numerator of which is the number of Units of the Trust registered in the name of that Unitholder, or that Series, as the case may be, and the denominator of which is the total number of Units of the Trust then outstanding;

"Real Property" means land, lots, rights or interest in land or lots (including without limitation leaseholds, air rights and rights in condominiums, but excluding Mortgages) and any buildings, structures, improvements and fixtures located thereon;

"Redemption" means a redemption of Units by the Trust or by a Unitholder on his or her written request and subject to the limitations described herein;

"Registrar and Transfer Agent" means Trez Capital Limited Partnership;

"Repo" has the meaning given to it under the heading "Loan Syndication – Structure of Loan Syndications";

"Sales Fee" means a fee to registered dealers, or where permitted, non-registrants in an amount determined by the Manager in its discretion acting reasonably, payable at the time of the initial investment;

"Securities Authorities" means, collectively, the British Columbia Securities Commission, the Alberta Securities Commission, the Saskatchewan Securities Commission, the Manitoba Securities Commission and the Ontario Securities Commission, and equivalent regulatory authorities in each Province or Territory of Canada in which the Units are qualified for distribution;

"**Series**" means a series of Units of the same class created by the Manager pursuant to the Declaration of Trust;

"**Series A and Series F Management Fee**" means a fee to be paid to the Manager pursuant to the Declaration of Trust, consisting of an annual fee, as estimated monthly, equal to 1.5% of the Proportionate Share of the Series A Units and Series F Units of the Average Annual Gross Total Assets of the Trust as of the date same is calculated;

"**Series A Units**" means a Series, designated as Series A;

"**Series F Units**" means a Series, designated as Series F;

"**Series I Management Fee**" means a fee to be paid to the Manager pursuant to the Declaration of Trust, consisting of an annual fee, as estimated monthly, equal to a percentage to be negotiated by the Manager and the Unitholder of the Proportionate Share of the Series I Units of the Average Annual Gross Total Assets of the Trust as of the date same is calculated;

"**Series I Units**" means a Series, designated as Series I;

"**Short Term**", when used in respect of Loan Investments, means investments which have an intended maturity date generally of no more than three years;

"**Special Purpose Entity**" means a corporation, trust or person which the Trust invests through to facilitate loan syndication arrangements with certain third-party investors. For clarity, this includes syndications arranged through Multiple Loan Facilities;

"**Special Resolution**" means a resolution consented to, in writing, by holders of more than 66⅔% of all outstanding Units of the Trust or where Series are differently affected by the resolution, then 66⅔% of each Series, or approved by at least 66⅔% of the votes cast by Unitholders present in person or by proxy at a meeting of Unitholders (or Unitholders of that Series) which has been duly called for that purpose and at which a quorum is present, as provided herein and excluding the votes of Units owned by the Manager or any Affiliate thereof in respect of any matter in which they have a financial interest (other than as Unitholders);

"**Sub-Trust**" means Trez Capital Yield Trust US (Canadian \$) Sub-trust;

"**Subscriber**" means a subscriber for Units;

"**Subscription Agreement**" means the subscription agreement for Units, the form of which can be found at www.trezcapital.com;

"**Subscription Price**" means an amount equal to CDN\$10.00 per Unit;

"**Subscription Proceeds**" means the gross proceeds to the Trust from the sale of the Units;

"**Tax Act**" means the *Income Tax Act* (Canada), R.S.C. 1985 (5th Supp.) c.1, as amended, and the regulations thereunder;

"**Taxable Income**" of the Trust for a year means the net income and net realized taxable capital gains of the Trust (as those terms are defined in the Declaration of Trust and the Tax Act) determined without any gross-up in respect of taxable dividends from corporations resident in Canada and without deduction for distributions by the Trust to Unitholders during the year;

"**Termination Date**" means the date on which the Trust is terminated in accordance with the provisions of the Declaration of Trust;

"**Termination Event**" has the meaning attributed thereto under the heading "Termination of the Trust";

"Total Assets" means the aggregate fair value of the assets of the Trust determined in accordance with the terms of the Declaration of Trust;

"Trailer Fee" means a fee payable to registered dealers, in an amount equal to 1.0% per annum of the Subscription Price payable in respect of Series A Units, payable in arrears;

"Trez Florida" means Trez Capital Group (Florida) Limited Partnership, a limited partnership formed under the laws of Delaware;

"Trez New York" means Trez Capital Group (New York) LP, a limited partnership formed under the laws of Delaware;

"Trez Texas" means Trez Capital Texas L.P., a limited partnership formed under the laws of Delaware;

"Trust" means Trez Capital Yield Trust US (Canadian \$), a trust created pursuant to the Declaration of Trust;

"Trust Property" means:

- (a) all moneys, securities, property, assets and investments paid or transferred to and accepted by or in any manner acquired by the Trustee and held by the Trustee on the trust herein declared;
- (b) all income which may hereafter be accumulated under the powers herein contained; and
- (c) all moneys, securities, property, assets or investments substituted for or representing all or any part of the foregoing;

less any money, securities, property, assets or investments distributed, expended, sold, transferred or otherwise disposed of in accordance with the provisions of the Declaration of Trust;

"Trustee" means Computershare Trust Company of Canada, the trustee named under the Declaration of Trust;

"Unanimous Resolution" means a resolution consented to, in writing, by all Unitholders, or approved by 100% of the votes cast by Unitholders present in person or by proxy at a meeting of Unitholders which has been duly called for that purpose and at which a quorum is present;

"Unit" means a unit of beneficial interest in the Trust issued in a Series of such units;

"Unitholders" means those investors whose subscriptions to purchase Units offered by this Offering Memorandum are accepted by the Trust and thereafter at any particular time the persons entered in the register or registers of the Trust as holders of Units and the singular form means one such registered holder;

"Valuation Date" means any day on which a subscription form or a request for Redemption is received by the Manager and includes any other day on which the Trustee or the Manager elects, in its discretion, to calculate the Net Asset Value per Unit; and

"Valuation Policy" means the policy of the Manager, as described under the heading "Calculation of Book Value - Valuation Policy".

CANADIAN CURRENCY

All dollar amounts stated herein, unless otherwise stated, are expressed in currency of Canada.

FORWARD LOOKING STATEMENTS

This Offering Memorandum contains forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "proposes", "expects", "estimates", "intends", "anticipates" or "believes", or variations (including negative and grammatical variations) of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", "likely" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Trust to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Actual results, performance and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this Offering Memorandum. Such forward-looking statements are based on a number of assumptions which may prove to be incorrect including, but not limited to: the completion of this Offering, the ability of the Trust to acquire and maintain an Investment Portfolio capable of generating the necessary annual yield or returns to enable the Trust to achieve its investment objectives, the ability of the Trust to establish and maintain relationships and agreements with key strategic partners, the maintenance of prevailing interest rates at favourable levels, the ability of borrowers to service their obligations under the Mortgages, the ability of the Manager to effectively perform its obligations to the Trust, anticipated costs and expenses, competition, and changes in general economic conditions. While the Trust anticipates that subsequent events and developments may cause its views to change, the Trust specifically disclaims any obligation to update these forward-looking statements, except as required by applicable law. These forward-looking statements should not be relied upon as representing the Trust's views as of any date subsequent to the date of this Offering Memorandum. Although the Trust has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results, performance and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. The factors identified above are not intended to represent a complete list of the factors that could affect the Trust. Additional factors are noted under "**Risk Factors**".

INTERPRETATION

As used in this Offering Memorandum, unless the context otherwise indicates or requires, the term "Trust" is referring to the Trust, as managed by the Manager and in the context of the Trust's operations, is referring to the Trust's operations as carried out by the Manager on behalf of the Trust, including any operations the Trust carries out through the Sub-Trust. Unless the context otherwise indicates or requires, the term "Mortgage Broker" is referring to both the Mortgage Broker and Mortgage Broker-California; provided that in the context of California Mortgages of the Trust, "Mortgage Broker" is referring to Mortgage Broker-California, and in the context of Mortgages outside of California, "Mortgage Broker" is referring to the Mortgage Broker.

DOCUMENTS INCORPORATED BY REFERENCE

The following documents are incorporated by reference as part of this Offering Memorandum:

- (a) the marketing materials related to this Offering prepared as at the date of this Offering Memorandum delivered or made reasonably available to a prospective purchaser; and
- (b) the marketing materials related to this Offering which may be prepared after the date of this Offering Memorandum and delivered or made reasonably available to a prospective purchaser prior to the termination of this Offering.

USE OF AVAILABLE FUNDS

Subscription Proceeds and Available Funds

	Assuming \$1,000,000 Offering	Assuming \$20,000,000 Offering
A. Amount to be Raised by this Offering	\$1,000,000 ⁽¹⁾	\$20,000,000 ⁽¹⁾
B. Selling Commissions and Fees	\$Nil	\$Nil
C. Estimated Offering Costs (including legal, accounting and audit)	\$Nil ⁽²⁾	\$Nil ⁽²⁾
D. Net Proceeds (D = A – (B + C))	\$1,000,000	\$20,000,000
E. Investment Capital – Redeemable Units (as at December 31, 2022)	\$994,677,653	\$994,677,653
F. Working Capital Deficiency	\$Nil	\$Nil
G. Available Funds (G = (D + E) - F) (as at December 31, 2022)	\$995,667,653	\$1,014,667,653

Notes:

- (1) There is no minimum or maximum offering. The sums of \$1,000,000 and \$20,000,000 have been used for illustrative purposes.
- (2) The Trust will pay the expenses of this Offering, estimated to be approximately \$10,000 which will not be deducted from the amount to be raised by this Offering.

Use of Net Subscription Proceeds

The Net Subscription Proceeds will be invested in Investments in the United States. Investments will be made as set out in "Objectives and Policies". Pending such investment, the Net Subscription Proceeds will be invested in Authorized Interim Investments. The Manager will use its reasonable commercial efforts to make suitable investments of the Net Subscription Proceeds in Investments as soon as possible following each Closing. The Trust expects to use the available funds as follows:

Description of intended use of available funds listed in order of priority	Assuming \$1,000,000 Offering ⁽¹⁾	Assuming \$20,000,000 Offering ⁽¹⁾
Making of Investments and Payment of Management Fees	\$950,000	\$19,000,000
Working Capital Reserve ⁽²⁾	\$50,000	\$1,000,000

Notes:

- (1) As there is no maximum or minimum offering, the sums of \$1,000,000 and \$20,000,000 have been used for illustrative purposes.
- (2) The working capital reserve represents, in aggregate, an estimate of the amount that the Manager will set aside in the Trust for purposes including, but not limited to, ongoing administrative and operating costs and for any other purposes that the Manager reasonably considers necessary to assist in the attainment of the Investment Objectives.

THE TRUST

Structure

The Trust is an open-ended investment trust created under the laws of the Province of British Columbia pursuant to a Declaration of Trust made as of December 8, 2016, and as amended at a special meeting of the Unitholders on August 14, 2018 (the "**Declaration of Trust**"). The principal place of business of the Trust is located at 1700-745 Thurlow

Street, Vancouver, British Columbia, V6E 0C5. The Trust is not a "mutual fund" as defined by applicable securities legislation. The Trust differs from a mutual fund in that Units are redeemable monthly by the Unitholder at 99% of the Subscription Price during the first year after purchase, and at the Subscription Price thereafter, rather than based on their Net Asset Value or market value. Redemptions are processed up to 30 days after the requested redemption. The Trust is not subject to the prescribed investment restrictions for mutual funds as defined by applicable securities legislation and, accordingly, is permitted to invest in Investments and to borrow funds.

The beneficial interest in the assets of the Trust is divided into Units issued in Series. Only Series A Units, Series F Units and Series I Units are offered hereby. The Manager may issue additional Series without the approval of the Unitholders, provided same are within the investment objectives of the Trust. All of the Series of Units have the same investment objective, strategies and restrictions but differ with respect to one or more of their features, such as fees or distributions, as set out in this Offering Memorandum. The Trust's Net Asset Value is calculated as the value of the Trust's assets, less its liabilities, computed on a particular date in accordance with the Declaration of Trust. The Manager will calculate the Net Asset Value for each Unit. The Net Asset Value per Unit will be the same for all Series.

Computershare Trust Company of Canada is the Trustee of the Trust for certain limited purposes under the Declaration of Trust. Trez Capital Fund Management Limited Partnership is the Manager of the Trust under the Declaration of Trust. Trez Capital Limited Partnership acts as the Mortgage Broker of the Trust pursuant to the Mortgage Broker Agreement. The telephone number of the Manager is (604) 689-0821, the email address of the Manager is is@trezcapital.com, the facsimile number is (604) 638-2775 and the website of the Mortgage Broker is www.trezcapital.com. The principal place of business of the Manager and the Mortgage Broker is located at Suite 1700 – 745 Thurlow Street, Vancouver BC V6E 0C5. The registered office of the Manager and the Mortgage Broker is 2900-595 Burrard Street, Vancouver, British Columbia, V7X 1J5.

The Trust's Business

The Trust has been created for the purpose of generating revenues from interests acquired in a portfolio of Mortgages and investments in Real Property in the United States, collectively through Loan Investments and Equity Investments. The Trust intends to participate in U.S. real estate markets which provide potential investment opportunities for the Trust.

Investment Strategies

The Manager has established the Trust to take advantage of an under-served niche market in the United States that requires Short Term, flexible customized Mortgages, as well as to invest in Real Property investment opportunities in the United States.

(A) Mortgage Lending

The Trust's strategy is to make prudent investments in Mortgages focused on Short Term financing to real estate investors and developers that are deemed to be qualified by the Manager. U.S. financial institutions are generally reluctant to dedicate resources to originating and structuring Mortgages to real estate investors and developers and typically cannot provide the customization or timeliness required to meet the needs of these borrowers. As a result of the under-servicing of such borrowers, there is reduced competition in this market sector, thereby providing the Trust with an opportunity to provide well structured, secured Mortgages with attractive pricing.

The Mortgages will be arranged by the Mortgage Broker. The Mortgage Broker can benefit borrowers by providing (a) the ability to execute quickly on real estate investment opportunities, (b) loan terms that are in line with the real estate investor's business model, and (c) potentially lower monthly payments relative to traditional financing. As a result of the above, borrowers are generally willing to pay higher interest rates for such Short Term Mortgages. The Mortgage Broker will use its well- established lending strategies and competitive advantages, namely (i) flexible structure terms, (ii) speed and certainty of execution, and (iii) its ability to generate deal flow.

Once these Mortgages are structured, the Trust has the opportunity to increase its returns by permitting third-parties (including U.S. banks, trust companies and other mortgage investment entities) to participate in such Mortgages on a

senior basis at reduced interest rates, thereby enabling the Trust to retain a disproportionate amount of interest in respect of the portions of the Mortgages it retains. Alternatively, the Manager may retain the entire Mortgage for the Trust and other mortgage investment entities it manages. The Manager may also structure the Mortgage into a senior portion and junior portion to offer attractive returns to each mortgage investment entity it manages on a risk adjusted basis based on the fulfillment of each mortgage investment entity's investment objectives. When the Trust takes a junior portion of a Mortgage, which by agreement with other investors, will be subordinate to those other investors in terms of priority of payment, the Trust will earn a higher interest rate for doing so, commensurate with the additional risk. See "Loan Syndication".

An investment by the Trust in a second Mortgage differs from a junior position in a first Mortgage in that the Manager does not have control over administering the first Mortgage should a default occur.

In other cases where the Manager may retain the entire Mortgage for the Trust and other mortgage investment entities it manages the Manager may allocate the Mortgage across its mortgage investment entities in pari passu position, thereby reducing the risk of the single Mortgage to the Trust and facilitating greater diversification. The Manager may also arrange for third-parties to participate in a pari passu or junior basis of a Mortgage in order to provide further diversification or reduce risk. See "Loan Syndication".

In general, the Mortgages will generate income through interest payments, which are typically payable either periodically throughout the terms of the Mortgages or upon maturity. The Manager intends to maintain a balanced portfolio of Mortgages with staggered maturity dates. All Mortgages will be secured by Real Property consisting primarily of real property which requires horizontal infrastructure (such as gas lines, water lines, sewage systems, paved roads) but can also include other residential (generally not including single family homes), office, retail, industrial, hotel or other commercial property. Mortgages may be either first ranking, a junior position in a first ranking Mortgage, or a subsequent ranking Mortgage, and individual Mortgages may be secured by more than one property owned by the same mortgagor.

Mortgage Participation loans potentially earn the lender returns in two ways – a) an agreed interest rate, which is typically payable periodically throughout the term of the Mortgage or in full upon their maturity, and b) from time to time the lender may receive a participation in the profits of the venture on disposition of the Real Property. These loans are typically secured by the Real Property. The interest payments at the agreed rate are paid during the term of the loan and the participation paid when the Real Property is sold and profits are ascertainable.

Additionally, the Trust will enter into some land banking transactions in which an entity affiliated with the Trust will effectively finance the development of the lots by the homebuilder by (a) taking an assignment of a homebuilder's existing land purchase contract, (b) acquiring the land pursuant to such land purchase contract so that such land will not be held on the homebuilder's balance sheet, (c) enter into a construction contract with the homebuilder, its affiliate, or another party for the development of the lots on such land, and (d) enter into an option agreement with the homebuilder pursuant to which the homebuilder will both (i) make a significant deposit that approximates the homebuilder's equity in the project (i.e., an amount somewhat less than 20% of the overall costs), and (ii) acquire all of the developed lots as they are completed for an amount equal to the cost of such lots plus a return to the Trust's affiliated entity that represents an "interest" charge on the amounts advanced by the Trust's affiliated entity under the applicable transaction documents. Land banking investments will be structured to be made primarily using a Mortgage although an Equity Investment is also made by the Trust.

For nearly 25 years, the Manager, as a result of deal flow from the Mortgage Broker and its predecessor Trez Capital Corporation, has managed a series of mortgage and real estate equity investment entities previously offered to investors on a prospectus-exempt basis, as well as TG Income Trust, TG Income Trust II, and TG Income Trust III, which have been offered in the Provinces of British Columbia and Alberta by prospectus. In 2012, the Manager offered shares in Trez Capital Mortgage Investment Corporation and Trez Capital Senior Mortgage Investment Corporation by prospectus in all the provinces and territories of Canada, except Québec.

The current investment opportunity allows investors to access the Mortgage Broker's extensive experience and track record in order to indirectly invest in a fully-secured, risk-adjusted portfolio of Mortgage assets. With its strong platform and Mortgage lending expertise, the Mortgage Broker is able to issue Mortgages in as little as four to six

weeks to meet short deadlines for real estate investors and/or developers that are deemed to be qualified by the Manager.

(B) Mezzanine Loans

The Trust may make direct or indirect investments in loans that are secured by the developer's interest in the entity that is developing the real estate. Mezzanine financing can take several forms, but most commonly it involves extending credit to the partners or other equity holders of the borrower and taking a pledge of such parties' equity interests (including the right to distributions of income). The Trust will earn a higher rate of return than that of a first Mortgage on the Real Property, which is commensurate with the greater risk of an equity loan.

(C) Equity Investments

Equity Investments are commonly entered into through a limited partnership. The Trust, as a financier, will invest, indirectly or directly, in an entity in which it will be the limited partner and the developer will be the general partner. This entity will acquire and develop the property. There may be third-parties or other entities managed by the Manager that participate as limited partners alongside the Trust. The limited partner(s) and developer will advance funds to the project. Usually, the developer and financier(s) will earn a preferred rate of return on their respective advances and after the repayment of the capital advanced and the preferred rate of return, the balance of the proceeds will be split on a predetermined, negotiated basis. The Trust is expected to invest in the common equity position of Equity Investments on a limited and selective basis.

The Trust will more commonly make an Equity Investment that is senior to the interests of common equity holders and generally earns a fixed return and priority payment for such seniority over as a preferred equity holder. Such Equity Investments in a senior position are also referred to as Preferred Equity Investments and commonly have terms and rights more closely aligned with debt securities than equity investments. The Trust will commonly make Preferred Equity Investments where an Equity Investment arranged by the Manager is tranching into a senior, or preferred equity position, and a junior, or common equity position, to apportion the risks and rewards among the various investment entities managed by the Manager. In such Preferred Equity Investments, entities managed by the Manager or third-parties may participate *pari passu* or on a junior basis in relation to the Trust. The Trust will invest, directly or indirectly, in an intermediary entity that will set out the terms and conditions of the senior and junior portions of the Equity Investment being made and, in turn, such entity will make a direct investment in the limited partnership with a third-party developer that acquires and develops the Real Property.

Investment Process

In connection with the Trust, the Mortgage Broker has formed the Originators to conduct its operations out of the Texas, Washington, New York and California offices. See "Directors, Management, Promoters and Principal Holders – Trez Capital Limited Partnership (the Mortgage Broker)". Under the supervision of the Mortgage Broker, the Originators and the Mortgage Broker will originate potential Investments for review by the Mortgage Broker. See "Directors, Management, Promoters and Principal Holders – The Mortgage Broker – The Mortgage Broker's Operations".

The Mortgage Broker and Manager will utilize an investment process that is characterized by a top-down approach to identify attractive investment opportunities, beginning with a macro-level economic analysis of various geographic markets and asset classes, and followed by the identification and initial evaluation of individual investment opportunities. This top-down approach to investment selection is expected to result in high quality investments that offer attractive returns on a risk adjusted basis.

Once an investment opportunity is determined by the Mortgage Broker or Manager to be satisfactory based on an initial review, the Mortgage Broker or Manager performs comprehensive due diligence on the underlying assets and borrowers or investment partners. Properties are evaluated on the basis of location, quality, source of repayment, prospects for value-add, and cash flow profile. In addition, the creditworthiness and quality of the borrower or investment partner are reviewed and personal covenants are often obtained from the principals of the borrower.

The Mortgage Broker and Manager manage the risks associated with investments through initial due diligence and ongoing monitoring of the Investment Portfolio. Such monitoring is completed through active communication with borrowers and investment partners (including the tracking of covenants and milestones) and careful monitoring of market conditions and changes. The Mortgage Broker and Manager believe that a strong relationship with borrowers and investment partners is critical to the success of the investments and to the development of a good quality and repeat borrowers and investment partners.

Each member of management of the Manager and the Mortgage Broker has extensive knowledge and understanding of the mortgage and real estate industries that has enabled them to have a strong track record of making prudent investment decisions and identifying sound investment opportunities. As part of approving each Investment, the Mortgage Broker and Manager generally follows the approval process summarized below:

Approval Stage	Mortgage Approval Activity	Equity Investment Approval Activity
Committee First Review	<p>The Mortgage Broker's credit committee reviews a comprehensive written analysis (a "New Business Summary") prepared by the individual who is the relevant originator (who will generally be an employee, officer or an agent of the Mortgage Broker) which details the proposed loan terms and provides a preliminary assessment based on the initial information received from the prospective borrower, together with some initial due diligence evidentiary materials, including information on the borrower and analysis of the market.</p> <p>Prior to preparing a New Business Summary, in situations where a potential investment is complex or non-standard compared to the normal course of business, the originator (who will generally be an employee, officer or an agent of the Mortgage Broker) is encouraged to discuss the investment with credit committee. Early discussion will generally be accompanied by a written preliminary screening analysis which includes high level deal characteristics and an outline of key risks and mitigants. Early stage discussion is intended to improve the alignment of risk appetite with originators.</p>	<p>The Manager's acquisition committee reviews a comprehensive written analysis (an "Acquisition Committee Brief") prepared by the individual who is the relevant originator (who will generally be an employee, officer or an agent of the Manager) which details the proposed investment terms and provides a preliminary assessment based on the initial information received from the prospective investment partner, together with some initial due diligence evidentiary materials, including information on the investment partner and analysis of the market.</p> <p>Prior to preparing an Acquisition Committee Brief, the originator prepares a preliminary screening analysis accompanied by a high-level investment thesis inclusive of key economic terms of partnership, key project metrics and investor return summary. The Manager's acquisition committee reviews the preliminary screening analysis and will request the originator to prepare an Acquisition Committee Brief if the initial investment thesis is found satisfactory. Early-stage discussion is intended to improve the alignment of risk appetite with originators and is also intended to determine the proper allocation of the investment opportunity to the appropriate equity funds that can best suit investors' expectations.</p>
Letter of Intent	Upon review of the New Business Summary, if the preliminary	Upon review of the Acquisition Committee Brief, if the preliminary

Approval Stage	Mortgage Approval Activity	Equity Investment Approval Activity
Due Diligence Team Kickoff Meeting	<p>assessment is positive, the credit committee may authorize the issuance of a letter of intent. The letter of intent is then sent to the prospective borrower for signature and return, together with a deposit cheque from the prospective borrower sufficient to cover third-party due diligence, legal and other costs.</p> <p>The underwriter assigned to the proposed transaction, the originator, the respective manager, Credit Risk & Underwriting, and the manager, Funding & Administration, conduct a meeting to develop a strategy for the due diligence process. This includes discussions on timing, roles and responsibilities, underwriting tactics, and potential issues.</p>	<p>assessment is supported, the acquisition committee may authorize the issuance of a letter of intent, primarily for investment opportunities with new sponsors. The letter of intent is then sent to the prospective sponsor for acknowledgment. For existing sponsors with a proven track record; this step may not be required.</p> <p>The underwriter assigned to the proposed transaction, the originator, the respective manager of Credit Risk & Underwriting, the manager of Tax, the manager of Fund Accounting, the manager of Funding & Administration, and the manager of Portfolio Management allocated to overseeing the transaction (collectively the "Acquisition Team") conduct a meeting to develop a strategy for the due diligence process. This includes discussions on timing, roles and responsibilities, underwriting tactics, and potential issues.</p>
Due Diligence	<p>The underwriter conducts thorough due diligence to assess the merits of the proposed investment. This process may include a review of: credit checks, financial statements and personal net worth statements of the prospective borrowers, and any guarantor(s); borrower experience, track record, capabilities and strength of team; internet searches; third-party reports (such as valuation appraisals, market studies, environmental, building condition assessment and geotechnical appraisals, and quantity surveyor reports); rent rolls, leases, and estoppel certificates; comparable leasing and investment transactions; a development budget and schedules, zoning and permits; local market research; and prior and subsequent ranking mortgage balances.</p> <p>The underwriter also reviews the remainder of the information in the Mortgage Broker's due diligence checklist and completes an underwriting analysis model. The underwriter proceeds with completion</p>	<p>The underwriter, in collaboration with the originator, conducts thorough due diligence to assess the merits of the proposed investment. This process may include a review of: credit checks, financial statements and personal net worth statements of the prospective borrower(s), sponsor(s), or partner(s), and any guarantor(s); investment partner experience, track record, capabilities and strength of team; internet searches; third-party reports (such as valuation appraisals, market studies, environmental, building condition assessment and geotechnical appraisals, and quantity surveyor reports); rent rolls, leases, and estoppel certificates; comparable leasing and investment transactions; a development budget and schedules, zoning and permits; local market research; lender financing terms and conditions; and prior ranking mortgage balances.</p> <p>The underwriter also reviews the remainder of the information in the Manager's due diligence checklist and</p>

Approval Stage	Mortgage Approval Activity	Equity Investment Approval Activity
	of a due diligence memo which details the loan terms, underwriting and due diligence, and comprises a complete analysis of the mortgage.	reviews various projections utilized by the originator in a cash flow waterfall model. The extent of the required due diligence is determined by the Acquisition Team and will vary based on the Manager's experience with the partner and within the market. The analyst proceeds with completion of a due diligence memo which details the terms, underwriting and due diligence, and comprises a complete analysis of the investment.
Review Meeting	The due diligence memo is submitted to the respective manager, Credit Risk & Underwriting for first review. The manager, Credit Risk & Underwriting reviews the underwriting inputs, assumptions, supporting due diligence and output analysis and confirms that due diligence has been performed in accordance with policies and procedures prior to submission for credit approval. Note: Any material changes to transaction terms and conditions or material changes in perceived risk that occur during due diligence require that the transaction be returned to the credit committee for approval.	The due diligence memo is submitted to the respective manager, Credit Risk & Underwriting for first review. The manager, Credit Risk & Underwriting reviews the underwriting inputs, assumptions, supporting due diligence and output analysis and confirms that due diligence has been performed in accordance with policies and procedures prior to submission for acquisition committee approval. Note: Any material changes to transaction terms and conditions or material changes in perceived risk and investment return that occur during due diligence require that the transaction be returned to the acquisition committee for approval.
Approval	Once due diligence is complete and the transaction is deemed to meet the expectations set out by the committee during the first committee review, it is submitted to the appropriate delegates of the credit committee for approval. Transaction authorization is a dual-approval process by the delegates of the credit committee.	Once due diligence is complete and the transaction is deemed to meet the expectations set out by the committee during the first committee review, it is submitted to the appropriate delegates of the acquisition committee for approval. Transactions undergo a dual-approval process by the delegates of the acquisition committee.
Commitment Letter	Once the transaction is approved, a commitment letter is sent to the borrower for signature. Where a commitment letter is not applicable in certain jurisdictions, the Mortgage Broker's legal counsel will prepare and conclude a loan agreement with the borrower.	

Approval Stage	Mortgage Approval Activity	Equity Investment Approval Activity
Legal Documentation	The Mortgage Broker's legal counsel prepares legal documents, obtains title insurance, and conducts the required enquiries and searches. The Mortgage Broker obtains advice from an insurance consultant whether the current and/or proposed insurance coverage is adequate. The Mortgage Broker obtains transmittal and reliance letters from various consultants who provided reports concerning the transaction.	The Manager's legal counsel prepares legal documents (including partnership agreements) and conducts the required enquiries and searches. The Manager's legal counsel reviews loan agreements and provides advice to the Manager on such agreements. For new sponsor deals, the Manager obtains advice from an insurance consultant whether the current and/or proposed insurance coverage is adequate. The Manager obtains transmittal and reliance letters from various consultants who have provided reports concerning the transaction.
Funding Process	The underwriter and the Mortgage Broker's funding department confirm that all due diligence and funding requirements have been completed. The Mortgage Broker's treasury department, as directed by the Manager, identifies the source of the funds and funding parties for the mortgage. Legal counsel registers the Mortgage and other security documents and ensures all conditions are satisfied before releasing funds to the borrower.	The accounting department receives notification of the approval of the transaction and instructions on the timing and amount of funding. Upon final approval from an Acquisition Committee member, the accounting and funding departments complete the funding process in accordance with the closing of the transaction.

The Mortgage Broker and Manager intend to manage the risk to Unitholders by diversifying the Investment Portfolio geographically and across residential, industrial, hotel, retail, office and other commercial sectors. To manage and diversify risk, the Mortgage Broker and Manager may permit one or more investors to participate in Investments.

As investments are approved following the procedures summarized above, the Manager will determine whether the investment opportunity is suitable for the Trust, having regard for the Trust's investment objectives, strategies and restrictions and the Manager's goal of maintaining a diversified, fully-invested portfolio for the Trust. Where the Manager determines that a new investment opportunity is suitable for more than one investment entity managed by the Manager, the investment entities, when practicable, participate pro rata in that investment based upon, among other things, the relative importance of the investment opportunity to the fulfillment of each investment entity's objectives and the relative amount of assets under management in each investment entity. See "Objectives and Policies".

Loan Syndication

The Manager will arrange for third-parties and Affiliated Funds to participate either in some senior portion of a Mortgage or participate in loans on either a pari passu or junior basis in relation to the Trust. The syndication process facilitates the ability to provide a more secure senior portion of a Mortgage to a lower risk entity, with progressively higher risk / higher return junior portions to those with higher risk tolerances. These arrangements with third-parties and Affiliated Funds allow the Manager to, among other things, reduce the Trust's exposure to a single Mortgage and

allow for greater diversification in the Trust, apportion the risks associated with the Mortgages appropriately, provide yield enhancement, as well as create liquidity for the Trust.

The participation interests of the Trust, Affiliated Funds, and third-parties in Mortgages generally will be represented through legal agreements under which the lending entity retains general control over administering and servicing the entire Mortgages. The documents between the mortgagee and the third-party lender would provide that, in the event of a failure by the borrower to pay any amount owing under a Mortgage, the mortgagee will generally be entitled to enforce the Mortgage in accordance with applicable law. In the event of a failure by a mortgagor to make a scheduled payment of interest and/or principal, the mortgagee will immediately communicate with the mortgagor and, failing prompt rectification, will issue a notice of the mortgagee's intent to exercise such remedy or remedies available to the mortgagee which the Manager considers appropriate. In certain syndication arrangements, the Manager may be required to seek agreement from the third-party participant in a Mortgage on a proposed plan of enforcement and remedy prior to proceeding with any enforcement actions.

The negotiation of the terms of loan syndication arrangements is generally done by employees or consultants of the Mortgage Broker.

Types of Loan Syndications

Senior Syndication

The Trust will hold interests in Mortgages in which the Manager has permitted third-parties (such as banks, trust companies, and other mortgage investors) or Affiliated Funds to invest in such Mortgage at reduced interest rates in a senior position. This enables the Trust to retain a disproportionately large amount of interest revenue when compared to the size of the junior position in the Mortgages it retains. This practice – sometimes referred to as "tranching" – enables the Trust to effectively increase its returns while using less capital for each Mortgage investment (thereby facilitating greater diversification for the Trust) and, generally retaining the Manager's control over administering the Mortgages. The Manager believes that tranching will enhance risk-adjusted returns as the interest rate received by the Trust will be significantly higher than the rate it would have obtained under an equivalent non-tranched Mortgage.

Loan syndications wherein third-parties take a senior participation are typically done on the basis where the third-party takes 50% to 80% of a senior participation in a Mortgage, although the Manager may at times negotiate a higher leverage participation in its sole discretion. **The Trust commonly participates in Mortgages with some form of senior participation which is described as the "senior A portion" which makes the Trust's position which is described as the "junior portion" subordinate to such senior participant(s).**

In addition to permitting a third-party to participate in a "senior A portion" of a first Mortgage, the Manager may tranche the "junior portion" into a "senior B portion" and a "junior C portion". The Trust describes a "senior B portion" as being subordinate to the "senior A portion" and senior to a "junior C portion". The interest rate on the "senior B portion" will be higher than the rate on the "senior A portion" but lower than the rate on the "junior C portion". Third-parties and Affiliated Funds may participate in the "senior B portion". **The Trust will commonly participate in a "junior portion" in instances where there is a "senior A" participant and in a "junior C portion" in instances where there is both a "senior A" and a "senior B" participant.**

Non-Senior Syndication

Often times an entire loan may be too large for the Trust, and/or it is suitable for more than one investment entity managed by the Manager, and the Manager may allocate the loan across its Affiliated Funds on a pari passu basis (in either pari passu or junior position) to reduce the size of the position to a single investment entity. Additionally, in certain circumstances, the Manager may determine that a Mortgage investment has a higher element of risk than appropriate for the Trust and may sell off the most junior portion of the loan to a third-party which has a higher risk tolerance.

Related Party Syndication

In certain loan syndication arrangements, the directors or officers of the Manager, Affiliates of the Manager, or employees of the Manager or its Affiliates (collectively, the "**Related Parties**") may also participate in a pari passu or junior position in a Mortgage. This is typically done in situations where the Manager has determined it wants to reduce the risk of a certain Mortgage or create liquidity to the Trust and may offer an opportunity to Related Parties to participate in a Mortgage. Related Parties do not participate in any position wherein such Related Parties would be in a senior position to the Trust.

Structure of Loan Syndications

Syndications may be completed on either a loan-by-loan basis ("**Standalone Facility**") or a pooled basis whereby a series of Mortgages is pooled together to form a portfolio of investments for syndication ("**Multiple Loan Facilities**"). Additionally, as outlined below, these arrangements may be made through an investment (1) in the Mortgage(s) through a legal entitlement – although not a directly registered interest – in the Mortgage(s) or (2) to a Special Purpose Entity which holds legal and beneficial ownership in the Mortgage(s).

To facilitate syndication arrangements, many U.S. third-parties require Mortgages to be held by a U.S. domiciled entity (i.e. the Special Purpose Entity) which will result in the Trust, at the discretion of the Manager, making investments in Mortgages through one or more corporations, trusts or persons, the shares or interests of which may be directly or indirectly owned or controlled by or for the benefit of the Trust and which corporation, trust or person shall hold equity, limited partnership or other interests in the entity that holds legal or beneficial title to such Mortgages.

In addition, the lender of record will obtain standard security in respect of commercial Mortgages which, depending on the specific Mortgage, may include one or more of an assignment of rents, an assignment of purchase agreements (on residential development projects), a general security agreement and personal covenants from borrowers.

There are four (4) primary structures utilized to facilitate syndications which include:

1. Mortgage Participations

In a Mortgage participation arrangement third-parties and Affiliated Funds will invest in the Mortgage(s) through a "Mortgage Participation and Servicing Agreement". Legal title to the Mortgage(s) will be held by a nominee entity established and controlled by Trez and the "Mortgage Participation and Servicing Agreement" will outline the underlying beneficial ownership as well as the participation terms and rights, including priority, of the beneficial owners.

2. Note-on-Note Financings

In a note-on-note financing, third-parties will lend against the security of the applicable Mortgage(s). The third-party will receive a collateral assignment of the Mortgage(s) (and related loan documents) to secure the loan made by the third-party to the mortgagee. Note-on-note financings may be completed with the third-party financier either lending to (1) a nominee entity established and controlled by Trez which holds legal title to the underlying Mortgage(s) on behalf of the beneficial owners or (2) a Special Purpose Entity established and controlled by Trez which holds legal and beneficial ownership in the Mortgage(s).

3. Repurchase Agreements

Repurchase agreements involve a lender purchasing loans held by a Special Purpose Entity established and controlled by Trez, which holds legal and beneficial ownership in the Mortgage(s), with a simultaneous agreement that the loans will be repurchased at a later date (a "**Repo**"). The Repo lender will receive a pledge of the equity ownership of the Special Purpose Entity.

4. Co-Lending Agreements

The third-party financier and Trez will enter into a co-lending agreement which outlines the terms of the arrangement. Furthermore, the underlying borrower will enter into one loan agreement but will execute two individual promissory notes – one to the financing partner and one to Trez affiliated entities.

For more details on syndication and Special Purpose Entities, please refer to the notes to the financial statements of the Trust.

Risk Factors

Given that each loan syndication is negotiated on a standalone basis, each arrangement will have its own specific terms and rights which may be different from any other syndication arrangement. Such terms can include certain rights which create additional risk to the Trust such as the following:

- the terms of the syndication may require the Trust to repurchase the senior participant position when there is a default on the underlying Mortgage, resulting in the Trust taking a larger position in the Mortgage in a situation of default;
- the Manager may be required to seek the advice of the senior participant on a material decision in the event of default, which may result in the Manager taking a different course of action with enforcement than it may have had if there were no third-party participants in the Mortgage (although in such instances, the Trust generally has the ability to repurchase the senior position to enable the Manager to take full control in such decision making);
- there may be specific performance covenants required by the syndication partner that if not met may require a repurchase the senior participant position; and
- in the event there is a default by the Trust on the terms of the syndication with the third-party participant, the Trust may lose the entire Mortgage to the third-party participant.

These are some of the risks that the Manager has identified that are created as a result of syndication and it is not meant to be exhaustive given each syndication is negotiated on a standalone basis and each arrangement can create a unique set of risks.

There are additional risks associated with Multiple Loan Facilities which include:

- If a loan included in a Multiple Loan Facility is in default, it will be required to be removed from the Multiple Loan Facility which will result in the Trust having to repurchase the loan, resulting in the Trust having a larger position in such loan;
- There may be mark-to-market provisions that could result in margin calls for credit issues at the loan level or provide for cash sweeps to the financing partner until the collateral levels are rebalanced to contractually agreed upon terms;
- Multiple Loan Facilities may have cross-default / cross-collateralization provisions on loans within the Multiple Loan Facility as well as cross-default provisions against other financing facilities, and the Trust may only be invested in one or some of the Mortgages within a Multiple Loan Facility (with each participant providing indemnities to the other participants related to their specific loans within the Multiple Loan Facility);
- There can be partial recourse and/or guaranty provisions under the Multiple Loan Facilities which provide for a single guarantor (which may include the Trust or Affiliated Funds) with the other participants indemnifying the main guarantor for their pro-rata share of the guarantee; and
- The third-party provider under Repos benefit from several bankruptcy code safe harbor protections which allow Repo providers to liquidate, terminate and accelerate the loans in accordance with the Repo agreements

without having to go through the bankruptcy process and without having to seek approval of the bankruptcy court.

Covenants and Costs

Certain arrangements with third-parties described above may potentially include contractual agreements or covenants such as fund level liquidity and debt covenants, funding and/or repayment guaranty agreements, reporting requirements and other such obligations associated with a specific Mortgage. Additionally, there may be legal costs, commitment fees, and other costs associated with entering into a loan syndication arrangement which may be payable by the Trust.

Equity Syndication

The Manager intends to tranche certain Equity Investments sourced by it into two components: a senior preferred equity tranche that earns a fixed annual return, has a defined maturity date as well as priority for repayment, and a common equity tranche that is subordinate to the preferred equity tranche. These preferred equity investments will be made as a senior participation in a series of U.S. Limited Partnerships ("USLP") formed by the Manager in which Affiliated Funds will be the common equity and the Trust (as well as other Affiliated Funds) will be the preferred equity. USLP will make Equity Investments into various limited partnerships with third-party developers for the purposes of acquiring and developing/improving real estate properties.

As noted above, the Manager may also arrange for third-parties or Affiliated Funds to participate in investments of the Trust. These arrangements with third-parties or Affiliated Funds allow the Manager to further diversify its investments in Equity Investments and apportion the risks associated with the Equity Investments appropriately. Often the Trust makes Preferred Equity Investments in which the third-parties or other Affiliated Funds will participate on a pari passu or on a junior basis in relation to the Trust. In instances where the Trust's Equity Investment is not a Preferred Equity Investment, the third-parties or other Affiliated Funds will participate on a pari passu basis in relation to the Trust. In other words, the Trust will not be in a subordinate position in an Equity Investment in relation to other Affiliated Funds in a senior position in such Equity Investment.

The Trust's Operating Facility

In 2018, a special purpose entity wholly owned by the Trust, Trez Capital (2018) Nominee LP, entered into a senior secured term loan facility. In March 2023, the facility was amended and restated for available proceeds up to US\$150,000,000, bearing interest at the lesser of (i) Adjusted Term SOFR plus 6.0% with a SOFR floor of 3.50% or (ii) maximum rate, defined as the highest lawful and non-usurious rate of interest applicable, and maturing on March 24, 2026 with option to extend to March 24, 2027 (the "**Fortress Credit Facility**"). As at December 31, 2022, the amount outstanding on the term loan is \$108,697,425 (2021 - \$83,666,532). The loan is guaranteed by the Trust and other entities related to the Trust by virtue of common control.

The Fortress Credit Facility is collateralized by a security agreement representing a charge on the Mortgage Investments comprising the borrowing base, which are held in a wholly-owned subsidiary.

The credit facility has financial tests and other covenants with which the Trust must comply. These financial tests and other covenants include:

- (a) Borrower shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the sum of (a) \$15,000,000, plus (b) fifty percent (50%) of Borrower's net income as of the most recently ended trailing twelve month period, minus (c) the aggregate amount of payments made by Borrower to permanently reduce the Term Loans as of such date.
- (b) The Trust shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the greater of (i) \$100,000,000 and (ii) and amount equal to all of the Trust's outstanding indebtedness (including, without limitation, all guaranties).

- (c) The Trust shall not permit the Debt to Equity ratio to exceed 2.00:1.00 as of the last day of any fiscal quarter.

As part of other covenants, the Trust is required to meet certain portfolio requirements unless waived by lender in writing. As at December 31, 2022, the Trust was in compliance with its covenants.

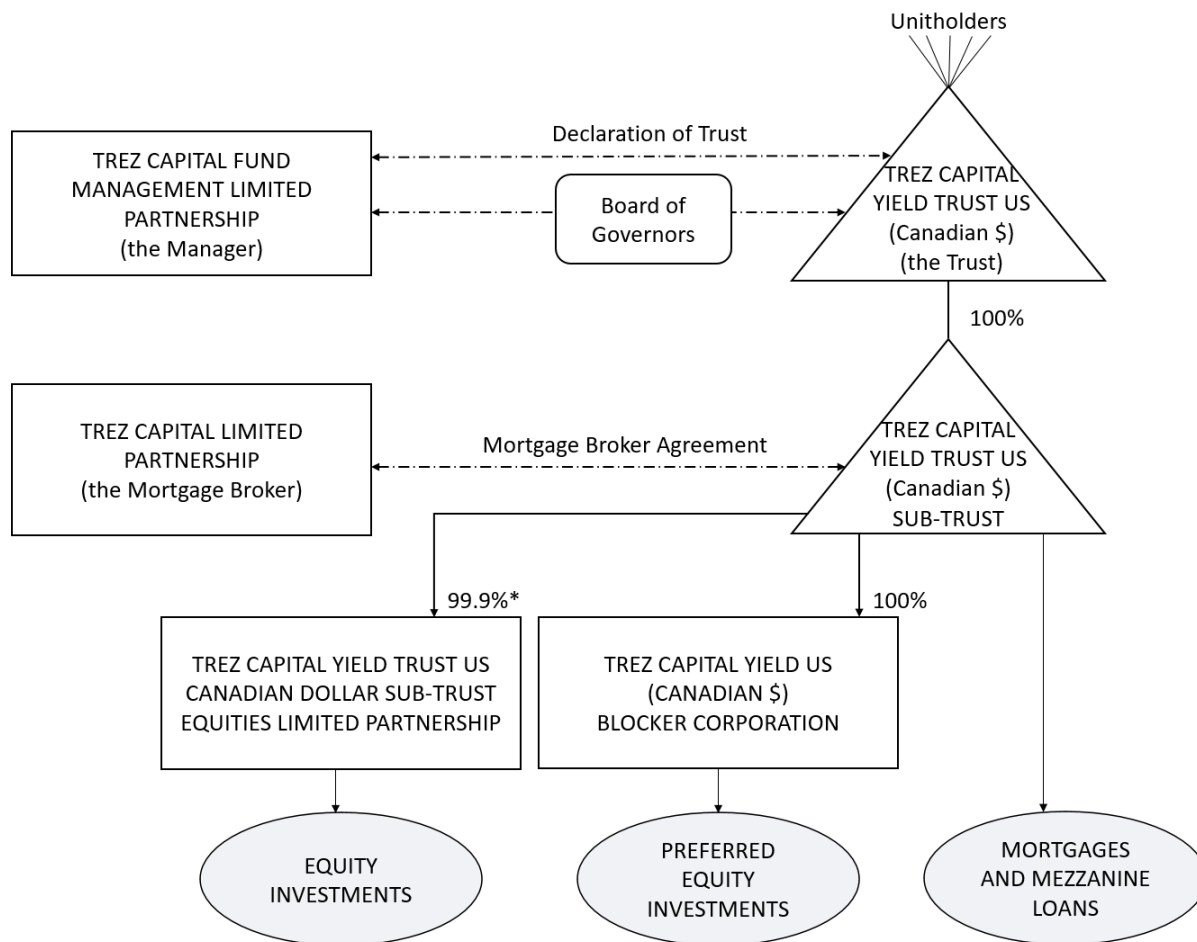
Management

The Originators and the Mortgage Broker will originate Investments for approval by the Mortgage Broker. The Trust has retained the services of the Mortgage Broker to provide advice to the Trust with respect to the acquisition of interests in Investments. The Manager is responsible for carrying out all the transactions of the Trust, providing management services for the Trust and, as portfolio advisor, supervising the investment and Investment Portfolio of the Trust. Investments are reviewed by the Board of Governors of the Trust, through its Credit Committee, on a quarterly basis to ensure compliance with the Trust's investment objectives. Upon receipt of advice from the Mortgage Broker and subject to any required approvals of the Credit Committee, the Manager will, from time to time sell investments and reinvest the proceeds or exchange such Investments for other investments. See "Directors, Management, Promoters and Principal Holders – Trez Capital Limited Partnership (the Mortgage Broker)" and "Directors, Management, Promoters and Principal Holders – The Independent Review Committee".

The Mortgage Broker is well known in the non-bank real estate lending industry in Canada. It identifies potential transactions principally through a network of existing business contacts, repeat borrowers and its reputation. The Mortgage Broker seeks out, reviews and presents to the Trust, Investment opportunities which are consistent with the investment objectives and operating policies of the Trust and services such Investments on its behalf. Trez Capital Corporation, the predecessor to the Mortgage Broker, and subsequently the Mortgage Broker, have successfully originated, underwritten and serviced Mortgage Investments on behalf of, and syndicated Mortgage Investments with, numerous investor clients and financial institutions for nearly 25 years. See "Directors, Management, Promoters and Principal Holders – Trez Capital Limited Partnership (the Mortgage Broker)".

Organizational Relationships

The investment structure of the Trust and the Investment Portfolio are illustrated below. This diagram is provided for illustration purposes only and is qualified by the information set forth elsewhere in this Offering Memorandum.



* The remaining 0.01% ownership interest is owned by the General Partnership entity associated with the Limited Partnership.

The Trust generally intends to hold investments in Mortgages and Mezzanine Loans, either directly or indirectly (such as through Special Purpose Entities), through the Sub-Trust.

Preferred Equity Investments will generally be held through Trez Capital Yield US (Canadian \$) Blocker Corporation (the "**Blocker Corp**"), a wholly-owned subsidiary of the Sub-Trust. The Blocker Corp will generally invest in an intermediary entity (usually a limited partnership) that will set out the terms and conditions of the senior and junior portions of the Equity Investment being made and in turn such entity will make a direct investment in the limited partnership generally with a third-party developer that acquires and develops a property.

Equity Investments will generally be held through Trez Capital Yield Trust US Canadian Dollar Sub-Trust Equities Limited Partnership.

Investment Portfolio of the Trust as at December 31, 2022.

The following are details of the Investments in the Investment Portfolio of the Trust as at December 31, 2022, by type of Investment.

Type of Mortgage	Number of Investments	Outstanding Balance (\$)	Weighted Average Interest Rate, %	% of Total Investments
First Mortgage – Non-Tranched ¹	70	395,478,648	12.3%	44.5%
First Mortgage – Junior Position ²	93	341,194,556	14.3%	38.4%
Second Mortgage – Non-Tranched ¹	6	23,074,588	14.9%	2.6%
Third Mortgage – Non-Tranched ¹	1	11,720,654	15.0%	1.3%
Preferred Equity	14	88,912,854	12.2%	10.0%
Common Equity	7	29,195,110	N/A	3.3%
Total	191	889,576,410	13.2%	100.0%

¹ Non-Tranched positions refer to Mortgages that have **not** been tranched into a senior and junior position and all participants in the Mortgage are thereby pari passu participants.

² Refers to either a "junior portion" or a "junior C portion".

The Trust has a total of \$341,194,556 or 38.4% in junior positions in its Mortgages in the Investment Portfolio.

The following are details of the Investments in the Investment Portfolio of the Trust as at December 31, 2022, by nature of underlying property.

Nature of Underlying Property	Number of Investments	Outstanding Balance (\$)	Weighted Average Interest Rate	Weighted Loan-to-Value ratio	% of Total Investments
Residential	166	702,491,834	13.0%	65.8%	79.0%
Mixed-Use	5	52,715,316	14.0%	54.2%	5.9%
Storage	7	43,777,224	11.0%	67.2%	4.9%
Retail	4	39,920,247	5.0%	69.5%	4.5%
Office	2	30,597,978	15.6%	58.8%	3.4%
Industrial	4	18,220,801	15.8%	72.2%	2.1%
Hotel	2	1,271	14.4%	62.5%	0.0%
Other	1	1,851,738	15.3%	59.0%	0.2%
Total	191	889,576,410	13.2%	67.4%	100.0%

The following are details of the Investments in the Investment Portfolio of the Trust as at December 31, 2022, by location of underlying property.

Location of Underlying Property	Number of Investments	Outstanding Balance (\$)	Weighted Average Interest Rate	Percentage of Total Investments
Texas	92	491,998,667	12.5%	55.3%
Florida	33	123,959,422	14.1%	13.9%
Arizona	22	76,470,171	15.0%	8.6%
South Carolina	4	35,772,098	15.5%	4.0%
Georgia	7	32,368,750	12.5%	3.6%
Washington	7	27,351,927	13.1%	3.1%
California	4	19,000,029	14.3%	2.1%
Utah	3	14,376,690	14.3%	1.6%
Nevada	1	11,736,006	9.5%	1.3%
Oregon	2	7,087,012	17.5%	0.8%
Oklahoma	3	7,027,932	14.8%	0.8%
Ohio	1	6,207,719	11.8%	0.7%

Colorado	2	5,537,723	15.0%	0.6%
New York	1	5,531,691	10.3%	0.6%
Indiana	1	5,423,238	13.3%	0.6%
Idaho	1	4,650,814	16.6%	0.5%
Alabama	1	4,518,614	14.0%	0.5%
Pennsylvania	1	3,309,817	11.6%	0.4%
Arkansas	1	2,980,761	13.7%	0.3%
Michigan	1	1,851,738	15.3%	0.2%
Virginia	1	1,277,318	12.0%	0.1%
Tennessee	1	657,782	13.1%	0.1%
North Carolina	1	480,493	5.0%	0.1%
Total	191	889,576,410	13.2%	100.0%

As at December 31, 2022, the average of the terms to maturity of the mortgages, weighted by the principal amount of the mortgages is 17.1 months and percentage of mortgages that mature in one year represent 30.3% of the total principal amount of the mortgages.

The following are details of the Investments in the Investment Portfolio of the Trust with payments 90 days overdue and impaired value as at December 31, 2022.

Details of Investments	Number of Investments	Outstanding Balance (\$)	% of Total Investments
Investments with payments 90 days overdue ⁽¹⁾	7	72,524,999	8.2%
Investments with impaired value ⁽²⁾	-	-	-
Investments not impaired or 90 days overdue, but with material accommodations	-	-	-

⁽¹⁾ includes four defaulted loans totaling \$39,351,664, two foreclosed assets totaling \$27,663,879, as well as one loan that was subsequently modified in January 2023 in the amount of \$5,509,456

⁽²⁾ investments in which an impairment to value has been recognized in accordance with IFRS

The Trust makes certain investments in Mortgages through one or more corporations, trusts or persons to enable the Trust to enter into loan syndication arrangements with certain third-party investors. Mortgages made through Special Purpose Entities are accounted for by the Trust either as investments held at fair value or subsidiaries in accordance with IFRS. A reconciliation of the Mortgages in the Investment Portfolio to the disclosure in audited financial statements in accordance with IFRS is provided for clarity below.

Investment Portfolio Reconciliation to the Audited Financial Statements ("AFS"):

Investments in Mortgages per AFS (note 4 of AFS)	\$751,853,072
Investments held at fair value per AFS	\$357,994,774
Mortgages held through Special Purpose Entities	\$257,991,469
Preferred Equity Investments	\$99,575,896
Lot Banking Investments	\$427,408
Investments in associates per AFS	\$5,745,711
Investments in joint ventures per AFS	\$7,098,258
Non-controlling interest of Mortgage held in Trez Camperdown LP ¹	\$(4,971,088)
Portion of Mortgage held in Trez Camperdown LP not attributable to Trust ¹	\$(75,361,974)
Portion of Mortgage held in Trez Capital (2018) Nominee LP not attributable to Trust ²	\$(106,867,764)

Portion of Mortgage held in Trez Equities LP not attributable to Trust ²	\$(25,799,081)
Non-controlling interest of Mortgage held in Trez Equities LP ²	\$(5,644,230)
Portion of Mortgage held in Trez HBL LP not attributable to Trust ²	\$(9,216,975)
Other assets of Special Purpose Entities ³	\$(5,254,293)
Investment Portfolio	\$889,576,410

¹ The Trez Camperdown LP Special Purpose Entity that is consolidated for financial statement purposes includes a non-controlling interest representing a portion of the Mortgage held by third-party syndication partners as well as an Affiliated Fund. As the non-controlling interest represents a portion of the Mortgage held by third-party loan syndication partners and an Affiliated Fund, it is excluded from the Trust's Mortgages as such portion of the Mortgage is not an investment of the Trust. The \$4,971,088 is attributable to an Affiliated Fund while the \$78,361,971 is attributable to third-party syndication partners.

² The Trust is a participant in Mortgages held within a Special Purpose Entity. Under IFRS, these Mortgages are consolidated to the financials of the Trust. This adjustment removes the portion of the Mortgages attributable to syndication partners. Such syndication partners may include third-parties as well as Affiliated Funds.

³ The Special Purpose Entities invest in Mortgages with third-party loan syndication partners. At any given time, the Special Purpose Entity may hold working capital and other non-mortgage assets. An adjustment is made to remove the portion of working capital from the amount attributable to Mortgages.

In addition to the Mortgages and Equity Investments in the Investment Portfolio, the Trust holds one unsecured note receivable totaling \$182,481 relating to historic loan defaults. See "*Loans in Default and Foreclosed Assets*" for further information.

Portfolio Performance

The following table details the performance data of the Trust since it was formed on December 8, 2016.

Year	2016	2017	2018	2019	2020	2021	2022
Series F (C\$) Units (DRIP) ¹	9.20%	8.24%	8.24%	8.02%	7.57%	6.83%	7.21%
Series A (C\$) Units (DRIP) ¹	n/a ²	7.19%	7.19%	6.95%	6.51%	5.77%	6.15%

¹ All reported returns are net of fees

² A Series units were introduced on January 1, 2017

The performance data is calculated in accordance with the Trust's Valuation Policy. See "Calculation of Net Asset Value - Valuation Policy".

Recent Developments

Florida Operations

In December 2022, the Mortgage Broker's affiliates in the United States elected to discontinue operations with Brett Forman through the Trez Florida office. Trez Florida is now in the process of winding down its business. Trez Florida will continue to service its existing loan portfolio but will not pursue any new lending opportunities through its former office in Boyton Beach, Florida. Instead, the Mortgage Broker, through its affiliates in the United States, will establish a new office in Miami, Florida on May 1, 2023 to service the Florida and the southeastern United States origination platform. This office will be a branch of Trez Texas. As with other offices, the Miami, Florida office will only refer investment opportunities to the Trust for consideration when such investments fall within the objectives or investment policies of the Trust.

Board of Governors

On September 30, 2022, the term of office of Stewart Robertson, a former member of the Board of Governors of the Trust expired. On November 1, 2022, Christopher Voutsinas was appointed as a member of the Board of Governors to fill the vacancy.

Amended and Restated Credit Facility

On March 24, 2023, the agreement providing for the credit facility to which the Trust has access to was amended and restated. The amended and restated agreement matures on March 24, 2026 with option to extend to March 24, 2027. See "The Trust – The Trust's Business – The Trust's Operating Facility" for additional information.

New Partners of Trez Capital Group Limited Partnership

Effective as of January 1, 2022, each of Dean Kirkham and John Maragliano subscribed for an indirect minority ownership interest in Trez Capital Group Limited Partnership, and became a partner of Trez Capital Group Limited Partnership.

Trez Group Reorganization

Trez Capital Group Limited Partnership, an affiliate of the Manager, completed an internal reorganization (the "**Trez Group Reorganization**") effective as of January 1, 2021 to facilitate the retirement of each of Alexander (Sandy) Manson, Robert Perkins and Ken Lai (the "**Retiring Partners**") from Trez Capital Group Limited Partnership. As a result of the Trez Group Reorganization, the minority ownership interests held by each of the Retiring Partners were acquired by Trez Capital Group Limited Partnership. Morley Greene and his family (indirectly) subscribed for additional units and increased their majority ownership interest in Trez Capital Group Limited Partnership, and John D. Hutchinson (indirectly) acquired a minority ownership interest in Trez Capital Group Limited Partnership.

In connection with the Trez Capital Reorganization, Alexander (Sandy) Manson retired as the Chief Financial Officer and Director of the general partner of the Manager, Robert Perkins retired as Director of the general partner of the Manager and Ken Lai retired as Vice-President, Loan Administration and Director of the general partner of the Manager, in each case as of November 8, 2021, after providing transitional services to the general partner of the Manager and certain of its affiliates to facilitate the orderly transfer of responsibilities. Robert Perkins continues to provide transitional services as Managing Director of the general partner of the Mortgage Broker.

As part of such transition, Dean Kirkham was appointed as a Director and Chief Operating Officer of the general partner of the Manager on January 1, 2021, John Maragliano was appointed as the Chief Financial Officer and a Director and Christian Skogen was appointed as the Chief Risk Officer of the general partner of the Manager on May 21, 2021. Effective January 31, 2022, Dean Kirkham was promoted to the position of President of the general partner of the Manager.

Bridge Lending Program

On October 6, 2021, the Mortgage Broker began making bridge loans (i.e. lease-up and value-add) throughout the U.S. through a new limited partnership, Trez New York, based in New York. The focus of Trez New York is to source bridge loan opportunities across the U.S. to provide the Mortgage Broker with additional opportunities in the bridge lending space. Trez New York will source bridge loans in the U.S. for referral to, and approval by, the Mortgage Broker and will receive originating fees, commitment fees and renewal fees from borrowers. Trez New York will only refer investment opportunities to the Trust for consideration where such investments fall within the objectives or investment policies of the Trust.

Washington Office

On September 9, 2021, the Mortgage Broker established an office in Seattle, Washington to service the Pacific Northwest origination platform. This office is a branch of Trez Texas and the Mortgage Broker's activities in connection with the Trust in the Pacific Northwest region are thereby conducted through Trez Texas. The Pacific Northwest office will source loans primarily in Washington and Oregon, and other areas as it finds suitable opportunities, for referral to, and approval by, the Mortgage Broker and will receive originating fees, commitment fees and renewal fees from borrowers. The Pacific Northwest office will only refer investment opportunities to the Trust for consideration where such investments fall within the objectives or investment policies of the Trust.

California Licenses

An affiliate of the Mortgage Broker received the registration and licenses required to conduct business in California. The Manager expects to increase its allocation of funds to and the number of loans it makes in California. See "Industry and Sector Overview – Investment Real Estate Market in the United States – U.S. Economy and Real Estate".

Preferred Equity Investments

The Trust has started actively investing in Preferred Equity Investments subject to its investment restrictions. See "Investment Restrictions" and "The Trust-Equity Syndication".

Loans in Default and Foreclosed Assets

As at December 31, 2022, the Trust had four Mortgages in default totalling \$39,351,664 (2021 – nil).

Additionally, the Trust has two foreclosed assets as follows:

- During 2022, a company affiliated with the Trust foreclosed on the property that was in default during the year. The foreclosure occurred due to the borrower's missed interest payment and the borrower's failure to cure that default. The foreclosed asset is an income producing retail shopping center with 22 tenants. The Trust has an investment in the foreclosed asset in the amount of \$27,481,399.
- During 2018, a company affiliated with the Trust foreclosed on the property that was in default in the previous year. The foreclosure occurred due to the borrower's missed mandatory principal payment and the borrower's failure to cure that default. The foreclosed upon property consisted of 66 completed lots. The Trust now holds an unsecured interest-free note from the affiliated company in the amount \$182,481 (2021 - \$488,946).

OBJECTIVES AND POLICIES

Business Objective

The business objective of the Trust is to preserve invested capital and generate a steady stream of income to investors by investing in a diversified portfolio of Loan Investments and Equity Investments within the United States. Specifically, the Trust will make prudent Investments to generate attractive returns in order to permit monthly distributions to Unitholders.

Short Term Objectives

The primary objectives of the Trust for the ensuing 12 months are to (i) continue to acquire capital through the Offering; and (ii) invest the proceeds of the Offering in the Investment Portfolio.

Actions to be taken	Target completion date or, if not known, number of months to complete	Cost to complete
Acquire capital through the Offering and invest into the Investment Portfolio	12 Months	\$Nil

Insufficient Funds

Funds available as a result of the Offering either may not be sufficient to accomplish all of the Trust's proposed objectives and there is no assurance that alternative financing will be available.

Investment Strategies

The Trust Investments will be concentrated primarily across what the Manager views to be growth states in the U.S. which will be focused, but not limited to, Texas, the Carolinas, Atlanta, Arizona, Washington, and Oregon. The Mortgage Broker will use its well-established lending strategies and competitive advantages, namely (i) flexible structure, (ii) terms, speed and certainty of execution, and (iii) its ability to generate deal flow to identify and execute on attractive investment opportunities. The Trust is a source of funding for the Mortgage Broker's mortgage lending business.

Mortgages

In general, the Trust will generate income through interest payments, payable either periodically throughout the term of the Mortgages or upon their maturity. Mortgages may have a first, second or subsequent ranking and may grant security for more than 75% of the value of the Real Property mortgaged, which is higher than leverage permitted by conventional bank lending practices. The interests in Mortgages will be acquired by the Originators or Mortgage Broker from third-parties or will be new loans originated by the Originators or Mortgage Broker.

Equity Real Property Investments

The Trust will make either direct or indirect Equity Investments in Real Property.

Equity Investments are commonly entered into through a limited partnership. The Trust, as a financier, will invest, indirectly or directly, in an entity in which it, or a related party, will be the limited partner and the developer will be the general partner. This entity will acquire and develop the property. There may be third-parties or other entities managed by the Manager that participate as limited partners alongside the Trust. The limited partner(s) and developer will advance funds to the project. Usually, the developer and financier(s) will earn a preferred rate of return on their respective advances and after the repayment of the capital advanced and the preferred rate of return, the balance of the proceeds will be split on a predetermined, negotiated basis. The Trust is expected to invest in the common equity position of Equity Investments on a limited and selective basis.

The Trust will more commonly make an Equity Investment where it enters into an agreement with certain common equity holders to be senior to the interests of those common equity holders and will generally earn a fixed return and priority payment for such seniority as a preferred equity holder. Such Equity Investments in a senior position are also referred to as Preferred Equity Investments and will commonly have terms and rights more aligned with debt securities than equity investments. The Trust will commonly make Preferred Equity Investments where an Equity Investment arranged by the Manager is tranching into a senior, or preferred equity position, and a junior, or common equity position, to apportion the risks and rewards among the various investment entities managed by the Manager. In such Preferred Equity Investments, Affiliated Funds or third-parties may participate *pari passu* or on a junior basis in relation to the Trust. The Trust will invest, directly or indirectly, in an intermediary entity that will set out the terms and conditions of the senior and junior portions of the Equity Investment being made and in turn such entity will make a direct investment in the limited partnership with a third-party developer that acquires and develops the property.

Additionally, the Trust will enter into some land banking transactions in which an entity affiliated with the Trust will take assignment of a homebuilder's existing land purchase contract in order for the homebuilder to hold the land off-balance sheet and will also commonly provide financing for the development of lots by the homebuilder. The homebuilder will also enter into an option agreement with the same entity to purchase the lots at a fixed price on a specified takedown schedule from the Trust. The homebuilder will put up a deposit of less than 20% as their equity in the transaction. Land banking investments made by the Trust will primarily be made using a Mortgage although an Equity Investment is also made by the Trust.

Mezzanine Loans

The Trust may make direct or indirect investments in loans that are secured by the developer's interest in the entity that is developing the Real Property. Mezzanine financing can take several forms, but most commonly it involves extending credit to the partners or other equity holders of the borrower and taking a pledge of such parties' equity

interests (including the right to distributions of income). The Trust will earn a higher rate of return than that of a first Mortgage on the real estate commensurate with the greater risk of an equity loan.

Investment Restrictions

Pursuant to the Declaration of Trust, the following are the investment restrictions applied by the Trust in selecting Investments:

- (a) The Trust will not invest in any Mortgage (often referred to as a Deed of Trust in the United States) or interest in Real Property where the Manager or an Affiliate of the Manager holds a prior charge or other security interest on the underlying Real Property which forms the security of such Mortgage.
- (b) The Trust will not invest in Real Property, except pursuant to an Equity Investment or a Mortgage Participation. However, subject to review of environmental issues, the Trust may indirectly hold Real Property acquired as a result of foreclosure where such foreclosure was necessary to protect an Investment as a result of a default by the mortgagor. The Trust will use its reasonable best efforts to dispose of such Real Property acquired on foreclosure.
- (c) The Trust will not invest in a loan to the directors or officers of the Manager, but the Trust may invest in a Mortgage or Mortgage Participation when the borrower is an entity owned in whole or in part, or controlled, by the Manager or its Affiliates and the Trust may make an Equity Investment in Real Property owned, directly or indirectly, in whole or in part, by the Manager or its Affiliates, in each case on the following conditions:
 - (i) the investment must be on the same terms as, and must not be for an amount greater than, the amount either borrowed from or invested by, parties who are not Affiliates of the Manager, or in which the Manager or its Affiliates have no financial interest, who rank *pari passu* in the investment with the Trust;
 - (ii) the profit from any joint venture must not be included in calculating the Incentive Fee paid to the Manager in respect of the investment;
 - (iii) the aggregate amount of all such Investments must not exceed 20% of the net assets of the Trust at the time each investment is considered for approval; and
 - (iv) all such Investments will be reviewed by the Credit Committee of the Board of Governors after the Investments are made as part of its normal review of the Trust's compliance with its investment restrictions to ensure that the foregoing investment restrictions set out herein have been met.
- (d) Except as provided in paragraph (c) above, the Trust will not make loans to, nor invest in Real Property owned by the Manager or its Affiliates, nor make loans to the directors or officers of the Manager.
- (e) The Trust will not invest in or hold any asset which in any way does not qualify as a "qualified investment" for a trust governed by a Deferred Plan, unless the Trust qualifies as a "mutual fund trust" under the Tax Act.
- (f) The Trust will not invest in any asset, or conduct its affairs in a way, that would disqualify the Units as a "qualified investment" for a trust governed by a Deferred Plan.
- (g) The Trust will not make any Equity Investments until the Trust has not less than \$50,000,000 in net assets.

- (h) The Trust will not invest more than 20% of its net assets in Equity Investments.
- (i) The Trust will not invest more than 10% of its net assets in Mezzanine Loans.

The Manager may, in its discretion, from time to time, impose additional investment restrictions on the Trust.

The Trust may, at the discretion of the Manager, make investments in Mortgages through one or more corporations, trusts or persons, the shares or interests of which may be directly or indirectly owned or controlled by or for the benefit of the Trust and which corporation, trust or person shall hold equity, limited partnership or other interests in the entity that holds legal or beneficial title to such Mortgages.

INDUSTRY AND SECTOR OVERVIEW

U.S. Economy and Real Estate

The U.S. economy recovered strongly from the pandemic in 2022 with real GDP growing by 2.1% on an annual basis by the end of the year. The growth however was not balanced, changing from a negative 1.6% on annualized basis in Q1 2022 to a high of 3.2% in Q3 2022 and then decelerating to 2.6% in Q4 2022. As the economy recovered – supported by strong fiscal and monetary stimulus of the previous two years – inflation pressures started building, with the all-items CPI reaching a peak of 9.1% in June of 2022. Facing a tight labour market, strong wage growth, and the risk of inflation expectations becoming deeply entrenched, the Federal Reserve ("Fed") raised interest rates at an unprecedented pace, and a 425 basis point increase in the federal funds rate during 2022 marked the fastest tightening in the history. While the Fed made progress in its fight against inflation – the CPI declined to 6.5% in December 2022 – it is still significantly higher than the long-term target of 2%, implying tightening is likely to continue into at least the first quarter of 2023, albeit at a slower pace. The full impact of 2022's rate increases remains to be seen, but GDP growth is expected to decelerate further with most baseline expectations ranging between 1% and 2% in real terms by the end of 2023. Should the tightening appear to be too aggressive, a mild recession in the second half of 2023 is also possible. (Sources: BEA, Federal Reserve Bank of St. Louis, Goldman Sachs, CBRE, TD).

One of the biggest implications of the pandemic on real estate markets was the change in convention from full-time office work to the current hybrid working environment. Despite the initial return-to-office trend leading to office occupancy in top-10 U.S. cities reaching 50% in January 2023, remote work has persisted for many companies. The vacancy rate at the end of 2022 in the U.S. stood at 12.7% while net absorption totaled negative 18.6 million square feet for the year. Industrial assets on the other hand were among the strongest performers in 2022, posting a surge in fourth-quarter absorption along with 10.6% annual rent growth. The asset class is expected to perform well going into 2023 given low supply of logistics space and continued healthy demand. The retail sector also continued its rebound in 2022 after the pandemic with overall vacancy having declined to 4.2% - the lowest level in 15 years. Although U.S. consumer spending started to moderate in the second half of the year with the Fed raising interest rates, the 2022 average sales price per square feet of retail real estate was almost 10% higher than in 2020 and 19% higher than its five-year average. The hotel segment has also seen a strong recovery in 2022 with overall demand up by 11% at year-end and U.S. hotel revenues up by 44% compared to 2021. This performance, however, has been driven primarily by leisure travel, while business travel is yet to fully recover. (Sources: CBRE, Forbes, Lee and Associates, Cushman & Wakefield).

With the Fed raising interest rates, U.S. mortgage rates also rose quickly in 2022: the 30-year average fixed-rate reached and briefly exceeded 7% in November, compared to less than 3% in August a year before. Although the average rate has declined to 6.4% by the year end, such rates represent a level last seen during 2007-2008. As a result of rising rates, new home sales declined by 17% in 2022 and existing home sale closings went down by 18%. While single-family starts declined by 11% in 2022, multifamily starts saw a 16% increase from a year ago, indicating a greater expected delivery of new apartments in 2023 and 2024. Rental markets experienced strong inflation in 2022 (7.9% in January 2023 compared to January 2022), which continued even as other measures of inflation started to moderate in June. After such strong demand, and given the forecasted decline in GDP growth, 2023 rents are expected to remain flat or slightly decline from their previous peaks. Multifamily construction is expected to increase over the long-term, driven by a fundamental housing shortage in the U.S., but a normalization in 2023 is possible. (Sources: Federal Reserve Bank of St. Louis, John Burns Real Estate Consulting, Colliers, Lee and Associates).

Texas Economy and Real Estate

The Texas economy and its housing market have benefited from a long-term trend of residents moving from other states to the metroplexes of Houston, Dallas-Fort Worth, Austin, and San Antonio. From 2000 to 2022, Texas's population grew by more than 9 million residents – more than any other state – and surpassed the 30-million population mark by the end of 2022. In addition, about half of Texas's population gain since 2000 resulted from natural increase, i.e., more births than deaths (Source: U.S. Census). One source of the state's growth is relatively relaxed land-use restrictions which enable housing and commercial development. Additionally, the diversifying economy of the Dallas-Fort Worth and Austin regions have bolstered the state's growth beyond the energy sector-focused economy of the Houston region. The quality of life and cost of living considerations, absence of state taxes, and overall business-friendly environment have accelerated recent migration of people and relocations/expansions of companies into Texas which should lead to continued robust demand for housing and commercial real estate. For instance, Texas is drawing tech firms from the Silicon Valley with major relocations of corporate headquarters of companies such as Oracle (Austin) and Hewlett Packard (Houston) among many others. There were 16 headquarters relocations to Texas in 2022 (compared to a record of 62 in 2021). Caterpillar Inc., a Fortune 500 company that makes construction equipment, was among the most notable corporate relocations in 2022, relocating its global headquarters from the Chicago area to Irving, Texas, in the Dallas area.

Following two years of strong growth after the pandemic, the real estate market in Texas normalized in 2022. In line with the nationwide decline in single-family home permits in 2022 compared to 2021 (e.g., top-10 MSAs had a decline of 13% on average), single-family permits in the three key Texas MSA declined by 9-14%. Despite this fact, the Houston area issued 47,633 construction permits for single-family homes in 2022 (52,519 in 2021), making the region the most active among the U.S. metro areas for single-family construction permits in the year for the second year in a row. Dallas-Fort Worth came in second overall in the U.S. with 43,574 construction permits issued (50,295 in 2021), and Austin came in fifth overall with 21,358 permits issued (24,946 in 2021) (Source: Texas A&M University data).

There were 367,472 home sales in Texas in 2022, a decline of 11% compared to the previous year. Despite the decline, the total number of sales in 2022 was the third highest on record, and housing inventory by year-end stood at 2.7 months, which is significantly lower than the 6-6.5 month threshold that marks a balanced market. The 2022 median home price increased by 13.3% from 2021, reaching \$340,000 and showing growth in line with the upward trend seen prior to 2021. The median price per square foot also grew by 15.9%. Homes spent an average of 35 days on the market, compared to 34 days in 2021. A slight decline in sales amid consistently increasing sales prices across all key MSAs are indicative of a stabilizing market. With mortgage rates falling from their peak amid robust local economies, home sales are expected to revert to their long-term normal levels as housing markets normalize in the wake of the pandemic. In the rental market, asking rents increased in 2022 in all key market of Texas, with Dallas rents increasing by 11.6%, Austin by 8.6%, and Houston by 7.5%. Vacancy rates stood at 3.9%-5.4% across the major MSAs in 2022, declining slightly from 2021. (Source: Texas Realtors).

Overall, opportunities in residential real estate, particularly entry-level and first-time move-up product in the single-family for sale home market as well as quality suburban rental housing product in the for-rent market, should remain robust in 2023.

Southeastern U.S. Economy and Real Estate

The Southeastern U.S. has continued its long-term economic growth pattern for several decades, defined by the continued in-migration of U.S. households, the formation and relocation of U.S. and international jobs, and expanding international trade. Two defining trends underpin the Southeast's economic strength: a pattern of long-term sustained economic growth and diversification of its industry base.

The 2022 U.S. Moving Migration Patterns Report from North American Moving Services shows South Carolina, North Carolina and Florida among the top five states for inbound moves. Florida has lured movers from the Northwest, Midwest and central Eastern Seaboard states, growing by 1.9% in 2022 and becoming the fastest-growing state in the U.S. last year. The low or absent state taxes, business friendly environment, quality of life, and warm weather are increasingly drawing both people and corporations to the state, fueling population and job growth and demand for residential and commercial real estate. For instance, the notable relocations of the Wall Street firms from New York and Chicago to Florida include hedge fund Citadel, Ark Investment Management, Elliott Management Corp.,

DoubleLine Capital LP, as well as Blackstone Group, which recently signed a long-term lease for office space in downtown Miami, and Deutsche Bank having established a sizeable office complex in Jacksonville, Florida (Sources: Washington Post, Forbes).

Similar to Texas, the key markets in the Southeastern U.S. are showing signs of normalization in 2022 after rapid expansion in the previous two years. In Florida, while the overall number of single-family home sales declined by 18% in 2022 compared to 2021, the median sales price increased by 15.7% and the median percent of the Original List Price Received was 100.0% in 2022, same as in 2021. Notably, the median sales price increase in 2022 was consistent across all Florida MSAs and ranged between 9% and 24%. Housing inventory by the year-end stood at 2.7 months, compared to 1.0 in 2021, and the median time to sale was 56 days, compared to 55 days in 2021 (Source: Florida Realtors).

Overall, the Southeast generally offers a more affordable cost of living and high quality of life combined with a business-friendly environment that is drawing robust migration and relocations into the region.

Western U.S. Economy and Real Estate

The Western region of the U.S. had the second highest growth in population from 2010 to 2020 at 9.2% only second to the South (which includes Texas and the southeastern U.S.) which sat at 10.2%, both outpacing the national average of 7.4%. More specifically, some of the key states in the Western U.S. had notable population growth in the previous decade: Arizona +11.9%, California +6.1%, Colorado +14.8%, Idaho +17.3%, Nevada +15.0%, Oregon +10.6%, Utah +18.4%, and Washington +14.6%. In addition, in 2022, the West and the South were the only two regions to experience population growth, while Arizona (#5), Washington (#8), Utah (#9), and Idaho (#10) were among the top-10 fastest growing states in 2022 (Source: U.S. Census Bureau).

Furthermore, main markets within the West such as Seattle and Portland are continuing to attract jobs from high tech, healthcare and manufacturing companies as the cities offer a highly talented and diverse workforce, global connectivity, and a competitive cost of doing business. All these factors make the cities attractive for business and are driving continued job growth. Some of Seattle's largest employers include Boeing, Amazon and Microsoft, while Portland is home to the likes of Intel, Nike, US Bank and Adidas.

This combination of strong population growth and job growth are driving demand for both residential and commercial real estate throughout the region, despite being at a slower pace than the record setting years of 2020 and 2021. Given that economic performance among the states in the Western region is less uniform compared to those in the South and Southeast of the U.S., the Manager is much more selective in terms of sub-markets to focus on within the Western U.S. region.

Mortgage Lending Industry

Traditional U.S. financial institutions have particularly underserved borrowers who require funding in the transition phase of the investment process, including construction, development and lease-up financing. The traditional financial institutions do not typically provide financing to this market due to the short-term nature of the Mortgages, the limited size of the loans and the perceived higher risk profile of such loans. Additionally, the conservatism in underwriting criteria at the banks has resulted in constraints on a loan-to-cost or loan-to-value basis which has created a void in financing to real estate developers and investors that are deemed to be qualified by the Manager. The Trust benefits from this transition phase where investors need interim funding to add value to a property prior to obtaining long-term financing. With a limited supply of financing available in the transitional phase of real estate investments, borrowers are often willing to pay higher interest rates over the corresponding U.S. Government 3-year bond yields for these short-term Mortgages. Once the transitional phase of the underlying property is complete, the properties can be refinanced with longer-term, lower interest Mortgage loans from traditional U.S. financial institutions.

Overall, the Mortgage Broker believes that the above factors have created an opportunity for non-financial institution lenders to charge premium interest rates for high quality Mortgage loans which, prior to the credit crisis, were available at relatively low conventional rates from a variety of financial institutions, both domestically and globally. The Manager believes that this reduction of available Mortgage capital has contributed to the increased number of

attractive investment opportunities available to the Trust. The Manager believes that other non-financial institution lenders will be its primary competition for similar term financings to real estate developers and investors.

Overview of the Real Estate Sectors in Which the Trust May Invest

The investment real estate market is comprised of residential (single family homes, apartments, duplexes, townhomes, condominiums, residential lots, retirement residences and student residences), self-storage, office, retail, hotel and industrial real estate, as well as development land. Real estate investors or developers typically are either large institutional investors, such as pension funds, and public companies, or smaller entrepreneurial investors, such as privately managed and commingled investment funds and individuals. Most investors and developers in the U.S. real estate industry require (or benefit from) some form of financing to acquire, stabilize, improve, develop or re-position real property or a portfolio of real property. The Trust will focus on providing financing for single family lot development, multi-residential real estate, self-storage and select commercial real estate such as industrial and limited-service hotel.

Residential

Residential real estate primarily consists of single-family homes, apartments, duplexes, townhomes, condominiums, residential lots, retirement residences and student residences. The Mortgage Broker's focus is on the multi-residential for-rent and for-sale housing market wherein multiple housing units are contained within a single building or complex as is characteristic of apartment buildings, duplexes, townhome residences and condominium towers. The Mortgage Broker does not generally provide financing on single family homes. In particular, the Mortgage Broker concentrates primarily on major metropolitan centers and the affordable housing segment, with projects targeted at first-time or move-up home buyers, for which the greatest levels of disequilibrium in supply versus demand exists. The demand in residential real estate is driven by various community characteristics including security, access to public transportation, education, and well-maintained infrastructure.

The rental apartment asset class is considered to have consistently high demand and a relatively low level of risk despite the considerable tenant turnover. The impact of turnover to the investor's profitability is often low as the turnover is spread across a large tenant base. In rental, residential leases rates can change annually, as compared to alternative sectors that generally lock in rental rates for longer-term leases (5 to 10 years). Residential properties also require less capital expenditure in order to continue ongoing operations and generate income.

In addition to lending against residential rental properties, the Trust may also participate in residential for-sale product loans such as for strata duplexes, townhome and condominium projects. For construction loans, the focus is on loans where the developer has secured substantial pre-sale deposits in advance of construction. The Mortgage Broker's preference is for wood-frame, lower storey affordably priced development projects whereby there is lower execution risk and less speculative investors. The Mortgage Broker primarily pursues residential for-sale loans in major metropolitan centers with developed markets.

Development Land

Mortgages on undeveloped land often relate to land servicing and normally are used to finance the acquisition of the land and the installation and construction thereon of roads, drainage and sewage systems, utilities, recreational facilities and similar improvements. Land servicing loan advances are made pursuant to a stipulated schedule after an inspection and review of the project's progress by the lender or its agent and the furnishing of reports by professional engineers, architects or quantity surveyors. In some instances, land servicing loans may be made to finance the acquisition of more land than will be improved immediately, or land on which development is contemplated at a later date. Developers seeking financing for small housing projects in developed areas have fewer financing options as the small scale of these types of projects are of limited appeal to the larger financial institutions. Land servicing loans are generally for terms of 12 months to 36 months. The Mortgage Broker will generally not consider loans against development land where zoning has not been completed.

Self-Storage

Self-storage relates to facilities offering rental units on a month-to-month basis where the tenant stores their belongings. Facilities can vary in size, quality, security and extent of services. A typical storage facility may consist of five to seven one or two-storey buildings with a varied unit mix, large roll-up doors and direct drive-up access to outside units. Location is key with visibility, ease of access, and proximity to customers being important drivers of demand.

The Manager believes the fundamentals for self-storage are particularly strong in the U.S. As the preference of renting over home ownership continues with Millennials and Baby Boomers downsize from their single-family homes into multi-family residential units in the city, the need to store belongings is growing. Multi-family residential units offer less space than single-houses and little room for storage creating demand for self-storage units. Additionally, businesses have started to view self-storage as a cost-effective solution to address space constraints.

Self-storage also has additional benefits as an attractive investment. It allows for ease of rent increases due to the month-to-month rental terms enabling quick responses to market conditions. Given the wide tenant base, vacancy risks compare favourably to other asset classes. Self-storage assets are also less labour or maintenance intensive than most other asset classes, resulting in lower operating costs and reduced capital improvement requirements. These factors allow for attractive risk-adjusted returns on this asset class.

Self-storage is also a good asset class within volatile markets. When the economy is expanding, enhanced purchasing power will result in increased acquisition of goods requiring storage. When the economy is recessionary, downsizing of housing to save on shelter expenses will increase demand for storing excess belongings. Accordingly, the Manager views this asset class as a good investment in any cycle.

Industrial

Industrial real estate consists primarily of buildings for warehousing and distribution, manufacturing and assembly, research and development, showrooms, and other general uses which may include back-office operations, post-production film studios, call centres and low cost office alternatives. Industrial properties are, for the most part, one-storey buildings located near major metropolitan regions and thoroughfares, ranging in size from 5,000 square feet of gross leasable area to over 500,000 square feet of gross leasable area. Industrial buildings tend to be more homogeneous than other commercial real estate asset classes and can accommodate a relatively diverse tenant base. Due to the significant scale and diversity of the tenant base, the industrial real estate sector generally tracks the overall performance of the economy. The industrial real estate market tends to operate near its demand/supply equilibrium, which leads to stable availability rates, facilitated by a shorter development cycle (9 to 12 months). Developments are typically build-to-suit projects, with limited speculative development, which further facilitates demand/supply equilibrium. Industrial properties can be either single-tenant or multi-tenant, and industrial investments often require smaller average investments, are less management intensive and have lower operating costs than residential or retail properties. Industrial buildings tend to have long-term leases, and tenant rollover is not a significant risk as the cost of relocating is too high. Specific factors to take into account with regards to industrial properties include functionality, location relative to major transportation routes, and the degree of specialization. When evaluating a Mortgage on an industrial property, a thorough assessment of the tenant's creditworthiness is important, as securing a replacement tenant can take significant time.

Office

The Mortgage Broker will look for new investment opportunities, if any, in office real estate on a very selective basis. Office buildings generally have multiple tenants, are typically located in downtown cores, sprawling suburban office parks, or near an airport. Office leases are generally mid-to-long-term, providing stable cash flows to service Mortgages. However, returns from office properties can be more variable than residential and industrial properties as the market is more sensitive to economic performance. Similar to industrial properties, thorough due diligence on the tenants' creditworthiness is a critical factor with regards to Mortgage lending against the asset. The Mortgage Broker has strong relationships with owners and operators of office properties across the country that are often instrumental in assisting the Mortgage Broker with third-party due diligence and/or market intelligence.

Hotel

The Mortgage Broker will look for new investment opportunities in hotel real estate on a selective basis. Hotel buildings offer a place to stay for guests at a variable daily room rate and are generally located in primary or secondary urban zones often with close proximity to employment centers, conventions, entertainment venues and sporting events. Hotels can be either full-service, select service or limited-service, offering guests a variety of services and amenities depending on their budgets and needs.

The Mortgage Broker classifies hotels into three principal types:

1. Full-Service Hotels – Offer guests a full-suite of services and amenities to ensure total fulfilment of guests' needs including features such as swimming pools, fitness centres, conference rooms, laundry services, room service, in-house restaurants and so on. These hotels are often considered luxury with higher average daily room rates.
2. Limited-Service Hotels – Offer guests the minimum services and are meant to accommodate the budget conscious traveller. These hotels have the lowest operating costs as they do not have high fixed overhead as they require a limited staff to provide the basic requirements to guests.
3. Select Service Hotels - Offer guests services in between that of full-service hotels and limited-service hotels. Select service hotels provide the features of limited-service hotels along with select amenities, facilities, and services of full-service hotels, usually on a more limited and budgeted scale.

The Mortgage Broker's focus is on limited-service and select service hotels from nationally recognized flag carriers in major U.S. markets that exhibit high growth and balanced supply/demand metrics. The Mortgage Broker's preference is for these hotels as the limited-service and select service sector is less volatile than the full-service sector and functions at higher gross operating profit margins primarily due to the lower labour costs associated with operating with less service options.

Types of Mortgages

The Trust will focus on Short Term Mortgages to real estate investors and developers that are deemed to be qualified by the Manager. Mortgages may be first ranking, a junior position in a first ranking Mortgage, subsequent ranking or a blanket Mortgage. Short Term loans typically bear higher rates of interest than conventional financing. A sale of the property or a debt refinancing will often provide sufficient proceeds to repay the Mortgage.

Mortgages will primarily finance Real Property development and construction. Development Mortgages are typically loans secured against development lands prior to development or with existing buildings that are slated for redevelopment in the short term. In either case, the majority of the value of the asset is in the underlying land. Development Mortgages are frequently used to assist in funding site acquisitions, predevelopment costs, and costs associated with servicing sites with infrastructure. Construction loans are used to finance the construction of Real Property. Often, construction loans require special monitoring and guidelines to ensure that the project is completed and that repayment will take place. In addition, development and construction loans often accrue interest until the maturity of the loan at which point both the accrued interest and principal become due.

The Trust will also provide bridge loans which are short term loans typically borrowed to bridge a short period of time, generally ranging between 6 months and 3 years. Bridge loans are often used for the lease-up and stabilization of a property, capital repairs to a property, redevelopment of a property, or the purchase of another investment.

Types of Investments

The Manager anticipates that an Equity Investment made to carry out real estate acquisition or development in the United States will typically be conducted through a multi-tiered structure. In the case of Preferred Equity Investments, the Trust will generally invest, directly or indirectly, in an intermediary U.S. limited partnership that will set out the terms and conditions of the senior and junior portions of the Equity Investment being made and in turn such entity

will make a direct investment in the limited partnership with a third-party developer that acquires and develops the property. In some instances, the Trust may make, directly or indirectly, a Preferred Equity Investment in the limited partnership with the third-party developer that acquires and develops the property. In Equity Investments, the Trust may invest, directly or indirectly, in the limited partnership with the third-party developer that acquires and develops the property.

Mortgage Participation loans are typically secured on the property. The agreed interest rate is paid or accrued during the term of the loan and the participation paid when the Real Property is sold and profits ascertainable. Such Investments will be structured based on Canadian and U.S. income tax considerations. See "Income Tax Considerations". Additionally, loans may be made that are secured by the developer's interest in the entity that is developing the real estate. Such mezzanine financing can take several forms, but most commonly it involves extending credit to the partners or other equity holders of the borrower and taking a pledge of such parties' equity interests (including the right to distributions of income).

DISTRIBUTIONS

Monthly Distributions

The Trust will make a distribution to each Unitholder of record of each calendar month end. For each month end (other than the month ending December 31), the Manager will distribute an amount it deems appropriate. Such monthly distributions will be paid in arrears by the 10th day following the month to which the distribution relates.

The distribution to be made in respect of the December 31 year end (the "**Final Year End Distribution**") will equal 100% of the Trust's Taxable Income for the applicable Series, less non-capital losses incurred in the year or prior years and carried forward, if any, less any reserves that the Manager deems appropriate and any previous distributions made in that year.

The Final Year End Distribution will be made in two payments. The first payment for the Final Year End Distribution will be made by the 10th day following the year end in an amount determined in the same manner as the month end distributions. The second payment, if any, for the Final Year End Distribution will be paid in arrears not later than March 15 following the year end in an amount equal to any amount payable in excess of the distributions previously paid. Pursuant to the terms of the Declaration of Trust, the Manager has consistently determined that Unitholders of record on December 31 of each year shall be entitled to the Final Year End Distribution.

Subject to a Unitholder's election to receive distributions in cash, distributions by the Trust will be paid in Units. If the Trust has Taxable Income in excess of accounting income the Trust may make distributions of such Taxable Income in Units. Such a distribution would be followed by a consolidation of the Units to maintain the Net Asset Value per Unit at \$10.00. Payment of income by the distribution of Units can result in Unitholders having a tax liability without a corresponding distribution of cash to pay that tax liability.

A Unitholder holding a Unit will only be entitled to a proportionate share based on the proportion that the number of days between the date of the first issuance of such Unit and the last day of the calendar month bears to the total number of days in such calendar month. Subscribers of Units who do not hold such Units throughout a month will receive reduced distributions in respect of such month based on the number of the days in the month that the Units were held. In respect to second payment of the Final Year End Distribution, a Unitholder will only be entitled to a proportionate share based on the portion that the number of days between the date of first issuance of such Unit and the last day of the calendar year bears to the total number of days in such calendar year. Subscribers of Units who not hold such Units through a year will receive reduced distributions in respect of the second payment of the Final Year End Distribution based on the number of the days in the year that the Units were held.

Unitholders who redeem their Units prior to a month end or year-end will not participate in distributions for that calendar month or the Final Year End Distribution, as the case may be. For clarity, a Unitholder whose Redemption is paid out on the last day of any month will not be eligible for that monthly distribution, including the Final Year End Distribution in the case of a redemption paid out on December 31.

The Trust intends to distribute all of the Taxable Income of the Trust to Unitholders, so that the Trust will not be liable to pay income tax pursuant to the Tax Act during any year. Distributions to Unitholders in excess of the Taxable Income of the Trust, will generally result in a reduction in the adjusted cost base of the Units to the Unitholder. See "Income Tax Considerations".

On each monthly distribution, 0.0833% (1.00% annually) of such distribution is deducted from the distribution otherwise payable to Series A Unitholders, in order to provide the funds available to pay the Trailer Fee. If at any Distribution Payment Date there are insufficient funds to pay the Trailer Fee from the distribution otherwise payable to Series A Unitholders, the Manager will redeem a sufficient number of Units from each Series A Unitholder to pay the Trailer Fee payable by such Series A Unitholder.

The Manager will be paid the Management Fee at the same time that distributions are made to Unitholders on a monthly basis. The Incentive Fee will be paid at the same time as the final year end payment to Unitholders. See "Directors, Management, Promoters and Principal Holders – Manager's Fees".

To the extent distributions are calculated in respect of a period and payable at the end of such period, if for any reason, including the termination of the Trust, such period is not completed or such amounts are no longer payable, then the distribution will be pro-rated to the end of the shortened period and be payable at the end of such shortened period.

If, on a Distribution Payment Date, the Trust does not have cash in an amount sufficient to pay the cash distribution to be made on such Distribution Payment Date, the Manager may, in its discretion, borrow sufficient funds on such terms as it deems appropriate to make such cash distributions. In the event that the Manager is unable to, or determines that it is not in the best interests of the Trust and the Unitholders to borrow funds in order to make a distribution wholly in cash, the distribution payable to the Unitholders on such Distribution Payment Date may, at the option of the Manager and subject to the provision of an officers' certificate and to the approval of the Trustee, include a distribution of additional Units (at \$10.00 per Unit) having a value equal to the cash shortfall. If the Manager determines that the value of a Unit is materially different than \$10.00, in which case each additional Unit shall be issued at such different value. The distribution of Units shall be subject to the requirements of the applicable Securities Authorities and if not permitted, distributions will be made in cash. The Manager may, in exceptional circumstances, consolidate the number of outstanding Units after a distribution of additional Units, so that each Unitholder holds the same number of Units held before the distribution of additional Units.

The Trust has adopted a distribution reinvestment plan (the "**DRIP**"), pursuant to which Unitholders are entitled to have all distributions of the Trust automatically reinvested in additional Units. A Unitholder will thereby, by default, receive distributions in Units. In order to receive distributions in cash, the Unitholder must elect to receive distributions in cash at the time of purchase or notify the Manager in writing at least five (5) business days in advance of distribution's record date. No brokerage commission will be payable in connection with the purchase of Units under the DRIP and all administrative costs will be borne by the Trust. Unitholders resident outside of Canada will not be entitled to participate in the DRIP. Upon ceasing to be a resident of Canada, a Unitholder must terminate his or her participation in the DRIP.

For the year ended December 31, 2022, the Taxable Income of the Trust was \$70,731,948 (2021 - \$58,613,127) and the accounting income of the Trust attributable to holders of redeemable Units, before distributions was \$68,484,822 (2021 - \$55,229,530). In accordance with the Declaration of Trust, the Trust distributed an amount equal to accounting income. The difference of \$2,247,126 (2021 - \$3,383,597) between accounting income and Taxable Income is considered as a notional distribution for tax purposes (2021 – notional distribution for tax purposes).

Distribution on Termination of the Trust

On the termination of the Trust, the assets of the Trust will be liquidated and the proceeds distributed in the following order:

- (a) firstly, to pay the liabilities of the Trust (including unpaid fees and expenses of the Manager) and to establish reserves for the contingent liabilities of the Trust; and

- (b) secondly, to redeem the Units on a pro rata basis from the Unitholders.

MATERIAL AGREEMENTS

The following is a list of agreements, which are material to this Offering and to the Trust, all of which are in effect:

- (a) the Master Asset Transfer Agreement dated December 31, 2016 between the Trust, Trez Capital Yield Trust US and the Sub-Trust, pursuant to which the Reorganization was implemented;
- (b) the Declaration of Trust made as of December 8, 2016, and as amended at a special meeting of the Unitholders held on August 14, 2018, creating the Trust under the laws of the Province of British Columbia. For details, see the heading "Summary of Declaration of Trust"; and
- (c) the Mortgage Broker Agreement dated December 8, 2016, among the Manager, the Mortgage Broker and the Trust with respect to the provision of services by the Mortgage Broker to the Trust. For details, see the heading "Directors, Management, Promoters and Principal Holders – The Mortgage Broker Agreement".

Copies of all agreements referred to above may be inspected during normal business hours at the principal office of the Manager, 1700-745 Thurlow Street, Vancouver, British Columbia, V6E 0C5.

SUMMARY OF DECLARATION OF TRUST

The following is only a summary of certain of the provisions of the Declaration of Trust. This summary is qualified in its entirety by reference to the provisions of the Declaration of Trust, a copy of which may be inspected during normal business hours at the principal office of the Manager.

Meetings of Unitholders and Resolutions

The Trustee may, at any time, convene a meeting of the Unitholders and will be required to convene a meeting on receipt of a request in writing of the Manager or of Unitholders holding, in aggregate, 50% or more of the Units outstanding (or in the case of a Series meetings, of that Series).

Any matter to be considered at a meeting of Unitholders, other than certain matters requiring the approval of Unitholders by Special Resolution or Unanimous Resolution, as discussed below, will require the approval of Unitholders by Ordinary Resolution. A quorum for any meeting convened to consider such matter will consist of two or more Unitholders present in person or by proxy and representing not less than 5% of the Units (or of that Series) outstanding on the record date. If a quorum is not present at a meeting within 30 minutes after the time fixed for the meeting, the meeting, if convened pursuant to a request of Unitholders, will be cancelled, but otherwise will be adjourned to another day, not less than 10 days later, selected by the Manager and notice will be given to the Unitholders of such adjourned meeting. The Unitholders present at any adjourned meeting will constitute a quorum.

Each Unitholder is entitled to one vote per Unit held.

Matters Requiring Unitholder Approval

The following matters require approval by Ordinary Resolution and shall be deemed approved, consented to or confirmed, as the case may be, upon the adoption of such Ordinary Resolution:

- (a) matters relating to the administration of the Trust for which the approval of the Unitholders is required by policies of the securities regulatory authorities in effect from time to time;
- (b) subject to the requirements for a Special Resolution and a Unanimous Resolution, any matter or thing stated herein to be required to be consented to or approved by the Unitholders; and

- (c) any matter which the Manager or Trustee considers appropriate to present to the Unitholders for their confirmation or approval.

Each of the following actions requires approval by Special Resolution, the terms of which shall specify the date upon which the proposed action shall be undertaken and the party who shall undertake the action:

- (a) the amendment of the Declaration of Trust (except as provided under "Amendments to the Declaration of Trust" below) or changes to the Trust, including the investment objectives of the Trust (for greater certainty, the establishment of a new Series, provided same are within the investment objectives of the Trust, will not require Unitholder approval);
- (b) an increase in the fees payable to the Manager;
- (c) the removal of the Trustee;
- (d) the appointment of a new trustee;
- (e) the termination of the Manager;
- (f) subject to the right of the Manager to do so, the termination of the Trust; and
- (g) a reorganization, restructuring, merger (other than a Permitted Merger (as defined below)), de-merger, spin-off with, or transfers of all or substantially all of its assets to, another entity or other similar transactions including, without limitation, by way of cancelling, exchanging, distributing or otherwise directly or indirectly transferring Units or a Series of Units for securities of another entity or for cash consideration.

Notwithstanding the foregoing, any amendment to the Declaration of Trust which would have any of the following effects requires approval by Unanimous Resolution, the terms of which shall specify the date upon which the proposed amendment shall be undertaken and the party who shall undertake the amendment:

- (a) a reduction in the interest in the Trust of any Unitholder (other than a reduction arising through an issuance of additional Units);
- (b) a reduction in the amount payable on any outstanding Units of the Trust upon liquidation of the Trust;
- (c) an increase in the liability of any Unitholder; or
- (d) the alteration or elimination of any voting rights pertaining to any outstanding Units of the Trust.

Amendments to the Declaration of Trust by the Manager

Subject to the restrictions described under "Matters Requiring Unitholder Approval" above, any provision of the Declaration of Trust may be amended, deleted, expanded or varied by the Trustee without the consent of the Unitholders:

- (a) remove any conflicts or other inconsistencies which may exist between any terms of the Declaration of Trust and any provisions of any law or regulation applicable to or affecting the Trust;
- (b) make any change or correction in the Declaration of Trust which is of a typographical nature or is required to cure or correct any ambiguity or defective or inconsistent provision, clerical omission, mistake or manifest error contained herein;

- (c) bring the Declaration of Trust into conformity with applicable laws, including the rules and policies of Securities Authorities or with current practice within the securities or investment fund industries provided that any such amendment does not adversely affect the rights, privileges or interests of Unitholders;
- (d) maintain, or permit the Manager to take such steps as may be desirable or necessary to maintain, the status of the Trust as a "mutual fund trust" and a "unit trust" for the purposes of the Tax Act or to respond to amendments to the Tax Act or to the interpretation thereof;
- (e) permit the Manager to rectify, repair or correct any matter, action, transaction or document that it reasonably determines is oppressive or unfairly prejudicial to, or that unfairly disregards, the interest of any Unitholder or series of Unitholders, provided that the Manager shall have delivered to the Trustee such written certification and opinion of counsel as the Trustee may require confirming the basis upon which the Manager has determined that such rectification, repair or correction is necessary and appropriate under the circumstances, and that the Trustee shall be entitled to rely upon such certification and opinion without further inquiry in connection with any approval or confirmation or execution of any document by the Trustee;
- (f) effect a Permitted Merger (as defined below); and
- (g) if the amendment is not a material change which adversely affects the pecuniary value of the interest of any Unitholder in the Trust.

The Declaration of Trust may also be amended by the Trustee without the consent of the Unitholders for the purpose of changing the Trust's taxation year-end as permitted under the Tax Act or providing the Trust with the right to acquire Units from any Unitholder for the purpose of maintaining the status of the Trust as a "mutual fund trust" for purposes of the Tax Act.

Notwithstanding the above or any other provision herein, no confirmation, consent or approval will be sought or have any effect and no Unitholder will be permitted to effect, confirm, consent to or approve, in any manner whatsoever, where the same increases the obligations of or reduces the compensation payable to or protection provided to either the Manager, Board of Governors or the Trustee or which terminates the Manager, except with the prior respective written consent of the Manager, Board of Governors or the Trustee, as the case may be.

Any matter affecting a particular Series alone or affecting such Series differently than other Series requires a separate vote of the Unitholders of such Series. The Manager may not, without the approval by Special Resolution of the Unitholders of the affected Series:

- (a) create a Series which will be entitled to a preference over that Series; or
- (b) abrogate, affect or alter any rights, privileges, restrictions or conditions attaching to that Series.

Permitted Mergers

The Manager may, without obtaining Unitholder approval, merge the Trust (a "**Permitted Merger**") with another fund or funds, provided that:

- (a) the fund(s) with which the Trust is merged must be managed by the Manager or an Affiliate of the Manager (the "**Affiliated Trust(s)**");
- (b) Unitholders are permitted to redeem their Units at a redemption price equal to the Subscription Price, less any costs of funding the redemption, including commissions, prior to the effective date of the merger;

- (c) the funds being merged have similar investment objectives as set forth in their respective declarations of trust, as determined in good faith by the Manager and by the manager of the Affiliated Trust(s) in their sole discretion;
- (d) the Manager must have determined in good faith that there will be no increase in the management expense ratio borne by the Unitholders as a result of the merger;
- (e) the merger of the funds is completed on the basis of an exchange ratio determined with reference to the redemption value per unit of each fund; and
- (f) the merger of the funds must be accomplished on a tax-deferred rollover basis for unitholders of each of the funds.

Reporting to Unitholders

The Trust will furnish to Unitholders such financial statements as are from time to time required by applicable law to be furnished by the Trust, including prescribed forms needed for the completion of Unitholders' tax returns under the Tax Act and equivalent provincial or territorial legislation. As required by applicable securities laws, these financial statements and reports will include financial information relating to the Trust. The audited annual financial statements of the Trust will be audited by the Trust's Auditor in accordance with IFRS. The Manager will ensure that the Trust complies with all applicable reporting and administrative requirements.

No Certificates

An investor who purchases Units will receive a customary confirmation from the registered dealer from or through whom Units are purchased in accordance with the book-based system. No physical paper certificates for Units will be issued.

Liability of Unitholders

The Declaration of Trust provides that it is intended that no Unitholder will be held to have any personal liability as such, and no resort will be had to a Unitholder's private property, for satisfaction of any obligation in respect of or claim arising out of or in connection with any contract or obligation of the Trust or of the Trustee or any obligation in respect of which a Unitholder might otherwise have to indemnify the Trustee for any liability incurred by the Trustee, but rather only the Trust Property is intended to be subject to any levy or execution for satisfaction of any obligation or claim.

Because of uncertainties in the law relating to investment trusts such as the Trust, there is a remote risk that a Unitholder could be held personally liable, notwithstanding the foregoing statement in the Declaration of Trust, for obligations in connection with the Trust (to the extent that claims cannot be satisfied by the Trust). It is intended that the Trust's operations be conducted in such a way as to minimize any such risk and, in particular and where practical, to cause every written contract or commitment of the Trust to contain an express statement that liability under such contract or commitment is limited to the value of the assets of the Trust.

Under the *Income Trust Liability Act* (British Columbia), Unitholders are not liable, as beneficiaries of a trust, for any act, default, obligation or liability of the Trustee. This statute has not yet been judicially considered and it is possible that reliance on the statute by a Unitholder could be successfully challenged on jurisdictional or other grounds. Unitholders who are resident in jurisdictions which have not enacted legislation similar to the British Columbia legislation may not be entitled to the protection of the British Columbia legislation. As a general rule, the Mortgage Broker, when making Investments for the Trust, contracts as principal and therefore, subject to contract, the Mortgage Broker is liable for all obligations incurred in carrying out such Investments for the Trust. Legal title will generally be held in the name of a subsidiary of the Mortgage Broker and the Trust's legal entitlement thereto held pursuant to participation agreements or may be held directly through Special Purpose Entities under certain loan syndication arrangements. As well, in conducting its affairs, the Trust has acquired and will be acquiring Mortgage Investments,

subject to existing contractual obligations. The Manager will use all reasonable efforts to have any such obligations, other than leases, modified so as not to have such obligations become binding upon any of the Unitholders.

However, in cases where the Manager is unable to obtain written agreement that a material obligation assumed by the Trust is not binding upon the Unitholders personally, there is a risk that if the claims made in respect thereof are to be satisfied by the Trust, a Unitholder will be held personally liable for the obligations of the Trust. Such risk is believed by the Manager to be very limited since, as indicated above, the Manager intends to act in all transactions as principal and not as agent for the Trust or the Unitholders.

In case of claims made against the Trust, which do not arise out of contracts, for example, claims for taxes or claims in tort, personal liability may also arise against Unitholders. However, in accordance with prudent real estate practice, the Manager will maintain insurance in respect of the above-mentioned perils and in amounts sufficiently large as to protect the Trust against any foreseeable non-contractual liability. The Manager intends to cause the operations of the Trust to be conducted, with the advice of counsel, in such a way, as far as possible, as to avoid any material risk of liability to Unitholders for claims against the Trust. In the event that a Unitholder should be required to satisfy any obligation of the Trust, such Unitholder will be entitled to reimbursement from any available net assets of the Trust.

Termination of the Trust

The Trust does not have a fixed Termination Date. However, the Trust may be terminated at any time upon not less than 90 days' written notice by the Trustee provided that the prior approval of Unitholders has been obtained by Special Resolution at a meeting of Unitholders called for that purpose; provided, however, that the Manager may, in its discretion, on 60 days' notice to Unitholders, terminate the Trust without the approval of Unitholders if, in the opinion of the Manager:

- (a) it would be in the best interests of the Trust and the Unitholders to terminate the Trust;
- (b) the Manager determines to terminate the Trust in connection with a Permitted Merger; or
- (c) it is no longer economically feasible to continue the Trust.

Upon termination, the net assets of the Trust will be distributed to Unitholders on a pro rata basis in proportion to the number of the Units held by each Unitholder. Immediately prior to the termination of the Trust, including on the Termination Date, the Trustee will, to the extent possible, convert the assets of the Trust to cash and after paying or making adequate provision for all of the Trust's liabilities, distribute the net assets of the Trust to the Unitholders as soon as practicable after the Termination Date and any unliquidated assets may be distributed in specie rather than in cash, subject to compliance with any securities or other laws applicable to such distributions. The Manager may, in its discretion, defer the Termination Date for up to 90 days if the Manager provides written notice of such deferral to the Unitholders at least 30 days prior to the Termination Date and advises the Trust that the Manager deems it important or is unable to convert all of the Trust's assets to cash and that it would be in the best interests of the Unitholders to do so.

If the Manager receives a Redemption notice or is required to make a redemption for an amount exceeding the book value per Unit, the Manager may, in its discretion, give notice to terminate the Trust as of a Termination Date which precedes the intended date of such Redemption or Redemptions.

The Declaration of Trust will be terminated immediately following the occurrence of a Termination Event. On such termination, the Trust Property will be distributed. Each of the following events is a "Termination Event":

- (a) the Manager is, in the opinion of the Board of Governors, in material default of its obligations under the Declaration of Trust and such default continues for 30 days from the date that the Manager receives written notice of such material default from the Board of Governors, unless the Manager is taking steps to remedy such default and such default is remedied within 120 days from the date of such notice and there is no reasonable basis for believing that such default cannot be remedied within such 120 day period;

- (b) the Manager has been declared bankrupt or insolvent or has entered into liquidation or winding up, whether compulsory or voluntary (and not merely a voluntary liquidation for the purposes of amalgamation or reconstruction);
- (c) the Manager makes a general assignment for the benefit of creditors or otherwise acknowledges its insolvency; or
- (d) the assets of the Manager have become subject to seizure or confiscation by any public or governmental authority.

CALCULATION OF BOOK VALUE

Valuation Policy

The Manager will value the assets of the Trust in accordance with the following policy (the "**Valuation Policy**"):

The Manager will calculate the book value of the Units and book value per Unit in Canadian dollars on each Valuation Date in accordance with the Valuation Policy as set out in the Declaration of Trust. In determining the Net Asset Value for such purpose, net assets will be calculated in accordance with the Declaration of Trust and will follow the significant accounting policies disclosed in the audited financial statements of the Trust for the period ended December 31, 2022, except modified as follows.

The Trust's functional currency is the U.S. dollar. The Trust is using the Canadian dollar as its presentation currency. All assets and liabilities are translated using the exchange rate at the reporting date. Revenue and expenses are translated using the average rate for the period. Equity accounts are translated using the historical rate. Under IFRS, the translation differences from the Trust's functional currency of U.S. dollars to the presentation currency of Canadian dollars are recorded in accumulated other comprehensive income (loss) on the audited statements. Such foreign exchange translation differences will be allocated to the net asset value calculation for the purposes of the Valuation policy.

Effective January 1, 2018, the Trust adopted International Financial Reporting Standard 9 *Financial Instruments* ("**IFRS 9**"). The Trust continues to classify its investments in Mortgages as financial instruments measured at amortized cost by using the effective interest method, less any expected credit losses. Expected credit losses on performing investments in Mortgages classified under IFRS 9 as Stage 1 and Stage 2, which are not related to a specific credit impaired or defaulted Mortgage will be removed from the net asset value calculation for the purposes of the Valuation Policy. No adjustment to the net asset value calculation will be made for expected credit losses related to a specific investment in a credit impaired defaulted Mortgage.

Due to the aforementioned IFRS accounting policies, the Net Asset Value of the Trust as calculated for financial reporting purposes per the audited IFRS statements may be different than the transactional Net Asset Value of the Trust.

Book Value of the Trust

The Manager will calculate the book value of the Units and book value per Unit in Canadian dollars as at each Valuation Date in accordance with the Valuation Policy.

Book value per Unit

The "book value per Unit" on a particular date shall be the quotient obtained by dividing the book value of the Units on such date by the total number of Units outstanding at the end of such date (for greater certainty, after giving effect to all issuances, purchases, redemptions and consolidations of Units occurring, or deemed to occur, on such date).

The book value per Unit will be calculated by the Manager as at each Valuation Date. The most recently calculated book value per Unit will be available to the public upon request and will be posted at www.trezcapital.com.

For information concerning the Redemption of Units, see "Securities Offered – Unitholder's Right to Redeem" and "Risk Factors – Restrictions on Redemption".

Reporting of Book Value

The book value per Unit is included in the quarterly report of the Trust that is available to the public upon request by contacting the Manager at is@trezcapital.com or by calling toll free 1-877-689-0821.

Suspension of Redemptions

For a period of not more than 180 days, the Manager may suspend the Redemption of Units, for or during a period during which the Manager determines that conditions exist which render impractical the sale of the assets of the Trust or impair the ability of the Manager to determine the value of the assets held by the Trust. The Manager may from time to time limit or suspend redemptions and/or terminate the Trust when the Redemption price exceeds the book value per Unit.

Differences from International Financial Reporting Standards

For the purpose of determining the net asset value per unit of the Trust in connection with the purchase and redemption of units, the net asset value of the assets of the Trust is determined in accordance with the valuation policy described above. However, for the purpose of the financial statements for the Trust, net assets will be calculated in accordance with IFRS.

For the purpose of calculating net assets for financial reporting purposes, IFRS requires the unrealized gains and losses resulting from foreign exchange translation from the Company's functional currency of U.S. dollars to the presentation currency of Canadian dollars to be recorded in other comprehensive income (loss), instead of being allocated to net assets attributable to unit holders.

For the purpose of reconciling the net asset value per unit of the Trust determined in accordance with the valuation policy described above, to the net assets calculated under IFRS, the following reconciliation is performed: accumulated other comprehensive income (loss) determined under IFRS is added to the net assets attributable to unit holders determined under IFRS.

RELATED PARTY TRANSACTIONS

The following table details purchase and sale transactions between the issuer and a related party that does not relate to real property (i.e., relate to Mortgages):

Description of business or asset	Period of transfer	Legal name of seller	Legal name of buyer	Number of loans	Amount and form of consideration exchanged in connection with transfer
Other-Hotel	Q1 2022	Trez Capital Prime Trust Sub Trust	Trez Capital Yield Trust US Canadian Dollar	1	(11,950,901)
Residential-Single Family Lot Development	Q2 2022	Trez Capital Prime Trust Sub Trust	Trez Capital Yield Trust US Canadian Dollar	1	(559)
Residential-Single Family Lot Development	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Prime Trust Sub Trust	1	678

Other-Hotel	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Prime Trust Sub Trust	1	11,950,901
Residential-Single Family Lot Development	Q3 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Prime Trust Sub Trust	3	14,231,499
Industrial	Q4 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Prime Trust Sub Trust	1	9,864,663
Total Trez Capital Prime Trust Sub Trust					24,096,281
Other - Hotel	Q1 2022	Trez Capital Yield Trust Sub Trust	Trez Capital Yield Trust US Canadian Dollar	1	(1,391)
Residential – Multi Family	Q1 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	2	35,401,648
Residential-Single Family Lot Development	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	2	4,903,242
Mixed-Use	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	1	6,202,109
Residential – Multi Family	Q3 2022	Trez Capital Yield Trust Sub Trust	Trez Capital Yield Trust US Canadian Dollar	1	(14,784,834)
Residential-Single Family Lot Development	Q3 2022	Trez Capital Yield Trust Sub Trust	Trez Capital Yield Trust US Canadian Dollar	1	(3,402,308)
Residential-Single Family Lot Development	Q3 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	5	32,764,262
Residential – Multi Family	Q3 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	1	4,066,143
Residential – Multi Family	Q4 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	1	13,553,809
Mixed-Use	Q4 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	1	7,115,750
Industrial	Q4 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust Sub Trust	1	16,942,261
Total Trez Capital Yield Trust Sub Trust					102,760,689
Residential – Multi Family	Q1 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust US	1	3,253,795
Residential-Single Family Lot Development	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Trez Capital Yield Trust US	3	733,133

Residential-Single Family Lot Development	Q2 2022	Trez Capital Yield Trust US	Trez Capital Yield Trust US Canadian Dollar	2	(2,466,453)
Residential-Single Family Lot Development	Q3 2022	Trez Capital Yield Trust US	Trez Capital Yield Trust US Canadian Dollar	2	(2,200,044)
Mixed-Use	Q3 2022	Trez Capital Yield Trust US	Trez Capital Yield Trust US Canadian Dollar	1	(2,816,771)
Total Trez Capital Yield Trust US					(3,496,339)
Residential-Single Family Lot Development	Q1 2022	Trez Capital Yield Trust US Canadian Dollar	Private Institutional Closed-Ended Funds	1	2,136,140
Residential – Multi Family	Q1 2022	Trez Capital Yield Trust US Canadian Dollar	Private Institutional Closed-Ended Funds	1	3,284,315
Residential – Single family construction	Q2 2022	Trez Capital Yield Trust US Canadian Dollar	Private Institutional Closed-Ended Funds	1	2,710,762
Residential-Single Family Lot Development	Q2 2022	Private Institutional Closed-Ended Funds	Trez Capital Yield Trust US Canadian Dollar	1	(2,728,267)
Residential – Multi Family	Q3 2022	Trez Capital Yield Trust US Canadian Dollar	Trez capital Private Real estate Fund trust	2	3,022,499
Residential-Single Family Lot Development	Q4 2022	Trez Capital Yield Trust US Canadian Dollar	Trez capital Private Real estate Fund trust	1	2,196,407
Residential-Single Family Lot Development	Q4 2022	Trez capital Private Real estate Fund trust	Trez Capital Yield Trust US Canadian Dollar	1	(3,268,211)
Total Private Institutional Closed-Ended Funds					7,353,645

All purchase and sale transactions relating to Mortgages relate to performing loans (i.e., Stage 1 loans in accordance with IFRS) that are completed at par value (i.e., principal plus accrued interest).

In the case of Equity Investments, valuations prepared by independent third-party appraisers are utilized by the Manager to assess an appropriate transfer price between related parties. This analysis is reviewed by the Independent Review Committee to ensure the Manager has taken commercially reasonable measures in order to ascertain the fair market value of such investments at the time of transfer. During 2022, the Trust sold an interest in one Equity Investment totaling a gross amount of \$4,596,198 to entities under common management. A cumulative gain of \$317,317 was realized from the sale of these assets. See "Related Party Transactions".

Description of business or asset	Date of transfer	Legal name of seller	Legal name of buyer	Amount and form of consideration exchanged in connection with transfer
WESTOVER				
An equity interest in a joint venture partnership with an affiliate of Thompson Realty Capital to construct a 335-unit multi-family garden-style apartment development in San Antonio, Texas	December 21, 2022	Trez Capital Yield US (Canadian \$) Blocker Corporation	Trez US #6 Master Partnership LP	U.S. \$4,596,198 in cash

DIRECTORS, MANAGEMENT, PROMOTERS AND PRINCIPAL HOLDERS

Trez Capital Fund Management Limited Partnership (the Manager)

Pursuant to the terms and conditions of the Declaration of Trust, the Manager is the manager and portfolio advisor of the Trust. In performing its services, the Manager will, at all times, on the terms and conditions of the Declaration of Trust, be subject to the continuing and ultimate authority of the Unitholders. The head office of the Manager is located at 1700-745 Thurlow Street, Vancouver, British Columbia, V6E 0C5. Trez Capital Fund Management Limited Partnership is a limited partnership formed under the laws of British Columbia on August 11, 2011.

Trez Capital Group

Trez Capital Group Limited Partnership operates principally through four wholly owned limited partnerships. Trez Capital Fund Management Limited Partnership is registered as an exempt market dealer, investment fund manager and portfolio manager (restricted to buying and selling Mortgages and interests in Mortgages) under applicable securities legislation. Trez Capital Limited Partnership is registered as a mortgage broker in British Columbia, Alberta and Ontario. Trez Capital Asset Management Limited Partnership is registered as a mortgage administrator in Ontario and a mortgage broker in British Columbia. Trez Capital (US) Limited Partnership is registered as a mortgage broker in California.

Duties and Services to be Provided by the Manager

The Manager employs a conservative and risk-averse approach to real estate-based investments. The Manager has taken the initiative in founding and organizing the Trust and, accordingly, may be considered to be a "promoter" of the Trust within the meaning of the securities legislation of certain provinces of Canada.

Subject to the terms of the Declaration of Trust, the Manager will be responsible for managing the business and administration of the Trust. The Manager has coordinated the organization of the Trust and will manage the ongoing business and administration of the Trust and will monitor the investment portfolio of the Trust. The Manager will be responsible for ensuring that the net proceeds of this Offering are invested as described under "Use of Available Funds" and in accordance with the investment objectives of the Trust. Funds of the Trust will not be commingled with the Manager's funds, or with any other funds.

The Manager has exclusive authority to manage the operations and affairs of the Trust and to make all decisions regarding the business of the Trust, and has authority to bind the Trust. The Manager may, pursuant to the terms of the Declaration of Trust, delegate its powers to third-parties where it deems it advisable. The Manager is required to exercise its powers and discharge its duties honestly, in good faith and in the best interests of the Trust and to exercise the degree of care, diligence and skill that a reasonably prudent professional manager would exercise in comparable circumstances.

The Manager's duties include, without limitation, appointing the registrar and transfer agent for the Trust, appointing the bankers of the Trust, valuing the assets of the Trust, calculating the income and capital gains of the Trust, authorizing all contractual arrangements relating to the Trust, providing or causing to be provided services in respect of the Trust's daily operations, distributing or causing to be distributed Units, ensuring compliance with applicable securities legislation, preparing and filing or causing to be prepared and filed all requisite returns, reports and filings, providing all requisite office accommodation and associated facilities and services, providing or causing to be provided to the Trust all other administrative and other services and facilities required by the Trust and maintaining or causing to be maintained complete records of all transactions in respect of the investment portfolio of the Trust.

Compensation of Key Management Personnel

Other than fees paid to the members of the Board of Governors, as described the section entitled "The Board of Governors", the Trust does not pay any compensation directly to any directors or officers. For details on Management Fee paid to the Manager, please refer to the section entitled "Directors, Management, Promoters and Principal Holders – Manager's Fees" and the notes to the financial statements of the Trust.

Directors and Officers

The name and municipality of residence of each of the directors and senior officers of the general partner of the Manager, the office held by them and principal occupation in the last five years are as follows:

Name and Municipality	Office	Principal Occupation	Year First Became a Director/Officer
Morley Greene, B.A., LLB Vancouver, B.C.	Chairman, Chief Executive Officer and Director	Business Executive	1997 ⁽¹⁾
Dean Kirkham, B.S., MBA Vancouver, B.C.	President, Chief Operating Officer and Director	Business Executive	2021
Christian Skogen, B.A., MBA Vancouver, B.C.	Chief Risk Officer	Business Executive	2021
John Maragliano, CPA, CA, CFA Vancouver, B.C.	Chief Financial Officer and Director	Business Executive	2021

⁽¹⁾ Refers to the date the individual first became a director or officer of Trez Capital Corporation.

Each director is appointed for a one-year term, with their term of office to expire at the next annual general meeting of the shareholders of the general partner of the Manager.

As of April 1, 2023, the directors and senior officers of Trez Capital Fund Management Limited Partnership, own or control, directly or indirectly, 1% of the issued and outstanding Units.

Principal Occupations and Biographies

Morley Greene is Chairman, Chief Executive Officer and Director of the general partner of the Manager. Prior to that, he had been Chairman and President of Trez Capital Corporation since May 30, 2009. Prior to that, he had been President and Chief Executive Officer of Trez Capital Corporation since August 1997. For approximately two years prior to establishing the Mortgage Broker, Mr. Greene acted as counsel to Samoth Capital Corporation (now called Sterling Centrecorp), a company listed on The Toronto Stock Exchange. From September 1991 to 1995, Mr. Greene was in private law practice.

Dean Kirkham is President, Chief Operating Officer and Director of the general partner of the Manager. Mr. Kirkham joined Trez in March, 2016 as Chief Credit Officer being promoted to Chief Operating Officer in November 2020 and most recently to President in January 2022. Mr. Kirkham began his career with ABN AMRO's investment bank in Amsterdam and later New York. He spent 12 years at the Bank of Montreal in a variety of senior commercial banking and credit risk management roles, including, Vice President Credit Risk Management for Western Canada and Regional Vice President Commercial Banking. Mr. Kirkham earned a Bachelor of Science from the University of British Columbia and an MBA from the Schulich School of Business at York University.

Christian Skogen is Chief Risk Officer of the general partner of the Manager. Mr. Skogen joined Trez in February, 2021. Mr. Skogen has more than 20 years of diverse commercial lending experience, with in-depth knowledge in credit structuring, risk and portfolio management. He has spent 15 years at Bank of Montreal (BMO) in a variety of progressively senior commercial banking and credit risk management roles, including Head of Credit Structuring and Portfolio Management, Commercial Banking where he had credit risk oversight and defined the risk appetite for an \$80-billion commercial portfolio, including \$20-billion in commercial real estate. Other notable posts at BMO include: Head of Syndications, Head of Commercial Credit Western Canada and National Director for Special Account Management Unit. Mr. Skogen holds an Honors B.A. in Economics from the University of Toronto, and an MBA from the Richard Ivey School of Business.

John Maragliano is Chief Financial Officer and Director of the general partner of the Manager. Mr. Maragliano joined Trez in February, 2021. Mr. Maragliano has over 20 years of experience in the financial services industry, with a focus on banking, insurance, wealth management, and fintech. His extensive background includes financial and management reporting, treasury management, capital and liquidity management, M&A transactions, and capital raising. Prior to joining Trez, Mr. Maragliano was the Chief Financial Officer at SNAP Financial Group where he was responsible for financial relationships with bankers and investors, developing and managing SNAP's finance and capital strategies while overseeing financing/securitizations, accounting, and reporting functions. Previous to SNAP, Mr. Maragliano was the Executive Vice President and Group Chief Financial Officer at Butterfield Bank, a publicly owned bank with 1,200 employees, \$10 billion in assets and \$80 billion in off balance sheet assets under administration in six jurisdictions. Mr. Maragliano was the Chair of the Group Asset and Liability Management Committee, member of the Group Technology Committee, oversaw investor and rating agency relations as well as the global finance function. Mr. Maragliano is a Chartered Accountant (CPA, CA) and holds a Chartered Financial Analyst designation (CFA).

Manager's Fees

Pursuant to the Declaration of Trust, the Series A and Series F Management Fee, being an annual amount equal to 1.5% of the Proportionate Share of the Series A Units and the Series F Units of the Average Annual Gross Total Assets (calculated by using a simple moving average of the month end value of the assets held by the Trust), is payable to the Manager by the Trust in each Fiscal Year. The Series I Management Fee, being an annual amount equal to a percentage to be negotiated by the Manager and the Unitholder of the Proportionate Share of the Series I Units of the Average Annual Gross Total Assets (calculated by using a simple moving average of the month end value of the assets held by the Trust), is payable to the Manager by the Trust in each Fiscal Year. The Proportionate Share of the Series A Units, the Series F Units and the Series I Units of the Annual Gross Assets of the Trust, in respect of each monthly distribution will be determined by the Proportionate Share of Units of each Series existing at the end of such period. On each monthly distribution, the Series A and Series F Management Fee will be deducted from the monies otherwise payable to the Series A Unitholders, the Series F Unitholders and the Series I Management Fee will be deducted from the monies otherwise payable to the Series I Unitholders and the Series I Unitholders. As well, an Incentive Fee, being

an annual amount equal to 10% of the Incentive Fee Revenue of the Trust, is payable to the Manager by the Trust in each Fiscal Year.

The Management Fee is paid monthly in arrears 10 days following the end of each month, except the payment due for the month ended December 31st will be determined taking into consideration the previous payments made on an estimated basis and will be paid in two payments, the first by the 10th day following the end of the month and the second payment, if any, not later than March 15 following that quarter. The Incentive Fee is paid at the same time as the final year end payment to Unitholders. The Trust will be obligated to pay any applicable GST or other taxes on such fees.

In the past, the Manager has elected to waive Incentive Fees during the year provided that the target returns for the Trust, as established by the Manager, were not achieved. In 2022, the Manager waived \$883,000 in Incentive Fees (2021 - \$5,724,830) and Management Fees of nil (2021 – \$3,676,974). Any fees waived are not collectible in the current or future years. There is no guarantee that such waivers will be made in the future.

Expenses of the Trust

The Trust pays for all expenses incurred in connection with its operation and administration. It is expected that the operating expenses of the Trust will include, without limitation: preparing, mailing and printing expenses for periodic reports to Unitholders and other Unitholder communications including marketing and advertising expenses; fees payable to the Trustee; fees payable to accountants, the Auditors, legal advisors and any other professional consultants as required; ongoing regulatory fees, licensing fees and other fees; external bookkeeping fees and the costs associated with FundSERV; any costs associated with the hedging program; fees payable for banking charges, including set-up costs, service and other fees and interest expense on borrowings; interest charges and any fees and costs relating to syndication arrangements; any mortgage broker fees chargeable to the Trust; any reasonable out-of-pocket expenses incurred by the Manager or its agents in connection with their ongoing obligations to the Trust; any additional fees payable to the Manager for the performance of extraordinary services on behalf of the Trust; any taxes payable by the Trust or to which the Trust is subject; interest expenses; expenses relating to portfolio transactions; any expenditures that may be incurred upon the termination of the Trust; and fees payable to members of the Board of Governors. Such expenses also will include expenses of any action, suit or other proceeding in which or in relation to which the Manager is entitled to indemnity by the Trust. The Trust will also be responsible for any extraordinary expenses which it may incur from time to time.

The Trust will be subject to an independent audit and report to the Trustee, and the Manager will provide full access to its books and records for such purpose.

Trez Capital Limited Partnership (the Mortgage Broker)

The Trust is a source of funding for the Mortgage Broker's mortgage lending business. The Mortgage Broker acts as the Trust's loan underwriter, adviser and syndicator.

To conduct its operations primarily in the state of Texas, Florida, Georgia, Arizona, Utah, Washington, and Oregon, the Mortgage Broker formed Trez Texas, to act as loan originator for the Trust. To focus on bridge lending across the U.S., the Mortgage Broker formed Trez New York. To conduct its operations in the State of California, the Mortgage Broker formed Mortgage Broker-California to act as loan originator for the Trust. See "The Mortgage Broker's Operations", "Mortgage Broker Regulation".

Trez Capital Corporation, the predecessor to the Mortgage Broker, and subsequently the Mortgage Broker, have been in the business of originating, underwriting, servicing and syndicating Mortgage loans since 1997.

Mortgage Broker Agreement

The Mortgage Broker has entered into the Mortgage Broker Agreement with the Trust. Pursuant to the Mortgage Broker Agreement, the Mortgage Broker acts as the Trust's loan underwriter, adviser and syndicator.

The Mortgage Broker is required to service the Investments in the same manner, and with the same care, skill, prudence and diligence, with which it services and administers similar Mortgage loans and Real Property investments for other similar third-party portfolios. It must also exercise reasonable business judgment in accordance with applicable law to maximize recovery under the Investment Portfolio without regard to any other relationship that the Mortgage Broker or any of its Affiliates may have with borrowers. The Mortgage Broker Agreement also requires the Mortgage Broker to administer deposits and trust accounts for reserves under deposit trust agreements in respect of the Investment Portfolio in accordance with the standard of care applicable to its servicing duties under the Mortgage Broker Agreement.

The Mortgage Broker is permitted to invest (for the benefit of its clients, other than the Trust) in the Investment Portfolio. Similarly, the Mortgage Broker will offer the Trust the opportunity to invest with its other clients. This provides the Trust with an increased opportunity to reduce risk through syndication.

The Mortgage Broker Agreement provides that the Mortgage Broker will not have any liability to the Trust or Unitholders of the Trust for taking any action or refraining from taking any action in good faith or for errors in judgment, unless caused by the willful misfeasance, dishonesty, bad faith or negligence of the Mortgage Broker. The Mortgage Broker Agreement has a term which ends on the termination of the Trust.

The Mortgage Broker will continue as Mortgage Broker until the dissolution of the Trust or the happening of any of the following:

- (a) the Mortgage Broker may resign if the Trust or the Manager is in breach or default of the provisions of the Mortgage Broker Agreement and, if capable of being cured, any such breach or default has not been cured within 30 days of notice of such breach or default to the Trust or the Manager, as applicable;
- (b) the Mortgage Broker becomes bankrupt or insolvent;
- (c) termination of the Mortgage Broker Agreement by the Trust in the event that the Mortgage Broker is in material breach or default of the provisions of the Mortgage Broker Agreement and, if capable of being cured, any such breach or default has not been cured within 30 days of notice of such breach or default to the Mortgage Broker;
- (d) the Mortgage Broker no longer holds the licenses, registrations or other authorizations necessary to carry out its obligations hereunder and is unable to obtain them within a reasonable period after their loss;
- (e) the Mortgage Broker resigns as Mortgage Broker of the Trust and terminates the Mortgage Broker Agreement upon not less than 120 days written notice to the Trust; or
- (f) termination of the Mortgage Broker Agreement by mutual agreement of the parties.

The Mortgage Broker's Operations

Trez Capital Corporation, the predecessor to the Mortgage Broker, commenced operations in September 1997 in order to raise a pool of capital for investment in Mortgages, primarily in the commercial and multi-unit residential markets. Since inception, the Mortgage Broker and its predecessor have funded over 1,700 loans totalling over \$17 billion. The Mortgage Broker currently is one of the largest non-bank providers of Mortgages in Canada with approximately \$5.5 billion in assets under administration, of which approximately \$4.6 billion is invested in Mortgages.

The entities established by the Mortgage Broker are income trusts, mortgage investment corporations, limited partnerships, corporations and corporate management companies. The variety of investment vehicles provides investors with varying degrees of risk and potential return, as well as mechanisms to accommodate both residents and non-residents of Canada. Since 1997, the Mortgage Broker, and its predecessor, have taken the initiative in forming 41 investment funds. All of these offerings have been conducted pursuant to exemptions from applicable prospectus

requirements, except TG Income Trust, TG Income Trust II and TG Income Trust III, which were offered by prospectus in the Provinces of British Columbia and Alberta, and Trez Capital Mortgage Investment Corporation and Trez Capital Senior Mortgage Investment Corporation, which were offered by prospectus throughout Canada, except Quebec. As a result of the worldwide credit crisis which occurred in 2008, two investment funds, Harvard High Yield Investments Inc. and Mickey II LLC, which are managed by affiliates of the Mortgage Broker and had invested in Mortgages in the United States, were unable to meet their obligations to holders of their debt instruments and entered into a compromise arrangement with such holders whereby they agreed to accept a significantly lesser amount in one instance and significantly reduced interest rate in the other.

Due Diligence Procedures and Risk Reduction

Due diligence procedures, undertaken prior to funding Investments, have resulted in an excellent track record of return of principal and interest to the investors. Since the inception of the Mortgage Broker and its predecessor, out of 1,700 Mortgages, or approximately \$17 billion, funded by the Mortgage Broker and its predecessor, the realized losses on these Mortgages aggregate approximately 0.35%. The Mortgage Broker believes its core strategy of lending primarily on traditional commercial real estate (including multi-family), in major markets and with multiple-contingent exit strategies has proved successful. See "Risk Factors".

The Mortgage Broker reduces the risks associated with defaulting Investments through extensive initial due diligence and careful monitoring of its Investment portfolio, active communication with borrowers and the institution of aggressive enforcement procedures on defaulting Investments. All properties are evaluated on the basis of location, quality, source of repayment, prospectus for value-add, and cash flow profile. In addition, the creditworthiness of the borrower is reviewed and personal covenants are often obtained from the principals of the borrower. See "The Trust – Investment Process".

The Mortgage Broker monitors the performance of the Investment portfolio, including tracking the status of outstanding payments due and maturity dates, progress of construction projects, pay down requirements from sales and the calculation and assessment of other applicable charges. Each member of management of the Manager and the Mortgage Broker has extensive knowledge and understanding of the Mortgage and real estate industries that has enabled him or her to make prudent investment decisions and identify sound investment opportunities.

The Mortgage Broker intends to restrict investors' risk exposure by diversifying its portfolio geographically. The Manager has identified that certain regions in the southeastern and southwestern U.S., and in part of the western U.S., have much stronger local-level economies than in other parts of the country with a marked imbalance between the demand and supply sides of the real estate market in those areas, leading to a positive environment for real estate development. As a result the Trust intends to make the majority of its U.S. Mortgage Investments in those regions. See "The Trust – Investment Portfolio of the Trust as at December 31, 2022".

Although the Mortgage Broker also intends to restrict investors' risk exposure by diversifying its portfolio by borrowers, the Trust at December 31, 2022 had 8.38% of its Investment Portfolio by number of Mortgages and 7.64% of its Investment Portfolio by dollar amount of Mortgages advanced to one borrower. The Mortgage Broker is well aware of this concentration, but the borrower involved has an exemplary track record in terms of loan repayment. As well, the loan to value ratio of the properties securing the Mortgages is approximately 64.1%. The Mortgage Broker allocates participation in Mortgages based on the Mortgage Broker's assessment of the investor's risk tolerance and any investment restrictions placed upon an investor.

To manage and diversify risk, the Mortgage Broker may syndicate a Mortgage investment with one or more investors, including the Trust and Affiliated Funds. Mortgages can be syndicated at a lower interest rate in a more secure senior position. Syndication may be on a pari passu basis or on a basis where parties are subordinated to the Trust. In some instances, the Mortgage Broker may syndicate a Mortgage to different parties at different rates, but never on interest or priority terms more favourable than those offered to the Trust. Syndication of Mortgages is done to provide a dilution of risk of default of any one Mortgage among a number of entities and individuals. The syndication process also facilitates the ability to provide a more secure senior portion of a Mortgage to a lower risk entity, with progressively higher risk / higher return for junior portions to those with higher risk tolerances.

Mortgage Broker Regulation

Mortgage brokers in Canada are regulated by provincial mortgage brokers legislation. As the Trust is not and will not be registered under the provincial mortgage brokers legislation, the Trust cannot engage directly in the business of lending money secured in whole or in part by Mortgages, and must therefore conduct its Mortgage investment activities under contract with the Mortgage Broker. The Mortgage Broker, which performs mortgage broker services on behalf of the Trust pursuant to the Mortgage Broker Agreement, is currently registered under the *Mortgage Brokers Act* (British Columbia), the *Real Estate Act* (Alberta) and the *Mortgage Brokerages, Lenders and Administrators Act* (Ontario) in order to permit it to carry on the activities contemplated in the Mortgage Broker Agreement.

The registrar under provincial mortgage brokers legislation regulates the mortgage broker industry, and has the power to grant or renew registration, the power to revoke registration and the power to investigate complaints made regarding the conduct of registered mortgage brokers. Under provincial mortgage brokers legislation, there are several requirements a mortgage broker must meet in order to obtain or maintain its registration. Generally, a mortgage broker's registration may be suspended or cancelled if it is party to a harsh or unconscionable transaction, or it has conducted its business in a manner that is contrary to the public interest.

The BC Financial Services Authority ("**BCFSA**") regulates the mortgage brokering and lending activities of mortgage investment entities (MIEs) under the *Mortgage Brokers Act*. The Registrar and the *Mortgage Brokers Act* do not regulate the capital raising and investment marketing activities of MIEs which are subject to securities legislation and regulation. Further information can be found at BCFSA's website: <http://www.bcfesa.ca>.

An affiliate of the Mortgage Broker is registered and licensed to conduct business in California. Otherwise, the Mortgage Broker is not licensed as a mortgage broker or lender in the United States. There are no licensing requirements in Texas, or the other select U.S. regions in which the Mortgage Broker engages in the business of lending (except for banks and savings and loan institutions) for originating loans and lending funds in respect of commercial loans (a loan that is not for "personal, family or household purposes"), or the Mortgage Broker operates under an exemption in those limited regions with licensing requirements.

Directors and Senior Officers of the Mortgage Broker

The directors and certain senior officers of the general partner of the Mortgage Broker are the same as the directors and senior officers of the general partner of the Manager, other than the additional individual listed below. See "Directors and Officers of the Manager".

Robert Perkins is providing transitionary services as Managing Director of the general partner of the Mortgage Broker. Prior to that, he had been Vice President – Mortgage Funds of Trez Capital Corporation since July 2000 and became Executive Vice-President on June 1, 2006. He is registered as a sub-mortgage broker under the Mortgage Brokers Act (British Columbia). From 1986 to April 2000, Mr. Perkins was a Principal of Montrose Realty Corporation, the B.C. licensed lending and real estate arm of Montrose Mortgage Corporation, which has placed and administers a \$1.2 billion commercial mortgage portfolio on behalf of various pension funds, life insurance companies, banks and private clients. From 1984 to 1986, Mr. Perkins was a Financial Analyst in the Controller's Department of the Hong Kong Bank of Canada/Bank of B.C., now HSBC Bank Canada.

The Mortgage Broker's Operations from Trez Texas

In September 2010, the Mortgage Broker began making loans in the state of Texas. The Mortgage Broker's activities in connection with the Trust primarily in the state of Texas, Florida, Georgia, Arizona, Utah, Washington, Oregon and other select regions in the U.S. are conducted through Trez Texas, of which an Affiliate of the Mortgage Broker is the majority limited partner. The Pacific Northwest region (Washington and Oregon) is serviced through the Washington office which is a branch of Trez Texas. Trez Texas will source loans as it finds suitable opportunities for referral to, and approval by, the Mortgage Broker and will receive originating fees, commitment fees and renewal fees from borrowers. Trez Texas will only refer investment opportunities to the Trust for consideration where such investments fall within the objectives or investment policies of the Trust.

Officers of Trez Texas

The name and municipality of residence of each of the senior officers of the general partner of Trez Texas, the office held by them and principal occupation in the last five years are as follows:

Name and Municipality	Office	Principal Occupation	Year First Became an Officer
John D. Hutchinson Coppell, Texas	Vice President	Business Executive	2012
Dean Kirkham Vancouver, B.C.	Chief Operating Officer	Business Executive	2021
Morley Greene, B.A., LLB Vancouver, B.C.	President	Business Executive	2013

Principal Occupations and Biographies

For the biography of Morley Greene, see "Trez Capital Fund Management Limited Partnership (the Manager)".

John D. Hutchinson is currently the Vice President of the general partner of the Originator. Between January 1, 1996 and December 31, 2009, Mr. Hutchinson was President of the Dallas Division of The Ryland Group, Inc., a major developer, builder and marketer of residential housing in the United States. In January 1995, Mr. Hutchinson served as President of Perry Homes, Inc., a regional home builder with offices in Houston and San Antonio, Texas. Between 1993 and 1995, Mr. Hutchinson was Vice President and General Counsel of Hillwood Development, a Dallas, Texas based mixed-use real estate development firm controlled by the Perot family. Between 1978 and 1993, Mr. Hutchinson was engaged in the full time practice of law in Dallas, Texas. Immediately prior to going into the real estate business in 1993, Mr. Hutchinson was a partner with the Dallas law firm of Hughes and Luce, LLP which subsequently merged into the national law firm of K&L Gates, LLP. During his nearly 14 years as President of Ryland's Dallas Division, Mr. Hutchinson was responsible for the operations of the division and oversaw the construction of more than 11,000 homes and the development of 4,000 residential lots. At various times, the Dallas Division had over 200 employees and produced revenues of over \$175,000,000 annually.

On March 1, 2005, Mr. Hutchinson consented to the entry of an order of permanent injunction in federal district court in Los Angeles, California. The order resulted from claims by the Securities and Exchange Commission that Mr. Hutchinson violated certain provisions of the federal securities laws in connection with his exercise of fully vested stock options granted to him under the employee stock option plan of The Ryland Group, Inc. Mr. Hutchinson consented to the entry of the injunction without admitting or denying any violations of law. Mr. Hutchinson continued to serve as Ryland's divisional president until December 31, 2009 when he resigned to pursue personal real estate investments.

The Mortgage Broker's Operations from Trez New York

On October 6, 2021, the Mortgage Broker began making bridge loans (i.e., lease-up and value-add) throughout the U.S. through a new partnership, Trez New York, in New York. The focus of Trez New York is to source bridge loan opportunities across the U.S. to provide the Mortgage Broker with additional opportunities in the bridge lending space. Trez New York will source bridge loans in the U.S. for referral to, and approval by, the Mortgage Broker and will receive originating fees, commitment fees and renewal fees from borrowers. Trez New York will only refer investment opportunities to the Trust for consideration where such investments fall within the objectives or investment policies of the Trust.

Officers of Trez New York

The name and municipality of residence of each of the senior officers of the general partner of Trez New York, the office held by them and principal occupation in the last five years are as follows:

Name and Municipality	Office	Principal Occupation	Year First Became an Officer
Morley Greene, B.A., LLB Vancouver, B.C.	President	Business Executive	2021
Dean Kirkham, Vancouver, B.C.	Chief Operating Officer	Business Executive	2021
John Maragliano, CPA, CA, CFA Vancouver, B.C.	Chief Financial Officer	Business Executive	2021

Principal Occupations and Biographies

For the biography of Morley Greene, see "Trez Capital Fund Management Limited Partnership (the Manager)".

For the biography of Dean Kirkham, see "Trez Capital Fund Management Limited Partnership (the Manager)".

For the biography of John Maragliano, see "Trez Capital Fund Management Limited Partnership (the Manager)".

The Mortgage Broker's Operations from California

On June 11, 2019, the Mortgage Broker formed a new B.C. limited partnership, Trez Capital California Limited Partnership, to make loans in the state of California. Additionally, on January 30, 2017, the Mortgage Broker formed a new B.C. limited partnership, Mortgage Broker-California, to source mortgages in California. These partnerships received the registration and licenses required to conduct business in California. The Mortgage Broker's activities in connection with the Trust in the state of California are conducted through these partnerships. Mortgage Broker-California will source loans as it finds suitable opportunities, for referral to, and approval by, the Mortgage Broker and will receive originating fees, commitment fees and renewal fees from borrowers. Mortgage Broker-California will only refer investment opportunities to the Trust for consideration where such investments fall within the objectives or investment policies of the Trust.

Directors and Officers of Mortgage Broker-California

The name and municipality of residence of each of the senior officers of the general partner of Mortgage Broker-California, the office held by them and principal occupation in the last five years are as follows:

Name and Municipality	Office	Principal Occupation	Year First Became a Director/Officer
Morley Greene, B.A., LLB Vancouver, B.C.	President and Director	Business Executive	2017
Dean Kirkham, Vancouver, B.C.	Chief Operating Officer and Director	Business Executive	2021

Principal Occupations and Biographies

For the biography of Morley Greene, see "Trez Capital Fund Management Limited Partnership (the Manager)".

For the biography of Dean Kirkham, see "Trez Capital Fund Management Limited Partnership (the Manager)".

Originators' and Mortgage Broker's Fees

The Mortgage Broker and Originators will receive originating fees, commitment fees and renewal fees on investments it originates for the Trust. These fees will generally be paid by the borrowers, but in some instances, may be deducted from interest payments otherwise payable to the Trust. The Mortgage servicing fees payable to the Mortgage Broker are commensurate with fees paid to other entities providing similar services as the Mortgage Broker and which have been negotiated at arm's length. In addition to such fees, the Mortgage Broker is entitled to retain any overnight float interest on all accounts maintained by the Mortgage Broker in connection with its originating and servicing of the Trust's investments. In some instances where the Trust agrees to participate in a loan which has a low brokerage fee, a portion of the brokerage fee may be deducted from interest payments otherwise payable to the Trust. In the case of Mortgages, or interests in Mortgages, which have been purchased by the Mortgage Broker from third-parties either on its own behalf or on behalf of the Trust, such fees may also be deducted from interest payments otherwise payable to the Trust, or may be paid directly by the Trust as a result of the difference between the purchase price paid by the Mortgage Broker and the purchase price paid by the Trust. The brokerage fees charged to the Trust in such instances will vary depending on the size of the transaction and the amount of any fees otherwise payable to the Mortgage Broker.

Under the Mortgage Broker Agreement, the Mortgage Broker is responsible for all employment and other expenses of its personnel, rent and other office expenses of the Mortgage Broker. The Manager will pay any fees or expenses of the Mortgage Broker.

The Board of Governors

The Declaration of Trust provides that a Board of Governors be appointed for the Trust to consist of at least four members, whose mandate is to identify and establish procedures for resolving situations where there exists a conflict or potential conflict between the interests of the Manager and the Mortgage Broker on the one hand and the interests of the Unitholders on the other hand as well as in connection with certain other stated matters such as the Trust's annual audit. While the role of the Board of Governors is generally advisory in nature and it does not involve itself in the day-to-day management of the Trust (see "Risk Factors - Very Limited Role of the Board of Governors"), in the most recent Fiscal Year, the Board of Governors has considered a reasonable number of loans to ensure the appropriate controls are being observed.

The members of the Board of Governors are Steve Mathiesen (Chair), Andrew Huntley (Vice-Chair), Dale Belsher, Paulina Hiebert and Christopher Voutsinas. The members of the Board of Governors receive compensation from the Trust. The members of the Board of Governors also constitute the board of governors of Trez Capital Yield Trust, Bison Income Trust II, Trez Capital Prime Trust and Trez Capital Yield Trust US. The fees paid to the members of the Board of Governors are paid in respect of their services to all of the foregoing trusts. Currently, the Chair of the Board and Chair of the Independent Review Committee receives a total of \$105,000 per annum, the Vice-Chair of the Board and Chair of the Credit Committee receives a total of \$85,000, the Chair of the Audit Committee receives \$80,000 and the other Board members receive \$55,000 per annum. The fees are allocated to the funds as a fixed minimum plus a percentage based on their respective total assets. The Board of Governors will from time to time, in respect of the Trust:

- (a) identify and establish procedures for resolving situations where there exists a conflict or potential conflict between the interests of the Manager and the Mortgage Broker on the one hand and the interests of the Unitholders on the other hand and review any conflicts of interest referred to it by the Manager for review and for both of these purposes an Independent Review Committee has been appointed;
- (b) approve every material contract of the Trust referred to it by the Manager for review which may raise a conflict of interest, including any agreement between the Trust and the Trustee or the Manager;
- (c) meet with the Manager from time to time, on a not less than quarterly basis, to review the investments in Mortgages made by the Manager on behalf of the Trust, in order to confirm that such

investments comply with the investment objectives of the Trust and for this purpose a Credit Committee has been appointed;

- (d) review and approve annual financial statements provided to Unitholders and for this purpose an Audit Committee has been appointed;
- (e) review compliance by the Trust with its investment policies;
- (f) appoint Auditors and fix their remuneration;
- (g) approve the giving of indemnities to the Trustee, the Manager or the Mortgage Broker or any of their Affiliates, or their respective directors, officers or employees;
- (h) receive the resignation of the Trustee and select and appoint a successor trustee;
- (i) provide such other assistance to the Trustee as the Trustee or Unitholders may reasonably request from time to time.

A member of the Board of Governors must, among other things, be independent of both the Manager and the Trustee and their respective Affiliates and shall not be an employee of any of them. Any member of the Board of Governors who has any material interest in a material contract or transaction with the Trust must disclose in writing to the other Board members and to the Manager the nature and extent of their interest and may not vote upon or sign any resolution dealing with such material contract or transaction.

Each member of the Board of Governors and the Independent Review Committee is appointed for a term of not less than one year and not more than three years and will hold office until their successor has been appointed or until their appointment has terminated or such person revokes their consent. The terms of office of members of the Board of Governors may be staggered. In the event of the death, removal, resignation, bankruptcy or other incapacity of a member of the Board of Governors, the Board of Governors will fill a vacancy on the Board of Governors as soon as practicable. A member of the Board of Governors whose term has expired, or will soon expire, may be reappointed by the members of the Board of Governors. A member of the Board of Governors may not be reappointed for a term or terms of office that, if served, would result in the member serving on the Independent Review Committee for longer than six years, unless the Manager agrees to the reappointment.

The nature and extent of the experience of the members of the Board of Governors and their principal occupations are as follows:

Dale Belsher is a Chartered Professional Accountant, CA and served as Chief Financial Officer for Glentel Inc., a Burnaby-based retailer of telecommunications solutions, from 2001 to 2010. Prior to joining Glentel, Dale was Vice President, Finance and CFO for Norsat International Inc., a publicly traded, Burnaby-based satellite communications technology company. Prior to moving to British Columbia in 1983, Dale was Vice President, Finance and Controller of Denro Developments Inc., a family-owned real estate development firm. Denro was a land and multi-family residential development company based in Regina, Saskatchewan. Denro was one of the first Canadian real estate development companies to develop property in and around Phoenix, Arizona.

Steve Mathiesen was a corporate and securities lawyer for more than 30 years and is now a corporate director. Until 2011, he was a partner at the national law firm, McMillan LLP, focusing on mergers and acquisitions, financings, and corporate matters. He is currently on the board of several private and public companies. He holds an LL.B from the University of British Columbia, a BA in Economics and Commerce from Simon Fraser University, the ICD.D designation from the Institute of Corporate Directors and is a retired member of the Law Society of BC.

Andrew Huntley has spent the bulk of his 35 year career involved in commercial real estate finance. He retired from AIMCo in 2015 as SVP Mortgage Investments having been responsible for a commercial Mortgage portfolio in excess of \$3 billion. He has negotiated complex transactions in all sectors and throughout North America and Western Europe. Prior to AIMCo Mr. Huntley was a partner with the Toronto based Murray & Company. He has extensive

community Board experience including Chairing the Board of Northlands in Edmonton. He holds a BSc. from the University of Alberta; an MBA from the Ivey School of Business at the University of Western Ontario and the ICD.D designation.

Paulina Hiebert was a legal and finance executive in the retail and financial services sectors for over 35 years where she obtained extensive experience with capital markets, corporate finance, public income funds, private debt and equity, corporate governance and international expansion.

Ms. Hiebert is currently the Vice Chair of the Board of Directors and Chair of the Governance and Human Resources Committee of the Alberta Credit Union Deposit Guarantee Corporation (provincial regulator for Credit Unions in Alberta), and a Trustee and Chair of the Governance, Nominating and Compensation Committee of the Boston Pizza Royalties Income Fund. Ms. Hiebert holds a B.Comm and LL.B (with Distinction) from the University of Saskatchewan and an MBA (with Distinction) from the Ivey School of Business at the University of Western Ontario. She is a member of the Law Societies of Alberta (practicing) and Manitoba (non-practicing).

Christopher Voutsinas has over 30 years of real estate investment management and private equity experience. Mr. Voutsinas is President of Capital Value & Income Corp., a proprietary investment and advisory firm he founded in 2011. Prior to that, Mr. Voutsinas was Board Chair of Infrastructure Ontario, and also a board member and member of the Real Estate & Investment Committee of Waterfront Toronto.

Mr. Voutsinas has held senior leadership roles at prominent institutions including SEDCO Capital (Managing Director, Head of International Investment), Deutsche Bank (Managing Director, Global Head of Real Estate Asset Management), Goldman Sachs (Executive Director, Real Estate Principal Investment Area), and AT&T Resource Management (Portfolio Manager, Signature Properties). He has led professional teams in offices including London, New York, Frankfurt, Milan, Hong Kong, Jeddah, and Toronto.

The Audit Committee

The Declaration of Trust provides that the Manager will appoint an Audit Committee consisting of a minimum of three persons, whose mandate is to meet with the Auditors and review and recommend approval of financial statements sent to Unitholders. The members of the Audit Committee are: Dale Belsher (Chair), Steve Mathiesen, Andrew Huntley, Paulina Hiebert and Christopher Voutsinas.

The Credit Committee

The Declaration of Trust provides that the Manager will appoint a Credit Committee consisting of at least two persons, whose mandate is to meet with the Manager from time to time, on a not less than quarterly basis, to review the investments in Mortgages made by the Manager on behalf of the Trust, in order to confirm that such investments comply with the investment objective and investment policies of the Trust. The members of the Credit Committee are: Andrew Huntley (Chair), Dale Belsher, Steve Mathiesen, Paulina Hiebert and Christopher Voutsinas.

The Independent Review Committee

The Declaration of Trust provides that the Manager will appoint an Independent Review Committee. The Independent Review Committee has been established to review situations where a reasonable person would consider the Manager or an entity related to the Manager, to have an interest that may conflict with the Manager's ability to act in good faith and in the best interests of the Trust. The members of the Independent Review Committee are: Steve Mathiesen (Chair), Dale Belsher, Andrew Huntley, Paulina Hiebert and Christopher Voutsinas.

The Independent Review Committee will:

- (a) review and provide input to the Manager with respect to the written policies and procedures of the Manager related to conflict of interest matters;
- (b) review and approve every conflict of interest matter referred to it by the Manager for review; and

- (c) perform any other function required by applicable securities legislation.

Members of the Independent Review Committee are not compensated separately for their participation on this committee. They are compensated as members of the Board of Governors. See "The Board of Governors".

The Trustee

Computershare Trust Company of Canada is the trustee of the Trust pursuant to the terms and conditions set out in the Declaration of Trust. The address of the Trustee is 510 Burrard Street, 3rd Floor, Vancouver, British Columbia, V6C 3B9.

The powers, authorities and responsibilities of the Trustee are limited to those expressly set forth in the Declaration of Trust. The Trustee is responsible for holding Trust Property in safekeeping and investing moneys from time to time forming part of Trust Property as directed by the Manager. The Trustee may also sell, encumber or otherwise dispose of Trust Property as directed by the Manager and may borrow money as directed by the Manager.

The Trustee or any successor trustee may resign upon 60 days' notice (or such shorter time as may be agreed to by the Trustee and the Manager) to Unitholders and to the Manager, or may be removed by the Manager on 60 days' notice if approved by Special Resolution. In the event that the Trustee resigns or is removed or becomes incapable of acting or if for any cause a vacancy occurs in the office of the Trustee, a successor trustee will forthwith be appointed by the Manager to fill such vacancy. Forthwith following such appointment of a successor trustee, the Trustee will execute and deliver such documents as the Manager may require for the conveyance of any property of the Trust held in the Trustee's name, will account to the Manager for all property of the Trust which the Trustee holds as trustee and shall thereupon be discharged as trustee.

The Declaration of Trust provides that the Trustee will be liable in carrying out its duties under the Declaration of Trust as a result of its willful misconduct, bad faith, negligence or disregard of its obligation to act honestly, in good faith and in the best interests of the Trust and Unitholders or to exercise the degree of care, diligence and skill that a reasonably prudent trustee would exercise in comparable circumstances. In addition, the Declaration of Trust contains other customary provisions limiting the liability of the Trustee.

The Trustee will receive fees from the Trust for acting as trustee of the Trust, and will be reimbursed by the Manager for all expenses and liabilities, which are properly incurred by the Trustee in connection with the activities of the Trust.

Policies and Procedures of the Manager

Pursuant to its internal policies and procedures, the Manager and its directors, officers and employees are required to devote as much of their time and attention to the business and affairs of the Trust as they consider necessary and appropriate under the then prevailing circumstances.

The Manager is also required to ensure fairness in the allocation of investment opportunities among its investment entities. For such purpose, all investment entities that have investment objectives that are compatible with a particular investment opportunity are required, when practicable, to participate pro rata in that opportunity based upon, among other things, the relative importance of the investment opportunity to the fulfillment of each investment entity's objectives and the relative amount of assets under management in each investment entity. An assessment of the relative importance of an investment opportunity to the fulfillment of an investment entity's objectives is dependent upon a number of factors including but not limited to alternative investment opportunities, present holdings of the same, or similar, investments, geographic and industry sector considerations and the liquidity of the investment entity.

For purposes of new Investment opportunities, the Manager identifies those investment entities that have investment objectives that are compatible with the Investment opportunity and ranks them in order of the relative importance that each investment entity places on such investment opportunity for the purpose of fulfilling its investment objectives. If such an investment opportunity meets more than one investment entity's objectives, it is considered first for the investment entity that places the highest level of importance on the investment opportunity. If two or more investment

entities rank equally in terms of the importance they place on the investment opportunity, each investment entity generally will participate pro rata in the investment opportunity.

Promoters

Trez Capital Fund Management Limited Partnership (the Manager) and Trez Capital Limited Partnership (the Mortgage Broker) are the promoters of the Trust by reason of their initiative in forming and establishing the Trust and taking steps necessary for the public distribution of the Units. The directors and officers of the Manager and the Mortgage Broker are set out above. Affiliates and associates of the Manager and the Mortgage Broker may receive a portion of the Sales Fee. Neither the Manager nor the Mortgage Broker will receive any benefits, directly or indirectly from the issuance of the Units other than as described in this Offering Memorandum.

PRINCIPAL HOLDERS OF THE TRUST

To the knowledge of the Manager, no person directly or indirectly beneficially owns or controls 10% or more of the Units as of April 1, 2023.

CAPITAL STRUCTURE

Structure

The Trust is an investment unit trust formed under the laws of the Province of British Columbia. The following are the details of the outstanding securities of the Trust at April 1, 2023:

Description of Security ⁽¹⁾	Number Authorized to be Issued	Price per Security	Number Outstanding as at April 1, 2023
Series A Units	Unlimited	\$10	8,080,562
Series F Units	Unlimited	\$10	56,282,223
Series I Units	Unlimited	\$10	36,547,870
Total			100,910,655

⁽¹⁾ See "Securities Offered".

Prior Sales and Redemptions

Pursuant to prior offerings, the following Units were sold for the 12-month period ending April 30, 2023:

Description of Security	Number of Securities Issued	Price per Security	Total Funds Received
Series A Units	3,647,788	\$10.00	\$36,477,877
Series F Units	14,596,230	\$10.00	\$ 145,962,302
Series I Units	6,238,545	\$10.00	\$62,385,447
Total	24,482,563		\$ 244,825,626

Pursuant to prior offerings, the following Units were redeemed for the two most recent financial years:

Description of security	Date of end of financial year	Number of securities with outstanding repurchase requests on	Number of securities for which investors made repurchase requests	Number of securities repurchased during the year	Average price paid for the repurchased securities	Source of funds used to complete the repurchases	Number of securities with outstanding repurchase requests on the
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		the first day of the year	during the year				last day of the year
Series A Units	December 31, 2022	101,414	1,019,336	1,073,277	\$10.00	Income and Repayment of Investment	47,473
Series F Units	December 31, 2022	422,280	10,895,882	10,970,942	\$10.00	Income and Repayment of Investment	347,221
Series I Units	December 31, 2022	451	7,933,697	7,075,805	\$10.00	Income and Repayment of Investment	858,343
Series A Units	December 31, 2021	10,870	1,905,821	1,815,277	\$10.00	Income and Repayment of Investment	101,414
Series F Units	December 31, 2021	460,130	8,309,697	8,347,547	\$10.00	Income and Repayment of Investment	422,280
Series I Units	December 31, 2021	8,430	3,188,921	3,196,900	\$10.00	Income and Repayment of Investment	451

Pursuant to prior offerings, the following Units were redeemed for the period after December 31, 2022 up to April 1, 2023:

Description of security	Beginning and end dates of the period	Number of securities with outstanding repurchase requests on the first day of the period	Number of securities for which investors made repurchase requests during the period	Number of securities repurchased during the period	Average price paid for the securities repurchased	Source of funds used to complete the repurchases	Number of securities with outstanding repurchase requests on the last day of the period
Series A Units	January 1, 2023-April 1, 2023	47,473	298,285	273,244	\$10.00	Income and Repayment of Investment	72,514
Series F Units	January 1, 2023-April 1, 2023	347,221	2,807,475	1,524,102	\$10.00	Income and Repayment of Investment	1,630,594
Series I Units	January 1, 2023-April 1, 2023	858,343	3,276,831	3,450,133	\$10.00	Income and Repayment of Investment	685,041

SECURITIES OFFERED

Description of the Units Offered

Investments in the Trust are represented by Units. The Trust is permitted to have an unlimited number of Series of a single class of Units, having such terms and conditions as the Manager may determine. Each Unit represents an undivided beneficial interest in the net assets of the Trust. The Manager, in its discretion, determines the number of Series of Units and establishes the attributes of each Series, including investor eligibility, the designation and currency

of each Series, the initial closing date and initial offering price for the first issuance of Units of the Series, any minimum initial or subsequent investment thresholds, any minimum redemption amounts or minimum account balances, fees and expenses of the Series, sales or redemption charges payable in respect of the Series, redemption rights, convertibility among Series and any additional Series specific attributes.

The Trust may issue additional Units from time to time. Unitholders do not have any pre-emptive rights whereby additional Units proposed to be issued are first offered to existing Unitholders. The price or the value of the consideration for which Units may be issued will be determined by the Manager.

Each Unit of a Series entitles the holder to the same rights and potential liabilities as a holder of any other Unit of such Series and no Unitholder of a Series is entitled to any privilege, priority or preference in relation to any other Unitholders of such Series. Each Unitholder is entitled to one vote for each Unit held and, subject to an adjustment in a Unit's proportionate share as a result of the date of first issue of a Unit in the first Fiscal Year, is entitled to participate equally with respect to any and all distributions made by the Trust in respect of such Series, including distributions of Taxable Income (which they are required to receive their share of) and the non-taxable portion of net realized capital gains, if any. On termination, the Unitholders of record holding outstanding Units are entitled to receive all of the assets of the Trust remaining after payment of all debts, liabilities and liquidation expenses of the Trust up to an amount equal to the Subscription Price of such Units. See "Termination of the Trust".

Series

The Manager may create one or more new Series without Unitholder approval (provided same are within the investment objectives set out in the Declaration of Trust). Before the issue of a new Series, the Manager will execute a supplemental Declaration of Trust creating the new Series and the terms and investment objectives relating thereto. Any new Series created by the Manager shall:

- (a) be designated by letter or letters or letters and numbers; and
- (b) have Series' rights (including the rights of Redemption) established by the Manager.

No Series may have priority over any other Series, provided that the calculation of distributions and the Redemption price for each Series may differ.

The Trust is authorized to issue an unlimited number of redeemable non-transferable units of beneficial interest in Series, each of which represents an equal, undivided interest in the net assets of the Trust. The Trust is currently authorized to issue Series A Units, Series F Units and Series I Units. Fractional Units will not be issued.

Three Series of Units of the Trust are offered under this Offering Memorandum:

Series A Units are designed for investors who are not eligible to purchase Series F Units. Series A Units pay a Trailer Fee.

Series F Units are designed for investors who are enrolled in a dealer sponsored fee-for-service or wrap program and who are subject to an annual asset based fee rather than commissions on each transaction or, at the discretion of the Manager, any other investor for whom the Manager does not incur distribution costs.

Series I Units are generally only available to investors who make large investments in the Trust. Series I investors typically pay a negotiated management fee. See "Directors, Management, Promoters and Principal Holders – Manager's Fees". A negotiated service fee may be payable by investors to a dealer who sells Series I Units. The Manager does not pay any sales commission to a dealer who sells Series I Units.

Units will be issued in Canadian dollars. To be eligible to purchase Series I Units, investors must enter into an agreement with the Manager. This agreement will set out, among other things, the amount to be invested and the service fee payable to the dealer, if any. If the investor did not qualify to hold Series I Units when the investor originally purchased them, or is no longer eligible to hold Series I Units, the dealer must tell the Manager to switch the investor's

Units into Series A Units and Series F Units or to redeem them. The Manager also retains the right, at its sole discretion, to redeem or switch the Series I Units into Series A Units or Series F Units if the Manager determines that the investor is not eligible to hold Series I Units.

All Units of the same Series are entitled to participate pro rata: (i) in any payments or distributions made by the Trust to the Unitholders of the same Series; and (ii) upon liquidation of the Trust, in any distributions to Unitholders of the same Series of net assets of the Trust attributable to the Series remaining after satisfaction of outstanding liabilities of such Series. The book value per Unit will reflect the foreign exchange differential between Canadian dollars and U.S. dollars.

Outstanding Units of any Series may be subdivided or consolidated in the Manager's discretion. The Manager may re-designate Units of a Series as Units of any other Series.

Hedging

The Trust may invest in U.S. dollar denominated Mortgage loan investments. In order to mitigate the adverse effects of currency exchange fluctuations, the Trust will undertake currency hedging transactions. U.S. dollar denominated loan investments are typically hedged by way of forward foreign exchange swaps with maturities of approximately one month, or such other term determined by the Manager for the maximum benefit of Unitholders. There are costs relating to entering into such hedging transactions, which include the interest rate differential between the Canadian and U.S. interest rates. These costs are borne by the Trust.

The cost of hedging is allocated to all Series.

Purchases

All advances and payments by investors with respect to their invested amounts will be made in Canadian dollars. The Manager will then convert the Canadian dollars into United States dollars and enter into a hedge against the foreign currency risk with respect to the amount of the investment.

Redemptions

At the time of redemption, the Manager will unwind the hedge and all payments of principal will be converted from United States dollars into Canadian dollars and made to the investors in Canadian dollars.

Income payments

All payment of income to Unitholders will be made in Canadian dollars. The determination of the amount of any such Canadian dollar interest will be computed based on the United States dollar interest received and then converted at the applicable spot rate (as reasonably determined by the Trust) in effect on the date such income payment is made.

Margin calls

Any margin calls required to support the open hedging contracts will be made through the cash flows of the Trust and will not be advanced directly from Unitholders.

No Transfer of Units

Units are not transferable, except by operation of law (such as death or bankruptcy of a Unitholder) or in circumstances where the Manager deems it appropriate to do so in its absolute discretion. As well, securities laws will restrict, and may prohibit, transfer of Units. To dispose of Units, a Unitholder must have them redeemed. No transfer of Units will be effective or recognized by the registrar and transfer agent of the Trust unless and until a transfer form in the form prescribed in the Declaration of Trust has been duly completed and signed by the Unitholder, as transferor, and by the transferee and delivered to the registrar and transfer agent. The transferee, by executing the transfer form: (i) acknowledges that he or she agrees to be bound by the terms of the Declaration of Trust and is liable for all obligations

of a Unitholder; (ii) makes certain representations and warranties that the transferee is not a "non-resident" for purposes of the Tax Act and is not a "non-Canadian" for purposes of the Investment Canada Act and that the transferee will maintain such status during such time as Units are held by the transferee; and (iii) irrevocably ratifies and confirms the power of attorney given to the Manager pursuant to the transfer form. Pursuant to the provisions of the Declaration of Trust, when the transferee has been registered as a Unitholder, the transferee will be subject to the obligations and entitled to the rights of a Unitholder thereunder.

Liquidity

There is no market through which the Units may be sold. No market is expected to develop. Investors may find it difficult or impossible to sell their Units. However, Unitholders may exercise their right of Redemption. See "Unitholders' Right to Redeem". There are no assurances, however, that funds will be available to permit the Manager to honour requests for Redemption. A Redemption Notice for an amount exceeding the book value of the Units may cause the Manager to delay redemption and ultimately to terminate the Trust. See "Summary of Declaration of Trust - Termination of the Trust".

Consolidation and Subdivision

Units may be consolidated or subdivided by the Trustee at the direction of the Manager. As well, the Manager may issue and consolidate Units of different Series at different rates, or to the exclusion of other Series, in order to make adjustments for foreign exchange fluctuations.

Unitholder's Right to Redeem

Units may be surrendered to the Manager by entering a request for redemption, which may be entered on the FundSERV network where Units were purchased through that network. A Unitholder is entitled to, at any time, or from time to time, redeem ("**Redemption**") all or any of the Unitholder's Units in increments of not less than \$1,000, by giving 30 days' written notice to the Manager, which notice shall be irrevocable and shall contain a clear request that a specified number of Units be redeemed at a specified price equal to: (i) at any time up to the first anniversary of their issuance, 99% of the Subscription Price; and (ii) thereafter, at the Subscription Price. The Manager has the right to redeem such Units at any time from the date the Redemption notice is received up to 30 days after the Redemption notice is received. If a Unitholder, after Redemption, holds Units with a value of less than \$1,000, the Unitholder must redeem all of his or her investment. The Manager may, in its absolute discretion, redeem the Units of the Unitholder if such Units have a value of less than \$1,000. The form of notice may be obtained from the Manager. Payment will be made using the FundSERV network where Units were purchased through that network.

Suspension of Redemptions

The Manager also may from time to time suspend Redemptions and/or terminate the Trust when the Redemption price exceeds the book value per Unit. The Manager is not obligated to accept Redemption notices for amounts exceeding, in aggregate, 5% of the book value of the Trust at such time, in any one calendar month.

The Manager may suspend the Redemption of Units, or postpone the day of payment or right of Redemption, for a period of not more than 180 days, for or during any period during which the Manager determines that conditions exist which render impractical the sale of the assets of the Trust or impair the ability of the Manager to determine the value of the assets held by the Trust. Any such suspension shall take effect at such time as the Manager specifies and thereafter there shall be no redemption of Units during the 180-day period until the Manager declares the suspension at an end.

The suspension may apply to all requests for Redemption received prior to the suspension but as to which payment has not been made, as well as to all requests received while the suspension is in effect. All Unitholders making such requests will be advised by the Manager of the suspension and that the Redemption will be effected at a price determined on the first Business Day following the termination of the suspension. All such Unitholders will have and will be advised that they have the right to withdraw their requests for Redemption. The suspension will terminate in any event on the first day on which the condition giving rise to the suspension has ceased to exist, provided that no

other condition under which a suspension is authorized then exists. To the extent not inconsistent with official rules and regulations promulgated by any government body having jurisdiction over the Trust, any declaration of suspension made by the Trustee or Manager will be conclusive.

Short Term Trading

In order to protect the interests of the remaining Unitholders in the Trust and to discourage short-term trading in the Trust, Unitholders will be subject to a short-term trading deduction. If a Unitholder redeems Units during the first year after purchasing Units, the Trust will deduct and retain, for the benefit of the remaining Unitholders in the Trust, 1% of the Subscription Price of the Units being redeemed.

Redemption at the Demand of the Manager

At no time may non-residents of Canada and/or partnerships that are not Canadian partnerships within the meaning of the Tax Act (or any combination thereof) (collectively, "**non-residents**") be the beneficial owners of a majority of the Units (on a number of Units or on a fair market value basis), and the Manager shall inform the Registrar and Transfer Agent of the Trust of this restriction. The Manager may require declarations as to the jurisdictions in which a beneficial owner of Units is resident and, if a partnership, its status as a Canadian partnership. If the Manager becomes aware, as a result of requiring such declarations as to beneficial ownership or otherwise, that the beneficial owners of 40% of the Units then outstanding (on a number of Units or on a fair market value basis) are, or may be, non-residents, or that such a situation is imminent, the Manager may make a public announcement thereof. If the Manager determines that more than 40% of the Units (on a number of Units or on a fair market value basis) are beneficially held by non-residents, or that such a situation is imminent, the Manager may send a notice to such non-resident Unitholders, chosen in inverse order to the order of acquisition or in such manner as the Manager may consider equitable and practicable, requiring them to dispose of their Units or a portion thereof within a specified period of not less than 30 days. If the Unitholders receiving such notice have not disposed of the specified number of Units or provided the Manager with satisfactory evidence that they are not non-residents within such period, the Manager may, on behalf of such Unitholders, redeem such Units at the Subscription Price and, in the interim, shall suspend the voting and distribution rights attached to such Units. Upon such Redemption, the affected holders shall cease to be beneficial holders of Units and their rights shall be limited to receiving the net proceeds of Redemption of such Units.

If at any Distribution Payment Date there are insufficient funds to pay the Trailer Fee from the distribution otherwise payable to Series A Unitholders, the Manager will redeem a sufficient number of Units from each Series A Unitholder to pay the Trailer Fee payable by such Series A Unitholder.

SUBSCRIPTION FOR UNITS

The Units are conditionally offered if, as and when subscriptions are accepted by the Trust and subject to prior sale. There is no minimum or maximum offering. Subscriptions for Units will be received by the Trust subject to rejection or allotment in whole or in part and the right is reserved to close the subscription books at any time without notice.

Every person who subscribes for Units will be required to complete and deliver to the Trust a subscription in the form which can be found at www.trezcapital.com, together with payment of the subscription price in the manner therein described.

Subscriptions received will be subject to rejection or allotment by the Trust in whole or in part in the Manager's sole discretion. The Trust is not obliged to accept any subscription. If a subscription is not accepted, the Trust will promptly return to the subscriber the Subscription Agreement and the money comprising such subscription. Confirmation of acceptance of a subscription will be forwarded to the subscriber or, if applicable, to the relevant registered dealer by the Trust. The Trust reserves the right to close the subscription books at any time without notice.

SUBJECT TO THE FOREGOING, ALL SUBSCRIPTION DOCUMENTS SHOULD BE REVIEWED BY PROSPECTIVE SUBSCRIBERS AND THEIR PROFESSIONAL ADVISERS PRIOR TO SUBSCRIBING FOR UNITS.

Subscription Procedure

Subscribers may subscribe for Units in this Offering by delivering the following documents to the Trust at the address shown in the Subscription Agreement:

- (a) an executed Subscription Agreement; and
- (b) a cheque, bank draft, FundSERV settlement or wire transfer made payable to "Trez Capital Yield Trust US (Canadian \$)" in the amount of the subscription price for the Units.

The Trust will hold subscription funds in trust until midnight on the second Business Day after the day on which it received a signed Subscription Agreement. After this, the Trust will hold the subscription funds in trust pending a closing under this Offering.

The Trust may collect, use and disclose individual personal information in accordance with the privacy policy of the Trust and will obtain consent to such collection, use and disclosure from time to time as required by its policy and the law.

The Trust anticipates that there will be multiple closings. The Trust may close any part of this Offering on any date as it may determine in its sole business judgment. The Trust reserves the right to accept or reject in whole or in part any subscription for Units and the right to close the subscription books at any time without notice. Any monies for subscription that are not accepted will be promptly returned after it has been determined not to accept the investment. At a closing of this Offering, the Trust will provide direct subscribers with a confirmation of their subscription for Units, provided the Subscription Price has been paid in full. A subscriber who purchases Units through a registered dealer will receive a customer confirmation from the registered dealer from or through which the Units were purchased.

Subscribers should carefully review the terms of the Subscription Agreement for more detailed information concerning the rights and obligations of subscribers and the Trust. Execution and delivery of a Subscription Agreement will bind subscribers to the terms thereof, whether executed by Subscribers or by an agent on their behalf. Subscribers should consult with their own professional advisors. See "Risk Factors".

Qualified Unitholders

The Manager is offering for sale an unlimited number of Units on a continuous basis in each of the Provinces of Canada and Territories by way of private placement.

The offering is being conducted in all the Provinces and Territories, pursuant to the exemptions from the prospectus requirements afforded by Sections 2.3, 2.9 and 2.10 of National Instrument 45-106 – *Prospectus Exemptions* ("**NI 45-106**"); and section 73.3 of the *Securities Act* (Ontario).

The exemption pursuant to Section 2.3 of NI 45-106 is available for distributions to investors purchasing as principal and who are "accredited investors" as defined in NI 45-106 and section 73.3 of the *Securities Act* (Ontario). Certain accredited investors will be required to sign a risk acknowledgement in the form attached as Appendix B to the Subscription Agreement.

The exemption pursuant to Section 2.10 of NI 45-106 is available for distributions to investors purchasing as principals where (i) the trade in a security that has an aggregate acquisition cost to the investor of not less than \$150,000, paid in cash at the time of acquisition, and (ii) the investor is not an individual.

The exemption pursuant to Section 2.9 of NI 45-106 is available for distributions only to investors purchasing as principals, who receive this Offering Memorandum prior to signing the Subscription Agreement and who sign a risk acknowledgement in the form attached as Appendix A to the Subscription Agreement.

In Manitoba, Northwest Territories, Nunavut, Prince Edward Island and Yukon, an investor must qualify as an "eligible" investor to purchase more than \$10,000 of Units when relying on the Offering Memorandum exemption. In the provinces of Alberta, New Brunswick, Nova Scotia, Ontario, Quebec and Saskatchewan, investors relying on the Offering Memorandum exemption must complete the schedules in the Risk Acknowledgement Form attached to the Subscription Agreement. Depending on the circumstances of each investor in those provinces, certain investment limits will apply to all Units acquired under the Offering Memorandum exemption as follows:

- (a) in the case of a "non-eligible" investor that is an individual, the acquisition cost of all Units acquired by the purchaser under the Offering Memorandum exemption in the preceding 12 months cannot exceed \$10,000;
- (b) in the case of an "eligible" investor that is an individual, the acquisition cost of all Units acquired by the purchaser under the Offering Memorandum exemption in the preceding 12 months cannot exceed \$30,000;
- (c) in the case of an "eligible" investor that is an individual and that receives advice from a portfolio manager, investment dealer or exempt market dealer that the investment above \$30,000 is suitable, the acquisition cost of all Units acquired by the purchaser under the Offering Memorandum exemption in the preceding 12 months cannot exceed \$100,000.

The foregoing exemptions relieve the Trust from the provisions of the applicable securities laws of each of the Provinces of Canada and the Northwest Territories, Yukon and Nunavut, which otherwise would require the Trust to file and obtain a receipt for a prospectus. Accordingly, prospective investors for Units will not receive the benefits associated with a subscription for securities issued pursuant to a filed prospectus, including the review of material by securities regulatory authorities.

The Manager is registered as an exempt market dealer in various provinces of Canada, which allows the Manager, on behalf of the Trust, to offer the Units for sale directly to the investors. The Trust may also use qualified dealers or brokers to sell Units and may enter into non-exclusive agency agreements with such brokers or dealers in connection with such sales. Depending on provincial requirements, brokers or dealers used by the Trust may be required to be registered as exempt market dealers pursuant to National Instrument 31-103 – Registration Requirements, Exemptions and Ongoing Registrant Obligations of the Canadian Securities Administrators.

Acceptance of Subscriptions

Subscriptions received are subject to rejection or allotment in whole or in part by the Manager on behalf of the Trust generally within 30 days of their receipt by the Manager. The minimum subscription is 500 Units (\$5,000). The Manager reserves the right to close the subscription books at any time without notice. Confirmation of the acceptance of a subscription will be forwarded by the Manager to the investor. The Manager is not obligated to accept any subscriptions, and will reject any subscription which the Manager considers to be not in compliance with applicable securities laws and regulations. If any subscription is rejected, the Manager will return to the investor promptly after making the decision to reject the subscription, the Subscription Agreement, any other documentation delivered by the investor, and the subscription funds comprising such subscription.

Subject to the contractual rights of action, and a two day right of withdrawal for certain investors provided for herein, and subject to applicable securities laws, the investor's subscription may not be withdrawn, cancelled, terminated or revoked by the investor for a period of 30 days from the date of receipt of the subscription by the Manager, unless previously accepted by the Manager.

Units will be issued to an investor if a Subscription Agreement substantially in the form prescribed by the Manager from time to time is received by the Trust and accepted by the Manager and if payment of the subscription price is made by cheque or bank draft. Units will be issued at a price of \$10.00, subject in all cases to the minimum investment levels described above. An investor who subscribes for Units by executing and delivering a Subscription Agreement will become a Unitholder after the Manager accepts such subscription and the Trust has received the subscription price.

Additional Investments

The minimum additional subscription is \$1,000 or such greater amount as may be otherwise required to comply with applicable securities laws or as may be prescribed by the Manager.

No Unit Certificates

Certificates evidencing ownership of the Units will not be issued to a Unitholder.

INCOME TAX CONSIDERATIONS

In the opinion of Thorsteinssons LLP, tax counsel to the Trust, the following is a fair summary of the principal Canadian federal income tax considerations generally relevant to individual investors who, for purposes of the Tax Act, are resident in Canada, deal at arm's length with the Trustee and Manager and beneficially hold their Units as capital property.

This summary is based on the current provisions of the Tax Act and the regulations under it, all publicly announced proposals to amend the Tax Act and its regulations, and the published administrative practices of the Canada Revenue Agency. It is assumed that all amendments will be passed as proposed. This summary is also based on the assumptions that (i) none of the Investments will be a "tax shelter investment" within the meaning of section 143.2 of the Tax Act; (ii) the Trust will not acquire any Investment that would cause the Trust to become a SIFT trust within the meaning of subsection 122.1(1) of the Tax Act; (iii) none of the Investments will be property that would be "taxable Canadian property" within the meaning of the Tax Act (without reference to paragraph (b) thereof); and (iv) none of the Investments will be an interest in an "offshore investment fund property" pursuant to section 94.1 of the Tax Act.

This summary is of a general nature and is not intended to be exhaustive. It does not take into account provincial, territorial or foreign tax laws. **Investors should consult their own tax advisers with respect to all tax consequences in their particular circumstances. No application has been made nor is it intended that any application be made for an advance income tax ruling with respect to the tax consequences of acquiring or holding Units in the Trust.**

Status of the Trust

The Minister of National Revenue accepted the Trust for registration as a "registered investment" as a mutual fund trust with effect from January 1, 2017. The Manager and Trustee have advised tax counsel that the Trust continues to meet the requirements to be a "mutual fund trust" as that term is defined under the Tax Act.

Taxation of the Trust

The Trust must pay tax on its Taxable Income for each of its taxation years, except to the extent such amounts are distributed to Unitholders. Losses incurred by the Trust cannot be allocated to Unitholders but may be deducted in computing the Taxable Income of the Trust in future years in accordance with the Tax Act. The Declaration of Trust requires the Trust to distribute, in cash and Units, all of its Taxable Income each year, so that the Trust will not pay any tax under Part I of the Tax Act.

The Trust is required to include in its income for a taxation year all interest that accrues (or is deemed to accrue) to it to the end of that year (or until the disposition of the indebtedness in the year) or that has become receivable or is received by the Trust before the end of that year, including on a conversion, redemption or repayment on maturity, except to the extent that such interest was included in computing the Trust's income for a preceding year and excluding any interest that accrued prior to the time of the acquisition of the indebtedness by the Trust. Upon the actual or deemed disposition of indebtedness, the Trust will be required to include in computing its income for the year of disposition all interest that accrued on such indebtedness from the last interest payment date to the date of disposition except to the extent such interest was included in computing the Trust's income for that or another taxation year and such interest will not be included in the proceeds of disposition for purposes of computing any gain or loss.

Income earned by Blocker Corp in respect of Preferred Equity Investments (or by any other foreign corporation in respect of loan syndication arrangements) may be taxable to the Trust as foreign accrual property income. Such income may be required to be recognized by the Trust in a period or taxation year that is different than the year in which cash is paid to the Trust on account of Preferred Equity Investments or other income from syndication arrangements. The Trust will generally receive a credit for any U.S. tax paid by Blocker Corp (or any other foreign corporation in respect of loan syndication arrangements), and for any withholding tax paid on account of dividends paid by Blocker Corp or any other foreign corporation to the Trust, but it cannot be assured that such tax credits will fully offset U.S. tax payable on Preferred Equity Investments or by any other foreign corporation in respect of loan syndication arrangements.

In the event the Trust ceases to qualify as a mutual fund trust under the Tax Act, and a Unitholder is a "designated beneficiary" of the Trust in a taxation year of the Trust, the "designated income" of the Trust for that taxation year will be subject to tax under Part XII.2 of the Tax Act at the current rate of 40%. A portion of the Part XII.2 tax paid by the Trust will, if the Trust makes a designation in its tax return, be credited against tax otherwise payable by Unitholders who are not designated beneficiaries of the Trust. A "designated beneficiary" is defined in the Tax Act to include non-residents of Canada, certain tax-exempt entities and certain trusts. "Designated income" is defined in the Tax Act to include, generally, taxable capital gains from the disposition of taxable Canadian property, and income from Canadian businesses and real estate. The Manager and the Trustee do not expect that the Trust will earn designated income.

To the extent the Trust's Investments include assets denominated in currencies other than Canadian dollars, the cost and proceeds of disposition of such assets, income and any other relevant amounts must be determined for purposes of the Tax Act in Canadian dollars, and the Trust may therefore recognize gains or losses by virtue of fluctuations in the value of foreign currencies relative to Canadian dollars. To the extent the Trust derives income or gains from investments in countries other than Canada, the Trust may be liable to pay income or profits tax to such countries and the utilization of credits or deductions in respect of foreign tax so paid is subject to special rules and restrictions under the Tax Act. Each taxable Unitholder will generally be entitled to a tax credit for any foreign taxes paid by the Trust in respect of the Unitholder's share of income from foreign sources.

The Trust's participation in loan syndication arrangements or Equity Investments, the application of tax losses, or other events, may result in timing differences between the year in which income or losses, or gains and losses resulting from the changes in the value of foreign currency, occur and the year in which such income, gains, or losses are recognized under the rules in the Tax Act by the Trust. This could lead to income or losses being allocated to the Trust, or gains or losses in respect of foreign currency fluctuations being realized by the Trust, being included in computing the Trust's Taxable Income in a year other than the year in which such income, gains, or losses occur. This can affect the amount of Taxable Income allocated to the Unitholders of the Trust in a particular year.

The Tax Act imposes tax on trusts that are "specified investment flow-through trusts" or "SIFT trusts". In order to qualify as a SIFT trust, a trust must meet three conditions: it must be resident in Canada; investments in the trust must be listed or traded on a stock exchange or other public market; and the trust must hold one or more "non-portfolio properties". As Units of the Trust are not listed or traded on a stock exchange or other public market, the Trust is not a SIFT trust and will not be liable to tax under the Tax Act as such.

The Trust will be a "selected listed financial institution" for the purposes of the *Excise Tax Act*. The application of GST/HST to financial institutions is complex and controversial. The Trust will be required to pay GST/HST on management fees and certain other inputs, and should be able to recover some of the GST/HST incurred as input tax credits to the extent that the related property or service being acquired is used in providing zero-rated services to non-residents such as providing Mezzanine Loans in connection with property outside of Canada. There is likely to be some portion of GST/HST paid by the Trust that will not qualify for input tax credits, which will be a direct cost to the Trust.

After 2019 the Tax Act prevents the Trust from distributing ordinary income as part of the redemption price of units and restricts in some circumstances the ability of a mutual fund trust to distribute capital gains as part of the redemption price of units. While the Trust has not utilized this procedure for normal course redemptions, if the Trust makes investments in other mutual fund trusts it may be required to make larger taxable distributions to remaining unitholders.

If the Trust ceases to qualify as a mutual fund trust and holds at the end of any month property that is not a "qualified investment" for the type of Deferred Plan that holds Units, the Trust will be liable for a penalty tax under Part X.2 of the Tax Act equal to 1% of the fair market value of such property at the time of its acquisition.

Taxation of Unitholders

Each Unitholder will be required to include in computing the Unitholder's income for a particular year the portion of the Taxable Income of the Trust for the year distributed in cash and Units to the Unitholder (including any amounts distributed on the redemption of Units). Each year the Trust will advise each Unitholder of the share of the Taxable Income of the Trust distributed to that Unitholder.

Any amount distributed to a Unitholder in a year in excess of the Taxable Income of the Trust is not included in computing the Unitholder's income for the year. Under the Tax Act, the Trust is permitted to deduct in computing its income for a taxation year an amount that is less than the amount of its distributions for the calendar year in which such taxation year ends. This will enable the Trust to utilize, in a taxation year, losses from prior years. The amount distributed to a Unitholder but not deducted by the Trust will not be included in the Unitholder's income. However, the payment of any such excess amount, other than as proceeds of disposition of a Unit or a part thereof, will reduce the adjusted cost base to the Unitholder of the Unitholder's Units except to the extent that such amount relates to the non-taxable portion of the net realized capital gains of the Trust distributed to the Unitholder. If the amounts deducted from the adjusted cost base of the Unit exceed the adjusted cost base of the Unit, the excess is deemed to be a capital gain realized by the Unitholder. The adjusted cost base of the Unit is then reset to nil.

If the Trust receives dividends, foreign income or realizes capital gains, the Trust intends to make designations under the Tax Act so that taxable dividends received from taxable Canadian corporations, income from foreign sources, and net realized capital gains distributed to Unitholders will retain their character when distributed to Unitholders. Distributed amounts that retain their character as taxable dividends on shares of taxable Canadian corporations will be subject to the normal gross-up and dividend tax credit rules in the Tax Act applicable to individuals. The Trust will carry out hedging transactions in respect of Investments denominated in currencies other than Canadian dollars which are intended to reduce gains or losses resulting from fluctuations in the value of foreign currencies relative to Canadian dollars. These hedging transactions will result in the Trust realizing both income and losses, and capital gains and losses, depending on the property to which the hedging transaction relates.

The Trust intends to make a designation under the Tax Act so that income from foreign sources will retain its character when distributed to Unitholders. Each taxable Unitholder will generally be entitled to a tax credit for any foreign taxes paid by the Trust in respect of that Unitholder's share of income from foreign sources.

On a redemption or other disposition of Units, including a redemption of Units on the termination of the Trust, the Unitholder will realize a capital gain (or capital loss) equal to the amount by which the proceeds of disposition, net of any reasonable costs of disposition, exceed (or are less than) the adjusted cost base to the Unitholder of those Units immediately before the disposition. All relevant amounts must be determined in Canadian dollars at the appropriate exchange rate for the particular transaction. The adjusted cost base of a Unit is equal to the total adjusted cost base of all of the Unitholder's Units divided by the number of Units held. If the Unitholder acquires Units of the same Series at separate times, the cost of each Unit in that Series owned by the Unitholder will be determined by averaging the cost of those Units acquired with the adjusted cost base of the Units of the same Series then owned by the Unitholder. Any additional Units acquired by a Unitholder, including in satisfaction of a distribution, have an initial cost to the Unitholder equal to the value of the Units or the amount of the distribution so satisfied, as the case may be. Generally, the total adjusted cost base of Units in the same Series will be equal to the total cost of all Units in the Series acquired by the Unitholder minus the adjusted cost base of Units in the Series previously redeemed or otherwise disposed of and the amount by which the adjusted cost base of Units in the Series is required to be reduced on account of distributions made by the Trust to the Unitholder, as described above. Unitholders are responsible for tracking their adjusted cost base.

One-half of any capital gain realized by a Unitholder on the disposition of Units must be included in the Unitholder's income as a taxable capital gain. One-half of a capital loss is an allowable capital loss, which may be deducted from taxable capital gains realized by the Unitholder in the year. Allowable capital losses of a Unitholder that exceed taxable capital gains of the Unitholder's in a year may be carried back three years or forward indefinitely and deducted against

net taxable capital gains realized by the Unitholder in those earlier or later years, to the extent and in the circumstances specified in the Tax Act.

Any consolidation of Units is not a taxable event to a Unitholder. The adjusted cost base of the Unitholders' consolidated Units will be equal to the result obtained when the adjusted cost base of a Unitholder's Units immediately prior to the time of consolidation is divided by the number of Units the Unitholder holds immediately after consolidation.

The Tax Act provides for an alternative minimum tax applicable to individuals (including certain trusts and estates) resident in Canada, which is computed by reference to an adjusted taxable income amount. Under the existing rules in the Tax Act, eighty percent of capital gains (net of capital losses) and the actual amount of taxable dividends (not including any gross-up) are included in adjusted taxable income.

In the Federal Budget of March 28, 2023, the Federal Minister of Finance proposed to amend the Tax Act to broaden the base of the alternative minimum tax ("**AMT**"). These proposed changes, should they be passed by Parliament, are intended to apply to tax years after 2023. In summary, the AMT proposals would:

- increase the AMT rate from 15% to 20.5%;
- increase the AMT capital gains inclusion rate from 80% to 100%;
- include 100% of the benefit associated with employee stock options in the AMT base;
- include 30% of capital gains on donations of publicly listed securities in the AMT base, which would apply to the full benefit associated with employee stock options to the extent that a deduction is available because the underlying securities are publicly listed securities that have been donated;
- disallow 50% of a number of deductions, the most pertinent for an investor in Units likely being interest and carrying charges incurred to earn income from property, the deduction for limited partnership losses of other years and non-capital loss carried forward from other years;
- with limited exceptions, allow only 50 per cent of non-refundable tax credits to reduce the AMT; and
- increase the exemption from AMT from \$40,000 to the start of the fourth federal tax bracket, which is expected to be approximately \$173,000 in 2024 (the exemption amount would be indexed annually to inflation as the amount of the fourth federal tax bracket is indexed annually).

Any additional tax payable by an individual under the minimum tax provisions may be carried forward and applied against certain tax otherwise payable in any of the seven immediately following taxation years; however this carry forward amount will only be creditable in a particular year to the extent that the individual's tax payable for the year, calculated without reference to the minimum tax provisions, exceeds the tax payable under the minimum tax provisions for the year. Amounts distributed by the Trust that are taxable dividends from taxable Canadian corporations or the taxable portion of net realized capital gains, and capital gains realized on the disposition of Units, may result in the Unitholder being liable to alternative minimum tax, or increase the Unitholder's liability for alternative minimum tax.

Tax Information Reporting

While Unitholders should not have any additional U.S. reporting or filing requirements on account of ownership of Units of the Trust, the Trust has due diligence and reporting obligations under the U.S. Foreign Account Tax Compliance Act (as implemented in Canada by the Canada-United States Enhanced Tax Information Exchange Agreement and Part XVIII of the Tax Act, collectively "**FATCA**") and the OECD's Common Reporting Standard (as implemented in Canada by Part XIX of the Tax Act, "**CRS**"). Generally, Unitholders (or in the case of certain Unitholders that are entities, the "controlling persons" thereof) will be required by law to provide the Trust and/or their registered dealer with information related to their citizenship or tax residence and, if applicable, their foreign tax

identification number. If a Unitholder (or, if applicable, any of its controlling persons) does not provide the information or, for FATCA purposes, is identified as a U.S. citizen (including a U.S. citizen living in Canada) or, for CRS purposes, is identified as a tax resident of a country other than Canada or the U.S., information about the Unitholder (or, if applicable, its controlling persons) and the Unitholder's investment in the Trust will generally be reported to the CRA. The CRA will provide that information to, in the case of FATCA, the U.S. Internal Revenue Service and in the case of CRS, the relevant tax authority of any country that is a signatory of the Multilateral Competent Authority Agreement on Automatic Exchange of Financial Account Information or that has otherwise agreed to a bilateral information exchange with Canada under CRS.

Investment by Deferred Plans

Units of the Trust will constitute a "qualified investment" under the Tax Act for Deferred Plans so long as the Trust qualifies as a mutual fund trust for purposes of the Tax Act.

Even if the Units are qualified investments for Deferred Plans, the Units of the Trust will be a "prohibited investment" for Unitholders who hold Units in tax-free savings accounts, registered retirement savings plans, registered retirement income funds, registered disability savings plans and registered education savings plans if, among other things, the holder has a "significant interest" in the Trust. A Unitholder will have a significant interest in the Trust if the Unitholder, either alone or together with persons and partnerships with which the Unitholder does not deal at arm's length, holds interests in the Trust that have a fair market value of at least 10% of the value of all the beneficial interests in the Trust. The interest of a Unitholder who holds less than 10% of the beneficial interests in the Trust cannot be a prohibited investment.

Prospective Unitholders should consult with their own tax advisors as to whether Units of the Trust would be prohibited investments under the Tax Act in their particular circumstances.

COMPENSATION PAID TO SELLERS AND FINDERS

Selling Commissions

The Trust and the Manager do not charge a fee or commission when investors purchase Units of the Trust.

The Trust will pay a Trailer Fee to registered dealers in respect of the Series A Units, payable monthly in arrears. The amount of the Trailer Fee will be deducted from distributions to Series A Unitholders.

Investors should note that authorized brokers, dealers or advisors may charge investors an upfront selling commission (estimated to be up to 5% of the Subscription Price) at the time of purchase of Units, which may reduce the amount of money invested in the Trust.

Short Term Trading Deduction

In order to protect the interest of the remaining Unitholders in the Trust and to discourage short-term trading in the Trust, Unitholders will be subject to a short-term trading deduction. If a Unitholder redeems Units of the Trust within one year of purchasing such Units, the Trust will deduct and retain, for the benefit of the remaining Unitholders in the Trust, 1% of the Subscription Price of the Units being redeemed.

Dealer Compensation

As set out under "Selling Commissions" above, brokers, dealers or advisors selling Units of the Trust may charge investors a commission at the time of purchasing Units, which will reduce the amount of money invested in the Trust.

The Trust will pay an investor's authorized broker, dealer or advisor Trailer Fees as compensation for ongoing advice and service in respect of Series A Units. The Trailer Fees are accrued monthly and are paid monthly at the current annual rate of 1.0% of the Subscription Price per Unit of the Series A Units held by clients of the authorized broker, dealer or advisor. The Trailer Fee is calculated based on the Subscription Price of the Units for each calendar month.

The Trailer Fee will not be paid if the Units are redeemed. Trailer Fees are calculated monthly and payable, on or about 10 days following the last day of each month. The amount of the Trailer Fee will be deducted from distributions otherwise payable to Series A Unitholders. The Trust may, from time to time, pay the Trailer Fee more frequently than monthly, in which event the Trailer Fee will be pro-rated for the period to which it relates.

Investors who purchase Series I Units through a dealer, pay their dealer a negotiated service fee and a lower Management Fee is paid to the Manager by the Trust.

The following table outlines the dollar amount of Trailer Fees payable by the Trust in relation to Series A Units, and commissions as incurred by the Manager in relation to capital raised for the Trust in 2022:

Trailer Fees	Commission incurred by the Manager with respect to capital raised¹
\$695,043	\$1,647,922

(1) not payable by the Trust

Selling commissions and Trailer Fees payable by the Trust may be modified or discontinued by the Manager at any time. The Manager may, at its discretion, negotiate, change the terms and conditions of, or discontinue the Trailer Fee with brokers, dealers and advisors. Brokers, dealers or advisors qualifying for a Trailer Fee in respect of the Trust for the first time must contact the Manager in writing to arrange the first payment. Payments thereafter are made automatically as long as the broker, dealer or advisor continues to qualify.

RISK FACTORS

The purchase of Units involves a number of risk factors. An investor should reach a decision to invest in the Trust after careful consideration with his or her advisors as to the suitability of an investment in the Trust in light of its investment objective and the information set out in this Offering Memorandum. The Manager does not make any recommendation as to the suitability of the Trust for investment by any person. All prospective Unitholders should consider an investment in the Trust within the overall context of their investment policies. Investment policy considerations include, but are not limited to, setting objectives, defining risk/return constraints and considering time horizons. This Offering is not suitable for investors who cannot afford to assume moderate risks in connection with their investments. In addition to the factors set forth elsewhere in this Offering Memorandum, prospective investors should consider the following factors.

Return on Units Determined By Reference to Investment Portfolio

Unitholders' returns will be determined by the returns generated by the Investment Portfolio. The return on the Units may decrease as well as increase. The Trust makes no representation as to any return that a Unitholder will earn on the Units and there can be no assurance that information on the Mortgage Broker or the Investment Portfolio set out in this Offering Memorandum will be, in any respect, indicative of how they will perform (either in terms of profitability, volatility or low correlation with other investments) in the future.

Changes in Real Estate Values

The Investments will be direct or indirect investment in Real Property or be secured by Real Property, which can fluctuate in value. The value of real estate is affected by general economic conditions, local real estate markets, the attractiveness of the property to tenants where applicable, competition from other available properties, fluctuations in occupancy rates, operating expenses and other factors. The value of income-producing real property may also depend on the credit worthiness and financial stability of the borrowers and/or the tenants. Changes in market conditions may decrease the value of the secured property and reduce the cash flow from the property, thereby affecting the ability of the borrower to service the debt and/or repay the loan based on the property income. In particular, disruptions to the credit and financial markets worldwide and local economic disruptions in areas where the borrowers of the Mortgage

loans are located may adversely affect the value of the real estate on which the Mortgage loans are secured and the ability of the borrowers to repay the Mortgage loans and thereby negatively affect the Trust's business.

A substantial decline in value of real property provided as security for a Mortgage may cause the value of the property to be less than the outstanding principal amount of the Mortgage loan. Foreclosure by the Trust on any such Mortgage loan might not provide the Trust with proceeds sufficient to satisfy the outstanding principal amount of the Mortgage loan.

While independent appraisals are generally required before the Trust may make any Mortgage Investments, the appraised values provided, even where reported on an "as is" basis, are not necessarily reflective of the market value of the underlying real property, which may fluctuate. In addition, the appraised values reported in independent appraisals may be subject to certain conditions, including the completion of construction, rehabilitation, remediation or leasehold improvements on the real property providing security for the loan. There can be no assurance that these conditions will be satisfied and if, and to the extent they are not satisfied, the appraised value may not be achieved. Even if such conditions are satisfied, the appraised value may not necessarily reflect the market value of the Real Property at the time the conditions are satisfied.

Technology and Information Security

The Trust's business is subject to risks relating to its ability to safeguard its information systems, including the security and privacy of its information systems. The Trust's business relies on the safety and integrity of the information systems of the Manager and its Affiliates. The Trust relies on information technology to manage its business, including maintaining proprietary databases containing sensitive and confidential information about its investments and counterparties (which may include personally identifiable information and credit information) and for the electronic transfer of funds from time to time.

Unauthorized parties may attempt to gain access to the Trust's systems or facilities through various means, including hacking into the Trust's systems or facilities, fraud, trickery or other means of deceiving employees or contractors of the Manager of its Affiliates. In particular, cybersecurity risks faced by businesses that use and depend on information technology systems have increased in recent years due to the proliferation of cyber-threats that target computers, information systems, software, data and networks. Cyber-threats include, among other things, unauthorized attempts to access, disable, modify or degrade information systems and networks, telecommunication failures, shut-downs, the introduction of computer viruses / worms, and other malicious codes such as "ransomware", and fraudulent "phishing" emails that seek to misappropriate data and information or install malware on users' computers.

A party that is able to circumvent the Trust's security measures could misappropriate the Trust's confidential information, cause interruption to the Trust's operations, damage its computing infrastructure or otherwise damage its reputation. Specific potential effects relating to cyber-threats or cyber-terrorism include the theft or loss of data, unauthorized access to, and disclosure of, confidential information, service disruption, remediation costs, increased cybersecurity costs, lost revenue, litigation and reputational harm, all of which can materially affect the Trust.

Although the Trust maintains information security measures and continuously monitors security threats to its information technology systems and implements measures to manage these threats, there can be no assurance that the Trust will be immune from these security risks and that risks can be fully mitigated due especially to the evolving nature of cybersecurity threats, the difficulty in anticipating such threats and the difficulty in immediately detecting all such threats and any breach of the Trust's information security may have a material adverse impact on its business, operations, financial condition and cash flows. In addition, cyber incidents may also remain undetected for an extended period, which could exacerbate the consequences aforementioned. Overall, security breaches could expose the Trust to a risk of loss or litigation and possible liability for damages. The Trust may be required to make significant expenditures to protect against security breaches or to alleviate problems caused by any breaches.

Concentration and Composition of the Investment Portfolio

Given the concentration of the Trust's exposure to Mortgages and Real Property Investments, the Trust will be more susceptible to adverse economic or regulatory occurrences affecting Real Property than an investment entity that holds

a diversified portfolio of securities. As at December 31, 2022, 8.38% of the Trust's Investment Portfolio by number of Mortgages and 7.64% of the Trust's Investment Portfolio by dollar amount relate to Mortgages granted to one borrower. Given the concentration of the Trust's exposure to this borrower, the Trust will be more susceptible to adverse financial circumstances affecting this borrower than a mortgage investment entity that does not have its Mortgage Investments concentrated with a small number of borrowers. Investments in Real Property and Mortgages are relatively illiquid. Such illiquidity will tend to limit the Trust's ability to vary the Investment Portfolio promptly in response to changing economic or investment conditions.

The investment objectives and investment restrictions of the Trust permit the assets of the Trust to be invested in a broad spectrum of Mortgages and Real Property investments. Therefore, the composition of the Investment Portfolio may vary widely from time to time, subject to the investment objectives and investment restrictions of the Trust. The Investments will initially be concentrated by location of the properties, type of property, or other factors resulting in the Trust Investments being less diversified than at other times. As a result, the returns generated by the Investment Portfolio and Real Property investments may change as its composition changes.

No Market

There is no market for the Units and a market for the Units is not expected to develop. Units will not be transferable, except by operation of law (such as the death or bankruptcy of a Unitholder) or in circumstances where the Manager deems it appropriate to do so in its absolute discretion. As well, securities laws will restrict, and may prohibit, transfer of Units. See "Resale Restrictions".

Investments Not Guaranteed or Insured

There can be no assurance that the Investments will result in a guaranteed rate of return or any return to Unitholders or that losses will not be suffered on one or more Investments. Moreover, at any point in time, the interest rates being charged for Mortgages and returns projected from Real Property are reflective of the general level of interest rates and, as interest rates fluctuate, it is expected that the aggregate yield on Mortgage Investments and value of Real Property will also change.

A Mortgage borrower's obligations to the Trust or any other person are not guaranteed by the Government of Canada, the government of any province or any agency thereof nor are they insured under the *National Housing Act* (Canada). In the event that additional security is given by the borrower or a third-party or that a private guarantor guarantees the Mortgage borrower's obligations, there is no assurance that such additional security or guarantee will be sufficient to make the Trust whole if and when resort is to be had thereto. Further, Units are not "deposits" within the meaning of the *Canadian Deposit Insurance Corporation Act* (Canada) and are not insured under the provisions of that act or any other legislation.

Lack of Liquidity

An impairment of liquidity within the financial markets, such as the extraordinary credit crisis which commenced in 2008 or the COVID-19 health pandemic which began in 2019, could affect the ability of the Trust's borrowers to refinance and pay out Mortgages when due. Various real estate markets in the United States are still affected by the credit crisis. If a similar crisis were experienced, the Manager expects an impairment of liquidity will occur within the financial markets and this lack of liquidity may require that the Trust suspend the Redemption of its Units.

Mezzanine Loan Risks

Mezzanine Loans are subordinated financings and the borrower's ability to repay is subject to the financial performance of the underlying real estate or the borrower's creditworthiness. Mezzanine Loans are generally non-recourse loans which limits the recoverability in the event of default.

Preferred Equity Investment Risks

Preferred Equity Investments are subordinate to indebtedness (including Mezzanine Loans) but are senior to equity interests and, as such, are significantly riskier investments than Mortgages or Mezzanine Loans. Preferred Equity Investments generally earn a fixed return and do not have security in the underlying real estate. Instead, Preferred Equity Investments, upon certain specified default events, have the right to effect a change of control of the ownership of the real estate, subject to any similar rights of lenders in respect of such real estate that rank ahead of the rights of the Preferred Equity Investments. Given the limited rights associated with Preferred Equity Investments, there is a greater risk that a loss could occur on these investments than investments in Mortgages or Mezzanine Loans.

Subordinate and Non-Conventional Financing

The Trust borrows funds and secures such borrowings by Investments in the portfolio and, at the same time, participates in junior (subordinated) positions in certain Mortgages, either through loan-by-loan syndication arrangements or through Multiple Loan Facilities. This increases the risk of the Trust's insolvency and the risk of loss of Investments to Unitholders as the Trust's portfolio of Mortgages serves as security to third-party lenders while, at the same time, the Trust participates in subordinate positions in Mortgages held within the Trust. Multiple Loan Facilities more specifically have increased risk due to potential repurchase requirements, cross-default and cross-collateralization provisions and mark-to-market provisions. Furthermore, such borrowed funds may be shown as a net amount (i.e. the net investment in the Mortgage by the Trust) in the financial statements in accordance with accounting criteria under IFRS. See "Loan Syndication."

Subordinate financing (such as a second ranking Mortgage investment), which will be carried on by the Trust, is generally considered a higher risk than first ranking financing. As such, Mortgages will be secured by a charge, which may be in a first, but at times subsequent, ranking position upon or in the underlying real estate. When a charge on Real Property is in a position other than first ranking, it is possible for the holder of a prior charge on the Real Property, if the borrower is in default under the terms of its obligations to such holder, to take a number of actions against the borrower and ultimately against the Real Property in order to realize the security given for his loan. Such actions may include a foreclosure action, or an action forcing the Real Property to be sold. A foreclosure action may have the ultimate effect of depriving any person having other than a first ranking charge on the Real Property of the security of the Real Property. If an action is taken to sell the Real Property and sufficient proceeds are not realized from such sale to pay off all creditors who have prior charges on the Real Property, the holder of a subsequent charge may lose his investment or part thereof to the extent of such deficiency unless he can otherwise recover such deficiency from other property owned by the debtor.

As well, the Trust will take a junior position in a first Mortgage. See "Loan Syndication". The senior portion in the Mortgage will be given priority for payment in return for receiving less interest than the stipulated rate of the Mortgage thereby increasing the risk to the junior position for potential full recovery of its interest and principal in the event of default. Additionally, if a foreclosure action is taken to sell the Real Property and sufficient proceeds are not realized from such sale to pay off all creditors who have a first ranking charge on the Real Property, the holder of a junior charge may lose his investment or part thereof to the extent of such deficiency unless he can otherwise recover such deficiency from other property owned by the debtor.

The Trust may make investments in Mortgages where the aggregate of all Mortgages registered against the underlying real property exceeds 75% of the value of the Real Property which is mortgaged, which exceeds the investment limit for conventional bank Mortgage lending.

Degree of Leverage

The Trust's degree of leverage could have important consequences to Unitholders. For example, the degree of leverage could affect the Trust's ability to obtain additional financing in the future for working capital, capital expenditures, or other general purposes, making the Trust more vulnerable to a downturn in business or the economy in general.

Sensitivity to Interest Rates

It is anticipated that the market price for the Units and the value of the Investment Portfolio at any given time may be affected by the level of interest rates prevailing at such time. The Trust's income will consist primarily of interest payments on the Mortgages comprising the Investment Portfolio. If there is a decline in interest rates (as measured by the indices upon which the interest rates of the Trust's Investments are based), the Trust may find it difficult to originate additional Investments bearing rates sufficient to achieve the targeted payment of distributions on the Units at the rates previously achieved by the Trust. There can be no assurance that an interest rate environment in which there is a significant decline in interest rates would not adversely affect the Trust's ability to maintain distributions on the Units at a consistent level. As well, if interest rates increase, it generally becomes more expensive to borrow money, which can reduce demand for real estate. As a result, property values may decline and adversely affect the value of the Investments. Higher interest rates may also have a negative impact on overall liquidity in financial markets.

Fluctuations in Capitalization Rates

As interest rates fluctuate in the lending market, generally so too do capitalization rates which affect the underlying value of real estate. As such, when interest rates rise, capitalization rates may rise. Over the period of investment or development, gains and losses at the time of disposition can occur due to the increase or decrease of these capitalization rates.

Severe Weather Conditions and Natural Disasters

The occurrence of unpredictable and severe weather conditions may have adverse impacts on the Trust's Investments and financial condition. Severe weather conditions and natural disasters may negatively impact, among other things, land values, rates of default, capitalization rates, foreclosure rates and insurance costs and may require rehabilitation costs for damaged properties or cause delays in the completion of projects that may directly or indirectly be part of the Trust's Investment Portfolio.

Joint Ventures

The Trust may invest in or be a participant in joint ventures and partnerships in Real Property with third-parties. In these cases, the Manager will not have sole decision-making authority over the joint venture. There are additional risks associated with entering in a joint venture relationship which can include, but are not limited to:

- reliance on the financial and operational viability and success of the joint venture partner;
- conflicting interests to those of our joint venture partner, which can be driven by economic, operational, tax, regulatory factors;
- the joint venture partner could have joint control even where its ownership in the joint venture is less;
- the inability to come to an agreement on major decisions leading to deadlocks;
- the presence of lockup provisions that prevent the disposition of an asset at a time if would be beneficial to sell; and
- any other negotiated rights that could cause delays, inefficiencies, or challenges with acquiring, operating or disposing of an asset.

All these risks could result in an adverse impact to the operations and financial condition of the Trust.

Fixed Costs and Increased Expenses

Certain significant expenditures, including development costs, property taxes, maintenance costs, Mortgage payments, insurance costs and related charges, must be made throughout the period of ownership of Real Property regardless of whether a property is producing any income. If the Trust is unable to meet Mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or sale.

Development Risks

Investments in Real Property are impacted by general macroeconomic factors as well as local economic and real estate conditions. Additionally, these types of investments have certain risks, including but not limited to, the time and money required to be spent by the Manager in evaluating the appropriateness of such investments; the risk that governmental or other approvals are not obtained to proceed with the business plan for the investment; the potential for an increase in costs; the risk of unforeseen delays such as weather conditions and regulatory changes; and the potential that the anticipated business plan for the investment is not achieved as anticipated including that desired occupancy rates are not achieved. Furthermore, as a result of such risks, the initial investment anticipated in a Real Property may significantly increase and make a project uneconomical or less profitable. All these risks can have a material impact on the potential success of the investment and will ultimately materially affect the performance of the Trust.

Construction Risks

The Trust may invest in properties that require some form of improvements or development activity. Any redevelopment of an existing asset or new development is susceptible to the risk that the project may experience construction delays, cost overruns, or changes in rules and regulations that impact the construction plans of the asset. The ability to complete the construction on time and on budget can be impacted by a multitude of factors which will ultimately have an impact on the success and performance of the asset. There may be material changes during the construction process that adversely impact the outcome of the financial condition and performance of the asset.

Contractor/Property Manager Risks

The investment in real estate developments requires the hiring of quality and suitable contractors to complete the construction. There can be no assurance that the Manager will be able to attract quality contractors nor that the contractors will perform their duties in accordance with their agreements. The ability of these contractors to perform their duties will have an impact on the success of the projects.

The success of any real estate development project is to a certain extent dependent upon the ability to attract builders with successful track records in sales and construction. In the event that any of the builders that are contracted with in connection with any real estate development project should cease operating in connection with such project or not comply with their obligations to the Trust under the applicable agreements, the financial performance of the Trust will in part depend upon its ability and/or the Manager's ability to find a replacement builder or builders. There can be no guarantee that the Trust or the Manager will find suitable builders on a timely basis or on terms that are advantageous to the Trust.

The Trust may also rely on partners to manage properties upon the transition to operating assets. There is no assurance the Manager will be able to attract quality property managers nor that the property managers will perform their duties in accordance with their agreements. The ability of these property managers to perform their duties will have an impact on the success of the projects. Additionally, the Manager may be required to replace property managers. There can be no guarantee that the Trust or the Manager will find suitable property managers on a timely basis or on terms that are advantageous to the Trust. As the Trust will be using third-party property managers, the ability to direct and control how the properties are managed on a day-to-day basis may be limited. There is reliance on the property managers to effectively manage the day-to-day operations.

Tenant Risks

For Real Property which provides premises for lease, tenant risk poses a significant impact on the financial performance of the asset. Tenant risk consists of both quality risk and rollover risk.

Tenant quality refers to the creditworthiness, stability and number of tenants. Creditworthiness and stability is assessed based on factors such as the financial history and personal/operating history of the tenant. Tenants with long operating histories and strong financial performance are less likely to face challenges and hence are less likely to default on their

rental contracts. For instance, a large national tenant is viewed as less risky and more desirable than a small start-up company. The financial success of the properties is indirectly dependent on the success of the businesses of the tenants. Additionally, the number of tenants can also create risk. If a property has a single tenant and such tenant defaults or vacates the premises upon expiry of their lease this creates a large vacancy on the property. By diversifying the tenant base, occupancy risk is mitigated and this reduces the reliance on a single tenant. Delays in collecting rent from tenants could adversely affect the operations and performance of the underlying real property.

Rollover risk refers to the remaining term on leases. The more leases that are approaching the expiry period the more risk there is for higher potential vacancies which could have a material impact on the performance and cash flows from the property. The Trust may not be able to renew or enter into new leases or may enter into leases at rental rates that are lower than anticipated which could have an adverse impact on cash flows from the property. However, if leases are below market rates and vacancy rates in the market are low, rollover risk can also create an opportunity to improve cash flows to the property.

Cross-Border Risk

All of the Trust's Investments are, and will continue to be, made in the U.S. The Trust may face cross-border risks, including risks relating to political policy changes, staffing and managing cross-border Investments, tariffs and other trade barriers, differing and potentially adverse tax implications, increased and conflicting regulatory compliance, and challenges caused by distance and cultural difference.

Tax Matters

The return on the Unitholder's investment in Units is subject to changes in Canadian federal and provincial tax laws, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation of the same. To the extent the Trust earns income in the United States, it is also exposed to changes in U.S. federal and state tax laws, tax proposals, other governmental policies or regulations and governmental, administrative or judicial interpretation of the same. There can be no assurance that tax laws, tax proposals, policies or regulations, or the interpretation thereof, will not be changed in a manner which will fundamentally alter the tax consequences to Unitholders acquiring, holding or disposing of Units.

If the Trust ceases to qualify as a mutual fund trust or a registered investment, Units may cease to be qualified investments for Deferred Plans. This could result in Deferred Plans which hold Units becoming liable for a penalty tax under the Tax Act.

Payment of income by the distribution of Units, for example on payment of non-cash items such as foreign exchange gains, can result in Unitholders having a tax liability without a corresponding distribution of cash to pay that tax liability. There can be no assurance that the hedging transactions the Trust proposes to carry out will eliminate gains or losses resulting from fluctuations in the value of foreign currencies relative to Canadian dollars.

Hedging

The Trust enters into hedging transactions relating to subscriptions in Canadian dollars being converted into U.S. dollars to manage the risks from changes in currency conversion. Hedging instruments allow the Manager to mitigate, but not eliminate, the potential effects of the variability in cash flow from fluctuations in currency conversion. The Manager's hedging strategy and future hedging transactions will be determined at its discretion. Hedging of U.S. dollar investments may not perfectly offset fluctuations in the Canadian-U.S. dollar exchange rate.

Loan Syndication – Income (Loss) Allocations

The Trust enters into loan syndication transactions with other investment entities managed by the Manager as well as with third-party financiers. These arrangements may provide for pooling and/or different timing of contributions. As such, this can result in a mismatch of income (loss) or taxable income (loss) allocations, such that the Trust could receive a lesser or greater amount of income (loss)/taxable income (loss) than it would have received had it maintained sole ownership of the mortgage and not participated in the loan syndication arrangement.

The Value of the Canadian Dollar Against the U.S. Dollar Will Affect the Trust's Results and Distributions

Substantially all of the net assets of the Trust are denominated in U.S. dollars. The Trust's revenues are also earned in U.S. dollars. The Trust raises funds primarily in Canada from the sale of Units in Canadian dollars and invests indirectly through the Manager in assets, using U.S. dollars. When the Canadian dollar decreases in value against the U.S. dollar, the value of the Trust's assets increases, and the value of the Trust's hedges generally decrease, when valued in Canadian dollars. There would generally also be a corresponding foreign exchange gain or loss in the Trust's income for accounting purposes and its Taxable Income for Canadian income tax purposes.

Risks Related to Mortgage Extensions and Mortgage Defaults

The Manager may from time to time deem it appropriate to extend or renew the term of a Mortgage loan past its maturity, or to accrue the interest on a Mortgage loan, in order to provide the borrower with increased repayment flexibility. The Manager generally will do so if it believes that there is a very low risk to the Trust of not being repaid the full principal and interest owing on the Mortgage loan. In these circumstances, however, the Trust is subject to the risk that the principal and/or accrued interest of such Mortgage loan may not be repaid in a timely manner or at all, which could affect the cash flows of the Trust during the period in which it is granting this accommodation. Further, in the event that the valuation of the asset has fluctuated substantially due to market conditions, there is a risk that the Trust may not recover all or substantially all of the principal and interest owed to the Trust in respect of such Mortgage loan.

When a Mortgage loan is extended past its maturity, the loan can either be held over on a month-to-month basis, or renewed for an additional term at the time of its maturity. Notwithstanding any such extension or renewal, if the borrower subsequently defaults under any terms of the loan, the Manager has the ability to exercise its Mortgage enforcement remedies in respect of the extended or renewed Mortgage loan. In addition, as a result of potential declines in real estate values, in particular given the current economic environment, there is no assurance that the Trust will be able to recover all or substantially all of the outstanding principal and interest owed to the Trust in respect of such Mortgages by exercising its Mortgage enforcement remedies. Should the Trust be unable to recover all or substantially all of the principal and interest owed to the Trust in respect of such Mortgage loans, the book value of the Trust would be reduced, and the returns, financial condition and results of operations of the Trust could be adversely affected.

Foreclosure and Related Costs

One or more borrowers could fail to make payments according to the terms of their loans, and the Trust could therefore be forced to exercise its rights as mortgagee. The recovery of a portion of the Trust's assets may not be possible for an extended period of time during this process and there are circumstances where there may be complications in the enforcement of the Trust's rights as mortgagee. Legal fees and expenses and other costs incurred by the Trust in enforcing its rights as mortgagee against a defaulting borrower are usually recoverable from the borrower directly or through the sale of the mortgaged property by power of sale or otherwise, although there is no assurance that they will actually be recovered. In the event that these expenses are not recoverable they will be borne by the Trust.

Furthermore, certain significant expenditures, including property taxes, capital repair and replacement costs, maintenance costs, Mortgage payments, insurance costs and related charges must be made through the period of ownership of real property regardless of whether the property is producing income or whether Mortgage payments are being made. The Trust may therefore be required to incur such expenditures to protect its investment, even if the borrower is not honouring its contractual obligations.

The Trust intends to hold any foreclosure property through a U.S. corporate subsidiary (or other appropriate entity) to prevent the Trust from having a "permanent establishment" in the U.S. for income tax treaty purposes. If the Trust were to be treated as having a permanent establishment in the United States, the income tax consequences to the Trust could be materially and adversely affected.

Reliance on the Manager/Mortgage Broker

The Trust will be highly dependent upon the good faith, experience and judgment of the directors and officers of the Manager and the Mortgage Broker to manage the business and affairs of the Trust. The loss of services of key personnel of the Manager and/or Mortgage Broker could adversely affect the Trust. Unitholders have no right to take part in the management of the Trust.

Very Limited Role of the Board of Governors

The role of the Board of Governors is generally advisory in nature with a focus on overseeing and managing conflicts of interest that may arise between the Manager, the entities managed by it and affiliates thereof. The Board of Governors is not involved in the day-to-day management of the Trust. Its duties differ from those of the board of directors of a corporation as its responsibilities are limited to those expressly set forth in the Declaration of Trust and substantially all powers, authorities and responsibilities in respect of the Trust are those of the Manager. While the Declaration of Trust sets out that the Board of Governors has the duty to ensure the actions of the Manager and the Trustee are, at all times, in accordance with the terms of the Declaration of Trust, the Board of Governors has limited insight into the day-to-day operations and activities of the Manager and is, to a large degree, reliant upon the Manager reporting its activities to the Board of Governors. Accordingly, while the Board of Governors meets at least quarterly and has adopted certain corporate governance and other practices that are consistent with market practices to mitigate the risk of non-compliance with the Declaration of Trust by the Manager, there can be no assurance that such non-compliance may occur given the Board of Governors' limited ability and authority to oversee and monitor the activities and operations of the Manager on a day-to-day basis and its reliance on the Manager to report on such activities.

Restrictions on Redemption

Conditions may arise which would cause the Manager to suspend the Redemption of Units, or postpone the day of payment or right of Redemption, for a period of not more than 180 days, for or during a period during which the Manager determines that conditions exist which render impractical the sale of the assets of the Trust or impair the ability of the Manager to determine the value of the assets held by the Trust. If the Manager receives a Redemption Notice or is required to make a Redemption for an amount exceeding the Redemption price per Unit, the Manager may, in its discretion, suspend redemptions or give notice to terminate the Trust as of the Termination Date which precedes the intended date of such Redemption. See "Securities Offered – Unitholder's Right to Redeem".

Public Health Crisis

The Trust's business, operations and financial condition could be materially adversely affected by the outbreak of epidemics, pandemics or other health crises, such as COVID-19. The global reactions to the spread of COVID-19 can lead to, among other things, significant restrictions on travel, quarantines, temporary business closures and a general reduction in consumer activity. Such public health crises can result in disruptions and volatility in financial markets and global supply chains as well as declining trade and market sentiment and reduced mobility of people, all of which could impact Real Property prices, interest rates, credit ratings, credit risk and inflation. The risks to the Trust of such public health crises also include risks to employee health and safety and a slowdown or temporary suspension of operations in geographic locations impacted by an outbreak. The extent to which COVID-19 has impacted the Trust has been limited to date and, at this time, is not expected to have a material impact on the future outlook of the Trust given the continued strength of real estate fundamentals in the geographies and asset classes in which the Trust focuses.

Nature of Units

The Units share certain attributes common to equity securities. The Units represent an undivided interest in the assets of the Trust. However, Unitholders will not have the statutory rights normally associated with ownership of shares of a corporation including, for example, the right to bring "oppression" or "derivative" actions.

Potential Conflicts of Interest

The Manager is required to satisfy a standard of care in exercising its duties with respect to the Trust. However, neither the Manager nor its officers, directors, Affiliates, or employees are required to devote all or any specified portion of their time to their responsibilities relating to the Trust. The Manager and its officers, directors, employees and Affiliates may undertake financial, investment or professional activities that give rise to conflicts of interest with respect to the Trust.

Certain inherent conflicts of interest arise from the fact that the Manager may carry on investment activities for other clients (including other mortgage or equity investment entities managed by the Manager) in which (a) the Trust will have no interest, or (b) the Trust and such other clients of the Manager are co-investors. For example, the Manager may invest on behalf of certain equity funds it manages in a Real Property project in respect of which the Trust has made an Investment. Future investment activities by the Manager, including the establishment of other mortgage or equity investment entities, may give rise to additional conflicts of interest.

The Manager will also engage in the promotion, management or investment management or other services in relation to other investment products, vehicles or any other fund or trust. These competing vehicles may have investment policies similar to those of the Trust or entities through which they make investment allocations and the Manager may be compensated in a different manner in respect of those vehicles. The Manager will follow procedures designed to ensure an appropriate allocation of available investment opportunities among the Trust and competing vehicles. Additionally, other entities managed by the Manager may participate as co-investors with the Trust in an Investment. These other entities managed by the Manager may rank in a priority, *pari passu* or subordinate position to the Trust. Co-investments with other entities managed by the Manager includes the Trust's Equity Investments. In respect of co-investments in Equity Investments, the Trust will generally participate in senior position, or as a Preferred Equity Investment and the other investment entities managed by the Manager will generally participate in a subordinate, or common equity, position. Such co-investments may create conflicts of interest. For more details on syndication and Special Purpose Entities, please refer to the notes to the financial statements of the Trust.

Where there is a material risk of damage to the Trust arising from any conflict of interest, this conflict will be managed to prevent the conflict from adversely affecting the interests of the Trust, including by reference to the Trust's Independent Review Committee.

Availability of Investments

The ability of the Trust to make investments in accordance with the objectives of the Trust will depend upon the availability of suitable investments. The Trust will compete with individuals, trusts and institutions for the investment in the financing of real properties. Many of these competitors have greater resources than the Trust or operate with greater flexibility.

Fees and Transaction Costs

The Trust will be subject to the payment of various fees, including those of the Mortgage Broker. See information within the section entitled "Directors, Management, Promoters and Principal Holders – Manager's Fees; Expenses of the Trust".

Possible Personal Liability of Unitholders

The Declaration of Trust provides that it is intended that no Unitholder will be held to have any personal liability as such, and no resort will be had to a Unitholder's private property, for satisfaction of any obligation in respect of or claim arising out of or in connection with any contract or obligation of the Trust or of the Trustee, or any obligation in respect of which a Unitholder might otherwise have to indemnify the Trustee for any liability incurred by the Trustee, but rather only the Trust Property is intended to be subject to any levy or execution for satisfaction of any obligation or claim.

Because of uncertainties in the law relating to investment trusts such as the Trust, there is a remote risk that a Unitholder could be held personally liable, notwithstanding the foregoing statement in the Declaration of Trust, for obligations in connection with the Trust (to the extent that claims cannot be satisfied by the Trust). It is intended that the Trust's operations be conducted in such a way as to minimize any such risk and, in particular and where practical, to cause every written contract or commitment of the Trust to contain an express statement that liability under such contract or commitment is limited to the value of the net assets of the Trust.

Under the *Income Trust Liability Act* (British Columbia), Unitholders are not liable, as beneficiaries of a trust, for any act, default, obligation or liability of the Trust. This statute has not yet been judicially considered and it is possible that reliance on the statute by a Unitholder could be successfully challenged on jurisdictional or other grounds. Unitholders who are resident in jurisdictions which have not enacted legislation similar to the British Columbia legislation may not be entitled to the protection of the British Columbia legislation. In any event, the Manager considers that the risk of any personal liability of Unitholders is minimal in view of the size of the anticipated equity of the Trust, the nature of its activities and the requirement of the Trust that any written contract or commitment of the Trust (except where such inclusion is not reasonably possible) include an express limitation of such liability.

CONFLICTS OF INTEREST AND INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

General

Purchasers of the Units will be required to rely upon the judgment, honesty and good faith of the Manager. Persons who are not willing to rely thereon should not purchase any of the Units offered hereby.

An Independent Review Committee has been established for the Trust. The mandate of the Independent Review Committee is to consider, and to recommend or approve, the Manager's proposed course of action in response to conflict of interest matters that are referred to it by the Manager. The Independent Review Committee has adopted a written charter that prescribes its mandate, its responsibilities and functions and the policies and procedures that govern its activities. A conflict of interest matter is any situation where a reasonable person would consider the Manager, or any person related to the Manager, to have an interest that may conflict with the Manager's ability to act in good faith in the best interests of the Trust. Please see "Directors, Management, Promoters and Principal Holders – The Board of Governors – Independent Review Committee" for a description of the members of the Independent Review Committee.

Although the Independent Review Committee is required to review same (see "The Board of Governors"), there may be situations in which the individual interests of the Manager may conflict with those of the Trust or its Unitholders. The Manager will make any decision involving the Trust or the Unitholders in accordance with its duty to deal honestly and in good faith.

In the case of Mortgages, purchases from and sales to related parties are transacted at unpaid principal plus accrued interest due at the date of the transaction which, in the opinion of the Manager, represent the estimated fair values of the related mortgages. During the year ended December 31, 2022, the Trust purchased investments in mortgages of \$43,619,738 (2021 - \$90,893,487) from, and sold investments in mortgages of \$174,334,013 (2021 - \$206,119,930) to entities under common management.

In the case of Equity Investments, valuations prepared by independent third-party appraisers are utilized by the Manager to assess an appropriate transfer price between related parties. This analysis is reviewed by the Independent Review Committee to ensure the Manager has taken commercially reasonable measures in order to ascertain the fair market value of such investments at the time of transfer. During 2022, the Trust sold interests in one equity investment totaling a gross amount of \$4,596,198 to entities under common management. A cumulative gain of \$317,317 was realized from the sale of these assets. See "Related Party Transactions".

The Mortgage Broker or its Affiliates may also earn brokerage fees from placing Mortgages against properties and performing due diligence review proceedings.

The Manager and the Mortgage Broker are Affiliates and transactions between them have not been, and will not be, negotiated or conducted at arm's length.

Other Competing Activities of the Manager and its Affiliates

The Manager is not in any way limited or affected in its ability to carry on business ventures for its own account and for the account of others and may be engaged in the ownership, acquisition and operation of businesses, which compete with the Trust. In addition, the Manager and its Affiliates have established and may establish in the future other trusts or other investment vehicles which have or may have investment objectives that are the same as or similar to those of the Trust and to act as adviser and/or Manager to such Trusts. However, the Declaration of Trust includes a covenant of the Manager to exercise its powers in good faith and in the best interests of the Trust, and in connection therewith, to exercise that degree of care, diligence and skill that a reasonably prudent manager would exercise in comparable circumstances.

The Manager may also establish or acquire an interest in one or more mortgage brokerage businesses (see "**Risk Factors - Conflicts of Interest**"), and such business may recommend investments for the Trust which, if taken, will entitle such businesses to a brokerage fee. The Trust is not committed to make any investment with such mortgage brokerage businesses.

The Manager, the Mortgage Broker or their Affiliates will determine the amount of any brokerage or due diligence fees they may charge. In the case of Mortgages which are originated by the Mortgage Broker, such fees will generally be paid by the borrower. In some instances where the Trust agrees to participate in a loan which has a low brokerage fee, a portion of the brokerage fee may be deducted from interest payments otherwise payable to the Trust. In the case of Mortgages which have been purchased by the Mortgage Broker from third-parties, such fees may also be deducted from interest payments otherwise payable to the Trust, or may be paid directly by the Trust, as a result of the difference between the purchase price paid by the Mortgage Broker and the purchase price paid by the Trust. The brokerage fees charged to the Trust in such instances will vary depending on the size of the transaction and the amount of any fees otherwise payable to the Mortgage Broker. Such fees will generally be paid by the borrower, but may be deducted from monies paid by borrowers in respect of existing Mortgages which have been purchased from third-parties.

AUDITORS

The Auditor of the Trust is KPMG LLP, whose address is 777 Dunsmuir Street, Vancouver, British Columbia, V7Y 1K3.

REGISTRAR AND TRANSFER AGENT

Trez Capital Limited Partnership acts as registrar and transfer agent for all transactions.

LEGAL AND TAX MATTERS

Certain legal matters in connection with the issuance and sale of Units offered hereunder will be passed upon on behalf of the Trust by Bennett Jones LLP and in respect of income tax matters, by Thorsteinssons LLP, Tax Lawyers.

CONTINUOUS REPORTING OBLIGATIONS TO INVESTORS

As the Trust is not a "reporting issuer" as defined in the *Securities Act* (British Columbia), the continuous reporting requirements of those acts do not generally apply to the Trust. The Trust will, however, on or before March 31 in each calendar year, provide to each Unitholder all information required to file Canadian income tax returns and will provide to each Unitholder annual audited financial statements, together with notice as to how the proceeds raised pursuant to this Offering Memorandum have been used, in accordance with Form 45-106F16.

RESALE RESTRICTIONS

The Units will be subject to a number of resale restrictions, including a restriction on trading. Investors will not be able to trade the securities unless they comply with an exemption from the prospectus and registration requirements under securities legislation.

Unless permitted under securities legislation, an Investor cannot trade the Units before the date that is 4 months and a day after the later of (i) the date the Trust became a reporting issuer in any province or territory of Canada; and (ii) the distribution date.

Unless permitted under securities legislation, an Investor must not trade the Units without the prior written consent of the regulator in Manitoba unless:

- (a) the Trust has filed a prospectus with the regulator in Manitoba with respect to the Units which have been purchased and the regulator in Manitoba has issued a receipt for that prospectus; or
- (b) the Investor has held the securities for at least 12 months.

The regulator in Manitoba will consent to a trade if the regulator is of the opinion that to do so is not prejudicial to the public interest.

PURCHASERS' CONTRACTUAL AND STATUTORY RIGHTS OF ACTION

Securities legislation in certain of the provinces of Canada provides investors (known as statutory rights), or requires investors to be provided (known as contractual rights) with, in addition to any other rights they may have at law, a remedy for rescission or damages where this Offering Memorandum and any amendment thereto contains a Misrepresentation; however, such remedies must be exercised by the purchaser within the time limit prescribed by the securities legislation. As used herein, except where otherwise specifically defined, "Misrepresentation" means an untrue statement of a material fact or an omission to state a material fact that is required to be stated or that is necessary to make a statement in this Offering Memorandum not misleading in light of the circumstances in which it was made. Purchasers of Units should refer to the applicable provisions of the securities legislation of their provinces for the particulars of these rights or consult with a legal advisor. The contractual rights of action described below will be provided to investors in their Subscription Agreements.

If you purchase these securities, you will have certain rights, some of which are described below. For information about your rights, you should consult a lawyer. The following is a summary of the rights of the rescission or damages, or both, available to investors under the securities legislation of the provinces of Canada. Such rights will be expressly conferred upon investors in the Subscription Agreement to be executed by investors in connection with the offering of securities hereunder.

Two Day Cancellation Right

You can cancel your agreement to purchase these securities. To do so, you must send a notice to the Manager by midnight on the second Business Day after you sign the agreement to buy the securities.

Rights for Investors in British Columbia

If an Investor is (i) resident in British Columbia; (ii) not an "accredited investor", as defined in NI 45-106, and (iii) not purchasing, as principal, a sufficient number of Units such that the aggregate Subscription Price to the Investor is not less than \$150,000, then if there is a misrepresentation in this Offering Memorandum, the Investor will have a statutory right of action for damages against the Trust and every director of the Manager at the date of this Offering Memorandum and every person who signs this Offering Memorandum. The Trust has granted an identical contractual right of action in the Subscription Agreement to Investors resident in British Columbia who are "accredited investors" or purchasing a sufficient number of Units such that the aggregate Subscription Price is not less than \$150,000.

Alternatively, the Investor may elect to exercise a right of rescission against the Trust in which case the Investor will have no right of action for damages against the Trust or the Manager.

If applicable, the statutory right to sue is available to an Investor whether or not the Investor relied on the misrepresentation. However, there are various defences available to the Trust and the Manager or entities that an Investor have a right to sue, including if it can be proven that the Investor knew of the misrepresentation when the Investor purchased the securities in an action for damages, the amount an Investor may recover will not exceed the price that the Investor paid for his securities and will not include any part of the damages that the Trust or the Manager prove does not represent the depreciation in value of the securities resulting from the misrepresentation.

If an Investor intends to rely on the rights described above, the Investor must do so within strict time limitations. An Investor must commence his action to cancel the agreement within 180 days after he signed the agreement to purchase the securities. The Investor must commence his action for damages within the earlier of 180 days after learning of the misrepresentation and 3 years after he signed the agreement to purchase the securities.

The foregoing summary is subject to the express provisions of the *Securities Act* (British Columbia) and the rules and the regulations thereunder and reference is made thereto for the complete text and provisions. Investors should refer to those provisions for the particulars of these rights or consult with a lawyer.

Rights for Investors in Alberta

If an Investor is (i) resident in Alberta; (ii) not an "accredited investor", as defined in NI 45-106, and (iii) purchases the Units during the period of distribution, then he shall be deemed to have relied on a representation contained in this Offering Memorandum, if it was a misrepresentation at the time of purchase, the Investor shall have a right of action for damages against the Trust but may elect (while still the owner of any of the Units purchased) to exercise a right of rescission against the Trust, in which case he shall have no right of action for damages against the Trust, provided that:

- (a) the Trust will not be held liable under this right of action if the Trust proves that the Investor purchased the Units with knowledge of the misrepresentation;
- (b) in an action for damages, the Trust will not be liable for all or any portion of such damages that it proves do not represent the depreciation in value of the Units as a result of the misrepresentation relied upon; and
- (c) in no case will the amount recoverable under this right of action exceed the price at which the Units were sold to the Investor.

The Trust has granted an identical contractual right of action in the Subscription Agreement to Investors resident in Alberta who are "accredited investors".

In Alberta, no action may be commenced to enforce such right of action unless the right is exercised:

- (a) in the case of an action for rescission, not later than 180 days from the date the Investor purchased the Units; or
- (b) in the case of any action, other than an action for rescission, the earlier of: (A) 180 days from the day that the Investor first had knowledge of the facts giving rise to the cause of action, or (B) one year from the day the Investor purchased the Units.

The foregoing summary is subject to the express provisions of the *Securities Act* (Alberta) and the rules and regulations thereunder and reference is made thereto for the complete text and provisions. If an Investor is resident in Alberta, he should refer to those provisions for the particulars of these rights or consult with a legal adviser.

Rights for Investors in Ontario

If this Offering Memorandum, together with any amendment hereto, delivered to an Investor of Units resident in Ontario contains a Misrepresentation and it was a Misrepresentation at the time of purchase of the Units by such Investor, the Investor will be deemed to have relied upon the Misrepresentation and will, as provided below, have a right of action against the Trust for damages or, while still the owner of the Units purchased by that Investor, for rescission, in which case, if the Investor elects to exercise the right of rescission, the Investor will have no right of action for damages against the Trust, provided that:

- (a) the right of action for rescission or damages will be exercisable by an Investor resident in Ontario, only if the Investor gives notice to the Trust, not later than 180 days for Investors resident in Ontario, after the date on which the payment is made for the Units, (or after the initial payment was made for the securities, where payments subsequent to the initial payment are made pursuant to a contractual commitment assumed prior to or concurrently with the initial payment), that the Investor is exercising this right; and, with respect to Investors resident in Ontario an action is commenced to enforce such right (i) in the case of an action for rescission not more than 180 days after the date of purchase; or (ii) in the case of an action for damages not more than the earlier of 180 days following the date the Investor first had knowledge of the Misrepresentation or three years after the date of purchase;
- (b) the Trust will not be liable if it proves that the Investor purchased the Units with knowledge of the Misrepresentation;
- (c) in the case of an action for damages, the Trust will not be liable for all or any portion of the damages that it proves does not represent the depreciation in value of the Units as a result of the Misrepresentation relied upon;
- (d) in no case will the amount recoverable in any action exceed the price at which the Units were sold to the Investor; and
- (e) the rights of action for rescission or damages are in addition to and without derogation from any other right the investor may have at law.

Rights for Investors in Saskatchewan

The *Securities Act, 1988* (Saskatchewan) (the "**Saskatchewan Act**") provides that if this Offering Memorandum or any amendment hereto contains a Misrepresentation, a purchaser of Units pursuant to this Offering Memorandum is deemed to have relied on the Misrepresentation, if it was a Misrepresentation at the time of purchase, and has a statutory right of action for damages or rescission against the Trust and a statutory right of action for damages against every promoter and director of the Trust at the time this Offering Memorandum or any amendment hereto was sent or delivered, every person or company whose consent has been filed respecting the offering, but only with respect to reports, opinions or statements that have been made by them, every person who or company that signed this Offering Memorandum or any amendment hereto and every person who or company that sells Units on behalf of the Trust under this Offering Memorandum or any amendment hereto. These rights of action are subject to certain limitations, including that:

- (a) no person or company will be liable if it proves that the Investor purchased the Units with knowledge of the Misrepresentation; and
- (b) in an action for damages, no person or company will be liable for all or any portion of the damages that he, she or it proves do not represent the depreciation in value of the Units as a result of the Misrepresentation relied on.

The Saskatchewan Act also provides that where any advertising or sales literature (as such terms are defined therein) disseminated in connection with the offering of Units contains a Misrepresentation, a purchaser who purchases Units referred to in that advertising or sales literature is deemed to have relied on the Misrepresentation, if it was a Misrepresentation at the time of purchase, and has a statutory right of action for damages or rescission against the

Trust and a statutory right of action against every promoter or director of the Trust at the time the advertising or sales literature was disseminated and every person who or company that, at the time the advertising or sales literature was disseminated, sells Units on behalf of the Trust in the offering with respect to which the advertising or sales literature was disseminated. These rights of action are subject to certain limitations, including that:

- (a) no person or company will be liable if it proves that the purchaser purchased the Units with knowledge of the Misrepresentation; and
- (b) in an action for damages, no person or company will be liable for all or any portion of the damages that he, she or it proves do not represent the depreciation in value of the Units as a result of the Misrepresentation relied on.

In addition, the Saskatchewan Act provides that, where an individual makes a verbal statement to a prospective Investor of Units that contains a Misrepresentation relating to the Units and the verbal statement is made either before or contemporaneously with the purchase of the Units, the Investor is deemed to have relied on the Misrepresentation, if it was a Misrepresentation at the time of purchase, and has a statutory right of action for damages against the individual who made the verbal statement. This right is subject to certain limitations, including:

- (a) no individual will be liable if he or she proves that the Investor purchased the Units with knowledge of the Misrepresentation; and
- (b) in an action for damages, no individual will be liable for all or any portion of the damages that he or she proves do not represent the depreciation in value of the Units as a result of the Misrepresentation relied on.

An Investor of Units from a vendor trading in contravention of the Saskatchewan Act, the regulations thereunder or a decision of the Saskatchewan Securities Commission may elect to void the contract and to recover all monies or other consideration paid by him to the vendor pursuant to such trade.

An Investor of Units to whom this Offering Memorandum or any amendment hereto was not delivered prior to such purchase has a right of action for rescission or damages against the Trust or any dealer who failed to deliver this Offering Memorandum or any amendment hereto prior to such purchase.

No action to enforce the foregoing rights may be commenced:

- (a) in the case of an action for rescission, more than 180 days after the date of purchase of the Units; or
- (b) in the case of an action for damages, more than the earlier of:
 - (i) one year after the purchaser first had knowledge of the facts giving rise to the cause of action; or
 - (ii) six years after the date of purchase of the Units.

Rights for Investors in Manitoba

Securities legislation in Manitoba provides that Investors of Units pursuant to this Offering Memorandum shall have, in addition to and without derogation from any other right or remedy they may have at law, the following contractual right of action for damages and/or rescission against the Trust if this Offering Memorandum or any amendment hereto contains a Misrepresentation. However, such rights must be exercised within the prescribed time limits described below.

Each Investor of Units pursuant to this Offering Memorandum will not be bound by the contract for the purchase of the Units if the person or company from whom the Units were purchased or his agent receives written or telegraphic notice evidencing the Investor's intention not to be bound not later than midnight on the second Business Day after

receipt or deemed receipt by the Investor or his agent of this Offering Memorandum and has the right to rescind the contract for the purchase of the Units, while the holder thereof, if this Offering Memorandum or any amendment hereto, as of the date of receipt or deemed receipt, contains a Misrepresentation. No action to enforce this right may, however, be commenced by the Investor after the expiration of the later of (i) 180 days from the date of receipt or deemed receipt of this Offering Memorandum or any amendment hereto by the Investor or any agent of the Investor, or (ii) the date of the contract for the purchase of the Units.

If this Offering Memorandum or any amendment hereto contains a Misrepresentation, the Investor also has a right of action for damages against every person or company who signed either of the certificates required in this Offering Memorandum and against every director who, on the date this Offering Memorandum or any amendment hereto was signed, was a director of the person or company who signed such certificates for any loss or damage that the Investor has sustained as a result of the purchase of the security, unless it is proved:

- (a) that this Offering Memorandum or any amendment hereto was delivered to the Investor without the director's knowledge or consent;
- (b) that, after the delivery of this Offering Memorandum to the Investor and before the purchase of the Units by the Investor, on becoming aware of any false statement in this Offering Memorandum or any amendment hereto, the director withdrew his consent to the delivery of this Offering Memorandum to prospective Investors and gave reasonable public notice of such withdrawal and of the reason therefore;
- (c) that, with respect to every false statement, the director has reasonable grounds to believe and did believe that the statement was true;
- (d) that where such false statement was that of any expert, the director had no reasonable grounds to believe that the expert who made the statement in this Offering Memorandum or any amendment hereto or whose report or valuation was produced or fairly summarized therein was not competent to make such statement, valuation or report; or
- (e) that, with respect to every false statement purporting to be a statement made by an official person or contained in what purports to be a copy of or extract from a public official document, it was a correct and fair representation of the statement or copy or extract from the document;

but no action to enforce these rights of action for damages against signatories of certificates in this Offering Memorandum or their directors may be commenced by the Investor within the earlier of 180 days after learning of the misrepresentation and two years after the Investor signed the agreement to purchase the Units.

Rights for Investors in New Brunswick

Where this Offering Memorandum contains a Misrepresentation, an Investor who purchases the Units offered by this Offering Memorandum during the period of distribution shall be deemed to have relied on the Misrepresentation if it was a Misrepresentation at the time of purchase, and, the Investor has a right of action for damages or rescission against the Trust. If the Investor elects to exercise a right of rescission against the Trust, then the Investor shall have no right of action for damages against the Trust.

No person or company is liable if the person or company proves that the Investor purchased the Units with knowledge of the Misrepresentation.

In an action for damages, the defendant is not liable for all or any part of the damages that the defendant proves does not represent the depreciation in value of the Units resulting from the Misrepresentation.

In no case shall the amount recoverable exceed the price at which the Units were offered.

In the case of an action for rescission, no action may be commenced more than 180 days from the day of the transaction that gave rise to the cause of action. In the case of an action for damages, no action may be commenced more than the earlier of: (i) 1 year from the day that the Investor first had knowledge of the facts giving rise to the cause of action, or (ii) 6 years from the day of the transaction that gave rise to the cause of action.

Rights for Investors in Nova Scotia

Section 138 of the *Securities Act* (Nova Scotia) provides that if this Offering Memorandum, together with any amendment thereto, or any record incorporated by reference in, or deemed incorporated into, this Offering Memorandum or any amendment thereto, or any advertising or sales literature (as defined in the *Securities Act* (Nova Scotia)) in respect of the Units, contains a Misrepresentation, any Investor to whom this Offering Memorandum is sent or delivered who purchases the Units referred to in this Offering Memorandum, or such amendment or record, and any Investor who purchases Units referred to in such advertising or sales literature, is deemed to have relied on that Misrepresentation if it was a Misrepresentation at the time of purchase and has, subject as hereinafter provided, a statutory right of action for damages against the Trust at the date of this Offering Memorandum, and subject to additional defences against the directors of the Trust and every person who signed this Offering Memorandum (and the liability of such persons and companies is joint and several with respect to the same cause of action), or the Investor may elect instead to exercise a statutory right of rescission against the Trust in which case the Investor has no right of action for damages against the Trust at the date of this Offering Memorandum, any director or any person who signed this Offering Memorandum, provided that:

- (a) no action shall be commenced to enforce the right of rescission or damages created under Section 138 of the *Securities Act* (Nova Scotia) more than 120 days after the date payment was made for the Units (or after the date on which initial payment was made for the Units where payments subsequent to the initial payment are made pursuant to a contractual commitment assumed prior to, or concurrently with, the initial payment);
- (b) no person or company is liable under Section 138 of the *Securities Act* (Nova Scotia) if the person or company proves that the Investor purchased the Units with knowledge of the Misrepresentation;
- (c) no person or company, other than the Trust, is liable under Section 138 of the *Securities Act* (Nova Scotia) if the person or company proves that:
 - (i) this Offering Memorandum, or the amendment to this Offering Memorandum, was sent or delivered to the Investor without the person's or company's knowledge or consent and that, on becoming aware of its delivery, the person or company gave reasonable general notice that it was delivered without the person's or company's knowledge or consent;
 - (ii) after delivery of this Offering Memorandum, or the amendment thereto and before the purchase of the Units by the Investor, on becoming aware of any Misrepresentation in this Offering Memorandum, or the amendment thereto, or any record incorporated or deemed incorporated by reference herein, the person or company withdrew the person's or company's consent to this Offering Memorandum, or amendment to this Offering Memorandum, or such record, and gave reasonable general notice of the withdrawal and the reason for it; or
 - (iii) with respect to any part of this Offering Memorandum, or amendment thereto, or any record incorporated or deemed to be incorporated by reference herein, purporting to be made on the authority of an expert, or to be a copy of, or an extract from a report, an opinion or a statement of an expert, the person or company had no reasonable grounds to believe and did not believe that there had been a Misrepresentation, or that the relevant part of this Offering Memorandum, or amendment thereto, or such record, did not fairly represent the report, opinion or statement of the expert, or was not a fair copy of, or extract from, the report, opinion or statement of the expert;

- (d) no person or company, other than the Trust, is liable under Section 138 of the *Securities Act* (Nova Scotia) with respect to any part of this Offering Memorandum, or amendment thereto or any record incorporated or deemed incorporated by reference therein, not purporting to be made on the authority of an expert, or to be a copy of or an extract from, a report, opinion or statement of an expert, unless the person or company failed to conduct a reasonable investigation to provide reasonable grounds for a belief that there had been no Misrepresentation, or believed that there had been a Misrepresentation;
- (e) in an action for damages under Section 138 of the *Securities Act* (Nova Scotia), the defendant is not liable for all or any part of the damages that the defendant proves does not represent the depreciation in value of the Units resulting from the Misrepresentation;
- (f) the amount recoverable by a plaintiff under Section 138 of the *Securities Act* (Nova Scotia) may not exceed the price at which the Units were offered under this Offering Memorandum or amendment thereto.

Rights for Investors in Québec

In addition to any other right or remedy available to the purchaser at law, if this Offering Memorandum is delivered to an investor resident in Québec and contains a Misrepresentation, the investor will have statutory rights of action under Québec legislation or, in circumstances where Québec legislation does not provide such rights, contractual rights of action that are equivalent to the statutory rights of action set forth above in respect to purchasers resident in British Columbia.

Statutory rights of action available to purchaser's resident in Québec are outlined in Section 221 of the *Securities Act* (Québec). Section 221 provides that the rights of action established under sections 217 to 219, which deal with Misrepresentation contained in a prospectus, also apply to purchasers of securities under an offering memorandum prescribed by the regulation. A purchaser who has subscribed for acquired securities in a distribution effected with an offering memorandum containing a Misrepresentation may apply to have the contract rescinded or the price revised, without prejudice to a claim for damages. The defendant may defeat the application only if it is proved that the purchaser knew, at the time of the transaction, of the alleged Misrepresentation.

The purchaser may claim damages from the Trust, the Trust's directors or officers, the dealer under contract to the Trust, and any person who is required to sign an attestation in the Offering Memorandum. Additionally, the purchaser may claim damages from the expert whose opinion, containing a Misrepresentation, appeared, with his consent, in the Offering Memorandum.

General

The foregoing summaries are subject to the express provisions of the *Securities Act* (British Columbia), the *Securities Act* (Alberta), the *Securities Act* (Ontario), *The Securities Act, 1988* (Saskatchewan), the *Securities Act* (Manitoba), the *Securities Act* (New Brunswick), the *Securities Act* (Nova Scotia) and the *Securities Act* (Québec), and the regulations, rules and policy statements thereunder and reference is made thereto for the complete text of such provisions.

The rights of action described herein are in addition to and without derogation from any other right or remedy that the Investor may have at law.

This Offering Memorandum may include a report and/or statement by solicitors and auditors, including but not limited to statements regarding income tax considerations and the financial statements attached hereto. You do not have a statutory right of action against these parties for a misrepresentation in the Offering Memorandum. You should consult with a legal adviser for further information.

FINANCIAL STATEMENTS

Attached to this Offering Memorandum are the audited financial statements of the Trust for the year ended December 31, 2022 and for the year ended December 31, 2021.



Consolidated Financial Statements
(Expressed in Canadian dollars)

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

And Independent Auditor's Report thereon

Year ended December 31, 2022



KPMG LLP
PO Box 10426 777 Dunsmuir Street
Vancouver BC V7Y 1K3
Canada
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Fax (604) 691-3031

INDEPENDENT AUDITOR'S REPORT

To the Unitholders of Trez Capital Yield Trust US (Canadian \$)

Opinion

We have audited the consolidated financial statements of Trez Capital Yield Trust US (Canadian \$) (the "Entity"), which comprise:

- the consolidated statement of financial position as at December 31, 2022
- the consolidated statement of income (loss) for the year then ended
- the consolidated statement of comprehensive income (loss) for the year then ended
- the consolidated statement of changes in net assets attributable to holders of redeemable units for the year then ended
- the consolidated statement of cash flows for the year then ended
- and notes to the consolidated financial statements, including a summary of significant accounting policies

(hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of the Entity as at December 31, 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "***Auditor's Responsibilities for the Audit of the Financial Statements***" section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion;

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit; and
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group Entity to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

KPMG LLP

Chartered Professional Accountants

Vancouver, Canada
April 21, 2023

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Financial Position
(Expressed in Canadian dollars)

December 31, 2022, with comparative information for 2021

	Notes	2022	2021
Assets			
Cash and cash equivalents		\$ 90,099,506	\$ 165,364,013
Foreign currency derivatives and margin deposits	11	43,370,100	28,400,630
Investments in mortgages	4	851,981,951	719,309,067
Investments held at fair value	6	358,769,124	176,681,558
Investments in joint ventures	5	7,098,258	4,910,545
Investments in associates	7	4,971,360	5,937,162
Promissory notes receivable	9	182,481	488,946
Due from related party	12(g)	7,658,395	4,286,193
Other assets		8,440,203	15,833,746
		\$ 1,372,571,378	\$ 1,121,211,860
Equity			
Accumulated other comprehensive income (loss)		\$ 236,913	\$ (37,094)
Non-controlling interests	12(e)	14,223,931	4,331,270
		14,460,844	4,294,176
Liabilities and Net Assets Attributable to Holders of Redeemable Units			
Secured borrowing	13	219,075,455	173,225,459
Accounts payable and accrued liabilities		2,827,304	3,129,415
Mortgage syndication liabilities	4(a)	98,479,141	11,046,862
Management and incentive fees payable	12(a)	8,985,156	-
Due to related parties		382,559	1,650,421
Distributions payable to holders of redeemable units	8(b)	5,193,247	2,990,952
Loan Payable		5,573,545	11,280,302
Interest Payable		70,685	31,935
Foreign currency derivatives	11	28,567,221	-
		369,154,313	203,355,346
Redeemable units, representing net assets attributable to holders of redeemable units	8	988,956,221	913,562,338
		\$ 1,372,571,378	\$ 1,121,211,860

The accompanying notes are an integral part of these consolidated financial statements.

Approved on behalf of the Board of the General Partner of the Manager,
Trez Capital Fund Management Limited Partnership:

(Signed) "John Maragliano"

Director

(Signed) "Dean Kirkham"

Director

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of (Loss) Income
(Expressed in Canadian dollars)

Year ended December 31, 2022, with comparative information for 2021

	Notes	2022	2021
Revenue:			
Interest income		\$ 86,464,154	\$ 71,252,983
Interest expense on mortgage syndication liabilities		(2,171,927)	(408,561)
		84,292,227	70,844,422
Expenses:			
Management and incentive fees	12(a)	23,624,359	10,023,167
Foreign exchange (gain) loss		(92,080)	452,769
General and administrative		5,635,685	5,091,198
Provision for mortgage losses	4(c)	2,757,520	377,000
		31,925,484	15,944,134
Gain from investment in joint ventures	5	1,758,129	377,956
Loss from investment in associates	7	(1,976,324)	(637,429)
Realized fair value gains on investments held at fair value	6	14,859,526	3,453,467
Unrealized fair value gain on investment held at fair value	6	15,145,392	7,996,557
Other income		1,255,319	1,946,749
Income from operations		83,408,784	68,037,588
Financing costs:			
Interest expense		17,326,859	12,485,530
Distributions to holders of redeemable units	8(b)	68,484,822	55,229,530
		85,811,681	67,715,060
Net (loss) income for the year		\$ (2,402,897)	\$ 322,528
Net (loss) income attributable to:			
Holders of redeemable units		\$ (3,031,520)	\$ (424,351)
Non-controlling interests	12(e)	628,623	746,879
		\$ (2,402,897)	\$ 322,528

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Comprehensive Income (Loss)
(Expressed in Canadian dollars)

Year ended December 31, 2022, with comparative information for 2021

	2022	2021
(Loss) income for the year	\$ (2,402,897)	\$ 322,528
Other comprehensive income:		
Translation adjustment to arrive at presentation currency of Canadian dollars	274,007	47,353
Comprehensive (loss) income end of year	\$ (2,128,890)	\$ 369,881
Net comprehensive (loss) income attributable to:		
Net assets attributable to holders of redeemable units	\$ (2,757,513)	\$ (376,998)
Non-controlling interests	628,623	746,879
	\$ (2,128,890)	\$ 369,881

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Changes in Net Assets Attributable to Holders of Redeemable Units
(Expressed in Canadian dollars)

Year ended December 31, 2022, with comparative information for 2021

	2022	2021
Balance, beginning of the year	\$ 913,562,338	\$ 755,063,587
Income (loss) attributable to holders of redeemable units	(3,031,520)	(424,351)
Contributions and redemptions:		
Issuance of units	243,531,226	272,640,842
Reinvestment of distributions on redeemable units	26,223,945	19,879,497
Redemptions	(191,329,768)	(133,597,237)
	78,425,403	158,923,102
Balance, end of year	\$ 988,956,221	\$ 913,562,338

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Cash Flows
(Expressed in Canadian dollars)

Year ended December 31, 2022, with comparative information for 2021

	2022	2021
Cash provided by (used in):		
Operating activities:		
(Loss) income for the year	\$ (2,402,897)	\$ 322,528
Items not involving cash:		
Interest income, net of interest expense on syndications	(84,292,227)	(70,844,422)
Gain from investments in joint ventures	(1,758,129)	(377,956)
Loss from investments in associates	1,976,324	637,429
Fair value gain on Investments held at fair value	(14,859,526)	(3,453,467)
Unrealized fair value gain on investment held at fair value	(15,145,392)	(7,996,557)
Foreign exchange translation	(66,271,102)	5,702,144
Provision for mortgage losses	2,757,520	377,000
Distributions to holders of redeemable units	68,484,822	55,229,530
Unrealized (gain) loss on forward currency derivatives	29,014,050	7,835,636
Interest payable	(31,935)	31,935
Interest received	38,663,493	22,926,862
Promissory note receivable	306,465	2,475,729
Changes in non-cash operating working items:		
Margin deposits	(15,416,299)	(8,039,165)
Other assets	7,393,543	(13,735,943)
Management and incentive fees payable	8,985,156	(1,156,786)
Accounts payable and accrued liabilities	(302,111)	(3,064,750)
	(42,898,244)	(13,130,253)
Investing activities:		
Funding of investments in mortgages	(1,140,578,923)	(1,000,087,556)
Repayments on investments in mortgages including syndications	809,865,064	1,004,254,399
Contributions (distributions) to joint ventures	(301)	3,587,778
Contributions (distributions) to investment in associates	(663,845)	(2,307,027)
Contributions (distributions) to Investments held at fair value	242,030,969	(86,009,921)
Contributions (distributions) to non-controlling interests	9,264,038	(57,674)
	(80,082,998)	(80,620,001)
Financing activities:		
Distributions paid	(40,058,583)	(35,353,973)
Issuance of units	243,531,226	272,640,842
Redemption of units	(191,329,768)	(133,597,237)
Due to (from) related parties	(4,640,064)	(2,644,430)
Secured borrowing	45,849,996	19,687,408
Proceeds loan payable	(5,636,072)	11,280,302
	47,716,735	132,012,912
Increase (decrease) in cash and cash equivalents	(75,264,507)	38,262,658
Cash and cash equivalents, beginning of year	165,364,013	127,101,355
Cash and cash equivalents, end of year	\$ 90,099,506	\$ 165,364,013

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

1. Nature of business:

Trez Capital Yield Trust US (Canadian \$) (the "Trust") is an unincorporated trust established under the laws of British Columbia pursuant to a Declaration of Trust dated December 8, 2016 (the "Declaration of Trust").

Trez Capital Fund Management Limited Partnership is the Trust's manager (the "Manager"), Trez Capital Limited Partnership is the mortgage broker (the "Mortgage Broker") and Computershare Trust Company of Canada is the trustee (the "Trustee") of the Trust.

The Trust has been created for the purpose of generating a stream of income from interests acquired in a portfolio of mortgages related to any and all types of real property and from limited equity profit sharing arrangements through limited partnerships within the United States ("U.S.").

The principal place of business of the Trust is located at 1700 - 745 Thurlow Street, Vancouver, British Columbia, V6E 0C5.

2. Basis of preparation:

(a) Statement of compliance:

These consolidated financial statements of the Trust have been prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

These consolidated financial statements were authorized for issue by the Board of Governors on April 21, 2023.

(b) Basis of measurement:

These consolidated financial statements have been prepared on the historical cost basis, except for investments in mortgages measured at fair value, margin deposits, investments held at fair value, and foreign currency derivatives which are measured at fair value.

(c) Functional and presentation currency:

The Trust's functional currency is the U.S. dollar. Foreign currency monetary assets and liabilities are translated into U.S. dollars at the rate of exchange prevailing at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates.

The Trust is using the Canadian dollar as its presentation currency. All assets and liabilities are translated using the exchange rate at the reporting date. Revenue and expenses are translated using the average rate for the period. Equity accounts are translated using the historical rate. The translation differences from the Trust's functional currency of U.S. dollars to the presentation currency of Canadian dollars are recorded in other comprehensive income.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

2. Basis of preparation (continued):

(d) Use of estimates and judgments:

The preparation of financial statements requires the Manager to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant estimates and judgments used in determining the recorded amount for assets and liabilities in the financial statements are related to investment in mortgages. In making estimates, the Manager relies on external information and observable inputs where possible supplemented by internal analysis as required. Estimates and judgments relate to allowance for credit losses for investments in mortgages and investments held at fair value.

(i) Investments in mortgages:

The Trust is required to make an assessment of forward looking 'expected credit losses' ("ECL") for investments in mortgages. The expected credit loss model is further explained in Note 3(h)(ii). The estimation of future cash flows includes assumptions about local real estate market conditions, market interest rates, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary by a material amount.

(ii) Investments held at fair value:

Included in the Investments held at fair value are investment interests in entities that allow the Trust to participate in loan sharing arrangements with third party US based financial institutions ("Special Purpose Entities"). Judgment is applied in assessing whether the Trust exercises control, joint control, significant influence or none of the above over the Special Purpose Entities. Control is defined as the power to govern the financial and operating decisions of an entity so as to obtain benefits from its activities, and significant influence is defined as the power to participate in the financial and operating decisions of the Special Purpose Entities. The Trust has determined that it has neither control, joint control or significant influence as the Trust has no ability to control or influence any of the relevant activities of the Special Purpose Entities and has therefore measured the investments at fair value in accordance with IFRS 9.

The Trust estimates the value of these investments based on its assessment of the current lending market for mortgages of same or similar terms. Should the underlying assumptions around current market interest rates change, the estimated future cash flows and income could vary affecting fair value.

Also included in investments held at fair value are investment interests in real estate development and land banking projects.

The Trust has determined for these entities that it has neither control, joint control or significant influence as the Trust has no ability to control or influence any of the relevant activities and has therefore measured the investments at fair value in accordance with IFRS 9.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

2. Basis of preparation (continued):

(d) Use of estimates and judgments (continued):

(iii) Investments in associates:

Investments over which the Trust holds significant influence are accounted for using the equity method of accounting. Significant influence is the power to participate in the financial and operating policy decisions of the investee without actual control or joint control of those policies. Under the equity method, the investment is initially recognized at cost and is adjusted thereafter for the post-acquisition change in the Trust's share in the investee's net assets. The Trust's share of investee's profit or loss is included in the Trust's consolidated statement of comprehensive loss.

The Trust holds investments in associates primarily for the purpose of investing in real estate development projects.

(iv) Investments in jointly controlled entities:

The Trust and certain of its subsidiaries have interests in a number of development joint ventures, which are accounted for using the equity method.

The Trust holds investments in other trusts and limited partnerships for the purpose of investing in real estate development projects. In certain cases, the Trust's investments are held through intermediary holding entities.

Where the Trust has assessed that it has joint control over the investees, the investments are initially recognized at cost and are adjusted thereafter for the post-acquisition change in the Trust's share in the investee's net assets. The Trust's share of investee's profit or loss is included in the Trust's Consolidated Statement of Comprehensive Loss.

3. Significant accounting policies:

(a) Basis of presentation:

The Trust has interests in a number of development joint ventures and associates, which are accounted for using the equity method. The Trust has interests in a number of special purpose entities, which are accounted for at fair value.

The consolidated financial statements comprise the financial statements of the Trust and subsidiaries controlled by the Trust. Control exists when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiaries are consolidated from the date that control commences and continue to be consolidated until the date that control ceases.

The consolidated financial statements reflect the financial position, results of operations and cash flows of the Trust and its subsidiaries. Intra-group transactions and balances are eliminated in preparing the consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(a) Basis of presentation (continued):

Non-controlling interests represent the portion of profit or loss and net assets of consolidated subsidiaries not held by the Trust and are presented separately in the consolidated statement of comprehensive loss and within equity in the Consolidated Statement of Financial Position.

The Trust owns and consolidates the following material subsidiaries:

	Province of Registration	Percentage of ownership
Trez Capital (2018) Nominee LP	British Columbia	100%
Trez Capital Yield Trust US C\$ Sub-Trust	British Columbia	100%
Trez Capital Yield Trust US C\$ Equities LP	British Columbia	100%
Trez Capital Yield Trust US C\$ Blocker Corp	Delaware	100%
Trez Camperdown LP	British Columbia	85%
TC LB LP	British Columbia	80%
TC LB Aspen Meadows LP	British Columbia	80%
TC LB Bella Vita LP	British Columbia	80%
TC LB Heron Bay LP	British Columbia	80%
TC LB Royal Pines LP	British Columbia	80%
TRCH Elm Creek LP	British Columbia	82%
TCL Land BK3 LP	British Columbia	82%
TCL Land BK4 LP	British Columbia	82%
Trez Capital HBL LP	British Columbia	82%

The principal business activity of Trez Capital (2018) Nominee LP and Trez Camperdown LP are investment in mortgages.

During 2022, the Trust made investments in TCL Land BK3 LP, TCL Land BK4 LP and Trez Capital HBL LP. All these investments were established to facilitate land banking transactions with either 95% or 99% funding provided as a mortgage.

During 2022, the Trust ceased to control Trez Capital Avilla Trails LP, a subsidiary 100% owned in the prior year. As a result, profit and loss and net assets of the former subsidiary were not consolidated in the Trust's consolidated financial statements as at December 31, 2022 and instead recognized as investment in an unconsolidated structured entity within investments held at fair value.

Investments over which the Trust does not have significant influence are accounted for at fair value. The Trust holds investments at fair value primarily for the purpose of participating in loan sharing arrangements with U.S. domiciled financial institutions, financing real estate projects and land banking.

(b) Cash and cash equivalents:

Cash and cash equivalents consists of cash held at financial institutions and cash equivalents include securities with maturities of three months or less when purchased.

(c) Margin deposits:

Margin deposits relate to deposits made on foreign currency swap transactions.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(d) Promissory notes receivable:

Promissory notes are recorded at amortized cost using the effective interest rate method less any impairment.

(e) Redeemable units:

All units of the Trust are redeemable at the Unitholder's option and have different distribution features between the classes and accordingly are classified as financial liabilities and presented as "net assets attributable to holders of redeemable units" in the Statement of Financial Position. Units redeemed are accounted for in the period during which the redemption is effective. Resultant gains on redemption are recognized in the consolidated statement of comprehensive loss in the same period.

(f) Revenue recognition:

Interest income is recognized in the consolidated statement of comprehensive loss on an effective interest rate basis. Interest on impaired financial assets is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

(g) Distributions on redeemable units:

Distributions to Unitholders on each series of redeemable units are made on a monthly basis, in arrears. The total distributions to be made in respect of the December 31 year-end will equal at least 100% of the Trust's taxable income for the year. Distributions on redeemable units are treated as an expense within the consolidated statement of comprehensive loss, following the units' classification as liabilities. Distributions are accrued in the period to which they relate.

(h) Financial instruments:

(i) Recognition, classification and measurement of financial assets and liabilities:

Under IFRS 9, on initial recognition, a financial asset is measured at fair value and subsequently classified as measured at: amortized cost; fair value through other comprehensive income ("FVOCI")-debt investment; FVOCI-equity investment; or fair value through profit or loss ("FVTPL"). The classification of financial assets that are debt instruments under IFRS 9 are generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

A financial asset that is a debt instrument is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(i) Recognition, classification and measurement of financial assets and liabilities (continued):

The most significant financial asset that is a debt instrument in the Trust is investments in mortgages. The objective of the Trust is to hold these investments and collect the contractual interest payments from the loans. The payments received by the Trust are solely payments of principal and interest; therefore the asset meets the criteria under IFRS 9 to be measured at amortized cost.

Financial liabilities are recognized initially at fair value and are classified as other financial liabilities or FVTPL. A financial liability is classified as FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense is recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

Financial instruments subsequently measured at amortized cost are done so using the effective interest method, less any impairment losses. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

The Trust has classified its financial instruments as follows:

	Classification
Financial assets:	
Cash and cash equivalents	Amortized cost
Foreign currency derivatives and margin deposits	FVTPL
Investments in mortgages	Amortized cost / FVTPL
Investments held at fair value	FVTPL
Promissory notes receivable	Amortized cost
Due from related party	Amortized cost
Other assets	Amortized cost
Financial liabilities:	
Secured borrowing	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Management and incentive fees payable	Amortized cost
Due to related parties	Amortized cost
Distribution payable to holders of redeemable units	Amortized cost
Mortgage syndication liabilities	Amortized cost
Redeemable units, representing net assets attributable to holders of redeemable units	Amortized cost

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment:

Under IFRS 9, an entity recognizes loss allowances for expected credit losses ("ECL") to financial assets measured at amortized cost, contract assets and debt investments at FVOCI.

The Trust measures expected credit losses on each balance sheet date according to a three stage expected credit loss impairment model:

Performing financial assets:

- Stage 1: From initial recognition of a financial asset to the date on which the asset has experienced a significant increase in credit risk relative to its initial recognition, a loss allowance is recognized equal to the credit losses expected to result from defaults occurring over the 12-months following the reporting date.
- Stage 2: Following a significant increase in credit risk relative to the initial recognition of the financial asset, a loss allowance is recognized equal to the credit losses expected over the remaining lifetime of the asset.

Impaired financial assets:

- Stage 3: When a financial asset is considered credit-impaired and in default it will be classified in Stage 3, and a loss allowance equal to credit losses expected over the remaining lifetime of the asset will be recorded.

In assessing whether a mortgage is in default, the Trust considers both quantitative and qualitative factors. This occurs when investments in mortgages are 90 days past due on interest payment or maturity date, and/or when the Trust assesses that there have been a deterioration of credit quality to the extent the Trust no longer has reasonable assurance as to the timely collection of the full amount of principal and interest, and/or when the Trust has commenced enforcement remedies available to it under its contractual agreements.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Trust considers both quantitative and qualitative information that is reasonable and supportable and is relevant and available. There is a presumption in IFRS 9 that credit risk has increased significantly once payments are 30-days past due. However, the Trust's historical experience is that mortgages can become 30-days past due, but be brought up to date by the borrower, therefore another additional risk factor also needs to be identified for the mortgage to move to Stage 2.

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Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment (continued):

Other additional risk factors considered to identify a significant increase in credit risk are:

- Changes in the financial condition of the borrower;
- Responsiveness of the borrower;
- Current economic conditions: interest rates, housing prices, real estate and employment statistics; and
- Supportable forward looking information: macro-economic factors, such as interest rate forecasts.

Determining whether there has been a significant increase in credit risk since initial recognition, or a subsequent reduction in credit risk back to the level at initial recognition, requires the exercise of significant judgment.

Judgment is required in making assumptions and estimations when calculating the ECL, including movements between the three stages and the application of forward looking information.

In cases where a borrower experiences financial difficulties, the Trust may grant certain modifications to the terms and conditions of a loan. Modifications may include payment terms, debt consolidation, and forbearance intended to minimize economic loss. The Trust determines the appropriate remediation strategy based on the individual situation. If the Trust determines that a modification results in expiry of cash flows, the original asset is derecognized while a new asset is recognized based on the new contractual terms.

Significant increase in credit risk is assessed relative to the risk of default on the date of modification. If the Trust determines that a modification does not result in derecognition, significant increase in credit risk is assessed based on the risk of default at initial recognition of the original asset. The expected cash flows arising from the modified contractual terms are considered when calculating the ECL for the modified asset. For loans that were modified while having a lifetime ECL, the loans can revert to having 12-month ECL after a period of performance and improvement in the borrower's financial condition.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-months ECLs are the portion of ECLs that result from default events that are possible within the 12-months after the reporting date (or a shorter period if the expected life of the instrument is less than 12-months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Trust is exposed to credit risk.

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Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment (continued):

An ECL represents the difference between the present value of all contractual cash flows that are due under the original terms of the contract and the present value of all cash flows expected to be received. The application of the concept uses three inputs to measure ECLs for commitments and mortgages receivable classified as Stage 1: probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"). These inputs are determined at each reporting period using historical data and current conditions.

- PD: The PD represents the likelihood that a loan will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual loan is modelled based on historic data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions.
- EAD: EAD is modelled on historic data and represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default.
- LGD: The LGD is the amount that may not be recovered in the event of default and is modelled based on historic data and reasonable and supportable information about future economic conditions, where appropriate. LGD takes into consideration the amount and quality of any collateral held.

In assessing information about possible future economic conditions, the Trust utilizes multiple economic scenarios including the base case, which represents the most probable outcome and is consistent with the Trust's view of the portfolio. The calculation of expected credit losses includes the incorporation of forecasts of future economic conditions. In determining expected credit losses, the Trust has considered key macroeconomic variables that are relevant to each investment type. Key economic variables include GDP and interest rate forecasts. The estimation of future cash flows also includes assumptions about local real estate market values and conditions, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events.

Should the underlying assumptions change, the estimated future cash flows could vary. The forecast is developed internally by the Trust. The Trust exercises experienced credit judgment to incorporate multiple economic forecasts which are probability-weighted in the determination of the final expected credit loss. The allowance is sensitive to changes in both economic forecast and the probability-weight assigned to each forecast scenario.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(iii) Derecognition of financial assets and liabilities:

(A) Financial assets:

The Trust derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire; or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or in which the Trust neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial assets. Any interest in such transferred financial assets that qualify for derecognition that is created or retained by the Trust is recognized as a separate asset or liability. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of: (i) the consideration received (including any new asset obtained less any new liability assumed); and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in the consolidated statement of comprehensive income.

In circumstances where the Trust retains all or substantially all risks and rewards of a transferred mortgage, the transferred mortgage is not derecognized and the transferred mortgage is recognized as a mortgage syndication liability on the Statement of Financial Position.

(B) Financial liabilities:

The Trust derecognizes a financial liability when the obligation under the liability is discharged, cancelled or expired.

(iv) Loan modifications:

The Trust may modify the contractual terms of mortgages for either commercial or credit reasons. The terms of a loan in good standing may be modified for commercial reasons to provide competitive pricing and other terms to borrowers. Loans may also be modified for credit reasons where the contractual terms are modified to grant a concession to a borrower that may be experiencing financial difficulty.

Upon the modification of the contractual terms of a financial asset, an assessment is made if the modified contractual terms are considered significant. The Trust considers one or a combination of the following factors as a significant change: a substantial interest rate reduction, an extension of the repayment term at a below market stated interest rate, a forgiveness of principal or accrued interest, or substantial changes to the collateral provided.

When the modification is considered to be significant, the carrying amount of the original financial asset is derecognized and the fair value of the modified financial asset is recognized with the resulting gain or loss recognized in the statement of comprehensive income. For the purposes of assessing if the financial asset experienced a significant increase in credit risk, the modification date is considered to be the origination date of the modified financial asset.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(iv) Loan modifications (continued):

When the modification is not considered to be significant, the gross carrying amount of the modified loan is recalculated based on the present value of the modified cash flows discounted at the original effective interest rate and any gain or loss from the modification is recorded in the statement of comprehensive income. The origination date of the financial asset prior to the modification continues to be used for the purposes of assessing if the financial asset experienced a significant increase in credit risk.

(i) Accumulated other comprehensive income:

Accumulated other comprehensive income represents the cumulative translation adjustment of foreign operations whose functional currency is in U.S. dollars.

(j) Income taxes:

The Trust is a mutual fund trust under the *Income Tax Act* (Canada). The Trust will allocate to its Unitholders taxable income including taxable capital gains that would otherwise attract Canadian tax in the Trust. Accordingly, no provision for Canadian income taxes will be reflected in the Trust's consolidated financial statements.

The Trust holds certain investments in associates and joint ventures based in the U.S. Certain of these investments in associates and joint ventures are held by controlled subsidiaries of the Trust that are required to pay income taxes to the U.S. Internal Revenue Service based on a determination of taxable income for U.S. tax purposes. Accordingly, current income tax recognized in the consolidated statement of comprehensive loss is based on the subsidiary's U.S. taxable income for the year. Current tax is determined using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are accounted for using the liability method. The liability method requires that income taxes reflect the expected future tax consequences of temporary differences between the carrying amounts of assets and liabilities and their tax bases. Deferred income tax assets and liabilities are determined for each temporary difference based on currently enacted or substantively enacted tax rates that are expected to be in effect when the underlying items are expected to be realized. The effect of a change in tax rates or tax legislation is recognized in the period of substantive enactment. Deferred income tax assets, such as non-capital loss carryforwards, are recognized to the extent it is probable that taxable profit will be available against which the asset can be utilized. Deferred income taxes are only recognized with respect to US tax assets and liabilities.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(k) New standards adopted effective January 1, 2022:

In August 2022, the IASB published the Interest Rate Benchmark Reform - Phase 2, which amends IFRS 9, *Financial Instruments*; IAS 39, *Financial Instruments: Recognition and Measurement*; IFRS 7, *Financial Instruments: Disclosure*; IFRS 1, *Insurance Contracts*; and IFRS 16, *Leases*. The Phase 2 amendments addressed issues that may affect financial reporting related to financial instruments and hedge accounting resulting from the reform of an interest rate benchmark. Interest rate benchmarks are referenced in financial instruments globally, including loan products, investments, variable rate notes, and derivatives (hedges), among others. Over the past few years, the IASB has issued amendments to financial reporting standards on interest rate benchmark reform, with requirements to commence transition from the prominent Interbank Offer Rates ("IBOR") to Alternative Benchmark Rates ("ABR").

The Trust has applied the IASB's Phase 1 and 2 Amendments to IFRS 9 *Financial Instruments: Recognition and Measurement*, IAS 39 *Financial Instruments: Recognition and Measurement*, and IFRS 7 *Financial Instruments: Disclosures*. Phase 1 modified certain hedge accounting requirements to provide relief from the uncertainty arising from IBOR reform during the period prior to replacement of IBORs. The Trust does not apply hedge accounting. Phase 2 addresses issues that arise from implementation of IBOR reform. The amendments provide a practical expedient for modification of a financial contract and allow relief from discontinuing hedging relationships, in combination with new disclosures on the nature and extent of risks arising from the reform and how these risks are managed. The assessment of the impact on the Trust's mitigation plans are still in progress.

As a result of the transition, the Trust is exposed to operational and financial risks. The operational risks include the review and updating of contractual terms where needed, and the revision of processes related to the reform and regulatory risks. Financial risk is mostly related to interest rate risk.

To mitigate these risks, the Manager of the Trust will monitor the transition. Transition activities underway with contracted third parties include an evaluation of all instruments that reference IBOR, with the aim of determining whether contracts need to be amended or whether they already include a fallback clause. A contract that is not yet transitioned is referred to as an unreformed contract when interest under the contract is indexed to a benchmark rate that is still subject to IBOR reform, even if it includes a fallback clause that deals with the cessation of the existing IBOR. As this work progresses, the magnitude of reformed versus unreformed contracts, as well as the expected dates of transition, will become known.

The Trust's unreformed financial instruments as at December 31, 2022 for which contracts are indexed to US dollar LIBOR and will mature after June 30, 2023 comprise investments in mortgages and secured borrowings. The alternative benchmark rate for US dollar LIBOR is the Secured Overnight Financing Rate (SOFR).

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

3. Significant accounting policies (continued):

(l) Standards issued but not yet effective:

At December 31, 2022, a number of standards and amendments to standards had been issued by the IASB but are not yet effective for these consolidated financial statements. Those which are relevant to the Trust's consolidated financial statements are set out below:

(i) Definition of accounting estimates:

On February 12, 2021, the IASB published Definition of Accounting Estimates (Amendments to IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*) to help entities to distinguish between accounting policies and accounting estimates. The amendments introduce a new definition for accounting estimates by clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy. The amendments are effective for the Trust's fiscal year beginning January 1, 2023 with early adoption permitted and will apply prospectively to changes in accounting estimates and changes in accounting policies occurring on or after start of that period. The Trust is in the process of assessing the impact of these amendments.

(ii) Disclosure of accounting policies:

In February 2021, the IASB issued amendments to IAS 1 Presentation of Financial Statements and an update to IFRS Practice Statement 2 Making Materiality Judgements to help companies provide useful accounting policy disclosures. The amendments to IAS 1 require companies to disclose their material accounting policies rather than their significant accounting policies. The amendments are effective for the Trust's fiscal year beginning January 1, 2023 with early adoption permitted. The Trust is in the process of assessing the impact of these amendments.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

4. Investments in mortgages:

The Trust holds mortgages on the following types of properties:

Property type	2022		2021	
	Number	Amount	Number	Amount
Residential	96	\$ 550,576,890	97	\$ 535,157,774
Office	2	110,931,040	2	108,564,147
Industrial	3	18,212,247	-	-
Retail	1	9,051,705	1	50,358
Mixed Use	5	63,079,920	-	-
Other	2	1,271	8	61,149,598
Total mortgages	109	751,853,073	108	704,921,877
Mortgage syndications		98,479,141		11,046,862
Accrued interest		7,134,257		6,067,328
Less: Provision for mortgage losses (Note 4(c))		(5,484,520)		(2,727,000)
Investment in mortgages		\$ 851,981,951		\$ 719,309,067

Included in total mortgages of \$751,853,073 (2021 - \$704,921,877) are mortgages measured at amortized costs totaling \$628,603,452 (2021 - \$662,032,497) and mortgages measured at fair value totaling \$123,249,621 (2021 - \$42,889,380).

Property location	2022		2021	
	Number	Amount	Number	Amount
Texas	55	\$ 372,657,494	49	\$ 302,379,023
Florida	18	87,321,341	19	44,690,678
Washington	4	22,779,613	2	18,545,575
South Carolina	4	117,298,446	3	113,000,464
Arizona	12	93,991,928	10	97,914,320
Georgia	7	33,910,965	7	15,437,416
North Carolina	1	480,493	3	7,943,514
Oregon	1	1,505,634	1	7,269,820
Pennsylvania	1	3,309,817	1	1,095,667
Colorado	2	6,537,844	1	9,910,338
Oklahoma	2	2,117,646	1	391,134
Indiana	1	5,423,238	-	-
Alabama	1	4,518,614	-	-
Tennessee	-	-	1	48,442,769
Utah	-	-	3	10,244,254
Nevada	-	-	1	16,202,640
Michigan	-	-	1	6,040,495
California	-	-	1	1,250,117
Idaho	-	-	3	4,163,148
Ohio	-	-	1	505
Total mortgages	109	\$ 751,853,073	108	\$ 704,921,877

The mortgages are secured by the real estate to which they relate, bear interest at a weighted average interest rate of 14.20% (2021 - 9.33%).

All mortgages are conventional uninsured mortgages which contain a prepayment option, whereby the borrower may repay the principal and accrued interest, at any time prior to maturity without penalty or yield maintenance.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

4. Investments in mortgages (continued):

Principal payments, net of mortgage syndication liabilities, are due based on contractual maturities of each loan as follows:

Maturity period	Number	Amount
Past due	2	\$ 25,940,072
Past due but not credit impaired	2	21,832,660
2023	48	390,350,903
2024	37	185,380,733
2025	13	82,167,653
2026 and beyond	7	46,181,052
	109	\$ 751,853,073

(a) Mortgage syndication liabilities:

The Trust has entered into certain mortgage participation agreements with third party lenders, whereby, the third party lenders take the senior position and the Trust retains the subordinated position, all of which is secured by first mortgage positions. As a result, the senior lenders' position is recorded as a non-recourse mortgage syndication liability. The interest earned on the transferred participation interests and the related interest expense is recognized in the consolidated statement of comprehensive loss. The Trust also retains an option, not the obligation, to repurchase the senior position at a price equal to the outstanding principal amount of the senior lenders' share together with accrued interest.

For those investments which have not met the de-recognition criteria, the participation transactions have resulted in the Trust recognizing the participating mortgages and corresponding mortgage syndication liabilities on its statement of financial position. The carrying value, which the Manager believes equates to the fair value, of the transferred assets and corresponding liabilities is \$98,479,141 (2021 - \$11,046,862).

(b) Provision for mortgage losses:

The gross carrying amounts of investments in mortgages measured at amortized cost and expected credit loss by property type are as follows:

Gross carrying amount	December 31, 2022			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 401,387,197	\$ -	\$ 25,940,072	\$ 427,327,269
Office	110,931,040	-	-	110,931,040
Industrial	18,212,247	-	-	18,212,247
Retail	9,051,705	-	-	9,051,705
Mixed Use	63,079,920	-	-	63,079,920
Other	1,271	-	-	1,271
	\$ 602,663,380	\$ -	\$ 25,940,072	\$ 628,603,452

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

4. Investments in mortgages (continued):

(b) Provision for mortgage losses (continued):

Gross carrying amount	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 492,268,393	\$ -	\$ -	\$ 492,268,393
Office	108,564,147	-	-	108,564,147
Retail	50,358	-	-	50,358
Other	61,149,598	-	-	61,149,598
	\$ 662,032,496	\$ -	\$ -	\$ 662,032,496

Provision for mortgage losses	December 31, 2022			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 4,868,520	\$ -	\$ -	\$ 4,868,520
Office	31,000	-	-	31,000
Industrial	11,000	-	-	11,000
Retail	1,000	-	-	1,000
Mixed Use	567,000	-	-	567,000
Other	6,000	-	-	6,000
	\$ 5,484,520	\$ -	\$ -	\$ 5,484,520

Provision for mortgage losses	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 2,316,000	\$ -	\$ -	\$ 2,316,000
Office	334,000	-	-	334,000
Retail	1,000	-	-	1,000
Other	76,000	-	-	76,000
	\$ 2,727,000	\$ -	\$ -	\$ 2,727,000

The provision for mortgage losses at December 31, 2022 is \$5,484,520 (2021 - \$2,727,000). This provision represents management's estimate of the ECLs on mortgages in the Trust's portfolio that have not experienced a significant increase in credit risk since initial recognition ("Stage 1"). The ECL was assessed individually for each investment in mortgages and commitments classified as Stage 2 and Stage 3. Management estimated the ECL for these as nil, primarily due to the mortgage collateral held on the mortgages.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

4. Investments in mortgages (continued):

(b) Provision for mortgage losses (continued):

The changes in the provision for mortgage losses are shown in the following table.

	December 31, 2022			
	Stage 1	Stage 2	Stage 3	Total
December 31, 2021	\$ 2,727,000	\$ -	\$ -	\$ 2,727,000
Provision for mortgage losses:				
Transfers to Stage 1 ⁽¹⁾	-	-	-	-
Transfers to Stage 2 ⁽¹⁾	-	-	-	-
Transfers to Stage 3 ⁽¹⁾	-	-	-	-
Net remeasurement ⁽²⁾	1,810,520	-	-	1,810,520
Mortgage advances	3,298,000	-	-	3,298,000
Mortgage repayments	(2,351,000)	-	-	(2,351,000)
Write-offs	-	-	-	-
Total movement	2,757,520	-	-	2,757,520
December 31, 2022	\$ 5,484,520	\$ -	\$ -	\$ 5,484,520

	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
December 31, 2020	\$ 2,350,000	\$ -	\$ -	\$ 2,350,000
Provision for mortgage losses:				
Transfers to Stage 1 ⁽¹⁾	7,000	-	-	7,000
Transfers to Stage 2 ⁽¹⁾	-	-	-	-
Transfers to Stage 3 ⁽¹⁾	-	-	-	-
Net remeasurement ⁽²⁾	(296,000)	-	-	(296,000)
Mortgage advances	2,002,000	-	-	2,002,000
Mortgage repayments	(1,336,000)	-	-	(1,336,000)
Write-offs	-	-	-	-
Total movement	377,000	-	-	377,000
December 31, 2021	\$ 2,727,000	\$ -	\$ -	\$ 2,727,000

(1) Transfers between stages which are presumed to occur before any corresponding remeasurement of the provision.

(2) Net remeasurement represents the change in the allowance related to changes in model inputs or assumptions, including changes in macroeconomic conditions, and changes in measurement following a transfer between stages.

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Year ended December 31, 2022

5. Investments in joint ventures:

	Equity investment December 31, 2021	Net contributions (distributions)	Shares of earnings (loss)	Impact of foreign exchange translation	Equity investment December 31, 2022
HT HWY 66 LP ^(a)	\$ 1,234,976	\$ -	\$ 1,758,129	\$ 163,255	\$ 3,156,360
Trail Creek Partners Ltd ^(b)	3,675,569	301	-	266,028	3,941,898
Total	\$ 4,910,545	\$ 301	\$ 1,758,129	\$ 429,283	\$ 7,098,258

	Equity investment December 31, 2020	Net contributions (distributions)	Shares of earnings (loss)	Impact of foreign exchange translation	Equity investment December 31, 2021
HT HWY 66 LP ^(a)	\$ 1,406,146	\$ -	\$ (159,210)	\$ (11,960)	\$ 1,234,976
TC/F Red Oak LP	2,959,917	(3,587,778)	645,057	(17,196)	-
Trail Creek Partners Ltd ^(b)	3,813,255	-	(107,891)	(29,795)	3,675,569
Total	\$ 8,179,318	\$ (3,587,778)	\$ 377,956	\$ (58,951)	\$ 4,910,545

(a) HT HWY 66 LP:

During 2019, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, acquired a 50% interest in HT HWY 66 LP. The Trust has determined that it has joint control over HT HWY 66 LP and accounts for its investment using the equity method. HT HWY 66 LP will exercise pre-development activities with respect to the project, and will acquire, obtain, own, manage, develop, construct, operate, finance, sell and otherwise deal with the project and in all respects act as owner thereof, upon and subject to the terms and conditions of the limited partnership agreement ("LPA"). Any additional capital contributions are funded on a pro-rata basis in accordance with the terms of the agreement.

(b) Trail Creek Partners Ltd:

During 2021, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, acquired a 64.29% interest in Trail Creek Partners Ltd. The Trust has determined that it has joint control over Trail Creek Partners Ltd. and accounts for its investment using the equity method.

Trail Creek Partners Ltd. has been entered into with established property developers in Texas to enable the Trust to benefit from local real estate expertise while pursuing returns from its investments.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

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Year ended December 31, 2022

5. Investments in joint ventures (continued):

The summary below shows 100% of the investees' total assets, total liabilities, revenue, expenses and net income on aggregate basis for investments in joint ventures.

	2022	2021
Total assets	\$ 31,973,107	\$ 47,213,397
Total liabilities	38,347,273	26,452,711
Revenue (loss)	(5,692,670)	2,324,446
Expenses	7,928,751	2,810,978
Net income (loss)	(13,621,421)	(486,532)

During the year ended December 31, 2022, the Trust recorded income (loss) from joint ventures of \$1,758,129 (2021 - income of \$377,956). As at December 31, 2022, the Trust's total investment in joint ventures is \$7,098,258 (2021 - \$4,910,545).

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

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Year ended December 31, 2022

6. Investments held at fair value:

The Manager has concluded that the Trust's limited partnership investments in which it does not have control or significant influence, meet the definition of structured entities.

The table below describes the types of structured entities that the Trust does not consolidate but in which it holds an interest.

Type of structure entity	Nature and purpose	Interest held by the Trust
Limited partnerships participating in loan sharing	<p>Limited partnerships created to enable the Trust to enter loan sharing arrangements with US domiciled financial institutions.</p> <p>The limited partnerships are financed by capital contributed by the Trust and entities related to the Trust in the form of limited partnership units and credit facilities with US domiciled financial institutions.</p>	Investment in limited partnership units
Limited partnerships participating in preferred investment in real estate projects	<p>Limited partnerships created to hold real estate projects in the U.S. Investments made by the Trust earn fixed monthly interest income from their preferred investment. Common equity investments in the limited partnerships are funded by entities related to the Manager</p> <p>The limited partnerships are financed by preferred investment by the Trust and entities related to the Trust, as well as common equity funded by entities related to the Trust.</p>	Investment in preferred limited partnership units
Limited partnerships participating in land banking	<p>Limited partnerships created to facilitate land banking transactions.</p> <p>The limited partnerships are financed by capital contributed in the form of limited partnership units by the Trust and entities related to the Trust and credit facilities by the Trust and entities related to the Trust.</p>	Investment in limited partnership units

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Notes to Consolidated Financial Statements

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Year ended December 31, 2022

6. Investments held at fair value (continued):

The table below sets out interest held by the Trust in investments held at fair value.

December 31, 2022	Number of Limited Partnerships	Total assets	Carrying amount included in investments held at fair value
Investments in Limited Partnerships			
Loan sharing	16	\$ 1,846,775,276	\$ 258,765,821
Real estate investments	5	204,234,584	99,575,895
Land banking	1	5,313,197	427,408
	22	\$ 2,056,323,057	\$ 358,769,124

December 31, 2021	Number of Limited Partnerships	Total assets	Carrying amount included in investments held at fair value
Investments in Limited Partnerships			
Loan sharing	11	\$ 781,588,662	\$ 113,385,605
Real estate investments	4	112,757,955	63,295,953
	15	\$ 894,346,617	\$ 176,681,558

During 2022, a change in fair value of \$30,004,917 was recorded (2021 - \$11,450,024). Included within the change in fair value is realized net interest income of \$14,859,526 (2021 - \$3,453,467). The unrealized portion of net interest income was \$15,145,392 (2021 - \$7,996,557).

In the event a mortgage investment held by a structured entity enters default, the Trust may have the obligation to repay the third-party loan sharing partner. At December 31, 2022 the total amount of third party loan sharing the Trust is committed to repay in event of default was \$349,549,379 (2021 - \$142,086,208).

At December 31, 2022, one mortgage held by a structured entity totaling \$12,148,314 was in default (2021 - nil). At the date of default the Trust repaid the senior loan sharing partner \$6,622,724.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

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(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

7. Investments in associate:

The summary below lists the Trust's investments in associate, their names, types, and percentage of ownership:

	Balance, December 31, 2021	Net contributions (distributions)	Share of earnings (loss)	Impact of foreign exchange translation	Balance, December 31, 2022
UC Aspen Place LP (66.4% interest)	\$ 5,937,162	\$ 781,436	\$ (2,089,174)	\$ 341,936	\$ 4,971,360
Centro FC, Inc.	-	(117,592)	112,850	4,742	-
Total	\$ 5,937,162	\$ 663,844	\$ (1,976,324)	\$ 346,678	\$ 4,971,360

	Balance, December 31, 2020	Net contributions (distributions)	Share of earnings (loss)	Impact of foreign exchange translation	Balance, December 31, 2021
UC Aspen Place LP (66.4% interest)	\$ -	\$ 8,684,562	\$ (2,725,222)	\$ (22,178)	\$ 5,937,162
HT N Ave SS LP: (37.5% interest)	4,305,400	(6,320,063)	2,030,785	(16,122)	-
HT Country Club SS LP	-	(57,472)	57,008	464	-
Total	\$ 4,305,400	\$ 2,307,027	\$ (637,429)	\$ (37,836)	\$ 5,937,162

The investment in UC Aspen Place LP has been entered into with an established property developer in Oklahoma to enable the Trust to benefit from local real estate expertise while pursuing returns from its investment. The underlying assets of the associate are being developed with the counterparty acting as lead developer.

The summary below shows 100% of the investees' total assets, total liabilities, revenue, expenses and net income on aggregate basis for investments in associates.

	2022	2021
Total assets	\$ 44,217,049	\$ 82,545,804
Total liabilities	38,546,629	60,931,897
Revenue	2,062,128	5,819,315
Expenses	5,313,046	10,208,937
Net income (loss)	(3,250,918)	(4,389,622)

During the year ended December 31, 2022, the Trust recorded loss from its equity accounted investments in associates of \$1,976,324 (2021 - loss of \$637,429). As at December 31, 2022, the Trust's total investment in associates in which the Trust has significant influence is \$4,971,360 (2021 - \$5,937,162).

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(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

8. Redeemable units, representing net assets attributable to holders of redeemable units:

- (a) As at December 31, 2022, the Trust has authorized an unlimited number of Series A, Series F and Series I redeemable, non-transferrable Units. The \$10 Units are issued in Canadian dollars in accordance with the Offering Memorandum of the Trust, dated February 10, 2018.

On January 1, 2018, as part of the reorganization the USD Trust fully transferred all Canadian dollar denominated units to the Trust.

Total distributions for each Unitholder are determined relative to the proportion of the year the Unitholder was invested in the Trust. The holders of Series A Units, Series F Units and Series I Units (collectively, the "Units") are entitled to one vote per unit. The Units are redeemable on demand of the Unitholder in stipulated increments. If notice is received by the Manager, the redemption will occur within thirty days subsequent to the receipt of the redemption notice. Redemptions may be subject to a penalty if redeemed prior to first anniversary.

CDN Class A units	2022		2021	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	5,787,154	\$ 57,667,847	6,122,448	\$ 61,047,608
Issued for cash	3,363,319	33,633,191	1,489,174	14,891,740
Issued for reinvested distributions	216,607	2,166,073	212,817	2,128,171
Redeemed for cash	(1,073,310)	(10,733,097)	(1,815,277)	(18,152,767)
Transfer between classes	(264,630)	(2,646,297)	(222,008)	(2,220,084)
Increase (decrease) in net assets	-	(244,958)	-	(26,821)
Issued for top up	9,260	92,600	-	-
Consolidation of Units	-	-	-	-
Issued and outstanding, end of year	8,038,400	79,935,359	5,787,154	57,667,847
Accumulated other comprehensive Income (loss)	-	19,149	-	(2,810)
Cumulative IFRS 9 Stage 1 provisions	-	443,303	-	206,500
	8,038,400	\$ 80,397,811	5,787,154	\$ 57,871,537

CDN Class F units	2022		2021	
	Number	Amount	Number	Amount
CDN Class F Units issued and outstanding, beginning of year	51,858,095	\$ 517,036,502	42,215,229	\$ 420,848,012
Issued for cash	15,418,648	154,186,474	16,904,395	169,043,950
Issued for reinvested distributions	1,677,376	16,773,762	1,480,431	14,804,311
Redeemed for cash	(10,977,964)	(109,779,635)	(8,347,547)	(83,475,470)
Transfer between classes	(5,338,202)	(53,382,026)	(394,413)	(3,944,136)
Increase (decrease) in net assets	-	(1,605,270)	-	(240,165)
Issued for top up	55,984	559,843	-	-
Issued and outstanding, end of year	52,693,937	523,789,650	51,858,095	517,036,502
Accumulated other comprehensive Income (loss)	-	125,478	-	(21,298)
Cumulative IFRS 9 Stage 1 provision	-	2,904,815	-	1,565,741
	52,693,937	\$ 526,819,943	51,858,095	\$ 518,580,945

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Year ended December 31, 2022

8. Redeemable units, representing net assets attributable to holders of redeemable units (continued):

(a) (continued):

CDN Class I units	2022		2021	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	33,979,976	\$ 338,857,989	27,395,237	\$ 273,167,967
Issued for cash	5,571,156	55,711,561	8,870,515	88,705,152
Issued for reinvested distributions	643,708	6,437,074	294,702	2,947,015
Redeemed for cash	(7,081,704)	(70,817,035)	(3,196,900)	(31,969,000)
Transfer between classes	5,602,832	56,028,323	616,422	6,164,220
Increase (decrease) in net assets	-	(1,181,293)	-	(157,365)
Issued for top up	19,460	194,593	-	-
Issued and outstanding, end of year	38,735,428	385,231,212	33,979,976	338,857,989
Accumulated other comprehensive income (loss)	-	92,285	-	(12,987)
Cumulative IFRS 9 Stage 1 provision	-	2,136,402	-	954,759
	38,735,428	\$ 387,459,899	33,979,976	\$ 339,799,761

CDN Total units	2022		2021	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	91,625,225	\$ 913,562,338	75,732,914	\$ 755,063,587
Issued for cash	24,353,123	243,531,226	27,264,084	272,640,842
Issued for reinvested distributions	2,537,691	25,376,909	1,987,950	19,879,497
Redeemed for cash	(19,132,978)	(191,329,768)	(13,359,724)	(133,597,237)
Increase (decrease) in net assets	-	(3,031,520)	-	(424,351)
Issued for top up	84,704	847,036	-	-
Issued and outstanding, end of year	99,467,765	988,956,221	91,625,224	913,562,338
Accumulated other comprehensive income (loss)	-	236,913	-	(37,095)
Cumulative IFRS 9 Stage 1 provision	-	5,484,520	-	2,727,000
	99,467,765	\$ 994,677,654	91,625,224	\$ 916,252,243

(b) The Trust distributes to its Unitholders taxable income including taxable capital gains:

All series are of the same class and have the same objectives, strategies and restrictions, but differ with respect to one or more of their features, such as fees and distributions. Distributions allocable to each series of Units will differ as a result of the deduction of the amounts payable in respect of trailer fees, as defined in the Declaration of Trust, for the Series A Units and the lower administration fee payable in respect of the Series I Units.

The total distribution to be made in respect of the December 31 year-end will at least equal 100% of the Trust's taxable income including gains and losses for tax purposes relating to fluctuations of the U.S. dollar relative to the Canadian dollar, as explained in Note 10.

For the year ended December 31, 2022, the Trust has declared distributions totaling \$68,484,822 (2021 - \$55,229,530).

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Year ended December 31, 2022

8. Redeemable units, representing net assets attributable to holders of redeemable units (continued):

(b) The Trust distributes to its Unitholders taxable income including taxable capital gains (continued):

For the year ended December 31, 2022, the taxable income of the Trust was \$70,731,948 (2021 - \$58,613,127) and the accounting income of the Trust attributable to holders of redeemable units, before distributions was \$68,484,822 (2021 - \$55,229,530). In accordance with its trust indenture, the Trust distributed an amount equal to accounting income. The difference of \$2,247,126 (2021 - \$3,383,597) between accounting income and taxable income is distributed via units issuance, which are subsequently consolidated at the same time ("notional distribution for tax purposes").

The distribution declared and payable as at December 31, 2022 was \$5,193,247 (2021 - \$2,990,952) and distributed to the Unitholders subsequent to December 31, 2022.

9. Promissory notes receivable:

	2022	2021
Unsecured, interest free promissory note due on demand from an affiliated entity ^(a)	\$ 182,481	\$ 488,946

(a) During 2017, a Manager affiliated entity foreclosed on 66 single-family lots in Texas. The affiliated entity has a note payable to the Trust which is being repaid as lots are sold to home builders.

10. Income taxes:

The Trust qualifies as a mutual fund trust under the *Income Tax Act* (Canada) (the "Tax Act").

The Trust allocates to its Unitholders taxable income, including foreign exchange gains and losses, that would otherwise attract tax in the Trust. Accordingly, no provision for Canadian income taxes is reflected in its financial statements.

For purposes of the Tax Act, the Trust is required to compute its Canadian tax results using Canadian currency. Where an amount that is relevant in computing the Trust's Canadian tax results is expressed in U.S. dollars, such amount must be converted to Canadian currency, generally using the rate of exchange on the day such amount arose. As a result, the Trust may realize gains and losses for tax purposes by virtue of the fluctuation of the value of the U.S. dollar relative to Canadian dollar. Any net gain realized by the Trust for a particular taxation year may be made payable to Unitholders and is thus required to be included in computing Unitholders' income for Canadian tax purposes.

The Trust holds certain investments in joint ventures based in the U.S. These investments in associates and joint ventures are held by wholly-owned subsidiaries, which are required to pay income taxes to the U.S. Internal Revenue Service based on their determination of taxable income for U.S. tax purposes. Accordingly, current income tax recognized in the consolidated statement of comprehensive loss is based on the subsidiaries U.S. taxable income for the year. Current tax is determined using tax rates that have been enacted or substantively enacted by the end of the reporting period.

The Trust intends to distribute at least 100% of the Trust's taxable income, including foreign exchange gains/losses for the 2022 fiscal period.

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11. Foreign currency derivatives and margin deposits:

The Trust has put in place steps to mitigate the impacts from fluctuations in foreign exchange as the Trust has entered into foreign exchange contracts to manage most of its foreign exchange exposure. As at December 31, 2022, the Trust was participating in forward exchange contracts to buy and sell Canadian dollars totaling \$1,017,972,691 (2021 - \$843,141,021). The foreign currency derivatives are marked-to-market on the statement of financial position and the fair value as at December 31, 2022 is a liability of \$28,567,221 (2021 - asset of \$446,829). The foreign currency derivatives are entered directly by the Trust with third party financial institutions. As at December 31, 2022, the margin deposit on foreign exchange contracts, which is considered a restricted cash balance, totalled \$43,370,100 (2021 - \$27,953,801).

12. Related party transactions and balances:

Related party transactions that are not disclosed elsewhere in these consolidated financial statements are as follows:

- The Trust invests in mortgages alone or on a participation basis with parties related to the Manager. Title to mortgages is held by nominee corporations as Trustee, on behalf of the beneficial owners of the mortgages. In addition, certain duties are performed by the Mortgage Broker.
- The Manager and Mortgage Broker are related to the Trust through common control. In cases where mortgages are held on a participation basis:
 - The Trust's rights are as outlined in the Declaration of Trust and a Mortgage Participation and Servicing Agreement with the Mortgage Broker;
 - Pursuant to this agreement, the Mortgage Broker agrees to administer and service the mortgages on behalf of the Trustee and other investees. The Mortgage Broker acts as the Trust's underwriter, servicer and syndicator; and
 - The Mortgage Broker performs certain duties including registering the mortgages, arranging for title searches, and holding all title papers and other security documentation related to the mortgages.

(a) Management and incentive fees:

The Trust is managed by the Manager pursuant to the terms and conditions of the Declaration of Trust, a summary of which is set out in the most current Confidential Offering Memorandum. The Manager may, pursuant to the terms of the Declaration of Trust, delegate its power to third parties where it deems advisable.

Each series of units of the Trust is deemed to be entitled to its proportionate share of the average annual gross assets, as defined in the Declaration of Trust. The Manager will be entitled to receive an annual fee (the "Administration Fee") equal to 1.5% of the proportionate share of the Series A Units and the Series F Units of the average annual gross assets and an annual fee equal to 1.15% of the proportionate share of the Series I Units of the average annual gross assets (calculated by using a simple moving average of the month end value of all assets, excluding mortgage syndications, of the Trust) plus applicable taxes, payable monthly. For each series of units of the Trust, the Manager also receives an additional fee (the "Incentive Fee") equal to 10% of net earnings and capital gains plus applicable taxes but prior to the deduction for the Incentive Fee, payable annually.

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12. Related party transactions and balances (continued):

(a) Management and incentive fees (continued):

During the year ended December 31, 2022, the Trust incurred management and incentive fees before waivers in the amount of \$24,507,359 (2021 - \$19,424,972). For the year ended December 31, 2022, the Manager has agreed to waive incentive fees in the amount of \$883,000 (2021 - \$5,724,830) and management fees of nil (2021 - 3,676,974). Any fees waived are no longer collectible in the current or future years.

At December 31, 2022, \$8,985,156 (2021 - nil) of the current management and incentive fee was payable to the Manager, and nil (2021 - \$1,068,708) were due from the Manager.

The Manager is responsible for the expenses of the initial offering of units, other than brokerage fees, as well as employment expenses of its personnel, rent and other office expenses. The Manager is not responsible for any taxes payable by the Trust or to which the Trust may be subject. The Trust will reimburse the Manager for all expenses incurred in the management of the Trust except as previously noted.

(b) Other operating expenses:

The Trust will pay for all expenses incurred in connection with its operation and administration. The Trust also will be responsible for commissions and other costs of portfolio transactions, and all liabilities and any extraordinary expenses which it may incur from time to time.

(c) Transfer of investments in mortgages:

The Trust generally invests in an interest in a mortgage at the time the mortgage is funded. However, at any time during the term of the mortgage, it may acquire an interest from or sell its interest in a mortgage to parties related to the Manager, Trustee and Mortgage Broker. Purchases from and sales to related parties are transacted at unpaid principal plus accrued interest due at the date of the transaction which, in the opinion of the Manager, represent the estimated fair values of the related mortgages.

During the year ended December 31, 2022, the Trust purchased investments in mortgages of \$43,619,738 (2021 - \$90,893,487) from, and sold investments in mortgages of \$174,334,013 (2021 - \$206,119,930) to entities under common management.

(d) Co-investments in mortgages and Investments held at fair value:

The Trust has invested in a mortgage portfolio with a balance at December 31, 2022 of \$751,853,073 (2021 - \$704,921,877), virtually all of which are made on a participation basis with related funds and parties. The Trust has invested in Investments held at fair value created to enable the Trust to enter into loan sharing arrangements with US domiciled financial institutions and real estate development. The balance at December 31, 2022 was \$358,769,124 (2021 - \$176,681,558), virtually all of which is made on a participation basis with related parties.

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(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

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12. Related party transactions and balances (continued):

(e) Non-controlling interest:

Included in non-controlling interests on the consolidated statement of financial position is \$14,223,931 (2021 - \$4,331,270) which is held by entities related under common management. The non-controlling interests relate to the Trust's investments in TC LB LP, TC LB Aspen Meadows LP, TC Bella Vita LP, TC LB Heron Bay, TC LB Royal Pines LP of which non-controlling interest holds 20% interest, investments in TRCH Elm Creek LP, TCL Land BK3 LP, TCL Land BK4 LP, Trez Capital HBL LP of which the non-controlling interest holds 18% interest, and investment in Trez Camperdown LP of which the non-controlling interest holds 15% interest.

During the year ended December 31, 2022, the Trust has allocated \$628,623 (2021 - \$746,879) of net income to the non-controlling interest.

(f) Co-investment in associates:

The Trust has co-invested in associates with a related party by virtue of common management. As at December 31, 2022, the Trust holds 66.4% and the related party holds 16.6% interest in investment in associates.

(g) Amounts due from related parties:

Amounts due from related parties at December 31, 2022 were \$7,658,395 (2021 - \$4,286,193) relating amounts receivable for invoices paid on behalf of related parties.

13. Secured borrowing:

	2022	2021
U.S. dollar indebtedness from a private company with maximum indebtedness of \$100,000,000 US dollars, bearing interest at LIBOR plus 7.0% per annum compounded and payable monthly and with maturity date of November 16, 2023 ^(a)	\$ 108,697,425	\$ 83,666,532
U.S. dollar indebtedness from a private company with maximum indebtedness of \$115,000,000 US dollars, bearing interest at Prime plus 3.25% per annum compounded and payable monthly and with maturity date of May 8, 2023 ^(b)	75,361,974	77,236,378
U.S. dollar indebtedness from a private company with a maximum indebtedness of \$22,500,000 US dollars, bearing interest at LIBOR plus 400 basis points	-	12,322,549
U.S. dollar indebtedness from a private company with maximum indebtedness of \$83,000,000 US dollars, bearing interest (i) of fixed rate equal to 5.5% per annum through December 31, 2022 and (ii) interest rate that the greater of (A) A variable interest rate at Prime plus 50 basis points, and (B) 4.5% per annum from and after December 31, 2022 and with maturity date of January 11, 2026 ^(c)	9,216,975	-
U.S. dollar indebtedness from a bank with a loan amount of \$19,786,193 US dollars, bearing floating interest rate equal to the greater of (i) the prime rate plus 0.50%, or (ii) 4.00% per annum and with maturity date of January 15, 2025 ^(d)	25,799,081	-
Total	\$ 219,075,455	\$ 173,225,459

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

13. Secured borrowing (continued):

- (a) In 2018, a subsidiary of the Trust, Trez Capital (2018) Nominee LP, has entered into a senior secured term loan facility for available proceeds up to US\$100,000,000, bearing interest at lesser of (i) LIBOR rate plus 5.25%; or (ii) maximum rate, defined as the highest lawful and non-usurious rate of interest applicable.

In November 2021, the loan was renewed bearing interest of one month LIBOR with of a floor of 0.25%, plus 7.00% per annum maturing November 16, 2022 with extension option. In October 2022, Trez Capital (2018) Nominee LP has elected to extend the existing maturity date to November 16, 2023. As at December 31, 2022, the amount outstanding on the term loan is \$108,697,425 (2021 - \$83,666,532). The loan is guaranteed by the Trust and other entities related to the Trust by virtue of common control.

The credit facility has financial tests and other covenants with which the Trust must comply. They are as follows:

- (i) Borrower shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the sum of (a) \$15,000,000, plus (b) fifty percent (50%) of Borrower's net income as of the most recently ended trailing 12-month period, minus (c) the aggregate amount of payments made by Borrower to permanently reduce the Term Loans as of such date.
- (ii) The Trust shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the greater of (i) \$100,000,000; and (ii) and amount equal to all of the Trust's outstanding indebtedness (including, without limitation, all guaranties).
- (iii) The Trust shall not permit the Debt to Equity ratio to exceed 2.00:1.00 as of the last day of any fiscal quarter.

The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2022.

- (b) In 2019 a subsidiary of the Trust, Trez Camperdown LP, has entered into a senior secured term loan facility for available proceeds up to US\$115,000,000, bearing interest at Prime plus 3.25%, with a floor of 8.75%, and maturing on the earlier of 3 years from the date of the note or the initial maturity of the underlying loan. The loan maturity has extended to May 8, 2023 pursuant to the 7th amendment. As at December 31, 2022, the amount outstanding on the term loan is \$75,361,974 (2021 - \$77,236,378). The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2022.
- (c) During 2022, a subsidiary of the Trust, Trez Capital HBL, LP, has entered into a senior secured term loan facility for available proceeds up to US\$83,000,000, bearing interest at (i) of fixed rate equal to 5.5% per annum through December 31, 2022 and (ii) interest rate that the greater of (a) A variable interest rate at Prime plus 50 basis points, and (b) 4.5% per annum from and after December 31, 2022. As at December 31, 2022, the amount outstanding on the term loan is \$9,216,975. The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2022.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

13. Secured borrowing (continued):

- (d) During 2022, a subsidiary of the Trust, Trez Capital Yield Trust US Canadian Dollar Sub-Trust Equities LP, has entered into a loan agreement for US\$19,786,193 bearing floating interest rate equal to the greater of (i) prime rate plus 0.50%, or (ii) 4.00% per annum and with maturity date of January 15, 2025. As at December 31, 2022, the amount outstanding on the term loan is \$25,799,081. The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2022.

14. Financial instruments and risk management:

- (a) Fair values:

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation or sale.

The carrying values of financial assets and financial liabilities not measured at fair values, such as cash and cash equivalents, other assets, due from related parties, promissory notes receivable, accounts payable and accrued liabilities, distributions payable on redeemable units, secured borrowing and loans payable approximate their fair values due to the relatively short periods to maturity of these items or because they are receivable or payable on demand. The carrying values of the investments in mortgages and mortgage syndication liabilities, approximate their fair values because the Manager does not expect any significant changes in interest rates or credit risk.

The following table shows a hierarchy for disclosing fair value based on inputs used to value the Trust's assets or liabilities that are measured at fair value or for which fair value disclosure is required. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities ("Level 1 measurement") and the lowest priority to unobservable inputs ("Level 3 measurements").

The three levels of the fair value hierarchy are as follows:

- Quoted prices (unadjusted) in active markets for identical assets and liabilities ("Level 1");
- Inputs other than quoted prices in active markets included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) ("Level 2"); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) ("Level 3").

December 31, 2022	Carrying value		Fair value
	Amortized cost	FVTPL	
Assets not measured at fair value:			
Investments in mortgages	\$ 628,603,452	\$ -	\$ 628,603,452
Due from related parties	7,658,395	-	7,658,395
Cash and cash equivalents	90,099,506	-	90,099,506
Promissory notes receivable	182,481	-	182,481
Other assets	8,440,203	-	8,440,203
Assets measured at fair value:			
Investments held at fair value (Level 3)	-	358,769,124	358,769,124
Investments in mortgages (Level 3)	-	123,249,621	123,249,621
Margin deposits (Level 2)	-	43,370,100	43,370,100

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(a) Fair values (continued):

December 31, 2022	Carrying value		Fair value
	Amortized cost	FVTPL	
Financial liabilities not measured at fair value:			
Secured borrowing	\$ 219,075,455	\$ -	\$ 219,075,455
Mortgage syndication liabilities	98,479,141	-	98,479,141
Management and incentive fees payable	8,985,156	-	8,985,156
Distributions payable to holders of redeemable units	5,193,247	-	5,193,247
Due to related parties	382,558	-	382,558
Accounts payable and accrued liabilities	2,827,304	-	2,827,304
Loan Payable	5,644,230	-	5,644,230
Financial liabilities measured at fair value:			
Foreign currency derivatives (Level 2)	-	28,567,221	28,567,221
December 31, 2021	Carrying value		Fair value
	Amortized cost	FVTPL	
Assets not measured at fair value:			
Investments in mortgages	\$ 676,419,687	\$ -	\$ 676,419,687
Due from related parties	4,286,193	-	4,286,193
Cash and cash equivalents	165,364,013	-	165,364,013
Promissory notes receivable	488,946	-	488,946
Other assets	15,833,746	-	15,833,746
Assets measured at fair value:			
Investments held at fair value (Level 3)	-	176,681,558	176,681,558
Investment in mortgages (Level 3)	-	42,889,380	42,889,380
Foreign currency derivatives and margin deposits (Level 2)	-	28,400,630	28,400,630
December 31, 2021	Carrying value		Fair value
	Amortized cost	FVTPL	
Financial liabilities not measured at fair value:			
Secured borrowing	\$ 173,225,459	\$ -	\$ 173,225,459
Mortgage syndication liabilities	11,046,862	-	11,046,862
Distributions payable to holders of redeemable units	2,990,952	-	2,990,952
Due to related parties	1,650,421	-	1,650,421
Accounts payable and accrued liabilities	3,129,415	-	3,129,415
Loan Payable	11,280,302	-	11,280,302
Interest Payable	31,935	-	31,935

The valuation techniques and inputs used for the Trust's financial instruments are as follows:

(i) Investments in mortgages and mortgage syndication liabilities:

There is no quoted price in an active market for the mortgage investments or mortgage syndication. The Manager makes its determination of fair value based on its assessment of the current lending market for mortgage investments of same or similar terms. Typically, the fair value of these mortgage investments approximates their carrying value given the amounts consist of short-term loans that are repayable at the option of the borrower without yield maintenance or penalties. As a result, the fair value of mortgage investments is based on Level 3 inputs.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(ii) Investments held at fair value (continued):

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation or sale. The Company's investments in mortgages and mortgage syndication liabilities are carried at fair value in the financial statements.

There is no quoted price in an active market for the Investments held at fair value. The Investments held at fair value consists of a portion of mortgage loans in the United States. The Manager makes its determination of fair value based on its assessment of the current lending market and credit risk for mortgage investments of same or similar terms. The fair value of the portfolio of mortgage loans has been determined based on a cash flow model discount rates based on current market rates and adjusted for any change in the credit risk of the borrower.

Typically, the fair value of these investments approximates their carrying value given the investments consist of short-term mortgages and the mortgages have variable interest rates. A 0.25% increase in the discount rate used in the discounted cash flow would decrease the fair value of the investments by approximately \$4,052,134 (2021 - 0.25% increase - \$230,967). A 0.25% decrease in the discount rate used in the discounted cash flow would increase the fair value of the investments by approximately \$4,164,821 (2021 - 0.25% decrease - \$1,004,381).

The following table shows a hierarchy for disclosing fair value based on inputs used to value the Company's investments. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities ("Level 1 measurement") and the lowest priority to unobservable inputs ("Level 3 measurements").

The Trust's assets and liabilities recorded at fair value have been categorized as follows:

2022	Level 1	Level 2	Level 3	Total
Investments in mortgages	\$ -	\$ -	\$ 123,249,621	\$ 123,249,621
Investments held at fair value	-	-	358,769,124	358,769,124

2021	Level 1	Level 2	Level 3	Total
Investments in mortgages	\$ -	\$ -	\$ 42,889,380	\$ 42,889,380
Investments held at fair value	-	-	176,681,558	176,681,558

There were no transfers between levels during 2022 (2021 - nil).

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(ii) Investments held at fair value (continued):

A reconciliation of Level 3 investments held at fair value at December 31, 2022 is as follows:

Investments held at fair value, December 31, 2020	\$	79,733,080
Additions to investments		479,138,859
Distributions		(393,128,938)
Realized change in fair value		3,453,467
Unrealized change in fair value		7,996,557
Impact of foreign exchange translation		(511,467)
Investments held at fair value, December 31, 2021		176,681,558
Additions to investments		722,537,971
Distributions		(584,503,854)
Realized change in fair value		14,859,526
Unrealized change in fair value		15,145,392
Impact of foreign exchange translation		14,048,532
Investments held at fair value, December 31, 2022	\$	358,769,124

The key valuation techniques used in measuring the fair values of special purpose entities and investments in mortgages include:

Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Discounted cash flow	Discount rate Probability of cash flows	The estimated fair value would increase (decrease) with changes in significant unobservable inputs

(iii) Foreign currency derivatives:

The Trust has entered into foreign exchange contracts to mitigate the impact from fluctuations in foreign exchange rates. The Manager determines the fair value of foreign currency derivatives with reference to quotations from third party derivative dealers and accepts the amount as fair value for the derivatives. As a result, the fair value of foreign currency derivatives is based on Level 2 inputs.

(iv) Other financial assets and liabilities:

The carrying values of financial assets and financial liabilities not measured at fair values, such as cash and cash equivalents, interest receivable, promissory notes receivable, accounts payable and accrued liabilities, secured borrowing, accounts payable and accrued liabilities, due to related parties, management and incentive fees payable, and distribution payable to holders of redeemable units approximate their fair values due to the relatively short periods to maturity of these items or because they are receivable or payable on demand.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(v) Net assets attributable to holders of redeemable units:

The Trust routinely redeems and issues redeemable units at the amount equal to the proportionate share of net assets of the Trust at the time of redemption, calculated on a basis consistent with that used in these financial statements. Accordingly, the carrying amount of the net assets attributable to the holders of redeemable units approximates their fair value and are based on Level 2 inputs.

(b) Financial risk management:

The Trust has exposure to the following risks from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

Management's risk management policies are typically performed as a part of the overall management of the Trust's operations. Management is aware of risks related to these objectives through direct personal involvement with employees and outside parties. In the normal course of its business, the Trust may be exposed to a number of risks that could affect its operating performance. Management's close involvement in operations will help to identify risks and variations from expectations. The Trust has not designated any transactions as hedging transactions to manage risk.

As a part of the overall operation of the Trust, management considers the avoidance of undue concentrations of risk. The risk and the actions taken to manage them include the following:

(i) Credit risk:

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation that it has entered into with the Trust, resulting in a financial loss to the Trust. This risk arises principally from the investments in mortgages, promissory notes, and other receivables. For risk management reporting purposes the Trust considers and consolidates all elements of credit risk exposure (such as loan-to-value, sector risk, location risk, and individual obligor default risk). The Trust manages its credit risk through extensive initial due diligence and careful monitoring of its mortgage portfolio, active communications with borrowers and the institution of aggressive enforcement procedures on defaulting mortgages by its Mortgage Broker, and by matching the cash flow profile of the assets and liabilities.

All mortgage investments are approved by the Credit Committee comprised of senior management of the Mortgage Broker. The Mortgage Broker's Credit Committee reviews its policies regarding its lending limits on an ongoing basis. Minimal credit risk also arises from cash deposits. This is mitigated by holding deposits in Canada with major financial institutions.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(b) Financial risk management (continued):

(i) Credit risk (continued):

The Trust's maximum credit risk exposure (without taking into account collateral and other credit enhancements) at December 31, 2022, is represented by the respective carrying amounts of the relevant financial assets in the Statement of Financial Position.

(ii) Liquidity risk:

Liquidity risk is the risk of encountering difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Trust's liquidity requirements relate to its obligations under its secured borrowing, loans payable, accounts payable and accrued liabilities, mortgage syndication liabilities, distributions payable to holders of redeemable units, redeemable units, and its obligations to make future advances under its existing mortgage portfolio. Liquidity risk is managed by ensuring that the sum of: (i) availability under the Trust's bank borrowing line; (ii) the sourcing of other borrowing facilities; and (iii) projected repayments under the existing mortgage portfolio, exceeds projected needs (including funding of further advances under existing and new mortgage investments).

As at December 31, 2022, 58.27% of the Trust's mortgage portfolio, being \$438,123,636, is due on or before December 31, 2023 (2021 - 52.42% or \$369,540,562 due before December 31, 2022).

Accounts payable and accrued liabilities arise from normal operating expenses and are expected to be settled within three months of year-end.

The following table shows the contractual timing of cashflows.

December 31, 2022	Carrying value	Contractual cash flow	Within a year	Following year	3 - 5 years	5+
Accounts payable and accrued expenses	\$ 2,827,304	\$ 2,827,304	\$ 2,827,304	\$ -	\$ -	\$ -
Due to related parties	382,558	382,558	382,558	-	-	-
Distribution payable	5,193,246	5,193,246	5,193,246	-	-	-
Due to Manager	8,985,156	8,985,156	8,985,156	-	-	-
Secured borrowing	219,075,456	239,234,928	200,565,514	2,801,285	35,868,129	-
Loans payable	5,644,230	7,733,023	1,647,006	1,987,787	4,098,230	-
Total	242,107,950	264,356,215	219,600,784	4,789,072	39,966,359	-
Total contractual liabilities, excluding mortgage syndication liabilities	\$ 242,107,950	\$ 264,356,215	\$ 219,600,784	\$ 4,789,072	\$ 39,966,359	\$ -

1. Secured borrowing includes interest based on Jan 1st, 2023 prime rate or labor rate plus agreed add-on rates assuming that outstanding balances are not repaid until agreed maturity dates.

2. Loan Payable includes interests based on annual interest rate of 14.49% assuming that outstanding balances are not repaid until loan maturity dates.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(b) Financial risk management (continued):

(ii) Liquidity risk (continued):

As at Dec 31, 2022, the Trust had a cash position of \$90,099,506 (December 31, 2021 - \$165,364,013). Management believes the Trust will be able to finance its operations using the cash flow generated from operations, investing activities and credit facilities.

(iii) Market risk:

Market risk is the risk that changes in market factors, such as interest rates, currency and other price risks will affect the Trust's income or the fair value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimizing the return.

The Trust's strategy for the management of market risk is driven by the Trust's investment objective which is to invest in a diversified portfolio of mortgages on real property located within the United States that preserves capital and generates returns in order to permit the Trust to pay monthly distribution to its unit holders.

The Trust's market risk is managed on a regular basis by the Manager in accordance with policies and procedures in place.

(A) Interest rate risk:

Interest rate risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Trust's interest rate risk is primarily attributable to its return on investments in mortgages relative to its resources to fund the mortgages. As described in Note 8, units are redeemable by the unit holders upon 30-days' notice. A significant rise in interest rates may cause unit holders to redeem their Units and could cause a shortfall in funds available to meet such redemptions. The Trust charges a 1% prepayment penalty on redemptions made prior to the first anniversary from the units' issuance.

As at December 31, 2022, a 0.25% increase/decrease in the interest rates with all other variables held constant would increase/decrease the Trust's income by approximately \$1,547,207 (2021 - \$1,416,219) arising from income generated on the Trust's cash deposits and higher interest income generated on variable rate mortgage investments after deducting increased or decreased interest expenses from secured borrowing and other loan payables.

(B) Currency risk:

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Trust's functional currency is U.S. dollars.

The Trust has put in place steps to mitigate the impacts from fluctuations in foreign exchange on the Trust's obligation to redeem Canadian series units in Canadian dollars as explained in Note 11. As at December 31, 2022, the Trust was participating in forward exchange contracts to sell U.S. dollars totaling \$718,267,875 (2021 - \$666,688,416).

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

14. Financial instruments and risk management (continued):

(b) Financial risk management (continued):

(iii) Market risk (continued):

(B) Currency risk (continued):

The foreign currency derivatives are marked-to-market on the Consolidated Statement of Financial Position and the fair value as at December 31, 2022 is liability of \$28,567,221 (2021 - asset \$ 446,829). The foreign currency derivatives are entered into by the Mortgage Broker on behalf of the Trust with third-party financial institutions.

The table below indicates the foreign currency to which the Trust had overhedged exposure at December 31, 2022 and 2021. It also illustrates the potential impact on the net assets attributable to holders of redeemable units if US dollar had strengthened or weakened by 5% in relation to the other currency, with all other variables held constant.

Increase (decrease) in Canadian dollars:

		2022
Currency	Exposure	Impact on net assets attributable to redeemable units
United States dollars Exposure in C\$	\$ (4,266,323)	\$ (21,332)
% of net assets attributable to redeemable units	0.43%	0.00%

		2021
Currency	Exposure	Impact on net assets attributable to redeemable units
United States dollars Exposure in C\$	\$ (1,175,249)	\$ (5,876)
% of net assets attributable to redeemable units	0.13%	0.00%

(C) Other price risk:

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Trust is exposed to price risk because of its investment in mortgages and development projects through its investments in associates and joint ventures. These risks arise from changes in the real estate market and could be local or national in nature. Deteriorating real estate values increase the Trust's risk. The Trust manages these risks by actively maintaining strong borrower relationship and active monitoring of all loans. Further, the Trust has diversified its portfolio of investment mortgages geographically to manage this risk.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2022

15. Capital management:

The Trust considers net assets attributable to holders of redeemable units to be capital, which at December 31, 2022 was \$988,956,221 (2021 - \$913,562,338).

The Trust's objective when managing capital is to maintain its ability to continue as a going concern and ensure that it has sufficient cash resources to invest in mortgages in order to provide a return to its Unitholders. The Trust manages the capital structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Trust may issue new units. The Trust is not subject to externally imposed capital requirements and has no legal restrictions on the issue, repurchase or resale of redeemable units beyond those included in the Trust document.

16. Commitments and contingencies:

In the ordinary course of business activities, the Trust may be contingently liable for litigation and claims arising from investing in mortgage investments and other investments. Where required, management records adequate provisions in the accounts.

Although it is not possible to accurately estimate the extent of potential costs and losses, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the Trust's consolidated financial position. The Trust's estimate involves significant judgement, given the fact that the Trust's liability, if any, has yet to be determined and as such could vary by a material amount in the future should this change.

Consolidated Financial Statements
(Expressed in Canadian dollars)

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

And Independent Auditors' Report thereon

Year ended December 31, 2021



KPMG LLP
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Canada
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Fax (604) 691-3031

INDEPENDENT AUDITORS' REPORT

To the Unitholders of Trez Capital Yield Trust US (Canadian \$)

Opinion

We have audited the consolidated financial statements of Trez Capital Yield Trust US (Canadian \$) (the "Entity"), which comprise:

- the consolidated statement of financial position as at December 31, 2021
- the consolidated statement of comprehensive loss for the year then ended
- the consolidated statement of changes in net assets attributable to holders of redeemable units for the year then ended
- the consolidated statement of cash flows for the year then ended
- and notes to the consolidated financial statements, including a summary of significant accounting policies

(hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "***Auditors' Responsibilities for the Audit of the Financial Statements***" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group Entity to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

KPMG LLP

Chartered Professional Accountants

Vancouver, Canada
April 20, 2022

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Financial Position
(Expressed in Canadian dollars)

December 31, 2021, with comparative information for 2020

	Notes	2021	2020
Assets			
Cash and cash equivalents		\$ 165,364,013	\$ 127,101,355
Foreign currency derivatives and margin deposits	11	28,400,630	28,197,101
Investments in mortgages	4	719,309,067	689,816,003
Investments held at fair value	6	176,681,558	79,733,080
Investments in joint ventures	5	4,910,545	8,179,318
Investments in associates	7	5,937,162	4,305,400
Promissory notes receivable	9	488,946	2,964,675
Due from related party		4,286,193	-
Other assets		15,833,746	2,097,803
		\$ 1,121,211,860	\$ 942,394,735
Equity			
Accumulated other comprehensive income (loss)		\$ (37,094)	\$ (84,447)
Non-controlling interests	12(e)	4,331,270	3,642,065
		4,294,176	3,557,618
Liabilities and Net Assets Attributable to Holders of Redeemable Units			
Secured borrowing	13	173,225,459	153,538,051
Accounts payable and accrued liabilities	8	3,129,415	6,194,165
Mortgage syndication liabilities	4(a)	11,046,862	19,880,979
Management and incentive fees payable	12(a)	-	1,156,786
Due to related parties		1,650,421	8,658
Distributions payable to holders of redeemable units	8(b)	2,990,952	2,994,891
Loan Payable		11,280,302	-
Interest Payable		31,935	-
		203,355,346	183,773,530
Redeemable units, representing net assets attributable to holders of redeemable units	8	913,562,338	755,063,587
		\$ 1,121,211,860	\$ 942,394,735

The accompanying notes are an integral part of these consolidated financial statements.

Approved on behalf of the Board of the General Partner of the Manager,
Trez Capital Fund Management Limited Partnership:

(Signed) "John Maragliano"

Director

(Signed) "Dean Kirkham"

Director

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Income (Loss)
(Expressed in Canadian dollars)

Year ended December 31, 2021, with comparative information for 2020

	Notes	2021	2020
Revenue:			
Interest income		\$ 71,252,983	\$ 80,010,582
Interest expense on mortgage syndication liabilities		(408,561)	(2,182,403)
		70,844,422	77,828,179
Expenses:			
Management and incentive fees	12(a)	10,023,167	16,195,045
Foreign exchange loss		452,769	1,145,641
General and administrative		5,091,198	3,400,175
Provision for mortgage losses	4(c)	377,000	400,000
		15,944,134	21,140,861
Gain (Loss) from investment in joint ventures	5	377,956	(50,024)
Gain (Loss) from investment in associates	7	(637,429)	(468,031)
Realized fair value gains (losses) on investments held at fair value	6	3,453,467	1,154,382
Unrealized fair value gains on investments held at fair value	6	7,996,557	5,351,047
Other income		1,946,749	-
Income from operations		68,037,588	62,674,692
Financing costs:			
Interest expense		12,485,530	11,350,532
Distributions to holders of redeemable units	8(b)	55,229,530	52,578,939
		67,715,060	63,929,471
Net income (loss) for the year		\$ 322,528	\$ (1,254,779)
Attributable to:			
Holders of redeemable units		\$ (424,351)	\$ (1,562,164)
Non-controlling interests	12(e)	746,879	307,385
		\$ 322,528	\$ (1,254,779)

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Comprehensive Income (Loss)
(Expressed in Canadian dollars)

Year ended December 31, 2021, with comparative information for 2020

	2021	2020
Income (loss) for the year	\$ 322,528	\$ (1,254,779)
Other comprehensive income (loss):		
Translation adjustment to arrive at presentation currency of Canadian dollars	47,353	(48,036)
Comprehensive income (loss) end of year	\$ 369,881	\$ (1,302,815)
Net comprehensive income (loss) attributable to:		
Net assets attributable to holders of redeemable units	\$ (376,998)	\$ (1,610,200)
Non-controlling interests	746,879	307,385
	\$ 369,881	\$ (1,302,815)

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Changes in Net Assets Attributable to Holders of Redeemable Units
(Expressed in Canadian dollars)

Year ended December 31, 2021, with comparative information for 2020

	2021	2020
Balance, beginning of the year	\$ 755,063,587	\$ 685,144,984
Loss attributable to holders of redeemable units	(424,351)	(1,562,164)
Contributions and redemptions:		
Issuance of units	272,640,842	129,901,487
Reinvestment of distributions on redeemable units	19,879,497	18,639,727
Redemptions	(133,597,237)	(77,060,447)
	158,923,102	71,480,767
Balance, end of year	\$ 913,562,338	\$ 755,063,587

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Consolidated Statement of Cash Flows
(Expressed in Canadian dollars)

Year ended December 31, 2021, with comparative information for 2020

	2021	2020
Cash provided by (used in):		
Operating activities:		
Loss for the year	\$ 322,528	\$ (1,254,779)
Items not involving cash:		
Interest income, net of interest expense on syndications	(70,844,422)	(77,828,179)
(Gain) loss from investments in joint ventures	(377,956)	50,024
Loss from investments in associates	637,429	468,031
Realized fair value (gain) loss on investments held at fair value	(3,453,467)	(1,154,382)
Unrealized fair value gain on investments held at fair value	(7,996,557)	(5,351,047)
Unrealized foreign exchange	5,702,144	13,823,966
Promissory note receivable	2,475,729	2,742,809
Provision for mortgage losses	377,000	400,000
Distributions to holders of redeemable units	55,229,530	52,578,939
Unrealized (gain) loss on forward currency derivatives	7,835,636	1,928,559
Interest payable	31,935	-
Interest received	22,926,862	21,617,217
Changes in non-cash operating working items:		
Margin deposits	(8,039,165)	(8,501,456)
Other assets	(13,735,943)	(589,173)
Management and incentive fees payable	(1,156,786)	(4,943,845)
Accounts payable and accrued liabilities	(3,064,750)	5,521,005
	(13,130,253)	(492,311)
Investing activities:		
Funding of investments in mortgages	(1,000,087,556)	(624,921,574)
Principal repayments on investments in mortgages	1,004,254,399	594,741,836
Contributions (distributions) to joint ventures	3,587,778	(6,786,170)
Contributions (distributions) to investment in associates	(2,307,027)	(4,991,492)
Contributions (distributions) to investments held at fair value	(86,009,921)	4,235,794
Contributions (distributions) to non-controlling interests	(57,674)	1,270,563
	(80,620,001)	(36,451,043)
Financing activities:		
Distributions paid	(35,353,973)	(35,799,369)
Issuance of units	272,640,842	129,901,487
Redemption of units	(133,597,237)	(77,060,447)
Due to (from) related parties	(2,644,430)	310,662
Secured borrowing	19,687,408	65,289,327
Proceeds loan payable	11,280,302	-
	132,012,912	82,641,660
Increase in cash and cash equivalents	38,262,658	45,698,306
Cash and cash equivalents, beginning of year	127,101,355	81,403,049
Cash and cash equivalents, end of year	\$ 165,364,013	\$ 127,101,355

The accompanying notes are an integral part of these consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

1. Nature of business:

Trez Capital Yield Trust US (Canadian \$) (the "Trust") is an unincorporated trust established under the laws of British Columbia pursuant to a Declaration of Trust dated December 8, 2016 (the "Declaration of Trust").

Trez Capital Fund Management Limited Partnership is the Trust's manager (the "Manager"), Trez Capital Limited Partnership is the mortgage broker (the "Mortgage Broker") and Computershare Trust Company of Canada is the trustee (the "Trustee") of the Trust.

The Trust has been created for the purpose of generating a stream of income from interests acquired in a portfolio of mortgages related to any and all types of real property and from limited equity profit sharing arrangements through limited partnerships within the United States ("U.S.").

The principal place of business of the Trust is located at 1700 - 745 Thurlow Street, Vancouver, British Columbia, V6E 0C5.

On March 11, 2020, the outbreak of the novel strain of the coronavirus ("COVID-19") was officially declared a pandemic by the World Health Organization. . Emergency measures to contain the spread of the virus were implemented , which impacted general economic conditions, including the temporary closure of business and uncertainty around employment in certain industries. Although global economies are reopening, the situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the Trust are not known at this time. These impacts could include increases in expected credit losses for mortgage investments and potential future decreases in revenue or the profitability of ongoing operations.

2. Basis of preparation:

(a) Statement of compliance:

These consolidated financial statements of the Trust have been prepared in compliance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

These consolidated financial statements were authorized for issue by the Board of Governors on April 20, 2022.

(b) Basis of measurement:

These consolidated financial statements have been prepared on the historical cost basis, except for margin deposits, investments held at fair value, and foreign currency derivatives which are measured at fair value.

(c) Functional and presentation currency:

The Trust's functional currency is the U.S. dollar. Foreign currency monetary assets and liabilities are translated into U.S. dollars at the rate of exchange prevailing at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

2. Basis of preparation (continued):

(c) Functional and presentation currency (continued):

The Trust is using the Canadian dollar as its presentation currency. All assets and liabilities are translated using the exchange rate at the reporting date. Revenue and expenses are translated using the average rate for the period. Equity accounts are translated using the historical rate. The translation differences from the Trust's functional currency of U.S. dollars to the presentation currency of Canadian dollars are recorded in other comprehensive income.

(d) Use of estimates and judgments:

The preparation of financial statements requires the Manager to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant estimates and judgments used in determining the recorded amount for assets and liabilities in the financial statements are related to investment in mortgages. In making estimates, the Manager relies on external information and observable inputs where possible supplemented by internal analysis as required. Estimates and judgments relate to allowance for credit losses for investments in mortgages and investments held at fair value.

(i) Investments in mortgages:

The Trust is required to make an assessment of forward looking 'expected credit losses' ("ECL") for investments in mortgages. The expected credit loss model is further explained in Note 3(h)(ii). The estimation of future cash flows includes assumptions about local real estate market conditions, market interest rates, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary by a material amount.

(ii) Investments at fair value:

Included in the investments at fair value are investment interests in entities that allow the Trust to participate in loan sharing arrangements with third party US based financial institutions ("Special Purpose Entities"). Judgment is applied in assessing whether the Trust exercises control, joint control, significant influence or none of the above over the Special Purpose Entities. Control is defined as the power to govern the financial and operating decisions of an entity so as to obtain benefits from its activities, and significant influence is defined as the power to participate in the financial and operating decisions of the Special Purpose Entities. The Trust has determined that it has neither control, joint control or significant influence as the Trust has no ability to control or influence any of the relevant activities of the Special Purpose Entities and has therefore measured the investments at fair value in accordance with IFRS 9.

The Trust estimates the value of these investments based on its assessment of the current lending market for mortgages of same or similar terms. Should the underlying assumptions around current market interest rates change, the estimated future cash flows and income could vary affecting fair value.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

2. Basis of preparation (continued):

(d) Use of estimates and judgments (continued):

(iii) Investments in associates:

Investments over which the Trust holds significant influence are accounted for using the equity method of accounting. Significant influence is the power to participate in the financial and operating policy decisions of the investee without actual control or joint control of those policies. Under the equity method, the investment is initially recognized at cost and is adjusted thereafter for the post-acquisition change in the Trust's share in the investee's net assets. The Trust's share of investee's profit or loss is included in the Trust's consolidated statement of comprehensive loss.

The Trust holds investments in associates primarily for the purpose of investing in real estate development projects.

(iv) Investments in jointly controlled entities:

The Trust and certain of its subsidiaries have interests in a number of development joint ventures, which are accounted for using the equity method.

The Trust holds investments in other trusts and limited partnerships for the purpose of investing in real estate development projects. In certain cases, the Trust's investments are held through intermediary holding entities.

Where the Trust has assessed that it has joint control over the investees, the investments are initially recognized at cost and are adjusted thereafter for the post-acquisition change in the Trust's share in the investee's net assets. The Trust's share of investee's profit or loss is included in the Trust's Consolidated Statement of Comprehensive Loss.

3. Significant accounting policies:

(a) Basis of presentation:

The Trust has interests in a number of development joint ventures and associates, which are accounted for using the equity method. The Trust has interests in a number of special purpose entities, which are accounted for at fair value.

The consolidated financial statements comprise the financial statements of the Trust and subsidiaries controlled by the Trust. Control exists when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiaries are consolidated from the date that control commences and continue to be consolidated until the date that control ceases.

The consolidated financial statements reflect the financial position, results of operations and cash flows of the Trust and its subsidiaries. Intra-group transactions and balances are eliminated in preparing the consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(a) Basis of presentation (continued):

Non-controlling interests represent the portion of profit or loss and net assets of consolidated subsidiaries not held by the Trust and are presented separately in the consolidated statement of comprehensive loss and within equity in the Consolidated Statement of Financial Position.

The Trust owns and consolidates the following material subsidiaries:

	Province of Registration	Percentage of ownership
Trez Capital (2018) Nominee LP	British Columbia	100%
Trez Camperdown LP	British Columbia	85%
Trez Capital Avilla Trails LP	British Columbia	100%
TC LB LP	British Columbia	80%
TC LB Aspen Meadows LP	British Columbia	80%
TC LB Bella Vita LP	British Columbia	80%
TC LB Heron Bay LP	British Columbia	80%
TC LB Royal Pines LP	British Columbia	80%
TRCH Elm Creek LP	British Columbia	82%

The principal business activity of Trez Capital (2018) Nominee LP, Trez Camperdown LP and Trez Capital Avilla Trails LP are investment in mortgages.

During 2021, the Trust made investments in TC LB LP, TC LB Aspen Meadows LP, TC LB Bella Vita LP, TC LB Heron Bay LP, TC LB Royal Pines LP and TRCH Elm Creek LP. These investments were established to facilitate land banking transactions with 99% of funding provided as a mortgage.

Investments over which the Trust does not have significant influence are accounted for at fair value. The Trust holds investments at fair value primarily for the purpose of participating in loan sharing arrangements with U.S. domiciled financial institutions.

(b) Cash and cash equivalents:

Cash and cash equivalents consists of cash held at financial institutions and cash equivalents include securities with maturities of three months or less when purchased.

(c) Margin deposits:

Margin deposits relate to deposits made on foreign currency swap transactions.

(d) Promissory notes receivable:

Promissory notes are recorded at amortized cost using the effective interest rate method less any impairment.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(e) Redeemable units:

All units of the Trust are redeemable at the Unitholder's option and have different distribution features between the classes and accordingly are classified as financial liabilities and presented as "net assets attributable to holders of redeemable units" in the Statement of Financial Position. Units redeemed are accounted for in the period during which the redemption is effective. Resultant gains on redemption are recognized in the Consolidated Statement of Comprehensive Loss in the same period.

(f) Revenue recognition:

Interest income is recognized in the consolidated statement of comprehensive loss on an effective interest rate basis. Interest on impaired financial assets is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

(g) Distributions on redeemable units:

Distributions to Unitholders on each series of redeemable units are made on a quarterly basis, in arrears. The total distributions to be made in respect of the December 31 year-end will equal at least 100% of the Trust's taxable income for the year. Distributions on redeemable units are treated as an expense within the Consolidated Statement of Comprehensive Loss, following the units' classification as liabilities. Distributions are accrued in the period to which they relate.

(h) Financial instruments:

(i) Recognition and classification of financial assets and liabilities:

Under IFRS 9, on initial recognition, a financial asset is measured at fair value and subsequently classified as measured at: amortized cost; fair value through other comprehensive income ("FVOCI")-debt investment; FVOCI-equity investment; or fair value through profit or loss ("FVTPL"). The classification of financial assets that are debt instruments under IFRS 9 are generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

A financial asset that is a debt instrument is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The most significant financial asset that is a debt instrument in the Trust is investments in mortgages. The objective of the Trust is to hold these investments and collect the contractual interest payments from the loans. The payments received by the Trust are solely payments of principal and interest; therefore the asset meets the criteria under IFRS 9 to be measured at amortized cost.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(i) Recognition and classification of financial assets and liabilities (continued):

Financial liabilities are recognized initially at fair value and are classified as financial liabilities or FVTPL. A financial liability is classified as FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense is recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

Financial instruments subsequently measured at amortized cost are done so using the effective interest method, less any impairment losses. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

The Trust has classified its financial instruments as follows:

	Classification
Financial assets:	
Cash and cash equivalents	Amortized cost
Foreign currency derivatives and margin deposits	FVTPL
Investments in mortgages	Amortized cost
Investments held at fair value	FVTPL
Promissory notes receivable	Amortized cost
Due from related party	Amortized cost
Financial liabilities:	
Secured borrowing	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Management and incentive fees payable	Amortized cost
Due to related parties	Amortized cost
Distribution payable to holders of redeemable units	Amortized cost
Mortgage syndication liabilities	Amortized cost
Redeemable units, representing net assets attributable to holders of redeemable units	Amortized cost

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment:

Under IFRS 9, an entity recognizes loss allowances for expected credit losses ("ECL") to financial assets measured at amortized cost, contract assets and debt investments at FVOCI.

The Trust measures expected credit losses on each balance sheet date according to a three stage expected credit loss impairment model:

Performing financial assets:

- Stage 1: From initial recognition of a financial asset to the date on which the asset has experienced a significant increase in credit risk relative to its initial recognition, a loss allowance is recognized equal to the credit losses expected to result from defaults occurring over the 12-months following the reporting date.
- Stage 2: Following a significant increase in credit risk relative to the initial recognition of the financial asset, a loss allowance is recognized equal to the credit losses expected over the remaining lifetime of the asset.

Impaired financial assets:

- Stage 3: When a financial asset is considered credit-impaired and in default it will be classified in Stage 3, and a loss allowance equal to credit losses expected over the remaining lifetime of the asset will be recorded.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Trust considers both quantitative and qualitative information that is reasonable and supportable and is relevant and available. There is a presumption in IFRS 9 that credit risk has increased significantly once payments are 30-days past due. However, the Trust's historical experience is that mortgages can become 30-days past due, but be brought up to date by the borrower, therefore another additional risk factor also needs to be identified for the mortgage to move to Stage 2.

Other additional risk factors considered to identify a significant increase in credit risk are:

- Changes in the financial condition of the borrower;
- Responsiveness of the borrower;
- Current economic conditions: interest rates, housing prices, real estate and employment statistics; and
- Supportable forward looking information: macro-economic factors, such as interest rate forecasts.

Determining whether there has been a significant increase in credit risk since initial recognition, or a subsequent reduction in credit risk back to the level at initial recognition, requires the exercise of significant judgment.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment (continued):

Judgment is required in making assumptions and estimations when calculating the ECL, including movements between the three stages and the application of forward looking information.

In cases where a borrower experiences financial difficulties, the Trust may grant certain modifications to the terms and conditions of a loan. Modifications may include payment terms, debt consolidation, and forbearance intended to minimize economic loss. The Trust determines the appropriate remediation strategy based on the individual situation. If the Trust determines that a modification results in expiry of cash flows, the original asset is derecognized while a new asset is recognized based on the new contractual terms.

Significant increase in credit risk is assessed relative to the risk of default on the date of modification. If the Trust determines that a modification does not result in derecognition, significant increase in credit risk is assessed based on the risk of default at initial recognition of the original asset. The expected cash flows arising from the modified contractual terms are considered when calculating the ECL for the modified asset. For loans that were modified while having a lifetime ECL, the loans can revert to having 12-month ECL after a period of performance and improvement in the borrower's financial condition.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-months ECLs are the portion of ECLs that result from default events that are possible within the 12-months after the reporting date (or a shorter period if the expected life of the instrument is less than 12-months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Trust is exposed to credit risk.

An ECL represents the difference between the present value of all contractual cash flows that are due under the original terms of the contract and the present value of all cash flows expected to be received. The application of the concept uses three inputs to measure ECLs for commitments and mortgages receivable classified as Stage 1: probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"). These inputs are determined at each reporting period using historical data and current conditions.

- **PD:** The PD represents the likelihood that a loan will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual loan is modelled based on historic data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions.
- **EAD:** EAD is modelled on historic data and represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default.
- **LGD:** The LGD is the amount that may not be recovered in the event of default and is modelled based on historic data and reasonable and supportable information about future economic conditions, where appropriate. LGD takes into consideration the amount and quality of any collateral held.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(ii) Impairment (continued):

In assessing information about possible future economic conditions, the Trust utilizes multiple economic scenarios including the base case, which represents the most probable outcome and is consistent with the Trust's view of the portfolio. The calculation of expected credit losses includes the incorporation of forecasts of future economic conditions. In determining expected credit losses, the Trust has considered key macroeconomic variables that are relevant to each investment type. Key economic variables include GDP and interest rate forecasts. The estimation of future cash flows also includes assumptions about local real estate market values and conditions, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events.

Should the underlying assumptions change, the estimated future cash flows could vary. The forecast is developed internally by the Trust. The Trust exercises experienced credit judgment to incorporate multiple economic forecasts which are probability-weighted in the determination of the final expected credit loss. The allowance is sensitive to changes in both economic forecast and the probability-weight assigned to each forecast scenario.

(iii) Derecognition of financial assets and liabilities:

(A) Financial assets:

The Trust derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire; or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or in which the Trust neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial assets. Any interest in such transferred financial assets that qualify for derecognition that is created or retained by the Trust is recognized as a separate asset or liability. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of: (i) the consideration received (including any new asset obtained less any new liability assumed); and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in the Consolidated Statement of Comprehensive Income.

In circumstances where the Trust retains all or substantially all risks and rewards of a transferred mortgage, the transferred mortgage is not derecognized and the transferred mortgage is recognized as a mortgage syndication liability on the Statement of Financial Position.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(h) Financial instruments (continued):

(iii) Derecognition of financial assets and liabilities (continued):

(B) Financial liabilities:

The Trust derecognizes a financial liability when the obligation under the liability is discharged, cancelled or expired.

(iv) Loan modifications:

The Trust may modify the contractual terms of mortgages for either commercial or credit reasons. The terms of a loan in good standing may be modified for commercial reasons to provide competitive pricing and other terms to borrowers. Loans may also be modified for credit reasons where the contractual terms are modified to grant a concession to a borrower that may be experiencing financial difficulty.

Upon the modification of the contractual terms of a financial asset, an assessment is made if the modified contractual terms are considered significant. The Trust considers one or a combination of the following factors as a significant change: a substantial interest rate reduction, an extension of the repayment term at a below market stated interest rate, a forgiveness of principal or accrued interest, or substantial changes to the collateral provided.

When the modification is considered to be significant, the carrying amount of the original financial asset is derecognized and the fair value of the modified financial asset is recognized with the resulting gain or loss recognized in the statement of comprehensive income. For the purposes of assessing if the financial asset experienced a significant increase in credit risk, the modification date is considered to be the origination date of the modified financial asset.

When the modification is not considered to be significant, the gross carrying amount of the modified loan is recalculated based on the present value of the modified cash flows discounted at the original effective interest rate and any gain or loss from the modification is recorded in the statement of comprehensive income. The origination date of the financial asset prior to the modification continues to be used for the purposes of assessing if the financial asset experienced a significant increase in credit risk.

(i) Accumulated other comprehensive income:

Accumulated other comprehensive income represents the cumulative translation adjustment of foreign operations whose functional currency is in U.S. dollars.

(j) Income taxes:

The Trust is a mutual fund trust under the *Income Tax Act* (Canada). The Trust will allocate to its Unitholders taxable income including taxable capital gains that would otherwise attract Canadian tax in the Trust. Accordingly, no provision for Canadian income taxes will be reflected in the Trust's consolidated financial statements.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

3. Significant accounting policies (continued):

(j) Income taxes (continued):

The Trust holds certain investments in associates and joint ventures based in the U.S. Certain of these investments in associates and joint ventures are held by controlled subsidiaries of the Trust that are required to pay income taxes to the U.S. Internal Revenue Service based on a determination of taxable income for U.S. tax purposes. Accordingly, current income tax recognized in the consolidated statement of comprehensive loss is based on the subsidiary's U.S. taxable income for the year. Current tax is determined using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are accounted for using the liability method. The liability method requires that income taxes reflect the expected future tax consequences of temporary differences between the carrying amounts of assets and liabilities and their tax bases. Deferred income tax assets and liabilities are determined for each temporary difference based on currently enacted or substantively enacted tax rates that are expected to be in effect when the underlying items are expected to be realized. The effect of a change in tax rates or tax legislation is recognized in the period of substantive enactment. Deferred income tax assets, such as non-capital loss carryforwards, are recognized to the extent it is probable that taxable profit will be available against which the asset can be utilized. Deferred income taxes are only recognized with respect to US tax assets and liabilities.

(k) New standards adopted effective January 1, 2021:

In August 2021, the IASB published the *Interest Rate Benchmark Reform - Phase 2*, which amended IFRS 9, *Financial Instruments*; IAS 39, *Financial Instruments: Recognition and Measurement*; IFRS 7, *Financial Instruments: Disclosure*; IFRS 1, *Insurance Contracts*; and IFRS 16, *Leases*. The Phase 2 amendments addressed issues that may affect financial reporting related to financial instruments and hedge accounting resulting from the reform of an interest rate benchmark. The amendments were effective and adopted by the Trust on January 1, 2021. The Trust adopted the amendments related to the interest rate benchmark reform and there was no material effect on its consolidated financial statements as at and for the year ended December 31, 2021.

4. Investments in mortgages:

The Trust holds mortgages on the following types of properties:

Property type	2021		2020	
	Number	Amount	Number	Amount
Residential	97	\$ 535,157,774	98	\$ 549,940,469
Office	2	108,564,147	1	93,679,802
Retail	1	50,358	4	6,615,142
Other	8	61,149,598	5	15,234,617
	108	704,921,877	108	665,470,030
Mortgage syndications		11,046,862		19,880,979
Accrued interest		6,067,328		6,814,994
Less: Provision for mortgage losses (Note 4(c))		(2,727,000)		(2,350,000)
Investment in mortgages		\$ 719,309,067		\$ 689,816,003

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

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Year ended December 31, 2021

4. Investments in mortgages (continued):

Property location	2021		2020	
	Number	Amount	Number	Amount
Texas	49	\$ 302,379,023	66	\$ 369,409,386
Florida	19	44,690,678	11	19,695,238
Washington	2	18,545,575	3	72,237,611
South Carolina	3	113,000,464	3	98,947,403
Georgia	7	15,437,416	7	23,703,202
North Carolina	3	7,943,514	5	12,723,849
Oregon	1	7,269,820	1	13,742,767
Arizona	10	97,914,320	6	17,313,829
Tennessee	1	48,442,769	-	-
Utah	3	10,244,254	-	-
Nevada	1	16,202,640	-	-
Michigan	1	6,040,495	-	-
Pennsylvania	1	1,095,667	-	-
California	1	1,250,117	-	-
Idaho	3	4,163,148	2	5,025,247
Ohio	1	505	-	-
Colorado	1	9,910,338	1	1,952,210
Oklahoma	1	391,134	-	-
New York	-	-	1	2,406,739
Kansas	-	-	1	28,311,258
New Mexico	-	-	1	1,291
Total mortgages	108	\$ 704,921,877	108	\$ 665,470,030

The following table presents the reconciliation of mortgages for the year ended December 31, 2021:

	2021	2020
Investments in mortgages, beginning of year	\$ 689,816,003	\$ 649,536,640
Provision for expected credit losses, net of recoveries (Note 4(c))	(377,000)	(400,000)
Funding of investments in mortgages	1,000,087,556	624,921,574
Interest capitalized to investments in mortgages	48,665,228	55,775,137
Principal payments of investments in mortgages	(1,004,254,399)	(594,741,836)
Increase (decrease) in mortgage syndications	(8,834,117)	(30,793,207)
Change in accrued interest	(747,666)	435,825
Foreign exchange translation	(5,046,538)	(11,734,228)
Reclassification to Promissory Note	-	(3,183,902)
Investments in mortgages, end of year	\$ 719,309,067	\$ 689,816,003

The mortgages are secured by the real property to which they relate, bear interest at a weighted average interest rate of 9.33% (2020 - 11.09%).

All mortgages are conventional uninsured mortgages which contain a prepayment option, whereby the borrower may repay the principal and accrued interest, at any time prior to maturity without penalty or yield maintenance.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

4. Investments in mortgages (continued):

Principal payments are due based on contractual maturities of each loan as follows:

Maturity period	Number	Amount
2022	47	\$ 369,540,561
2023	36	172,924,172
2024	20	53,267,467
2025 and beyond	5	109,189,677
	108	\$ 704,921,877

(a) Mortgage syndication liabilities:

The Trust has entered into certain mortgage participation agreements with third party lenders, whereby, the third party lenders take the senior position and the Trust retains the subordinated position, all of which is secured by first mortgage positions. As a result, the senior lenders' position is recorded as a non-recourse mortgage syndication liability. The interest earned on the transferred participation interests and the related interest expense is recognized in the consolidated statement of comprehensive loss. The Trust also retains an option, not the obligation, to repurchase the senior position at a price equal to the outstanding principal amount of the senior lenders' share together with accrued interest.

For those investments which have not met the de-recognition criteria, the participation transactions have resulted in the Trust recognizing the participating mortgages and corresponding mortgage syndication liabilities on its statement of financial position. The carrying value, which the Manager believes equates to the fair value, of the transferred assets and corresponding liabilities is \$11,046,862 (2020 - \$19,880,979).

(b) Mortgages in default:

As at December 31, 2021, the Trust had no (2020 - two) mortgages that was past due or in default (2020 - \$6,805,104). The Manager believes the value of the underlying security is sufficient to cover any potential loss on the mortgage and as such, no loss provision has been recognized.

(c) Provision for mortgage losses:

The gross carrying amounts of investments in mortgages and expected credit loss by property type are as follows:

Gross carrying amount	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 535,157,774	\$ -	\$ -	\$ 535,157,774
Office	108,564,147	-	-	108,564,147
Retail	50,358	-	-	50,358
Other	61,149,598	-	-	61,149,598
	\$ 704,921,877	\$ -	\$ -	\$ 704,921,877

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

4. Investments in mortgages (continued):

(c) Provision for mortgage losses (continued):

Gross carrying amount	December 31, 2020			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 543,135,365	\$ -	\$ 6,805,104	\$ 549,940,469
Office	93,679,802	-	-	93,679,802
Retail	6,615,142	-	-	6,615,142
Other	15,234,617	-	-	15,234,617
	\$ 658,664,926	\$ -	\$ 6,805,104	\$ 665,470,030

Provision for mortgage losses	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 2,316,000	\$ -	\$ -	\$ 2,316,000
Office	334,000	-	-	334,000
Retail	1,000	-	-	1,000
Other	76,000	-	-	76,000
	\$ 2,727,000	\$ -	\$ -	\$ 2,727,000

Provision for mortgage losses	December 31, 2020			
	Stage 1	Stage 2	Stage 3	Total
Property type:				
Residential	\$ 1,966,000	\$ -	\$ -	\$ 1,966,000
Office	328,000	-	-	328,000
Retail	25,000	-	-	25,000
Other	31,000	-	-	31,000
	\$ 2,350,000	\$ -	\$ -	\$ 2,350,000

The provision for mortgage losses at December 31, 2021 is \$2,727,000 (2020 - \$2,350,000). This provision represents management's estimate of the ECLs on mortgages in the Company's portfolio that have not experienced a significant increase in credit risk since initial recognition ("Stage 1"). The ECL was assessed individually for each investment in mortgages and commitments classified as Stage 2 and Stage 3. Management estimated the ECL for these as nil, primarily due to the mortgage collateral held on the mortgages.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

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Year ended December 31, 2021

4. Investments in mortgages (continued):

(c) Provision for mortgage losses (continued):

The changes in the provision for mortgage losses are shown in the following table.

	December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total
December 31, 2020	\$ 2,350,000	\$ -	\$ -	\$ 2,350,000
Provision for mortgage losses:				
Transfers to (from) Stage 1 ⁽¹⁾	7,000	-	-	7,000
Transfers to (from) Stage 2 ⁽¹⁾	-	-	-	-
Transfers to (from) Stage 3 ⁽¹⁾	-	-	-	-
Net remeasurement ⁽²⁾	(296,000)	-	-	(296,000)
Mortgage advances	2,002,000	-	-	2,002,000
Mortgage repayments	(1,336,000)	-	-	(1,336,000)
Write-offs				
December 31, 2021	\$ 2,727,000	\$ -	\$ -	\$ 2,727,000

	December 31, 2020			
	Stage 1	Stage 2	Stage 3	Total
December 31, 2019	\$ 1,950,000	\$ -	\$ -	\$ 1,950,000
Provision for mortgage losses:				
Transfers to (from) Stage 1 ⁽¹⁾	-	-	-	-
Transfers to (from) Stage 2 ⁽¹⁾	-	-	-	-
Transfers to (from) Stage 3 ⁽¹⁾	-	-	-	-
Net remeasurement ⁽²⁾	(40,000)	-	-	(40,000)
Mortgage advances	1,088,000	-	-	1,088,000
Mortgage repayments	(648,000)	-	-	(648,000)
Write-offs	-	-	-	-
December 31, 2020	\$ 2,350,000	\$ -	\$ -	\$ 2,350,000

(1) Transfers between stages which are presumed to occur before any corresponding remeasurement of the provision.

(2) Net remeasurement represents the change in the allowance related to changes in model inputs or assumptions, including changes in macroeconomic conditions, and changes in measurement following a transfer between stages.

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Year ended December 31, 2021

5. Investments in joint ventures:

	Equity investment December 31, 2020	Net contributions (distributions)	Shares of earnings (loss)	Impact of foreign exchange translation	Equity investment December 31, 2021
HT HWY 66 LP ^(a)	\$ 1,406,146	\$ -	\$ (159,210)	\$ (11,960)	\$ 1,234,976
TC/F Red Oak LP ^(b)	2,959,917	(3,587,778)	645,057	(17,196)	-
Trail Creek Partners Ltd ^(c)	3,813,255	-	(107,891)	(29,795)	3,675,569
Total	\$ 8,179,318	\$ (3,587,778)	\$ 377,956	\$ (58,951)	\$ 4,910,545

	Equity investment December 31, 2019	Net contributions (distributions)	Shares of earnings (loss)	Impact of foreign exchange translation	Equity investment December 31, 2020
HT HWY 66 LP ^(a)	\$ 1,469,672	\$ -	\$ (36,339)	\$ (27,187)	\$ 1,406,146
TC/F Red Oak LP ^(b)	-	2,965,487	(5,865)	295	2,959,917
Trail Creek Partners Ltd ^(c)	-	3,820,683	(7,820)	392	3,813,255
Total	\$ 1,469,672	\$ 6,786,170	\$ (50,024)	\$ (26,500)	\$ 8,179,318

(a) HT HWY 66 LP:

During 2019, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, acquired a 50% interest in HT HWY 66 LP. The Trust has determined that it has joint control over HT HWY 66 LP and accounts for its investment using the equity method. HT HWY 66 LP will exercise pre-development activities with respect to the project, and will acquire, obtain, own, manage, develop, construct, operate, finance, sell and otherwise deal with the project and in all respects act as owner thereof, upon and subject to the terms and conditions of the LPA. Any additional capital contributions are funded on a pro-rata basis in accordance with the terms of the agreement.

(b) TC/F Red Oak LP:

During 2020, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, acquired a 45.98% interest in TC/F Red Oak LP. The Trust has determined that it has joint control over TC/F Red Oak LP and accounts for its investment using the equity method.

(c) Trail Creek Partners Ltd:

During 2020, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, acquired a 64.29% interest in Trail Creek Partners Ltd. The Trust has determined that it has joint control over Trail Creek Partners Ltd. and accounts for its investment using the equity method.

Both TC/F Red Oak LP and Trail Creek Partners Ltd. have been entered into with established property developers in Texas to enable the Trust to benefit from local real estate expertise while pursuing returns from its investments.

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Year ended December 31, 2021

6. Investments held at fair value:

The summary below lists the Trust's investments held at fair value, their name, type and percentage of ownership:

	Balance, December 31, 2020	Additions to/ (disposals of) investments	Unrealized change in fair value	Realized change in fair value	Impact of foreign exchange translation	Balance, December 31, 2021
TT/M Apartment Fund Blocker LP ^(a)	\$ 536,857	\$ -	\$ 88,926	\$ -	\$ (3,348)	\$ 622,435
Trez Caldwell Station LP ^(b)	12,729,962	(13,196,281)	-	558,311	(91,992)	-
Trez Avilla Meadows LP ^(c)	5,145,955	6,277,851	1,871,374	-	(23,795)	13,271,385
Trez Shops at Broad LP ^(d)	16,505,236	(4,776,335)	1,429,363	-	(113,534)	13,044,730
Trez Blue Diamond LP ^(e)	20,519,524	(17,877,341)	998,658	-	(147,481)	3,493,360
Trez Capital McGill LP ^(f)	15,837,540	(15,711,317)	-	(6,070)	(120,153)	-
Trez Capital (2017) Nominee LP ^(g)	8,458,006	(3,738,833)	484,475	-	(60,197)	5,143,451
Trez Capital Winston LP ^(h)	-	9,815,103	448,702	-	3,652	10,267,457
Trez Capital Logistics LP ⁽ⁱ⁾	-	5,588,870	450,884	-	3,670	6,043,424
Trez Capital Block 40 LP ^(j)	-	4,883,732	534,794	-	4,352	5,422,878
Trez Capital Manhattan Bridge LP ^(k)	-	17,222,475	797,503	-	6,490	18,026,468
Trez Capital Alloro LP ^(l)	-	2,224,686	17,039	-	139	2,241,864
Trez Capital Brooklyn Bridge LP ^(m)	-	35,527,530	278,358	-	2,265	35,808,153
Trez Capital Land T LP ⁽ⁿ⁾	-	(2,924,837)	-	2,901,226	23,611	-
TH Self Storage #1 Aggregator LP ^(o)	-	36,462,547	135,353	-	1,102	36,599,002
TH Lot Development #1 Aggregator LP ^(p)	-	11,192,801	119,070	-	969	11,312,840
TT Multi Family Residential #1 Aggregator LP ^(q)	-	8,579,299	98,825	-	804	8,678,928
TH PrefEq LP ^(r)	-	6,459,971	243,233	-	1,979	6,705,183
Total	\$ 79,733,080	\$ 86,009,921	\$ 7,996,557	\$ 3,453,467	\$ (511,467)	\$ 176,681,558

	Balance, December 31, 2019	Additions to/ (disposals of) investments	Unrealized change in fair value	Realized change in fair value	Impact of foreign exchange translation	Balance, December 31, 2020
TT/M Apartment Fund Blocker LP ^(a)	\$ 906,030	\$ (441,260)	\$ 94,730	\$ -	\$ (22,643)	\$ 536,857
Trez Caldwell Station LP ^(b)	6,951,082	5,180,873	774,097	-	(176,090)	12,729,962
Trez Forman 1624/17 LLC ^(c)	11,435,551	(12,306,221)	-	1,154,382	(283,712)	-
Trez Avilla Meadows LP ^(d)	4,252,425	599,240	398,233	-	(103,943)	5,145,955
Trez Shops at Broad LP ^(e)	22,207,734	(6,622,301)	1,430,002	-	(510,199)	16,505,236
Trez Blue Diamond LP ^(f)	33,603,837	(14,595,127)	2,289,118	-	(778,304)	20,519,524
Trez McGill LP ^(g)	-	15,832,768	5,024	-	(252)	15,837,540
Trez Capital (2017) Nominee LP ^(h)	-	8,116,234	359,843	-	(18,071)	8,458,006
Total	\$ 79,356,659	\$ (4,235,794)	\$ 5,351,047	\$ 1,154,382	\$ (1,893,214)	\$ 79,733,080

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6. Investments held at fair value (continued):

- (a) During 2018, the Trust, through its wholly-owned subsidiary, Trez Capital Yield Trust US (Canadian\$) Sub-Trust, made an investment in TT/M Apartment Fund Blocker LP in which it holds a 65.6% interest. TT/M Apartment Fund Blocker LP has entered into two real estate projects in Texas with an established property developer to enable the Trust to benefit from local real estate expertise while pursuing returns from its investments. The lead developer assumes the development risk associated with the project in that cost overruns are to be borne by them. Any additional capital contributions are funded on a pro-rata basis in accordance with the terms of the agreement.
- (b) During 2018, The Trust made an investment in Trez Caldwell Station LP in which it held a 51% interest as at December 31, 2021 (2020 – 51%). Trez Caldwell Station LP is special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. The underlying loans were paid out during 2021 and all capital was returned to investors in full (2020 - \$19,498,899 USD).
- (c) During 2019, the Trust made an investment in Trez Avilla Meadows LP in which it holds a 37% interest as at December 31, 2021 (2020 – 9%). Trez Avilla Meadows LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$54,945,152 USD as at December 31, 2021 (2020 - \$89,379,586 USD).
- (d) During 2019, the Trust made an investment in Trez Shops at Broad LP in which it holds a 36% interest as at December 31, 2021 (2020 – 46%). Trez Shops at Broad LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$56,260,191 USD as at December 31, 2021 (2020 - \$58,044,735 USD).
- (e) During 2019, the Trust made an investment in Trez Blue Diamond LP in which it holds a 31% interest as at December 31, 2021 (2020 – 29%). Trez Blue Diamond LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$9,251,383 USD as at December 31, 2021 (2020 - \$59,513,598 USD).
- (f) During 2020, the Trust made an investment in Trez Capital McGill LP in which it held a 86% interest as at December 31, 2021 (2020 – 86%). Trez Capital McGill LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. The underlying loans were paid out during 2021 and all capital was returned to investors in full (2020 - \$16,230,758 USD).
- (g) During 2020, the Trust made an investment in Trez Capital (2017) Nominee LP in which it holds a 40% interest as at December 31, 2021 (2020 – 27%). Trez Capital (2017) Nominee LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$18,666,331 USD as at December 31, 2021 (2020 - \$47,004,196 USD).
- (h) During 2021, the Trust made an investment in Trez Capital Winston LP in which it holds a 29% interest as at December 31, 2021. Trez Capital Winston LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$73,634,341 USD as at December 31, 2021.

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6. Investments held at fair value (continued):

- (i) During 2021, the Trust made an investment in Trez Capital Logistics LP in which it holds a 26% interest as at December 31, 2021. Trez Capital Logistics LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$39,132,119 USD as at December 31, 2021.
- (j) During 2021, the Trust made an investment in Trez Capital Block 40 LP in which it holds a 24% interest at December 31, 2021. Trez Capital Block 40 LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$50,904,666 USD as at December 31, 2021.
- (k) During 2021, the Trust made an investment in Trez Capital Manhattan Bridge LP in which it holds a 40% interest at December 31, 2021. Trez Capital Manhattan Bridge LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$135,760,634 USD as at December 31, 2021.
- (l) During 2021, the Trust made an investment in Trez Capital Alloro LP in which it holds a 50% interest at December 31, 2021. Trez Capital Alloro LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$3,548,054 USD as at December 31, 2021.
- (m) During 2021, the Trust made an investment in Trez Capital Brooklyn Bridge LP in which it holds a 27% interest at December 31, 2021. Trez Capital Brooklyn Bridge LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. Total assets of the entity are \$176,972,228 USD as at December 31, 2021.
- (n) During 2021, the Trust made an investment in Trez Capital Land T LP in which it held a 48% interest. Trez Capital Land T LP is a special purpose entity that was created to enable the Trust to enter into loan sharing arrangement with a US domiciled financial institution. The underlying loans were paid out during 2021 and all capital was returned to investors in full.
- (o) During 2021, the Trust made an investment in TH Self Storage #1 Aggregator LP. The Trust owns preferred LP units, which do not provide an ownership interest. TH Self Storage #1 Aggregator LP was established to hold real estate projects in the United States and investments made by the Trust earn fixed monthly interest income. Total assets of the entity are \$48,872,809 USD as at December 31, 2021.
- (p) During 2021, the Trust made an investment in TH Lot Development #1 Aggregator LP. The Trust owns preferred LP units, which do not provide an ownership interest. TH Self Storage #1 Aggregator LP was established to hold real estate projects in the United States and investments made by the Trust earn fixed monthly interest income. Total assets of the entity are \$16,715,674 USD as at December 31, 2021.
- (q) During 2021, the Trust made an investment in TT Multi Family Residential #1 Aggregator LP. The Trust owns preferred LP units, which do not provide an ownership interest. TT Multi Family Residential #1 Aggregator LP was established to hold real estate projects in the United States and investments made by the Trust earn fixed monthly interest income. Total assets of the entity are \$15,678,799 USD as at December 31, 2021.
- (r) During 2021, the Trust made an investment in TH Pref Eq LP. The Trust owns preferred LP units, which do not provide an ownership interest. TH Pref Eq LP was established to hold real estate projects in the United States and investments made by the Trust earn fixed monthly interest income. Total assets of the entity are \$7,946,812 USD as at December 31, 2021.

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7. Investments in associate:

The summary below lists the Trust's investments in associate, their names, types, and percentage of ownership:

	Balance, December 31, 2020	Net contributions (distributions)	Share of earnings (loss)	Impact of foreign exchange translation	Balance, December 31, 2021
UC Aspen Place LP (66.4% interest)	\$ -	\$ 8,684,562	\$ (2,725,222)	\$ (22,178)	\$ 5,937,162
HT N Ave SS LP: (37.5% interest)	4,305,400	(6,320,063)	2,030,785	(16,122)	-
HT Country Club SS LP	-	(57,472)	57,008	464	-
Total	\$ 4,305,400	\$ 2,307,027	\$ (637,429)	\$ (37,836)	\$ 5,937,162

The investment in UC Aspen Place LP has been entered into with an established property developer in Oklahoma to enable the Trust to benefit from local real estate expertise while pursuing returns from its investment. The underlying assets of the associate are being developed with the counterparty acting as lead developer.

8. Redeemable units, representing net assets attributable to holders of redeemable units:

- (a) As at December 31, 2021, the Trust has authorized an unlimited number of Series A, Series F and Series I redeemable, non-transferrable Units. The \$10 Units are issued in Canadian dollars in accordance with the Offering Memorandum of the Trust, dated February 10, 2018.

On January 1, 2018, as part of the Reorganization the USD Trust fully transferred all Canadian dollar denominated units to the Trust.

Total distributions for each Unitholder are determined relative to the proportion of the year the Unitholder was invested in the Trust. The holders of Series A Units, Series F Units and Series I Units (collectively, the "Units") are entitled to one vote per unit. The Units are redeemable on demand of the Unitholder in stipulated increments. If notice is received by the Manager, the redemption will occur within thirty days subsequent to the receipt of the redemption notice. Redemptions may be subject to a penalty if redeemed prior to first anniversary.

CDN Class A units	2021		2020	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	6,122,448	\$ 61,047,608	5,598,927	\$ 55,938,690
Issued for cash	1,489,174	14,891,740	1,308,861	13,088,608
Issued for reinvested distributions	212,817	2,128,171	214,174	2,141,739
Redeemed for cash	(1,815,277)	(18,152,767)	(854,446)	(8,544,464)
Transfer between classes	(222,008)	(2,220,084)	(145,068)	(1,450,676)
Decrease in net assets	-	(26,821)	-	(126,289)
Issued for top up	-	-	-	-
Consolidation of Units	-	-	-	-
Issued and outstanding, end of year	5,787,154	57,667,847	6,122,448	61,047,608
Accumulated other comprehensive Income (loss)	-	(2,810)	-	(6,827)
Cumulative IFRS 9 Stage 1 provisions	-	206,500	-	189,980
	5,787,154	\$ 57,871,537	6,122,448	\$ 61,230,761

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Year ended December 31, 2021

8. Redeemable units, representing net assets attributable to holders of redeemable units:

(a) (continued):

CDN Class F units	2021		2020	
	Number	Amount	Number	Amount
CDN Class F Units issued and outstanding, beginning of year	42,215,229	\$ 420,848,012	38,259,097	\$ 382,157,474
Issued for cash	16,904,395	169,043,950	8,917,797	89,177,969
Issued for reinvested distributions	1,480,431	14,804,311	1,433,394	14,333,945
Redeemed for cash	(8,347,547)	(83,475,470)	(6,368,821)	(63,688,213)
Transfer between classes	(394,413)	(3,944,136)	(26,238)	(262,377)
Decrease in net assets	-	(240,165)	-	(870,786)
Issued for top up	-	-	-	-
Consolidation of Units	-	-	-	-
Issued and outstanding, end of year	51,858,095	517,036,502	42,215,229	420,848,012
Accumulated other comprehensive Income (loss)	-	(21,298)	-	(47,073)
Cumulative IFRS 9 Stage 1 provision	-	1,565,741	-	1,309,943
	51,858,095	\$ 518,580,945	42,215,229	\$ 422,110,882

CDN Class I units	2021		2020	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	27,395,237	\$ 273,167,967	24,726,813	\$ 247,048,820
Issued for cash	8,870,515	88,705,152	2,763,491	27,634,910
Issued for reinvested distributions	294,702	2,947,015	216,404	2,164,043
Redeemed for cash	(3,196,900)	(31,969,000)	(482,777)	(4,827,770)
Transfer between classes	616,422	6,164,220	171,306	1,713,053
Decrease in net assets	-	(157,365)	-	(565,089)
Issued for top up	-	-	-	-
Consolidation of Units	-	-	-	-
Issued and outstanding, end of year	33,979,976	338,857,989	27,395,237	273,167,967
Accumulated other comprehensive income (loss)	-	(12,987)	-	(30,547)
Cumulative IFRS 9 Stage 1 provision	-	954,759	-	850,077
	33,979,976	\$ 339,799,761	27,395,237	\$ 273,987,497

CDN Total units	2021		2020	
	Number	Amount	Number	Amount
Issued and outstanding, beginning of year	75,732,914	\$ 755,063,587	68,584,837	\$ 685,144,984
Issued for cash	27,264,084	272,640,842	12,990,149	129,901,487
Issued for reinvested distributions	1,987,950	19,879,497	1,863,972	18,639,727
Redeemed for cash	(13,359,724)	(133,597,237)	(7,706,044)	(77,060,447)
Transfer between classes	-	-	-	-
Decrease in net assets	-	(424,351)	-	(1,562,164)
Issued for top up	-	-	-	-
Consolidation of Units	-	-	-	-
Issued and outstanding, end of year	91,625,224	913,562,338	75,732,914	755,063,587
Accumulated other comprehensive income (loss)	-	(37,095)	-	(84,447)
Cumulative IFRS 9 Stage 1 provision	-	2,727,000	-	2,350,000
	91,625,224	\$ 916,252,243	75,732,914	\$ 757,329,140

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8. Redeemable units, representing net assets attributable to holders of redeemable units (continued):

- (b) The Trust distributes to its Unitholders taxable income including taxable capital gains.

All series are of the same class and have the same objectives, strategies and restrictions, but differ with respect to one or more of their features, such as fees and distributions. Distributions allocable to each series of Units will differ as a result of the deduction of the amounts payable in respect of trailer fees, as defined in the Declaration of Trust, for the Series A Units and the lower administration fee payable in respect of the Series I Units.

The total distribution to be made in respect of the December 31 year-end will at least equal 100% of the Trust's taxable income including gains and losses for tax purposes relating to fluctuations of the U.S. dollar relative to the Canadian dollar, as explained in Note 10.

For the year ended December 31, 2021, the Trust has declared distributions totaling \$55,229,530 (2020 - \$52,578,939).

For the year ended December 31, 2021, the taxable income of the Trust was \$58,613,127 (2020 - \$50,469,149) and the accounting income of the Trust attributable to holders of redeemable units, before distributions was \$55,229,530 (2020 - \$52,578,939). In accordance with its trust indenture, the Trust distributed an amount equal to accounting income. The difference of \$3,383,597 (2020 - \$2,109,790) between accounting income and taxable income is considered as notional distribution for tax purposes (2020 - return of capital for tax purposes).

The distribution declared and payable as at December 31, 2021 was \$2,990,952 (2020 - \$2,994,891) and distributed to the Unitholders subsequent to December 31, 2021.

9. Promissory notes receivable:

	2021	2020
Unsecured, interest free promissory note due on demand from an affiliated entity ^(a)	\$ 488,946	\$ 965,877
USD demand promissory note due from TC Tuscany Heights Master, LP, bearing interest at 12% per annum	-	1,273,561
USD unsecured, interest at 4% per annum effective January 1, 2021, - promissory note due on demand from a private affiliated entity ^(b)	-	725,237
	\$ 448,946	\$ 2,964,675

- (a) During 2017, a Manager affiliated entity foreclosed on 66 single-family lots in Texas. The affiliated entity has a note payable to the Trust which is being repaid as lots are sold to home builders.
- (b) During 2021, the Manager purchased a defaulted mortgage from the Trust and, in return, the Trust received an unsecured, interest free, due on demand, note receivable in the amount of the outstanding mortgage. The Manager agreed to the terms of the promissory note to provide financial support to the Trust.

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10. Income taxes:

The Trust qualifies as a mutual fund trust under the *Income Tax Act* (Canada) (the "Tax Act").

The Trust allocates to its Unitholders taxable income, including foreign exchange gains and losses, that would otherwise attract tax in the Trust. Accordingly, no provision for Canadian income taxes is reflected in its financial statements.

For purposes of the Tax Act, the Trust is required to compute its Canadian tax results using Canadian currency. Where an amount that is relevant in computing the Trust's Canadian tax results is expressed in U.S. dollars, such amount must be converted to Canadian currency, generally using the rate of exchange on the day such amount arose. As a result, the Trust may realize gains and losses for tax purposes by virtue of the fluctuation of the value of the U.S. dollar relative to Canadian dollar. Any net gain realized by the Trust for a particular taxation year may be made payable to Unitholders and is thus required to be included in computing Unitholders' income for Canadian tax purposes.

The Trust holds certain investments in joint ventures based in the U.S. These investments in associates and joint ventures are held by wholly-owned subsidiaries, which are required to pay income taxes to the U.S. Internal Revenue Service based on their determination of taxable income for U.S. tax purposes. Accordingly, current income tax recognized in the consolidated statement of comprehensive loss is based on the subsidiaries U.S. taxable income for the year. Current tax is determined using tax rates that have been enacted or substantively enacted by the end of the reporting period.

The Trust intends to distribute at least 100% of the Trust's taxable income, including foreign exchange gains/losses for the 2021 fiscal period.

11. Foreign currency derivatives and margin deposits:

The Trust has put in place steps to mitigate the impacts from fluctuations in foreign exchange as the Trust has entered into foreign exchange contracts to manage most of its foreign exchange exposure. As at December 31, 2021, the Trust was participating in forward exchange contracts to sell Canadian dollars totaling \$843,141,021 (2020 - \$696,029,965). The foreign currency derivatives are marked-to-market on the statement of financial position and the fair value as at December 31, 2021 is an asset of \$446,829 (2020 - asset of \$8,282,465). The foreign currency derivatives are entered directly by the Trust with third party financial institutions. As at December 31, 2021, the margin deposit on foreign exchange contracts, which is considered a restricted cash balance, totalled \$27,953,801 (2020 - \$19,914,636).

12. Related party transactions and balances:

Related party transactions that are not disclosed elsewhere in these consolidated financial statements are as follows:

- The Trust invests in mortgages alone or on a participation basis with parties related to the Manager. Title to mortgages is held by nominee corporations as Trustee, on behalf of the beneficial owners of the mortgages. In addition, certain duties are performed by the Mortgage Broker.

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Year ended December 31, 2021

12. Related party transactions and balances (continued):

- The Manager and Mortgage Broker are related to the Trust through common control. In cases where mortgages are held on a participation basis:
 - The Trust's rights are as outlined in the Declaration of Trust and a Mortgage Participation and Servicing Agreement with the Mortgage Broker;
 - Pursuant to this agreement, the Mortgage Broker agrees to administer and service the mortgages on behalf of the Trustee and other investees. The Mortgage Broker acts as the Trust's underwriter, servicer and syndicator; and
 - The Mortgage Broker performs certain duties including registering the mortgages, arranging for title searches, and holding all title papers and other security documentation related to the mortgages.

(a) Management and incentive fees:

The Trust is managed by the Manager pursuant to the terms and conditions of the Declaration of Trust, a summary of which is set out in the most current Confidential Offering Memorandum. The Manager may, pursuant to the terms of the Declaration of Trust, delegate its power to third parties where it deems advisable.

Each series of units of the Trust is deemed to be entitled to its proportionate share of the average annual gross assets, as defined in the Declaration of Trust. The Manager will be entitled to receive an annual fee (the "Administration Fee") equal to 1.5% of the proportionate share of the Series A Units and the Series F Units of the average annual gross assets and an annual fee equal to 1.15% of the proportionate share of the Series I Units of the average annual gross assets (calculated by using a simple moving average of the month end value of all assets, excluding mortgage syndications, of the Trust) plus applicable taxes, payable quarterly. For each series of units of the Trust, the Manager also receives an additional fee (the "Incentive Fee") equal to 10% of net earnings and capital gains plus applicable taxes but prior to the deduction for the Incentive Fee, payable annually.

During the year ended December 31, 2021, the Trust incurred management and incentive fees before waivers in the amount of \$19,424,972 (2020 - \$19,372,639). For the year ended December 31, 2021, the Manager has agreed to waive incentive fees in the amount of \$5,724,830 (2020 - \$3,177,594) and management fees of \$3,676,974 (2020 - nil). Any fees waived are no longer collectible in the current or future years. At December 31, 2021, \$1,068,708 (2020 - \$1,156,786) of the current year management fees were due from the Manager.

The Manager is responsible for the expenses of the initial offering of units, other than brokerage fees, as well as employment expenses of its personnel, rent and other office expenses. The Manager is not responsible for any taxes payable by the Trust or to which the Trust may be subject. The Trust will reimburse the Manager for all expenses incurred in the management of the Trust except as previously noted.

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12. Related party transactions and balances (continued):

(b) Other operating expenses:

The Trust will pay for all expenses incurred in connection with its operation and administration. The Trust also will be responsible for commissions and other costs of portfolio transactions, and all liabilities and any extraordinary expenses which it may incur from time to time.

(c) Transfer of investments in mortgages:

The Trust generally invests in an interest in a mortgage at the time the mortgage is funded. However, at any time during the term of the mortgage, it may acquire an interest from or sell its interest in a mortgage to parties related to the Manager, Trustee and Mortgage Broker. Purchases from and sales to related parties are transacted at unpaid principal plus accrued interest due at the date of the transaction which, in the opinion of the Manager, represent the estimated fair values of the related mortgages.

During the year ended December 31, 2021, the Trust purchased investments in mortgages of \$90,893,487 (2020 - \$162,061,214) from, and sold investments in mortgages of \$206,119,930 (2020 - \$188,495,553) to entities under common management.

(d) Co-investments in mortgages and investments held at fair value:

The Trust has invested in a mortgage portfolio with a balance at December 31, 2021 of \$704,921,877 (2020 - \$665,470,030), virtually all of which are made on a participation basis with related funds and parties. The Trust has invested in investments held at fair value created to enable the Trust to enter into loan sharing arrangements with US domiciled financial institutions and real estate development. The balance at December 31, 2021 was \$176,681,558 (2020 - \$79,733,080), virtually all of which is made on a participation basis with related parties.

(e) Non-controlling interest:

Included in non-controlling interests on the Consolidated Statement of Financial Position is \$4,331,270 (2020 - \$3,642,065) which is held by entities related under common management. The non-controlling interest relate to the Trust's investments in TC LB LP, TC LB Aspen Meadows LP, TC Bella Vita LP, TC LB Heron Bay, TC LB Royal Pines LP of which non-controlling interest holds 20% interest, investment in TRCH Elm Creek LP of which the non-controlling interest holds 18% interest, and investment in Trez Camperdown LP of which the non-controlling interest holds 15% interest.

During the year ended December 31, 2021, the Trust has allocated \$746,879 (2020 - \$307,385) of net income to the non-controlling interest.

(f) Co-investment in associates:

The Trust has co-invested in associates with a related party by virtue of common management. As at December 31, 2021, the Trust holds 66.4% and the related party holds 16.6% interest in investment in associates.

(g) Transfer of investments in associates:

During 2021, The Trust transferred an interest in four investments in associates to a related party. A gain on transfer of \$4,329,684 was realized.

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13. Secured borrowing:

	2021	2020
U.S. dollar indebtedness from a private company with maximum indebtedness of \$100,000,000 US dollars, bearing interest at LIBOR plus 7.0% per annum compounded and payable monthly and with maturity date of November 16, 2022 ^(a)	\$ 83,666,532	\$ 84,305,859
U.S. dollar indebtedness from a private company with maximum indebtedness of \$115,000,000 US dollars, bearing interest at Prime plus 3.25% per annum compounded and payable monthly and with maturity date of November 8, 2022 ^(b)	77,236,378	69,232,192
U.S. dollar indebtedness from a private company with a maximum indebtedness of \$22,500,000 US dollars, bearing interest at LIBOR plus 400 basis points with maturity date of August 5, 2022 ^(c)	12,322,549	-
Total	\$ 173,225,459	\$ 153,538,051

- a) In 2018, a subsidiary of the Trust, Trez Capital (2018) Nominee LP, has entered into a senior secured term loan facility for available proceeds up to US\$100,000,000, bearing interest at lesser of (i) LIBOR rate plus 5.25%; or (ii) maximum rate, defined as the highest lawful and non-usurious rate of interest applicable.

In November 2021, the loan was renewed bearing interest of one month LIBOR with of a floor of 0.25%, plus 7.00% per annum maturing November 16, 2022. As at December 31, 2021, the amount outstanding on the term loan is \$83,666,532 (2020 - \$84,305,859). The loan is guaranteed by the Trust and other entities related to the Trust by virtue of common control.

The credit facility has financial tests and other covenants with which the Trust must comply. They are as follows:

- (i) Borrower shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the sum of (a) \$15,000,000, plus (b) fifty percent (50%) of Borrower's net income as of the most recently ended trailing 12-month period, minus (c) the aggregate amount of payments made by Borrower to permanently reduce the Term Loans as of such date.
- (ii) The Trust shall not permit its Net Worth, as tested on the Closing Date and the last Business Day of each calendar month thereafter, to be less than the greater of (i) \$100,000,000; and (ii) and amount equal to all of the Trust's outstanding indebtedness (including, without limitation, all guaranties).
- (iii) The Trust shall not permit the Debt to Equity ratio to exceed 2.00:1.00 as of the last day of any fiscal quarter.

The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2021.

- b) In 2019 a subsidiary of the Trust, Trez Camperdown LP, has entered into a senior secured term loan facility for available proceeds up to US\$115,000,000, bearing interest at Prime plus 3.25%, with a floor of 8.75%, and maturing on the earlier of 3 years from the date of the note or the initial maturity of the underlying loan. As at December 31, 2021, the amount outstanding on the term loan is \$77,236,378

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Year ended December 31, 2021

13. Secured borrowing (continued):

(2020 - \$69,232,192). The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2021.

- c) In 2021, a subsidiary of the Trust, Trez Capital Avilla Trails LP, has entered into a senior secured term loan facility for available proceeds up to US\$22,500,000, bearing interest at LIBOR plus 400 basis points per annum with maturity date of August 5, 2022. As at December 31, 2021, the amount outstanding on the term loan is \$12,322,549. The trust was in compliance with all of the applicable covenants of the credit facility as at December 31, 2021.

14. Financial instruments and risk management:

(a) Fair values:

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation or sale.

The carrying values of the investments in mortgages and mortgage syndication liabilities approximate their fair values because the Manager has determined there has been no significant changes in interest rates or credit risk.

The following table shows a hierarchy for disclosing fair value based on inputs used to value the Trust's assets or liabilities that are measured at fair value or for which fair value disclosure is required. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities ("Level 1 measurement") and the lowest priority to unobservable inputs ("Level 3 measurements").

The three levels of the fair value hierarchy are as follows:

- Quoted prices (unadjusted) in active markets for identical assets and liabilities ("Level 1");
- Inputs other than quoted prices in active markets included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) ("Level 2"); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) ("Level 3").

December 31, 2021	Carrying value		Fair value
	Amortized cost	FVTPL	
Assets not measured at fair value:			
Investments in mortgages	\$ 719,309,067	\$ -	\$ 719,309,067
Due from related parties	4,286,193	-	4,286,193
Cash and cash equivalents	165,364,013	-	165,364,013
Promissory notes receivable	488,946	-	488,946
Other assets	15,833,746	-	15,833,746
Assets measured at fair value:			
Investments held at fair value	-	176,681,558	176,681,558
Foreign currency derivatives and margin deposits	-	28,400,630	28,400,630

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14. Financial instruments and risk management (continued):

(a) Fair values (continued):

December 31, 2021	Carrying value		Fair value
	Amortized cost	FVTPL	
Financial liabilities not measured at fair value:			
Secured borrowing	\$ 173,225,459	\$ -	\$ 173,225,459
Mortgage syndication liabilities	11,046,862	-	11,046,862
Distributions payable to holders of redeemable units	2,990,952	-	2,990,952
Due to related parties	1,650,421	-	1,650,421
Accounts payable and accrued liabilities	3,129,415	-	3,129,415
Loan Payable	11,280,302	-	11,280,302
Interest Payable	31,935	-	31,935

December 31, 2020	Carrying value		Fair value
	Amortized cost	FVTPL	
Assets not measured at fair value:			
Investments in mortgages	\$ 689,816,003	\$ -	\$ 689,816,003
Due from related parties	-	-	-
Cash and cash equivalents	127,101,355	-	127,101,355
Promissory notes receivable	2,964,675	-	2,964,675
Other assets	2,097,803	-	2,097,803
Assets measured at fair value:			
Investments held at fair value	-	79,733,080	79,733,080
Foreign currency derivatives and margin deposits	-	28,197,101	28,197,101

December 31, 2020	Carrying value		Fair value
	Amortized cost	FVTPL	
Financial liabilities not measured at fair value:			
Secured borrowing	\$ 153,538,051	\$ -	\$ 153,538,051
Mortgage syndication liabilities	19,880,979	-	19,880,979
Management fees payable	1,156,786	-	1,156,786
Distributions payable to holders of redeemable units	2,994,891	-	2,994,891
Due to related parties	8,658	-	8,658
Accounts payable and accrued liabilities	6,194,165	-	6,194,165

The valuation techniques and inputs used for the Trust's financial instruments are as follows:

(i) Investments in mortgages and mortgage syndication liabilities:

There is no quoted price in an active market for the mortgage investments or mortgage syndication. The Manager makes its determination of fair value based on its assessment of the current lending market for mortgage investments of same or similar terms. Typically, the fair value of these mortgage investments approximates their carrying value given the amounts consist of short-term loans that are repayable at the option of the borrower without yield maintenance or penalties. As a result, the fair value of mortgage investments is based on Level 3 inputs.

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14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(ii) Investments held at fair value (continued):

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation or sale. The Company's investments in mortgages and mortgage syndication liabilities are carried at fair value in the financial statements.

There is no quoted price in an active market for the Investments held at fair value. The investments held at fair value consists of a portion of mortgage loans in the United States. The Manager makes its determination of fair value based on its assessment of the current lending market and credit risk for mortgage investments of same or similar terms. The fair value of the portfolio of mortgage loans has been determined based on a cash flow model discount rates based on current market rates and adjusted for any change in the credit risk of the borrower.

Typically, the fair value of these investments approximates their carrying value given the investments consist of short-term mortgages and the mortgages have variable interest rates. A 0.25% increase in the discount rate used in the discounted cash flow would decrease the fair value of the investments by approximately \$230,967 (2020 – 0.25% increase - \$157,361). A 0.25% decrease in the discount rate used in the discounted cash flow would increase the fair value of the investments by approximately \$1,004,381 (2020 – 0.25% decrease – \$157,361).

The following table shows a hierarchy for disclosing fair value based on inputs used to value the Company's investments. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities ("Level 1 measurement") and the lowest priority to unobservable inputs ("Level 3 measurements").

The three levels of the fair value hierarchy are as follows:

- Quoted prices (unadjusted) in active markets for identical assets and liabilities ("Level 1");
- Inputs other than quoted prices in active markets included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) ("Level 2"); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) ("Level 3").

The Trust's assets and liabilities recorded at fair value have been categorized as follows:

2021	Level 1	Level 2	Level 3	Total
Investments held at fair value	\$	\$	\$ 176,681,558	\$ 176,681,558

2020	Level 1	Level 2	Level 3	Total
Investments held at fair value	\$ -	\$ -	\$ 79,733,080	\$ 79,733,080

There were no transfers between levels during 2021 (2020 – nil).

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14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(ii) Investments held at fair value (continued):

A reconciliation of Level 3 assets at December 31, 2021 is as follows:

Investments held at fair value, December 31, 2019	\$	79,356,659
Additions to / (disposals of) investments		(4,235,794)
Unrealized change in fair value		5,351,047
Realized change in fair value		1,154,382
Impact of foreign exchange translation		(1,893,214)
Investments held at fair value, December 31, 2020		79,733,080
Additions to / (disposals of) investments		86,009,921
Unrealized change in fair value		7,996,557
Realized change in fair value		3,453,467
Impact of foreign exchange translation		(511,467)
Investments held at fair value, December 31, 2021	\$	176,681,558

The key valuation techniques used in measuring the fair values of special purpose entities include:

Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Discounted cash flow	Discount rate Probability of cash flows	The estimated fair value would increase (decrease) with changes in significant unobservable inputs

(iii) Foreign currency derivatives:

The Trust has entered into foreign exchange contracts to mitigate the impact from fluctuations in foreign exchange rates. The Manager determines the fair value of foreign currency derivatives with reference to quotations from third party derivative dealers and accepts the amount as fair value for the derivatives. As a result, the fair value of foreign currency derivatives is based on Level 2 inputs.

(iv) Other financial assets and liabilities:

The carrying values of financial assets and financial liabilities not measured at fair values, such as cash and cash equivalents, interest receivable, promissory notes receivable, accounts payable and accrued liabilities, secured borrowing, accounts payable and accrued liabilities, due to related parties, management fees payable, and distribution payable to holders of redeemable units approximate their fair values due to the relatively short periods to maturity of these items or because they are receivable or payable on demand.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

14. Financial instruments and risk management (continued):

(a) Fair values (continued):

(v) Net assets attributable to holders of redeemable units:

The Trust routinely redeems and issues redeemable units at the amount equal to the proportionate share of net assets of the Trust at the time of redemption, calculated on a basis consistent with that used in these financial statements. Accordingly, the carrying amount of the net assets attributable to the holders of redeemable units approximates their fair value and are based on Level 2 inputs.

There were no transfers between Level 1, Level 2 and Level 3 during the year ended December 31, 2021.

(b) Financial risk management:

The Trust has exposure to the following risks from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

Management's risk management policies are typically performed as a part of the overall management of the Trust's operations. Management is aware of risks related to these objectives through direct personal involvement with employees and outside parties. In the normal course of its business, the Trust may be exposed to a number of risks that could affect its operating performance. Management's close involvement in operations will help to identify risks and variations from expectations. The Trust has not designated any transactions as hedging transactions to manage risk.

As a part of the overall operation of the Trust, management considers the avoidance of undue concentrations of risk. The risk and the actions taken to manage them include the following:

(i) Credit risk:

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation that it has entered into with the Trust, resulting in a financial loss to the Trust. This risk arises principally from the investments in mortgages, promissory notes, and other receivables. For risk management reporting purposes the Trust considers and consolidates all elements of credit risk exposure (such as loan-to-value, sector risk, location risk, and individual obligor default risk). The Trust manages its credit risk through extensive initial due diligence and careful monitoring of its mortgage portfolio, active communications with borrowers and the institution of aggressive enforcement procedures on defaulting mortgages by its Mortgage Broker, and by matching the cash flow profile of the assets and liabilities.

All mortgage investments are approved by the Credit Committee comprised of senior management of the Mortgage Broker. The Mortgage Broker's Credit Committee reviews its policies regarding its lending limits on an ongoing basis. Minimal credit risk also arises from cash deposits. This is mitigated by holding deposits in Canada with major financial institutions.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

14. Financial instruments and risk management (continued):

(b) Financial risk management (continued):

(i) Credit risk (continued):

The Trust's maximum credit risk exposure (without taking into account collateral and other credit enhancements) at December 31, 2021, is represented by the respective carrying amounts of the relevant financial assets in the Statement of Financial Position.

(ii) Liquidity risk:

Liquidity risk is the risk of encountering difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Trust's liquidity requirements relate to its obligations under its secured borrowing, loans payable, accounts payable and accrued liabilities, mortgage syndication liabilities, distributions payable to holders of redeemable units, redeemable units, and its obligations to make future advances under its existing mortgage portfolio. Liquidity risk is managed by ensuring that the sum of: (i) availability under the Trust's bank borrowing line; (ii) the sourcing of other borrowing facilities; and (iii) projected repayments under the existing mortgage portfolio, exceeds projected needs (including funding of further advances under existing and new mortgage investments).

As at December 31, 2021, 52.42% of the Trust's mortgage portfolio, being \$369,540,562, is due on or before December 31, 2022 (2020 - 60.63% or \$403,485,039 due before December 31, 2021). There is no mortgage that was overdue on December 31, 2021 (2020 – nil)

In Management's opinion, the Trust has sufficient resources to meet its current cash flow requirements.

(iii) Market risk:

Market risk is the risk that changes in market factors, such as interest rates, currency and other price risks will affect the Trust's income or the fair value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimizing the return.

The Trust's strategy for the management of market risk is driven by the Trust's investment objective which is to invest in a diversified portfolio of mortgages on real property located within the United States that preserves capital and generates returns in order to permit the Trust to pay quarterly distribution to its unit holders.

The Trust's market risk is managed on a regular basis by the Manager in accordance with policies and procedures in place.

TREZ CAPITAL YIELD TRUST US (CANADIAN \$)

Notes to Consolidated Financial Statements

(Tabular amounts expressed in Canadian dollars, unless otherwise indicated)

Year ended December 31, 2021

14. Financial instruments and risk management (continued):

(b) Financial risk management (continued):

(iii) Market risk (continued):

(A) Interest rate risk:

Interest rate risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Trust's interest rate risk is primarily attributable to its return on investments in mortgages relative to its resources to fund the mortgages. As described in Note 8, units are redeemable by the unit holders upon 30-days' notice. A significant rise in interest rates may cause unit holders to redeem their Units and could cause a shortfall in funds available to meet such redemptions. The Trust charges a 1% prepayment penalty on redemptions made prior to the first anniversary from the units' issuance.

As at December 31, 2021, a 0.25% increase or decrease in the interest rates with all other variables held constant would increase or decrease the Trust's income by approximately \$1,416,219 (2020 - \$1,094,505) arising from income generated on the Trust's cash deposits and higher interest income generated on variable rate mortgage investments.

(B) Currency risk:

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Trust's functional currency is U.S dollars.

The Trust has put in place steps to mitigate the impacts from fluctuations in foreign exchange on the Trust's obligation to redeem Canadian series units in Canadian dollars as explained in Note 11.

(C) Other price risk:

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Trust is exposed to price risk because of its investment in mortgages. These risks arise from changes in the real estate market and could be local or national in nature. Deteriorating real estate values increase the Trust's risk. The Trust manages these risks by actively maintaining strong borrower relationship and active monitoring of all loans.

15. Capital management:

The Trust considers net assets attributable to holders of redeemable units to be capital, which at December 31, 2021 was \$913,562,338 (2020 - \$755,063,587).

The Trust's objective when managing capital is to maintain its ability to continue as a going concern and ensure that it has sufficient cash resources to invest in mortgages in order to provide a return to its Unitholders. The Trust manages the capital structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Trust may issue new units. The Trust is not subject to externally imposed capital requirements and has no legal restrictions on the issue, repurchase or resale of redeemable units beyond those included in the Trust document.

CERTIFICATE OF THE TRUST AND OF THE PROMOTER

The foregoing contains no untrue statement of a material fact and does not omit to state a material fact that is required to be stated or that is necessary to prevent a statement that is made from being false or misleading in the circumstances in which it was made.

This Offering Memorandum does not contain a misrepresentation.

DATED EFFECTIVE this 30th day of April, 2023.

Trez Capital Yield Trust US (Canadian \$)

**By its Manager and Promoter, Trez Capital Fund Management Limited Partnership,
by its general partner, Trez Capital Fund Management (2011) Corporation**

"Morley Greene"

(Signed) Morley Greene
Chief Executive Officer and Director

"John Maragliano"

(Signed) John Maragliano
Chief Financial Officer and Director

**On behalf of the Directors of Trez Capital (2011) Corporation,
the general partner of Trez Capital Limited Partnership**

"Morley Greene"

(Signed) Morley Greene
Director

"John Maragliano"

(Signed) John Maragliano
Director

"Dean Kirkham"

(Signed) Dean Kirkham
Director

**On behalf of the Directors of Trez Capital Fund
Management (2011) Corporation, the general partner of Trez Capital
Fund Management Limited Partnership**

"Morley Greene"

(Signed) Morley Greene
Director

"Dean Kirkham"

(Signed) Dean Kirkham
Director

CERTIFICATE OF THE TRUST AND OF THE PROMOTER

This certificate attached to the Offering Memorandum of Trez Capital Yield Trust US (Canadian \$) dated April 30, 2023 certifies that:

1. the Offering Memorandum does not contain a misrepresentation when read as of the date of this certificate;
2. there has been no material change in relation to Trez Capital Yield Trust US (Canadian \$) that is not disclosed in the Offering Memorandum; and
3. the Offering Memorandum, when read as of the date of this certificate, provides a reasonable purchaser with sufficient information to make an informed investment decision.

DATED EFFECTIVE this 24th day of August, 2023.

Trez Capital Yield Trust US (Canadian \$)
By its Manager and Promoter, Trez Capital Fund Management Limited Partnership,
by its general partner, Trez Capital Fund Management (2011) Corporation

"Morley Greene"

(Signed) Morley Greene
Chief Executive Officer and Director

"John Maragliano"

(Signed) John Maragliano
Chief Financial Officer and Director

On behalf of the Directors of Trez Capital Fund Management (2011) Corporation,
the general partner of Trez Capital Fund Management Limited Partnership

"Morley Greene"

(Signed) Morley Greene
Director

"John Maragliano"

(Signed) John Maragliano
Director

"Dean Kirkham"

(Signed) Dean Kirkham
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"Morley Greene"

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Director

"Dean Kirkham"

(Signed) Dean Kirkham
Director